

UPCOMING SPEAKERS SCHEDULE

Dec. 6 – Janet Stone of REMAX First Realtors with all the latest residential real estate news at West Chase Grille.

Dec. 13 – White Elephant Gift Exchange at West Chase Grille.

Dec. 20th – NO MEETING – CHRISTMAS WEEK

Dec. 27th – NO MEETING – NEW YEAR'S WEEK

THIS WEEK'S TRIVIA QUESTION:

***The yo-yo is the second oldest toy.
What is the oldest toy?***

UPCOMING DATES TO REMEMBER

Stay tuned for more exciting events planned for early in 2013!

Do YOU know a veterinarian or a dry cleaner? No one has attempted to bring someone to fill these categories.

Who do you use? Ask them to come visit. It's that easy people.

Those that have brought guests in this year, we Thank You.

Tell Bruce Knapp who you will be bringing. Bruce – 913-271-2909

Let's begin the new year strong and add to our positive new member momentum.

***Answer to Last Week's Trivia Question:*
Philo T. Farnsworth should be remembered for the invention of the television.**

Carrying On Second Generation Traditions Has Become Daily Goals For Some.

Jingle...Jingle...Jingle! Remember the sound of bells ringing as you grew up? This meant happy times...carolers singing Christmas songs.... Santa was on his way!

*So many fond memories. And so many more to be had with your family and friends. That's what makes this time of year so special for many of us, but especially for those that visit **Goodheart's Jewelry owned by Alan Goodheart and his brother, Bruce.***

You see, Goodheart's Jewelry has been an institution since 1951 when his parents opened a small store in Sedalia, MO. Since then, Goodheart's has shown longevity in the KC market, and continues to bring value and service to their clients.

Goodheart's specializes in custom designing jewelry, accounting for about 40% of their revenue. But that's not all! They buy and sell gold, silver, diamonds, and colored stones. They also do jewelry repairs, and do appraising of one's jewelry items, as well as filing claims for insurance replacements (items lost or stolen reported by our clients).

Alan listed lots of events and dates that stood out in his life, from traveling, meeting famous people, seeing nature from a photographer's point of view, and enjoying the performance of magic for both young and old.

Jewelry is the 3rd most important purchase one will make in their lifetime. Why not do it wisely.

Tips for choosing a good jeweler

include:- find someone who talks on your level, and have them explain the process your jewelry will be going through. Answering questions puts you more at ease. And get referrals from friends, family, work associates – anyone that may have used their services before. Or you could go online and find reviews there, too.

You need to pick someone that you can trust with your valuable momentos. That takes a bit of time to get comfortable with whom you are dealing with. And you should hope clients are searching for that WOW factor – when they see a piece of jewelry – ring, bracelet, earrings – on someone, and go "WOW – where did you get that?" You hope they say Goodheart's!

Alan told us how the current gold and silver markets have lead to people still selling gold for cash, as witnessed by the many places stating that they are paying Cash for gold! Do you have items that you are not wearing in your drawer? It takes only a small amount in the palm of your hand to get \$500 to \$600 cash, or maybe take that and style it into one piece that you will wear and treasure always!

He then talked about cleaning and maintaining your jewelry. Using a solution of half ammonia and half water is the best cleaner for most of your precious jewelry. You need to have your jewelry checked every 6 months, or at the least, once a year for loose or cracked stones, or See page 2...

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WE ARE AT WEST CHASE GRILLE THIS WEEK !!

ATTENDANCE & THANK YOU'S

✓ Airey, Doug	Allen, Bell, Stone, Douglas
✓ Allen, Dick	Oettmeier, Mellott, Darby, Beckner, Cunningham, Goodheart, Heriford, Hardin, Bell, Eidson
Ashurst, Amy & Chase	
✓ Beckner, Pat	Allen, Bell, Pickering, Morgan, Knapp
✓ Bell, Jim	Oettmeier, Beckner, Stadlman
Bovard, Zach	
✓ Cunningham, Rick	Wolverton
✓ Darby, Mike	Turner, York, Steiniger, Kessinger, Shelton, Oettmeier, Allen
✓ Dayal, Vivek	O'Bryan, Phar, Sirna Bros.
✓ Douglas, Kyle	
✓ Dzurick, Kevin	
✓ Eidson, Ken	
Emerson, Bill	
Felton, Sean	
✓ Foster, Rod	Page, Shelton, Knapp
✓ Giordano, Phil	Morgan, Spencer, Douglas
✓ Goodheart, Alan	Airey, Allen, Dayal, Holk, Pickering, Spencer,
Hardin, Das	
✓ Hawkins, Darryl	Pickering, York, Airey
✓ Heimbach, Jeff	Morgan, Phar
Heriford, Alan	
✓ Holk, Dan	Darby, Allen
✓ Hutchison, Ed	Pickering, Darby, Wolverton
✓ Kessinger, Sandy	O'Bryan, Bell, Pickering, Hardin, Darby
✓ Knapp, Bruce	Beckner, Bell, Dayal, Foster, Giordano, Hawkins, Kessinger, Morgan, Williamson, Wolverton,
York	
Ladegaard, Arlene	
✓ Mellott, Mike	Allen, Giordano, Hardin, Knapp, Sirna, Steiniger, Wolverton, York
✓ Morgan, Jeff	Steiniger, Heimbach, Turner, Darby, Beckner, Giordano, Phar, Wolverton
✓ Mortko, Sheri	Steiniger, Heriford, Hardin, Darby, Pickering
O'Bryan, Cliff	
✓ Oettmeier, Bert	Bell, Allen, Darby, Ashurst
Page, Brad	
✓ Phar, Matt	York, Steiniger, Turner, Heriford, Morgan, Heimbach, Dayal
✓ Pickering, Chris	Sirna, Beckner, Rapp, Hardin, Heriford, Kessinger, Bell, Steiniger, Hawkins, Goodheart,
✓ Rapp, Bryan	Wilkinson, Phar, Bell
✓ Shelton, Jennifer	Heriford, Steiniger, Sirna, Foster, Wilkinson, Felton, Mortko, Williamson, Bovard, Pickering
✓ Sirna, Rich	Steiniger, Dayal, Hardin, Goodheart, Coach Jen, Wolverton, Heriford, Morgan, Rapp, O'Bryan
✓ Spencer, Neil	Giordano, Goodheart, Heriford, Darby, Allen
Stadlman, Ryan	
✓ Steiniger, Keith	Wolverton, Mortko, O'Bryan, Coach Jen, Morgan, Allen, Darby, York, Mellott
Stone, Janet	
✓ Turner, Kevin	Darby, Phar
✓ Wilkinson, Ann	Shelton, Rapp, Darby
✓ Williamson, Beverly	Hardin, Stone, Page
✓ Wolverton, Rick	Hutchison, York, Pickering, Cunningham
✓ York, Kevin	Darby, Steiniger, Wolverton, Morgan, Shelton, Phar, Bell, Heriford, Stone

Guests:

Joanna

Optometrist

(From Page 1)- ... cracks in the shank of rings, open jump rings on necklaces, etc. For you ladies, putting on your jewelry correctly will make it last longer. The rule – LAST ON - FIRST OFF. That means after you put on your makeup, hair-spray, body splash, soaps, that is when you put on your jewelry. And when you get home, have it be the first thing you take off (or nearly the first thing !)

And make sure you have proper insurance coverage, and current appraisals to help your agent give you adequate coverage.

So this is the time of year when you can treat yourself to something extravagant, or how about getting that special someone in your life jewelry that she will remember you by every time she looks at it!

So make your way over to 105th & Metcalf and let Alan & Bruce Goodheart do the right thing, and make the Holidays a very special time of year for all!

May this season bring everyone much wealth, good health, and plenty of happiness to share.