



Whatever You're Thinking....Think BIGGER!!!

As entrepreneurs, business owners, or decision makers in a business, the one thing we focus on and try to evaluate on a daily basis is what can we need to do to make our business, our company more successful? You have to think outside the box, think about being innovative, you have to THINK BIGGER!

Wouldn't it be great if we had someone who could assist us to make getting to the next level of success that much easier? Well thank goodness for **Katie Bean of Thinking Bigger**. It is more than just a magazine. It is a networking organization like no other. It has many levels – many pieces of the big puzzle. Notice we've used the word BIG quite a bit so far. That is on purpose – to get you all thinking BIG!

Katie is the Editor of a magazine named Thinking bigger. She knew she was going to be a journalist since she was 8 years old. She was editor of her junior high and high school newspapers, worked for the Lawrence Journal-World paper, and the Kansas City Business Journal for 5 years. That was when she was approached by **Mike Wrenn who owns Affinity Worldwide**, who had just acquired Thinking Bigger, but was known as Kansas City Small Business Monthly owned by Kelly Scanlon. She started it in 1992, and was ready to move onto other challenges in her career.

Over a first meeting lunch, Mike talked with Katie for nearly an hour, and feeling comfortable about her being referred to him, asked her if she would like to become Editor of the magazine. And rest they say is history.

Thinking Bigger helps companies connect with each other, with the great news articles they produce, and by gathering the latest news of mergers and acquisitions, promotions, new startups, and new projects cities around the Metro are starting. It is a plethora of information gathered in one place making the magazine an amazing resource for businesses.

They also produce a Guide for Entrepreneurs and Growing Businesses. There is also one

called Smart Companies to Watch – used as an advertising / editorial concept to promote like-minded businesses. They write about companies because they are all "thinking bigger"!

But the magazine is not the only way they help business owners succeed. They have what are called Big Breakfasts scheduled every quarter at different locations around the city. And how about Cheers to Business – a Happy Hour which assists owners and officers of companies time to network. And the last Tuesday of every month, you can attend a Coffee Connection to again interact with you peers.

What they have over the years become known for is the 25 Under 25 Awards. This is being able to recognize growing companies the Top 25 companies with 25 full time employees or less. These are companies which have hit their stride on an upward trajectory and knowing the sky is the limit to their success.

An interesting statistic Katie threw out there was 82% of businesses in the Greater Kansas City Metro have fewer than 20 employees. This is exactly why Thinking Bigger is in business! Their potential reach to all these businesses leaves them with nothing to opportunities for making someone who is starting up to take it to the next level.

The magazine Thinking Bigger is sold by paid subscription. If interested, you can go to www.ithinkbigger.com and check it out. Mike Wrenn was supposed to be there last week, but had another commitment come up. The connection having Mike as a former Prospector, and him purchasing Thinking Bigger was he wants to give entrepreneurs that chance and the tools to be as successful as they want to be, and to use Thinking Bigger to assist in that mission. Thanks Mike for your vision of success for so many entrepreneurs.

We would like to **thank Katie Bean and her Sales Manager Tracy Holmes** for making us more aware of a great resource available to all Prospectors, and any business owner for that



Weekly Newsletter

"Be Present and Get Involved."

www.prospectorsclub.com

April 11, 2019

matter. And thanks to Mike Wrenn for furthering the power of networking communication among great businesses.



WE ARE AT DEER CREEK CC - 7300 W. 133RD ST., OPKS. MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE

See Pages 3-4

ALL THANK YOU'S

See Pages 8-10



UPCOMING SPEAKERS SCHEDULE



Here is a list of our upcoming speakers. **Please note some events are evenings or away from Deer Creek CC.**

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Matt Paperi, our Membership Chairman a call at 913-717-7792 or email him at

mpaperi@techcyclesolutions.com

before you visit our group so we can make sure there are no category conflicts with our current members.

Cont'd from Page 1.....

April 11 – Rich Sirna of Sirna Bros. Hauling at Deer Creek CC.

April 12 – ATF is BACK!! Come join Amy & Chase Ashurst of The RYE Studio and Chris and Margot Pickering of The Pickering Law Firm in a joint After the Facts **AT THE RYE STUDIO LOCATION.**

April 18 – Kevin Boehringer of BSE Structural Engineers at Deer Creek CC.

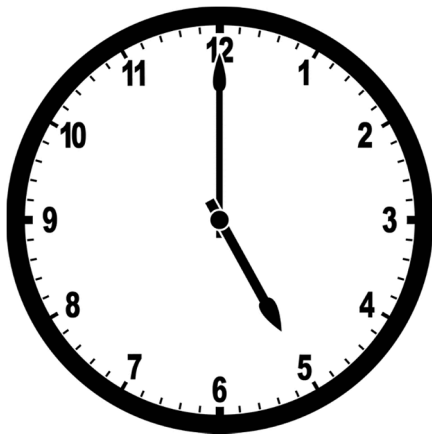
April 25 – Amber Sewell of Lutz Plumbing at Deer Creek CC.

May 2 – Johni Curts of Curts & Reed Optometry AT HER LOCATION.

QUOTES OF THE WEEK

Trivia Question:-

What U.S. General was known as “Old Blood and Guts” ?



The PM in the time like 5:00PM means *Post Meridiem*, which translated, means *after midday*.

SNOW CANCELLATION POLICY

If there is enough snow or ice to cancel classes for the Blue Valley School District, then we will HAVE NO MEETING that Thursday. Be sure to check your local television or radio stations, and Facebook (Prospectors Club and Inside PBC) before the meeting for the latest school closi





For many years, several Prospectors have given support to Phoenix Family by volunteering their time, participating in the “Give A Bear” program with **Kevin and Patti York** organizing this, and by attending a yearly **Un-Gala event** fundraiser with both silent and live auctions and recognition of both contributors, volunteers, and residents of Phoenix Family.

This year is no different – their theme is “**Friday Night Fever!**” **SAVE THE DATE – IT IS FRIDAY, APRIL 26TH!! at Bartle Hall.**

Ken Eidson of RBC Wealth Management is serving on the PF Board of Directors, and is sponsoring a table of ten available at the event. Tickets are \$175 per ticket. Included in this is valet parking, an open bar, deliciously elegant dinner, a silent auction, community awards, and a live auction.

There are strolling entertainers, photo opportunities, a plethora of Who’s Who in the Kansas City social circles. **Give Ken a call or talk to him at a meeting to reserve your seats** for a truly memorable evening with your Prospector colleagues.

Cocktails + Golf

Kansas City Chapter

April 28, 2019 | 3-6 p.m.

at Top Golf

about

An event to help end PKD

Join the Kansas City Chapter of the PKD Foundation for an afternoon of golf + cocktails to help end PKD. Guests will enjoy a complimentary cocktail, light buffet, silent auction and the full Top Golf experience in private bays. 100% of the proceeds from this year's event will go to support research for treatments and a cure for PKD.

where

Top Golf

10611 Nall Avenue
Overland Park, KS 66207

contact

For more information and/or to become a sponsor, visit our event website or email Peggy Robinson.

Website pkdcure.org/kc-cocktails-golf

Email kansascityfundraising@pkdcure.org

sponsorship opportunities

\$1,000

GOLD SPONSORS

6 Golf guests

1 Full page
program ad

Premier logo
recognition on the
event webpage

\$500

SILVER SPONSORS

2 Cocktail guests

2 Golf guests

1 Half-page
program ad

Preferred logo
recognition on the
event webpage

\$250

BRONZE SPONSORS

2 Cocktail guests

1 Quarter-page
program ad

Preferred logo
recognition on the
event webpage

REGISTRATION OPPORTUNITIES

\$50 Cocktail guests

\$75 Golfer fun

\$100 Golfer tournament style

\$25 quarter page program ad

\$50 half page program ad

\$100 full page program ad

Proceeds will support programs of research, advocacy, education and awareness at the PKD Foundation.
For tax purposes, the fair market value of each ticket is \$30.

800.753.2873 | pkdcure.org/kc-cocktails-golf

1001 E. 101st Terr, Suite 220
Kansas City, MO 64131

Cocktails + Golf

Kansas City Chapter

April 28, 2019 | 3-6 pm

at Top Golf

For online submission, visit pkdcure.org/kc-cocktails-golf/sponsorships

Corporate Sponsor Name:

Name on the check if different from corporate sponsor listed:

Contact Name:

Contact Title:

Contact Phone:

Donor to be thanked (if different than contact):

Contact Email Address:

Mailing Address (Include City, State and Zip):

Website Address:

Please indicate Sponsorship Level and circle type of donation:

☐ Gold - \$1,000

☐ Silver - \$500

☐ Bronze - \$250

☐ Full page program ad - \$100

☐ 1/2 page program ad - \$50

☐ 1/4 page program ad - \$25

☐ If this is an in-kind gift of goods or services (non-cash). Please include the fair market value and a description of the gift:

*In-kind sponsorships will be recognized at the level matching the fair market value of the gift.

Please email this form to kansascityfundraising@pkdcure.org and attach your logo (eps or high res jpeg file).

- ☐ Send me an invoice for my sponsorship. Please note, if payment is not received within 30 days, an invoice will be emailed to the contact listed above
- ☐ Please check here if you would like us contact you for credit card payment.

If paying by check, payment and form can be sent to:

PKD Foundation
Attn: Peggy Robinson
1001 E. 101st Terrace, Suite 220
Kansas City, MO 64131

For questions, please contact Peggy Robinson at 816-405-6910 or
kansascityfundraising@pkdcure.org.

The federal tax ID # for the PKD Foundation is 43-1266906

Thank you for supporting the Kansas City Chapter of the PKD Foundation!

Here is Cliff O'Bryan's information about his fundraiser for Reconciliation Services.

Please save the date.



SAVE THE DATE

THE 7TH ANNUAL TROOST JAZZ & SOUL EXPERIENCE
benefiting the work of Reconciliation Services will be
at the historic Arvest Bank Theatre at the Midland.

SATURDAY, MAY 4TH, 2019 | 7PM

Mark your calendars for this swinging jazz gala, featuring
live music, dancing, silent auction, dinner, cocktails, live
painting, wine pull, special video presentation, and more!

JOIN US IN CELEBRATING THE STRENGTH AND
BEAUTY OF OUR COMMUNITY AS WE GATHER
TOGETHER FOR THE SAKE OF THOSE IN NEED.

Space is limited so grab your discounted early
bird tickets or become a sponsor today at:
www.RS3101.org/TroostJazzandSoul

The mission of Reconciliation Services is to cultivate a
community seeking reconciliation, to transform Troost from a
dividing line into a gathering place, revealing the strength of all.



RECONCILIATION SERVICES
3101 TROOST AVENUE
KANSAS CITY, MO 64109
816.931.4751

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PAID
KANSAS CITY, MO
PERMIT NO. 2344



Wish to participate or volunteer?

Contact Keith Steiniger for details or go to www.tourdehope.org

Tour de Hope 2019 Details:



Sunday, May 5, 2019

- Metric Century/KOM ~ 7:30am
- 50 Mile/KOM ~ 7:30am
- 35 Mile/KOM Season Starter ~ 8:30am
- 14 Mile Fun Ride ~ 9am

WWI Museum - Liberty Memorial

- 2 Memorial Drive
- Kansas City, MO 64108
- Front lawn, near circle drive @ Main entrance

Ride into Fun on Sunday, May 5th!

Join your friends and family for the 8th annual Tour de Hope bike ride! Whether you're a casual pedaler in blue jeans, a sleek Strava KOM/QOM, or somewhere in between — we've got a route for you.



Choose from four different courses:

14 mile Family Fun route

35 mile "Season Starter"

50 mile route

62 mile Metric Century

All routes are fully supported with SAG stops and roving vehicle aides. In addition, the 35, 50 and 62 mile routes all have KOM/QOM options available if you want to get in some extra hill training to start your season. Sign up for the 62 mile route to access all KOM/QOM routes and earn the respect and awe of your hammerhead peers!

One of Kansas City's favorite bike rides, Tour de Hope begins and ends at the World War I Memorial. It takes you past many favorite KC landmarks and includes access to our uniquely refreshing SAG stops. As always, the ride is followed by our popular post-ride party which includes great food, drinks and live entertainment.

Looking for administrative / office manager position

FROM: Amy Ashurst

Hi Prospectors!

I have a friend and client who is looking for a job as an administrative/office manager. She currently has a job but needs to find something better to provide for her family. She's a single mama that wants to provide for her little boy and I told her I would do what I can to help her out in finding a new job.

Do any of you have an opening available or maybe you might have a connection with others who are looking for someone like her?

THANK YOU all in advance! I know my friend sure would appreciate this!

Amy - 913.317.8682

PROSPECTORS EVENTS SOCIAL CALENDAR 2019 – SAVE THE DATES

<p>April 12 (Friday)– ATF is BACK!! Come join Amy & Chase Ashurst and Chris and Margot Pickering of The Pickering Law Firm in a joint After the Facts at The Rye Studio location - 230 Main St., Stillwell, KS. 66085</p> <p>Chase and Amy will be doing head shots that evening and you will get 2 headshots in both black and white, and color for only \$30. NOTE: BEST daylight available from 4pm to 6pm; no later than 6:30pm.</p> <p><i>Come visit The Pickering's and the Ashurst's, have a snack and a beverage, and maybe get your head shot for the new website taken care of.</i></p>	<p>April 22 (Monday)– Another great ATF!!! Come join Jennifer Shelton (Coach Jen) of Jennifer Shelton Balance for an “After Work” Yoga session. 5124 Horton St., Mission, KS 66202. Starts at 5pm to 6pm for yoga. Come experience a hands-on introduction to what Yoga is and what it can do for you. (Workout attire suggested). If you have a mat, bring it along. If not, she will provide. Then after stay for some light treats and beverages from 6 pm to 7:30 pm.</p>
<p>September 27th (Friday) – Annual Golf Tournament at Deer Creek CC – Members and Guests – Best Ball Scramble – After Hours at Coach's Bar & Grill – 5:00 pm</p>	<p>September / October – Return to take the Mobster Bus Tour around Kansas City – sights and sounds of a time gone by. Date to be announced.</p>
<p>Dec. 7th (Saturday) - Christmas Party is a GO at Union Horse Distilling Co., 11740 W 86th Terrace, Lenexa, KS 66214 SAVE THE DATE NOW !!!!!!!!!!!</p>	

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

If you have any causes you are supporting this spring, please pass them along to the newsletter editor.

EXCITING NEWS!

Our new website format for prospectorsclub.com is

NOW LIVE !! Go check out our new look and functionality. *Thanks to Jim Bell and Sheri Mortko for all their hard work getting this done.*

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

APRIL 4, 2019

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Adams, Linda Lynne, Jonnie, Sheri, Sean, Rod

Airey, Douglas

Ashurst, Chase & Amy

✓ Beckner, Pat Kyle D, Alon H, Stephanie C, Christ

✓ Bell, Jim Andy S, Cl. OCO, Dery H, Gary O, Jen S, Matt Pru

Belzer, Dan Mike P, Tyler W

Boehringer, Kevin

Bovard, Zach

Brosseit, Mike

Brown, Erin

✓ Cochert, Stephanie Rich Sierra, Rod, Janine T, Amber, David, Alan Goodhead
Matt, Kyle Douglas, Jack Stone, Pat Beckner, Bryan Rapp, Rick W, Jonnie

Cunningham, Rick

X Curts, Johni Janine TerStrief, Rod Foster, Stephanie Cochert

X Cussen, Kathleen Phil. Rich, Rick, Keith, Erin, Sheri, Alan, Jan. Brac
hain, Matt P, Bryan, Vivek, Chris, Jim, Rod, Kyle

X Dayal, Vivek Sheri M, Cliff O B, Rick S, Dave E, Kevin B, Dr. Thw
Mat P, Chris P, Phil G, Kevin Full, Kathleen C

☺ Douglas, Kyle Ken E, Alan H, Janine T, Bryan Rapp, Cussen, Kevin B, Chris P

Eckinger, Bill

△ Eidson, Ken Kyle Douglas

Emerson, Bill

✓ Felton, Dr. Sean Alan Herford, Felici, Linda Adams, Janet Stone, Matt Rappari
Kathleen Cussen, Bryan Rapp, Rick Sierra, Rick Webster

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

✓ Flessner, Dave Pat Becker, Mike Kopplin, Matt P, Kevin Full, Vivek
 X Foster, Rod ^{Matt Pham Scott Sym} Beard, Matt Paperi, Linda A, Tyler W, Tim B,
 Tahineh, Greg O, Alan H, Alan G, Dan B, Brad T, John C
 ✓ Full, Kevin Mike B, Vivek O, Pam F, Matt P, Rich S, Brown S, Sats S, Rod E, Greg O,
 Chris P, Dr Tyler N, Kirk S, Linda A, Dan B, Phil G, Mike K.
 Giordano, Nick

✓ Giordano, Phil Pat B, Greg O, Kevin F, Sherri M, Keith S, Kathleen
 Scott S, Sean F, Dan B, Rich S
 ✓ Goodheart, Alan Bell Cochert, Cussen, Foster, Mortko, Paperi,
 Sewel, Sirna, Spencer
 Goodheart, Bruce

✓ Hardin, Das Chris P, Alan H, Matt P, Matt P, Jan S, Ed Holland
 Kevin Y.
 Hawkins, Darryl

X Heriford, Alan Amber S, Amy Chase, Dan B, Eric B, Greg O, Jan S, Jim B, Kathleen, Kevin S, Kevin B, Kyle O
 Matt P, Mike B, Mike K, Pat B, Phil G, Rich S, Rick W, Rod F, Sam F, Sheri M
 Holk, Dan

Holland, Ed

✓ Hutchison, Ed Janet, Linda, Amber, Rick, Rick

X Kopplin, Mike SAWINE, Chris J, Kevin, Matt Paperi,
 Gregg, O'Donoghue, Neil Spencer, Alan H, Eric F, Kevin Full
 Mortko, Sheri

O'Bryan, Cliff

Oettmeier, Dr. Bert

X Oppold, Greg Alan H, Phil G, Brownie, Christ P, Tim B, Keith S, Kevin Full,
 Mike K, Scott S, Rick W, Rich S.

X Paperi, Matt Kyle, Don Sully, Matt, Mike, Rod, Brad, Dan, Brad
 Phil B, Ding, Kevin, Rick Ed, Biggie, Brad, Phil, Vivek

X Phar, Matt Alan H, Das, Eric B, Tim B, Kathleen, Kent
 Kevin Y, Zach, Sheri, Rich S

Pickering, Chris ARBINE, Brown, SAELE, RELL, ASHURST, PAPERI, SHELTON, SIRNA

DAYAL, TILAKSHIP, TALOG, BRUSSET, RAPP, PHAR, MORTKO, KOPPLIN, FULL, ESTER, ADAMS

Pickering, Margot

OPPO2 D

Suma

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Rapp, Bryan Rod, Chud, Rod, Matt, Brownie, Shari, Sam, Erin Keith,
Dane, Chris, Ken, Matt, Zach, Kyle, Stephanie, Kathleen,
Runyan, Joe

Sewell, Amber

X Shelton, Jennifer Bell, Pickering, Morko, Giordano, Herford,
Sirna, Terstriep, Cunningham, Twigg, Belzer

✓ Simpson, Brownie Janine Terstriep, Kevin York, Kevin Foll, Carlos, Greg Appold
Bryan Papp, Kevin Bachinger

X Sirna, Richard Randy Stays, Coach's, Gordon, Morko, Coach's, Hunter, Ball, Webb

ED Keith Appold, Coach's, Sewell, Phil, Wilbur, Cosser, Stone, Tuba, Prancer

X Spencer, Neil Adams, Hutchison, Foster, O'Bryan, Coach's, Douglas
Flessner, Herford, Kopplin, Papari, Rapp
Steiniger, Keith

X Stone, Janet Renee, Stephanie, Rod, Du, Brad, Rich

X Swim, Scott Chris, Kevin, Phil, Keith

Terstriep, Janine Greg, Kevin, Shari, Chris, Mike, Amber, Tessa
Linda, Janet, Kathleen, Torric, Sepp, Brownie
Trondson, Chad

X Twigg, Brad Rich, Rod, Sheri, Dan, Jen, Vivek,

X Webb, Tyler Jim, Linda, Kevin Foll, Mike Bissett

Wilkinson, Ann

Wolverton, Rick

York, Kevin

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)