



Of Course I Talk to Myself When I'm Fishing. Sometimes I Need Expert Advice.

For those of you who have ever gone fishing before, you know how excited you were in anticipation of heading to the lake to drop your line in there ready to catch the big one! Sometimes it happens in just a few minutes, and sometimes it takes hours. And there are times when nothing happens. When you get lucky, you're on top of the world, but when you're not, you feel sad and upset.

So imagine how you would feel if you handled your financial future like a fishing trip. Very few of us would be elated at our success, yet most of us would be upset, frustrated, and a few of us may even go hungry without a fish. Your financial "fishing trip" need not be a bust. With the right bait and equipment, and a guide to show you where the fish are, you will never go hungry again. Your guide to "Lake Economy" is none other than our own **Ken Eidson of RBC Wealth Management.**

Once again it is shown how being raised in a rural farm environment leads to strong core values of hard work and honesty, and treating those you serve like you would like to be treated. Ken, like so many others, worked the farm early to late, and spent four summers selling religious reference books in the southeast US. Over that four years, he built up a team where others sold for him allowing Ken to reach his goals faster. Other jobs after college followed, but he came to a realization that as long as you work for a salary, you are limited to that amount of wealth and no more.

Several years past, and a friend from when he was selling reference books told him he was a stockbroker and suggested Ken come check out what they were doing. Ken figured if he was as successful in sales, it shouldn't matter WHAT he sells as long as he believed in the quality of the product and that there was a need for it. Thus began the road to financial freedom he had dreamt about.

Ken has worked for several well-known brokerage firms through the years, each one being at the top of their game when Ken was there. At his first company – Dain Bosworth – after a few years there he was asked to buy a book of business from a retiring partner. His portfolio of clients was now in place. And it happened this person was also a member of Prospectors Club, and thus his introduction to the Club was like being a Legacy in a fraternity – able to join without much other competition for the slot. Ken said having all the resources Prospectors provides allows him to call anyone to find out information, ask a question – there is always someone who knows the answer.

In 1989, Ken returned to updating his education, and earned his CFP (Certified Financial Planner) Certification. Ken said this changed his view of how you do everything. He now pays a lot more attention to long range planning and asking more questions to determine the real needs of his clients. He now takes closer looks at exactly your short and long term goals – saving for college; buying a house in the next 5 years; expanding a business; planning for retirement and / or living on Social Security.

When asked, Ken said his best referral is someone who does not have the time or knowledge or expertise to do it themselves. In the past, to get any kind of financial information, you needed a stock broker to get you that info in a printed form. Now you just hop on the Internet, hit Google, and in seconds, you have the whole stock market at your fingertips. Ken did emphasize that getting all your information from Google, Bing, etc. does not take the place of knowledge and expertise from a licensed and educated professional.

His team consists of four members. His partner is Kyle Doege who has been a part of the group for quite a few years. And two others – Beckie Doty and Cheri Beard – have



Weekly Newsletter

"Be Present and Get Involved."

www.prospectorsclub.com

May 16, 2019

been a part of RBC, assisting with administrative and account maintenance needs.

Cont'd on Page 2.....



WE ARE AT DEER CREEK CC, 7000 WEST 133RD ST., OPKS 66209 - MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE

See Page 2

ALL THANK YOU'S

See Pages 10-12





UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. **Please note some events are evenings or away from Deer Creek CC.**

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Matt Paperi, our Membership Chairman a call at 913-717-7792 or email him at mpaperi@techcyclesolutions.com before you visit our group so we can make sure there are no category conflicts with our current members.

May 16 – Kevin Full of Advanta Clean at Deer Creek CC.

May 23 – Brownie Simpson of Kansas City Catering at Deer Creek CC.

May 30 – Keith Steiniger of Proforma IDology at Deer Creek CC.

June..... More listings to come.

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Sometime Beckie and Cheri have the answer you are looking for before Ken or Kyle could find it. No organization could make it without a great support team, and they round out the office's success in more ways than we have time to tell you.

At RBC, Ken can do almost any financial products you need to manage your portfolio. It is as simple as getting you from point A to point B. And to be a success, they have to manage your money correctly. They do this by figuring what you are trying to accomplish. Some clients are involved in this process

helping with its management, and others are not. And what is so nice about Ken's team is you get to know everyone, and you feel so comfortable talking to them, even if Ken is away from the office, whatever you need will be taken care of because they all understand who you are and what your goals are.

So if you are at the point of sitting down to just start a conversation of your financial future, Ken would be glad to arrange a time to talk. Thank you Ken for keeping all up to date with where the markets have been and where they are headed. We are all ready to catch "THE BIG ONE" soon!

QUOTES OF THE WEEK

Trivia Question:-

What is the only place in Europe where monkeys live free ?



First, **think**. Second, **dream**.
Third, **believe**. And finally, **dare**.

- Walt Disney

Goalcast



The pen name of Theodor Geisel is the infamous Dr. Seuss.

PROSPECTORS EVENTS SOCIAL CALENDAR 2019 – SAVE THE DATES

<p>SAT. June 8th – Come tour the Prairie Fire Museum from 3pm to 5pm. Entry fee to it will be paid for total of 30 people who sign up. A member can bring one guest. Limited to first 30. After Prairie Fire, walk over to Rock & Brews, and enjoy some light appetizers provided by the Club and it will be a cash bar for any beverages purchased. Rock & Brews is from 5pm to ??</p>	<p>Friday Night June 14th – Our next ATF – Joint After The Fact <i>hosted by Kevin Boehringer, Amber Sewell, and Rich Sirna</i> AT BSE STRUCTURAL ENGINEERS located at 11320 West 79th St., Lenexa, KS 66214. Come see an amazing blend of work and fun. Enjoy some light appetizers and beverages. Mark your calendars NOW!</p>
<p>September 27th (Friday) – Annual Golf Tournament at Deer Creek CC – Members and Guests – Best Ball Scramble – After Hours at Coach's Bar & Grill – 5:00 pm</p>	<p>September / October – Return to take the Mobster Bus Tour around Kansas City – sights and sounds of a time gone by. Date to be announced.</p>
<p>Dec. 7th (Saturday) - Christmas Party is a GO at Union Horse Distilling Co., 11740 W 86th Terrace, Lenexa, KS 66214 SAVE THE DATE NOW !!!!!!!!!!!</p>	

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

If you have any causes you are supporting this spring, please pass them along to the newsletter editor.

EXCITING NEWS!

Our new website format for prospectorsclub.com is

NOW LIVE !! Go check out our new look and functionality. *Thanks to Jim Bell and Sheri Mortko for all their hard work getting this done.*

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

MAY 9, 2019

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda	
Airey, Douglas	
Ashurst, Chase & Amy	
Beckner, Pat	
<input checked="" type="checkbox"/> Bell, Jim	<u>Anker S, Brad T, Chris P, Jen S, John C, Matt d</u>
<input checked="" type="checkbox"/> Belzer, Dan	<u>Richard, Jon Shelton, Jim Bell, Phil G, Ed Hutchinson,</u>
<input checked="" type="checkbox"/> Boehringer, Kevin	<u>SIRNA, DAYAL, HERFORD, DOUGLAS, YORK, SEWELL,</u>
Bovard, Zach	<u>PICKERING, ASHURST, TWIGG, GOODHEART</u>
Brosseit, Mike	
Brown, Erin	
Cocherl, Stephanie	
Cunningham, Rick	
<input checked="" type="checkbox"/> Curts, Johni	<u>Rich Serna, Rick Wolverton, Matt Puperi, Janine Terstrie,</u>
<input checked="" type="checkbox"/> Cussen, Kathleen	<u>Stephanie Cochert, Linda Adams, Keith Steinger, Sheri Mortko,</u>
<input checked="" type="checkbox"/> Dayal, Vivek	<u>Phil. Rob, Nick, Keith, Erin, Stan, Matt Phair, B Rapp</u>
Douglas, Kyle	<u>Brad, Sean, Elaine, Gregg, Alan G</u>
Eckinger, Bill	<u>Kevin B, Sherrill, Cliff OB, Rich S, Dave F, KS</u>
<input checked="" type="checkbox"/> Eidson, Ken	<u>Dr. Twigg, Matt P, Chris P, Phil G, Kevin F</u>
Emerson, Bill	
Felton, Dr. Sean	

*Ed Hutchinson
Chris Pickering
Erin Kathleen*

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave

☒ Foster, Rod Board, Rick W, Browne S, Keith S, Jens, Rich S, Scott S, Phil G, Matt Pap, Dan H, Janet S, Becht, Tyler W, John C
☒ Full, Kevin Dave F, Matt P, Rich S, Browne S, Scott S, Paul E, Greg A, Chris P, Tim B, Keith S, Dan B, Phil G, Mike P, Kathleen C, Terrence T, Charles A, Rickal, Del Taylor, Ken E, Leigh Ann, Janis
Giordano, Nick

Giordano, Phil

☒ Goodheart, Alan ADAMS, CHASEA, BELL, CUSSEN, EMERSON, FOSTER, MORTKO, O'BRYAN, PAPERI, SIRNA, SPENCER, STONE
Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

Heriford, Alan

☒ Holk, Dan Phil Giordano, Rain York, Janet Stone, Sheri Mortko, Rod Foster

Holland, Ed

☒ Hutchison, Ed Rick, Cliff, Rich

Kopplin, Mike

☒ Mortko, Sheri Wick, John, Brapp, Dan H, Kathleen, Erin, Keith, Phil, Rick, Rich, Jen, Alan C, Janine, Linda, Dr. Brad
O'Bryan, Cliff

Oettmeier, Dr. Bert

Oppold, Greg

Paperi, Matt

☒ Phar, Matt Alan H. Bryan, R. Chris P, Das H, Erin B, Jim B, Kathleen, Kevin Y, Keith, Rich S, Sheri M, Zach
Pickering, Chris

Pickering, Margot

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Rapp, Bryan

Runyan, Joe

X Sewell, Amber Rich, Rick, Janne, Dr. Brad, Kevin York, Kathleen, Kevin B, Chris P, Mike B, Stephanie, Jim Bell, Alan Herford, Brownie, Sen Shelton
 X Shelton, Jennifer Sirna, Cussen, Steiniger, Giordano, Wilkinson, York, Wolverton, Foster, Pickering, Bell, Mortko, Sewell, Terstriep, Cunningham, 0432, Ryan
Simpson, Brownie

X Sirna, Richard Steiniger, Wolverton, Mortko, Cussen, Coach Ken, Steve Herford, Coach H, Coach Ball, Hall, G. K. J. 2, Theresa Seull, Womb, Phoe Seull, Bologan, Full York, Cochran, Foster, Cussen
Spencer, Neil

X Steiniger, Keith Coach's Herford, Phar, Wilkinson, Twis, Spencer, Sheldon, Papen, Adams, Douglas, York, Ashurst, Full, Cuts, Terstriep, Pickering, Mortko, Giordano, Cussen, Sirna, Wolverton
 X Stone, Janet Ed, Garin, Rod, Brad, Dan, Stephanie, Alan G.

X Swim, Scott Phil, Matt, Christopher, Linda, Kevin, Danny, Dave

X Terstriep, Janine Kevin, Risa, Sheri, Chris, Amber, Jean, Linda, Janet, John, Scott, Brownie, Kathleen, Rod
 X Trondson, Chad Rapp, Belzer, Foster, Herford

X Twigg, Brad Keith, Gus, Alan, Sheri, Dan, Janet, Rich, Amber, Vivek, Rod, Tyler, Jen, Chase & Amy

X Webb, Tyler Kevin Full, Rich Sirna, Phil Giordano, Janine Terstriep, Johni Cuts, Das Hardin

X Wilkinson, Ann John, Alan G, Brad, Rick, Jean, Rich, Rod, Kaidi

X Wolverton, Rick ROD, AMBER, KEITH, SHERI, RICH, JANINE, E, RICH, JOHNNI, PHIL

X York, Kevin KATHLEEN C, Kyle D, ED HUTCH, JANINE T, MATT P, KEITH S, JANET S, Jim B, CHRIS P, BROWNIE, DASH, Kevin B, Mike B, Dan H, Amber S, Sheri M.

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)