

**UPCOMING SPEAKERS SCHEDULE**

*July 4th – NO MEETING !!! It's Independence Day!*  
*July 11th – Ed Holland, Member Emeritus, will talk to us at Hy-Vee Wine Bar.*  
*July 18th – Ann Wilkinson of Wells Fargo Home Mortgage will discuss current trends, housing rates, and all the latest scuttle butt about mortgages at the Meadowbrook Country Club. See directions.*  
*July 25th – Sandy Kessinger of Bank Midwest is host-*

**THIS WEEK'S TRIVIA QUESTION:**  
***What sport was standardized under the Queensberry rules?***

**UPCOMING DATES TO REMEMBER**

*July 11th – After The Facts – Keith Steiniger and Chase and Amy Ashurst at The Rye Studio – Stillwell - 5:30 pm to ??? - details to follow.*  
*July 13th – 5 pm to 7 pm – Tour of the History of the Gangsters and the Mob in Kansas City History– followed by dinner at Anthony's 9th & Grand.*  
*Sept. 19th – PBC Annual Golf Tourney and After Hours event – this year at Deer Creek Golf Club – details to follow.*  
*Dec. 7th – Prospectors Annual Christmas Party at Deer Creek Country Club – details to follow*

**QUOTE OF THE WEEK:-**  
 Don't you wish there were a knob on the TV to turn up the intelligence? There's one marked brightness, but it doesn't work.  
 ~ Gallagher

**Answer to Last Week's Trivia Question:**  
***Xenophobia is the awful fear of strangers or foreigners.***

***You Are Never Too Old To Teach An Old Dog New Tricks***

Now that's not to say he is OLD! Because he's not. But he feels his age because of what he has endured.

There have been more than a few epiphanies in the past few years that **Alan Heriford of Johnson County Automotive** has realized. He has found his role of business owner has taken him out of the garage and into the office, spreading his great motivation among his staff, and sharing it with his customers. Being available and present when his clients are there has made a world of difference in reassuring them the work will be done and done right. There are no second chances in today's dog-eat-dog world.

Alan has heralded from humble beginnings and has maintained his grasp on reality all his working career. When asked what his business philosophy was, he thought a moment and said "I want to solve my client's problems. I need to take care of what needs fixing."

Alan says he loves what he does because he just loves doing it. He has taken the efforts over the years in forming a great group of employees and support staff, and providing a great work environment for

them to work in.

The hardest thing he has been trying to overcome is being more of the boss / owner / manager roles and less of the "mechanic" role. It has been hard, but with encouragement from several mentors, he seems to be riding the storm out well.

His biggest challenge has been in making a huge investment, not in equipment but in technology! In today's world, each car has up to 12 computers in it, and they are all talking amongst themselves. Of every piece of equipment you own, the car is the most technically powerful machines known!

With these computer units, they are in a constant state of updating information so they have the latest info and data to diagnose your issue properly.

They service lots of different models (Mercedes, BMW, Porsche) and need to have the latest software available at their fingertips And sometimes that is not given away for free.

It is always nice to see a business going through a transition, and where it may be in 10, or even 5 years.

Thank you Alan for making us all laugh, and for bringing a ray of sunshine into our hearts.

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**NO MEETING – JULY 4TH THIS WEEK !!**

## ATTENDANCE & THANK YOU'S

Adams, Linda	
Airey, Doug	
Allen, Dick	
Ashurst, Amy & Chase	
Beckner, Pat	
✓ Bell, Jim	Steiniger, Phar, Page, Pickering, Beckner,
✓ Boehringer, Kevin	Hawkins, Dayal, Goodheart, Pickering
Bovard, Zach	
✓ Cunningham, Rick	Douglas, Steiniger, Mortko
Darby, Mike	
✓ Dayal, Vivek	O'Bryan, Beckner, Sirna, Williamson, Boehringer
✓ Douglas, Kyle	York, Cunningham, Stone, Williamson, Spencer, Pickering, Goodheart, Eidson, Stone
Eidson, Ken	
Emerson, Bill	
Felton, Sean	
Foster, Rod	
✓ Giordano, Phil	The Sirna's, Douglas, Mortko, Stone, Heriford
✓ Goodheart, Alan	Shelton, Airey, Douglas, Hardin, Hutchison, Mortko, Pickering
✓ Goodheart, Bruce	
✓ Hardin, Das	Pickering, Darby, Goodheart, Hutchison X 2, Hutchison, Sirna, Wilkinson,
✓ Hawkins, Darryl	York, Steiniger, Mortko
✓ Heriford, Alan	
✓ Holk, Dan	Wolverton, Morgan, Darby
Holland, Ed	
Hutchison, Ed	
✓ Kessinger, Sandy	
✓ Knapp, Bruce	Kessinger, Mortko, Spencer, Wilkinson, Williamson, Wolverton
Ladegaard, Arlene	
✓ Mellott, Mike	Mortko, Heriford, Williamson
✓ Morgan, Jeff	Beckner, Holland, Darby
Mortko, Sheri	
O'Bryan, Cliff	
Oettmeier, Bert	
✓ Page, Brad	Everyone for being so awesome
Phar, Matt	
✓ Pickering, Chris	Beckner, Heriford, Douglas, Steiniger, Wolverton, Darby, Adams, Beckner, Shelton, Ashurst,
Hardin	
Rapp, Bryan	
✓ Shelton, Jennifer	Heriford, Steiniger, Sirna, Williamson, Darby, Goodheart, Williamson, Spencer, Pickering
✓ Sirna, Rich	Shelton, Wolverton, Dayal, Hardin, Williamson, Heriford, Steiniger, Giordano
✓ Spencer, Neil	Knapp, Williamson, Shelton, Ladegaard, York, Bell, Hawkins, Goodheart, Ashurst, Turner,
Dayal, Cunningham	
✓ Steiniger, Keith	Shelton, Pickering, Wolverton, Bell, Bovard, Hawkins, Ashurst, Morgan, Mortko, Cunningham,
York, Darby	
✓ Stone, Janet	Wilkinson, Sirna, Page, Mortko, York, Hutchison
✓ Turner, Kevin	Mellott, Phar, Stone, Airey
Webb, Tyler	
✓ Wilkinson, Ann	Stone, Coach Jen, Douglas, Hardin, Mortko, Sirna
✓ Williamson, Beverly	Adams, Spencer, Dayal, York, Shelton, O'Bryan
✓ Wolverton, Rick	Morgan, Mellott, Holk, Steiniger, Sirna, Heriford, Ashurst, Pickering
✓ York, Kevin	Spencer, Wolverton, Ashurst, Hawkins, Stone, Cunningham, Douglas, Sirna, Heriford

Guests:           None