

UPCOMING SPEAKERS SCHEDULE

August 1st – Jennifer Shelton of Jennifer Shelton Balance will bring us all “back into balance” at the Deer Creek Country Club – see map for directions.

Aug. 8 – Bryan Rapp of Bryan Rapp Agency will insure a fun time with no deductions, and letting us know where his industry is headed at the Hy-Vee store at 95th and Antioch.

Aug. 15 – Kevin Boehringer of BSE Structural Engineers, LLC, will give us a blueprint to his company’s

THIS WEEK’S TRIVIA QUESTION:

Who took dictation from the attorney, Perry Mason?

UPCOMING DATES TO REMEMBER

Aug. 10th – Seven Springs Italian Dinner – Salad, spaghetti and sauce, and bread. You bring a side dish or dessert. Details at this week’s meeting – SIGN UP NOW!

Sept. 19th – PBC Annual Golf Tourney and After Hours event – this year at Deer Creek Golf Club – details to follow.

Dec. 7th – Prospectors Annual Christmas Party at Hallbrook Country Club – details to follow

QUOTE OF THE WEEK:-

Men want the same thing from their underwear that they want from women: a little bit of support, and a little bit of freedom.

-Jerry Seinfeld

Answer to Last Week’s Trivia Question:

The person who played Deep Throat in the movie “All the President’s Men” was Hal Holbrook.

***The Metamorphosis
Of A Butterfly***

Ever remember as a kid watching that caterpillar spin its own cocoon, and hibernate. Then you watched it change into this beautiful butterfly. Think about all our members, and you can tell how **Sandy Kessinger of Bank Midwest** has become that butterfly of business.

Sandy will be the first to admit her life has been a roller coaster ride. She is an acclaimed military brat, and started her family at a very young age. A few bumps in the road did not stop her; even getting fired from her first job did not redirect her faith in herself.

It took a lot of courage to know she had to find a job to support her family, and moving back to Kansas City lead to many good things. Her job, her family, and the love of her life.

Sandy has grown so much accepting whatever challenges that have been set before her. From teller to customer service and auto and commercial loans to branch managers, she has learned so much about business, about personal relationships, about people’s behaviors.

She has really learned how making one decision in a job empowers you to make another

down the road. After several years serving the bank’s clients in KCK and Grandview, her superiors had better plans for Sandy. She is now a Small Business Specialist.

Lots has happened economically to Bank Midwest in her tenure, especially during the housing debacle. BMW was heavily invested in properties on the east and west coasts that went south. But some restructuring has left them a stronger, healthier company, still privately owned.

And Sandy could not go without thanking Prospectors for progressing her business savvy, and her ability to talk to business owners, and clients, something she never ever imagined she could or would do.

She concluded by stating that it is all about forming relationships with those that surround you. It is building trust – trust your banker, trust your painter, trust your lawyer. That is how business gets done today!

And Thank You Sandy for guiding the ship each week, and for making the Prospectors THE club to be a part of.

Be sure to “LIKE” our Facebook page online.

**<http://www.facebook.com/ProspectorsClub>
Also be sure to SHARE our page with all YOUR friends**

WE ARE MEETING AT DEER CREEK CC THIS WEEK !!

ATTENDANCE & THANK YOU'S

	Adams, Linda	
	Airey, Doug	
	Ashurst, Amy & Chase	
✓	Beckner, Pat	Bell, Pickering, Morgan
	Bell, Jim	
	Boehringer, Kevin	
	Bovard, Zach	
	Cunningham, Rick	
	Darby, Mike	
	Dayal, Vivek	
	Douglas, Kyle	
	Eidson, Ken	
	Emerson, Bill	
✓	Felton, Sean	Sirna, Shelton, Wilkinson
	Foster, Rod	
✓	Giordano, Phil	Sirna, Hawkins, Wolverton
✓	Goodheart, Alan	
	Goodheart, Bruce	
✓	Hardin, Das	Pickering, Darby, Oettmeier
✓	Hawkins, Darryl	York, Sirna, Giordano
✓	Heriford, Alan	Shelton, Wolverton, Steiniger, Hardin, Pickering, Cunningham, Phar, Knapp, Douglas, Bell,
	Sirna, Foster	
✓	Holk, Dan	Darby
	Holland, Ed	
	Hutchison, Ed	
✓	Kessinger, Sandy	
✓	Knapp, Bruce	Kessinger, Steiniger
	Ladegaard, Arlene	
✓	Mellott, Mike	Turner, Beckner, Wolverton
✓	Morgan, Jeff	Beckner
	Mortko, Sheri	
	O'Bryan, Cliff	
	Oettmeier, Bert	
	Page, Brad	
✓	Phar, Matt	Bovard, York, Steiniger, Heriford, Turner
✓	Pickering, Chris	Beckner, Douglas, Hardin, Steiniger, Heriford, Williamson, Bell
	Rapp, Bryan	
✓	Shelton, Jennifer	Felton, Heriford, Steiniger, Sirna, Wilkinson, Ashurst, Williamson, Pickering
✓	Sirna, Rich	Dayal, Steiniger, Stone, Giordano, Wolverton, Hardin, Kessinger, Hardin, Felton, Heriford,
	Coach Jen	
✓	Spencer, Neil	Shelton, Hardin, Beckner, Sirna, York
✓	Steiniger, Keith	Shelton, Pickering, Wolverton, Bovard, York, Heriford, Knapp, Williamson, Sirna, Phar
	Stone, Janet	
✓	Turner, Kevin	Mellott, Phar
	Webb, Tyler	
	Wilkinson, Ann	
✓	Williamson, Beverly	Adams, Bell, Pickering, Wolverton, Steiniger, Wilkinson, Knapp, Page, York
✓	Wolverton, Rick	Mellott, Steiniger, Heriford
✓	York, Kevin	Darby, Phar, Steiniger, Sandy & Don Kessinger, Spencer, Hawkins, Wolverton,

Guests: None

**JENNIFER SHELTON AT DEER CREEK COUNTRY CLUB
7030 West 133rd St.
Overland Park, KS**

**TAKE I-435 TO METCALF AVE. GO SOUTH TO 119TH ST. TURN LEFT ONTO
119TH ,AND IMMEDIATELY TURN RIGHT / SOUTH ONTO OLD METCALF AVE.
CONTINUE SOUTH ON OLD METCALF TO 133RD ST.
DEER CREEK CC WILL BE ON YOUR LEFT.**

SEE EVERYONE AT DEER CREEK CC THURSDAY !

