

UPCOMING SPEAKERS SCHEDULE

*Sept. 19 – **NO A.M. MEETING** – Annual Golf Tourney and After Hours for all at Coach's South, 135th and Antioch*

Sept. 26 – Come join us for a lively Marketing Discussion at our new facility, Deer Creek Country Club.

Oct. 3 – Phil Giordano of Grade A Tree Care will branch out and discuss his arborist skill set at the Deer Creek Country Club.

Oct. 10 – Darryl Hawkins of Innovative Design and

THIS WEEK'S TRIVIA QUESTION:

What makes a Black Russian black?

UPCOMING DATES TO REMEMBER

Sept. 19th – PBC Annual Golf Tourney and After Hours event – this year at Deer Creek Golf Club – WATCH FOR TEE TIMES COMING SOON !!!

After Hours begins at 5 pm. Light Hors D'oeuvres provided at no cost, and a CASH BAR is available to all.

Dec. 7th – Prospectors Annual Christmas Party at Hallbrook Country Club – details to follow

QUOTE OF THE WEEK:-

“Great minds discuss ideas; average minds discuss events; small minds discuss people.”

-Eleanor Roosevelt

Answer to Last Week's Trivia Question:

The greyhound is the world's fastest breed of dogs.

Having a Goal of Owning Your Own Building or Investing In A Piece of Commercial Real Estate Is Not Unrealistic In Today's World

Each of us are owners of a business, or we work for someone and are decision makers in those businesses, striving to grow that business month to month, year to year. Someday it will be like that apple or orange, ripe and ready to be picked.

So each of us continue to want to take advantage of our success, and as we succeed, we take a look at our physical plant, our business footprint, and hopefully someday, will own our own building or piece of land. But who takes care of making sure you know what the best opportunities are out there? It's great to know who **Pat Beckner of Beckner and Associates** is.

Pat has been doing real estate for many years, and has translated his experience and training skills in the education field to a well respected commercial real estate guru. He wants to teach people all about their choices, about what fits them best.

He stated simply his job is the sale and leasing of commercial real estate. He does retail space, office, warehouse, even land acquisitions. And if he can't help you with

the area you need, he knows someone in the industry that can assist you.

Speaking of RE trends, Pat said that apartment buildings as investments are very strong, and the land for apartments is booming too. Industrial is holding its own, but office space has taken a new turn. Now companies are looking for more open large spaces in contrast to having the space broken up with cubicles and moveable walls. Thus giving their employees for access to sharing information between different departments.

The best loan for small businesses today is an SBA loan, mostly for small to medium sized businesses.

Pat has assisted many members, past and present, with purchasing a building, or leasing space around the city. He knows his stuff, and has a finger on the pulse of Johnson County. So when you outgrow your business environment, be ready to talk to the expert in commercial RE deals – Pat B.

Be sure to “LIKE” our Facebook page online.

**<http://www.facebook.com/ProspectorsClub>
Also be sure to **SHARE** our page with all **YOUR** friends**

ATTENDANCE & THANK YOU'S

✓ Adams, Linda	Williamson, Steiniger, Beckner, O'Bryan, Dayal, Bell
✓ Airey, Doug	
Ashurst, Amy & Chase	
✓ Beckner, Pat	Bell, Pickering, Knapp, Adams
✓ Bell, Jim	Steiniger, Pickering
✓ Boehringer, Kevin	Williamson, Dayal
✓ Bovard, Zach	Steiniger, Williamson, Phar, York, Hutchison
✓ Cunningham, Rick	Heriford
✓ Darby, Mike	Steiniger, Hutchison, Pickering, Shelton, Morgan, Goodheart, Wolverton, Eidson, Dayal, Foster, Sirna
✓ Dayal, Vivek	
Douglas, Kyle	
Eidson, Ken	
✓ Emerson, Bill	
✓ Felton, Sean	Mellott, Kessinger, Cunningham, Steiniger, Adams
✓ Foster, Rod	Steiniger
✓ Giordano, Phil	Mellott, Morgan, Darby
✓ Goodheart, Alan	Sirna
Goodheart, Bruce	
Hardin, Das	
✓ Hawkins, Darryl	Turner, Rapp, Pickering, Spencer
✓ Heriford, Alan	Bell, Cunningham, Douglas, Hardin, Holk, Hutchison, Kessinger, Phar, Shelton, Sirna, Spencer, Steiniger, Wolverton, York
Holk, Dan	
Holland, Ed	
Hutchison, Ed	
✓ Kessinger, Sandy	Darby, Pickering, Adams, Felton, Sirna, Spencer, Steiniger, Heriford
Knapp, Bruce	
Ladegaard, Arlene	
✓ Mellott, Mike	Wolverton, Giordano, Turner, Spencer
✓ Morgan, Jeff	Giordano, Wolverton, Ashurst, Darby, Spencer
✓ Mortko, Sheri	Giordano
O'Bryan, Cliff	
✓ Oettmeier, Bert	
Page, Brad	
Phar, Matt	
✓ Pickering, Chris	Hardin, Douglas, Shelton, Heriford, Williamson, Bell, Hawkins, Steiniger, Adams, Wolverton
✓ Rapp, Bryan	Oettmeier, Pickering, Foster, Hawkins
✓ Shelton, Jennifer	Steiniger, Sirna, Darby, Ashurst, Williamson, Pickering, Wilkinson
✓ Sirna, Rich	Boehringer, Darby, Wolverton, Dayal, Heriford, Kessinger, Steiniger, Coach Jen
✓ Spencer, Neil	Pickering, Mellott, Heriford, Kessinger
✓ Steiniger, Keith	Wolverton, Bovard, Darby, Hawkins, Sirna, Adams, Page, Phar, Pickering, Oettmeier, Coach Jen, Morgan, Felton, Bell, Mortko
Stone, Janet	
Turner, Kevin	
✓ Webb, Tyler	
✓ Wilkinson, Ann	Stone, Rapp, Shelton, Ashurst, Holland
✓ Williamson, Beverly	Page, Shelton, Adams, Pickering, York
✓ Wolverton, Rick	Airey, Hawkins, Heriford, Steiniger, Morgan
York, Kevin	

Guests: None

Chad Tronsdson

Dave Hill

Comforcare Senior Services