

# PROSPECTOR'S BREAKFAST CLUB

October 24, 2013

[www.prospectorsclub.com](http://www.prospectorsclub.com)

## WHERE ARE WE MEETING AT?

Deer Creek Country Club,  
located at 7030 West 133<sup>rd</sup>  
St., OPKS 66209

Meet and Network at 7 AM

Breakfast at 7:25 AM with  
Announcements and Program  
to follow.

## THEY SAY CASH IS KING, BUT CREDIT AND DEBIT CARDS MAY HAVE BECOME THE NEW CASH OF THE AGES.

Remember when you were very young, and you got that envelope in the mail? You opened it, and there it was –

your first credit card. For most of us, it was our ticket to a world that would never be the same. Some of us would handle it well, and make the most of our new found credit. Others would sink into oblivion, making mistake after mistake, and ending up in hock up to our eyeballs.

That's what our world has become, and still exists to this day. But there is someone that can help make clear what seems so foggy and mysterious. **Rod Foster of BancCard Credit Card Services** helped quench our thirst for more insight into what the reality of credit and debit cards.

You see, Rod has honed his experience in the past 8 years, learning from his mentors, and through his daily adventures. His business goals are simple – get people and businesses the best discount rate he can, and give them stellar service, and they will stay loyal and refer others. And Rod is there to answer your questions, problems, and deal with any issues you may have.



He has concentrated on building his regional business, and has the capabilities of providing beyond just credit card processing the use of online ecommerce, cell phone apps, and point of sale terminals. He does them all. And using the latest credit card swipe that can be adapted to your cell or tablet, Square gives you the ability to accept credit cards anywhere with rates less than half of what you are paying now – great for the many service industries Rod serves. Cont'd on Page 2.....

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*“Better to remain silent and be thought a fool, than to speak and remove all doubt.”*

- Abraham Lincoln (paraphrase from the Bible, ‘Proverbs’ 17:28)

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## THEY SAY CASH IS KING..... Cont'd from Page 1

He tends to gather his business from banks and credit unions and by referrals from his current client base. He also talks to webmasters, CPA's, and by networking with his associates and groups like and especially Prospector's. Retail is a given and there is also great potential in the medical / doctor fields. Vets are good, as are auto repair centers and garages. Churches, non-profit organizations, and B2B sales are good too, but don't come close to completing the list.

Suffice it to say that Rod has the knowledge and expertise to help bring your business into the 21<sup>st</sup> century and has many ways to do it. Pick up the phone (913-486-3714) or email Rod at [rfoster@banccard.com](mailto:rfoster@banccard.com), take just a few minutes to see what you could do to help Rod out, and maybe discuss what he could do for you or someone you might know. See what you may have in common, and who knows where it may lead.

Thanks Rod for your service to the club, and the knowledge you share with us all.

## WHO'S SPEAKING NEXT?

Oct. 28<sup>th</sup> at Deer Creek CC - Jim Bell of James D. Bell CPA, LLC

Nov. 7 at Deer Creek CC - ?

Nov. 14<sup>th</sup> at Deer Creek CC – Bert Oettmeier of Bert Oettmeier, DDS

Nov. 21<sup>st</sup> at Village Flower Co. – Das Hardin of Village Flower Co.



## TRIVIA QUESTION:-

WHAT 1951 FILM FEATURED  
RONALD REGAN RAISING A  
CHIMP?

## THIS WEEK'S PROSPECTOR NETWORKING LINK

Thought we would try something new and fresh, a bit of a challenge to engage each of us to become better networkers. Spread your wings, take a new outlook on giving and maybe getting something back in return. This will change each week.



**This week's Prospector Networking Link is Kevin Boehringer of BSE**

**Structural Engineers.** What can you do to help Kevin get to know you better? Who can you recommend to him? Or maybe you need to find out what you both have in common, i.e. schools, hobbies, sports, food, families. On some level, there is a connection. And maybe Kevin might have or know of someone or something that may benefit YOU.

Let's give it a college try. Here's Kevin's info. Phone is 913-492-7400 or email him at [kboehringer@bsestructural.com](mailto:kboehringer@bsestructural.com)

Take 5 minutes, give him a call or send him an email, and let's see what happens.

# PROSPECTOR'S BREAKFAST CLUB

## ELECTION RESULTS FROM LAST WEEK

Each year we have the honor of selecting a new Board of Directors to lead our group into the next year. Last week we held elections, and the results were as follows:

President – Alan Heriford

Vice President – Kevin York

Social – Rich Sirna

Membership – Rod Foster

Programs – Sean Felton

Members-at-Large – Beverly Williamson,

Phil Giordano, and Rick Wolverton

## Last Week's Trivia



The answer to last week's trivia question - What TV character said "One of these days, Alice, POW, right in the kisser." It was Jackie Gleason playing Ralph Cramden in the Honeymooner's.

Congratulations on the  
Election of Our New Board  
of Directors!!



As you can tell, this is a whole new venture into communicating within the Prospectors family. I hope you will bear with us as we tweek and refresh what has been a ho-hum newsletter at best. Each week we will try to add other pertinent information for you. If you have any ideas that you would suggest, please feel free to do so. You know who to talk to.

The Editor.....

# PROSPECTOR'S

## Thank You's List

Adams, Linda	
Airey, Doug	
Ashurst, Amy & Chase	
Beckner, Pat	Pickering, Morgan
Bell, Jim	
Boehringer, Kevin	Giordano, Dayal, Sirna
Bovard, Zach	
Cunningham, Rick	Giordano, Sirna
Darby, Mike	Knapp, Steiniger, Wilkinson, York, Turner, Morgan, Felton, Emerson, Sirna
Dayal, Vivek	Boehringer, Knapp, Stone, Steiniger, Sirna, O'Bryan
Douglas, Kyle	
Eckinger, Bill	
Eidson, Ken	
Emerson, Bill	
Felton, Dr. Sean	Cunningham, Shelton, Darby, Adams
Foster, Rod	Goodheart, Heriford
Giordano, Phil	Wilkinson, Cunningham, Boehringer, Shelton, Mellott
Goodheart, Alan	Eidson, Giordano, Knapp X 2, Steiniger, Phar, Sirna, Williamson
Goodheart, Bruce	
Hardin, Das	Mortko, Phar, Pickering
Hawkins, Darryl	
Heriford, Alan	Page, Sirna, Shelton, York, Steiniger, Wolverton, Foster, Knapp, Hutchison
Holk, Dan	
Holland, Ed	
Hutchison, Ed	Stone, Heriford, Pickering, Darby
Kessinger, Sandy	Darby, Sirna
Knapp, Bruce	Kessinger, Hutchison, Dayal, Goodheart, Heriford, Sirna, Williamson
Mellott, Mike	Giordano, Spencer
Morgan, Jeff	Wolverton, Beckner, Darby, Williamson
Mortko, Sheri	Hardin, The Coleman's
O'Bryan, Cliff	
Oettmeier, Dr. Bert	Cunningham, Steiniger
Page, Brad	

**Phar, Matt**

**Pickering, Chris**

**Steiniger, Wolverton, Hardin, Spencer, Bell, Hutchison, Williamson, Darby, Douglas, Rapp**

**Rapp, Bryan**

**Shelton, Jeniffer**

**Sirna, Richard  
Dayal, Morgan, Giordano**

**Shelton, Boehringer, Kessinger, Stone, Steiniger, Goodheart, Heriford, Darby, Williamson,**

**Spencer, Neil**

**Adams, Darby, Felton, Mellott, Pickering, Sirna, Steiniger**

**Steiniger, Keith**

**Stone, Janet**

**Turner, Kevin**

**Webb, Tyler**

**Wilkinson, Ann**

**Stone, Sirna, Shelton, Ashurst's, Darby**

**Williamson, Beverly**

**Adams, Pickering, Shelton, York, Morgan, Steiniger, Knapp**

**Wolverton, Rick**

**Foster, Morgan, Heriford, Cunningham, Mortko, Sirna, Steiniger**

**York, Kevin  
Heriford, Pickering, Shelton**

**Bell, Phar, Williamson, Felton, Sirna, Steiniger, Eidson, Giordano, Adams, Mortko, Stone,**

**GUESTS SIGN IN PLEASE**