

PROSPECTOR'S BREAKFAST CLUB

November 21, 2013

www.prospectorsclub.com

WHERE ARE WE MEETING AT?

Village Flower Company

6978 Mission Road

Prairie Village, KS 66208

Meet and Network at 7 AM

Breakfast at 7:25 AM with
Announcements and Program
to follow.

WHAT DO PEOPLE NOTICE ABOUT YOU WHEN THEY MEET YOU FOR THE VERY FIRST TIME?



Your hair?
Your skin?
Your eyes?
Nope... it's
your smile!
Everyone's got
one. Smile, and

the world is your oyster. Clean, bright, sparkly white teeth. That's what they see first. It makes whoever you are talking to feel happy and comfortable. So who is responsible for helping you get out there and smile? None other than Bert Oettmeier of Bert Oettmeier DDS.

Bert has been doing great things in the dental field for nearly 35 years. He began back at [Kansas State](#) where he went to college and played football there. He had lots of schools recruiting him, but his coach influenced him to become a Wildcat. At the end of his college career, his counselor asked Bert what he wanted to do next. He had been thinking about veterinarian school, but at the same time, dental school approached him as well as an offer from a former coach to play football in the Canadian Football League.



Bert chose dental school, and a great choice it was. He has served his patients doing everything from routine cleanings and fillings to crowns and bridges, implants, veneers, whitening, root canals, dentures, extractions and cosmetic surgeries. See Page

Where were you on November 22, 1963 when you heard that President Kennedy was assassinated?

On Thanksgiving...

As we express our gratitude, we must never forget that the highest appreciation is not to utter words, but to live by them.

~John Fitzgerald Kennedy

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WHAT THEY SEE WHEN MEETING YOU FOR THE FIRST TIME Cont'd from Page 1

Bert continued to stress how that 90% of what goes on in your mouth is preventable with just proper brushing twice a day and flossing.

Once thing that he stressed more than others was the amount of sugar we all take in daily, and how we tend to drink beverages over a long period of time, sipping on them... He says if we are drinking things like sweetened coffee, tea, or Coke or Pepsi, to drink them fast and not to sip on them. Drink them fast, and don't suck on candies, mints, or Life Savers.

After being in the practice for years, he had a mentor that began telling Bert how he needed to be giving back to the industry that served him so well. He took that under advisement and discovered that getting involved on a local and county level was rewarding. But he was not finished there. He was asked to become a part of the KS Dental Association, and he served as its President in 2005 – 06, and is still on its Board.

And this lead to working with the national organization, the ADA on its dental councils and committees helping form new policies for dentists to follow.

Bert has put his transition plan into effect bringing on an associate, Dr. Tyler Webb, who will eventually become a principal in the practice. He has known Tyler since a child, and knows he will do a great job in serving their clients.

Bert looks forward to his retirement of hunting, fishing, golf, and spending more time with his wife and grandkids. And, just maybe, he may keep himself busy studying a new field like finance that his son has succeeded so well at.

So Thank You Bert for being a rock in the Prospectors for so many years, and for your continued support and what you bring to making us all better business people.

WELCOME TO OUR NEWEST MEMBERS

Glad to have **Mike Brosseit of Top Notch Heating and Cooling** as our newest member. Also **Janine Terstriep of the Decorative Touch Ltd.**, and **Chad Trondson of ComForcare Senior Services**. You all are now part of a great networking family.

WHO'S SPEAKING NEXT?

Nov. 21st - at Village Flower Co. – Das Hardin of Village Flower Co.

Nov. 28th – NO MEETING – THANKSGIVING

Dec. 5th – at Deer Creek CC - Alan Goodheart – Goodheart's Jewelry Co.



TRIVIA QUESTION:-

WHO SAID: "I'VE NEVER HATED A MAN ENOUGH TO GIVE HIM HIS DIAMONDS BACK" ?

THIS WEEK'S PROSPECTORS SPOTLIGHT MEMBER

Good job you guys. You did not disappoint. Many of you did not know what Dan Holk does, but now you do. So the game continues with another challenge for you to take on this week.

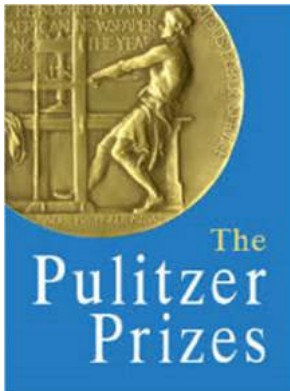


This week's Prospector Spotlight Member is Bryan Rapp of the Bryan Rapp Agency (American Family Insurance). So, do you have insurance? Are you fully covered? That is just one good reason to talk to Bryan. What can you do to help Bryan get to know you better? Who can you recommend to him? Or maybe you need to find out what you both have in common, i.e. schools, hobbies, sports, food, families. On some level, there is a connection. And maybe Bryan might have or know of someone or something that may benefit YOU. ■

Please... at least make the effort. Here's Bryan's info: - phone is 913-441-7800, and email is – brapp@amfam.com

Take 5 minutes, give him a call or send him an email, and let's see what happens.

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Last Week's Trivia Answer:-

The answer to last week's trivia question – **Columbia University's** Board of Trustees hands out The Pulitzer Prizes each year.

CHRISTMAS PARTY GETTING CLOSER!

Hard to believe but our annual Christmas Party is on Saturday, Dec. 7th at the Hallbrook Country Club.

If you were not at last week's meeting, we passed out a sheet (**see next page**) that shows you drink tickets available to purchase at the event that evening. We will be taking CASH ONLY, so be sure to visit your banks or ATM's according to your individual needs.

More details will be following in the coming days.

Hope to see you there in December!

Prospectors Holiday Dinner

Cash Bar Pricing/Color

<u>Premium Wine</u>		\$11.00
<u>House Wine</u>		\$8.00
<u>Premium Liquor</u>		\$9.00
<u>House Liquor</u>		\$8.00
<u>Domestic Beer</u>		\$5.00
<u>Import Beer</u>		\$6.00
<u>Soda</u>		\$2.00

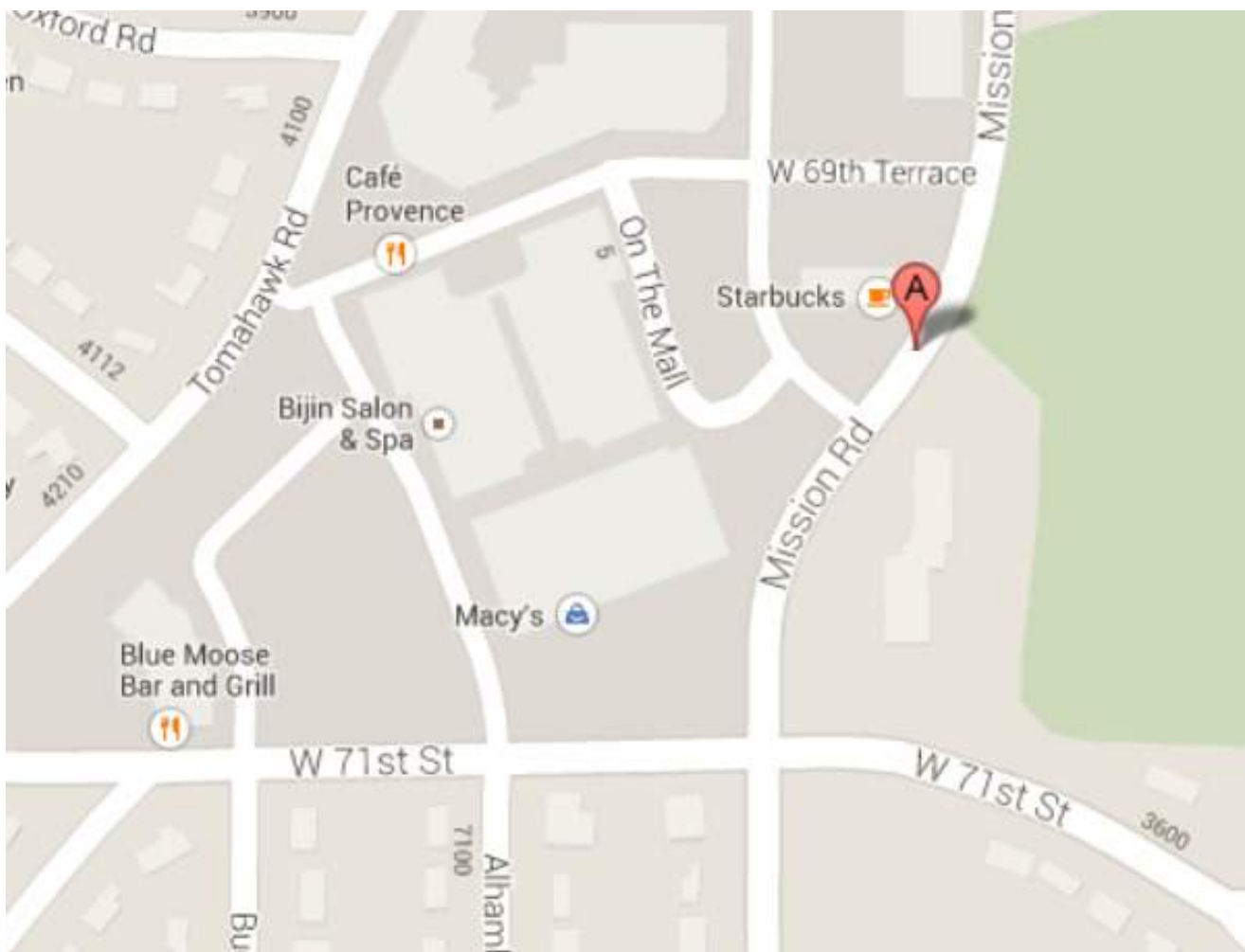
FOR ALL OUR NEW AND CURRENT MEMBERS:

THIS WEEK WE ARE AT THE VILLAGE FLOWER COMPANY, 6978 MISSION ROAD, IN PRAIRIE VILLAGE, KS.

FIND YOUR WAY TO 75TH AND MISSION ROAD, AND HEAD NORTH ON MISSION ROAD, PAST 71ST ST, AND FOLLOW THE BEND IN THE ROAD FOR ABOUT A BLOCK. YOU WILL BE LOOKING AT A SMALL ISLAND GROUP OF STORES, STARBUCKS ON THE EAST, AND VILLAGE FLOWER ON THE WEST. TURN LEFT, AND GO AROUND TO THE WEST SIDE ON THE STREET, OR THE NORTH SIDE IN THE PARKING LOT TO PARK YOUR CAR.

PLEASE DO NOT PARK IN FRONT OF THE STORE.

THIS IS KIND OF OUR UNOFFICIAL BEGINNING OF THE CHRISTMAS SEASON, SO MAKE AN EFFORT TO JOIN US FOR BREAKFAST AND SEE ALL THE NEW THINGS DAS HAS ADDED TO HIS INVENTORY.



PROSPECTOR'S Thank You's List

Adams, Linda	
Airey, Doug	Ashurst
Ashurst, Amy & Chase	Heriford, Airey, Steiniger, Wolverton, Pickering, Stone
Beckner, Pat	Pickering, Morgan
Bell, Jim	Heriford, Pickering, Sirna
Boehringer, Kevin	Dayal, Sirna
Bovard, Zach	
Cunningham, Rick	Shelton
Darby, Mike	
Dayal, Vivek	Sirna, O'Bryan, Boehringer, Knapp
Douglas, Kyle	
Eckinger, Bill	
Eidson, Ken	
Emerson, Bill	
Felton, Dr. Sean	Sirna, Adams
Foster, Rod	Hardin, Bell, York
Giordano, Phil	Stone, Heriford, Mellott, Brosseit, Morgan
Goodheart, Alan	Holk, Morgan
Goodheart, Bruce	
Hardin, Das	Pickering, Darby, Hutchison
Hawkins, Darryl	York, Rapp, Goodheart, Morgan, Page, The Sirna's
Heriford, Alan	Adams, Bell, Giordano, Phar, Sirna, Spencer, Steiniger, Wolverton
Holk, Dan	Darby, Oettmeier
Holland, Ed	
Hutchison, Ed	Steiniger, Darby, Hardin, Pickering
Kessinger, Sandy	Sirna, Darby, Pickering, Heriford
Knapp, Bruce	Steiniger, Kessinger, Dayal
Mellott, Mike	Giordano, Spencer
Morgan, Jeff	Cunningham, Wolverton, Hawkins, Beckner, Pickering, Wilkinson
Mortko, Sheri	Giordano, Wolverton
O'Bryan, Cliff	Adams, York, Williamson, Dayal
Oettmeier, Dr. Bert	

Page, Brad

Phar, Matt

Pickering, Chris Steiniger, Hardin, Williamson, Douglas, Spencer, Bell, Hawkins, Shelton, Wolverton,
Beckner, Adams, Heriford, Turner, Phar, Darby, Trondson

Rapp, Bryan

Shelton, Jennifer

Sirna, Richard Kessinger, Shelton, Dayal, Boehringer, Goodheart, Wilkinson, Bell, Wolverton, Dayal

Spencer, Neil Darby, Heriford, Mellott, Sirna, Pickering, Stone, O'Bryan,

Steiniger, Keith Wolverton, Darby, Pickering, Shelton, Hutchison, Heriford, Phar, Adams, Mortko, Knapp,
Ashurst, Oettmeier

Stone, Janet Wilkinson, Sirna, Ashurst, Giordano, Mellott

Terstriep, Janine Wolverton, Pickering, York, Adams, Williamson

Trondson, Chad Rapp

Turner, Kevin Phar, Mellott

Webb, Tyler

Wilkinson, Ann Shelton, Stone, Darby, Heriford, Beckner, Morgan

Williamson, Beverly

Wolverton, Rick Boehringer, Steiniger, Mortko, Giordano, Sirna, Mellott, Ashurst

York, Kevin Williamson, Pickering, Foster, Phar

GUESTS