

PROSPECTOR'S BREAKFAST CLUB

November 28, 2013

www.prospectorsclub.com

WHERE ARE WE MEETING AT?

NO MEETING THURSDAY!!!!

HAPPY THANKSGIVING!

Meet and Network at 7 AM

Breakfast at 7:25 AM with
Announcements and Program

BRINGING THE BEAUTY OF THE OUTDOORS INDOORS IS WHAT BEING A FLORIST IS ALL ABOUT, WELL, MAYBE A BIT MORE THAN THAT...

We say it every year and we have come to believe it to be true.

When we visit

**Das Hardin
of Village
Flower**

Company

each November, it must be the official kick start to the Holiday season. You can't even think of one business that is so nicely decorated and puts you into the Christmas spirit better than Village Flower.

And you would understand why it is that way knowing Das' humble beginnings in college when, as a horticultural student, his first job there was at a



flower shop in Manhattan (KS, that is, like in K State Wildcats).

When he graduated, he came to KC working for other small floral shops, working up the ladder and finding his way, learning all the while. When the opportunity arose to possibly purchase his business, he had the knowledge to understand what to offer and how to negotiate. He still says it was the best move he ever made. He has truly maximized the space he has, and continues to work every inch with his merchandising.

Das knows his strengths, so he continues working the books and numbers, and leaving a lot of the front end to Cindy who is great at matching product to their customers. (See Page 2).....




PROSPECTORS CLUB
The Business Building Network

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BEAUTY OF THE OUTDOORS INDOORS Cont'd from Page 1

He is faced today with greater challenges. Seems that the neighbor grocery is expanding their space, and if so, may be adding new departments to their mix, of which floral might be included. Not what Das was wanting to hear. And the Starbuck's coffee store, located next to him, is moving to where the old Waid's restaurant was. So lots of walk-in traffic will be moving down the street. There's a space next to Starbuck's new one, but does he want to bite off a new lease and bigger space? It's yet to be seen. His clients are discriminating, and look for that personal touch when it comes to service.

Village Flower continues selling the best arrangements for all occasions, like weddings, parties, funerals, holidays (busy now). Their most favorite offering is the fresh flower cooler. Go in, pick what you like, and they will vase it for you, and you're out the door. They even have "bunch specials". Check them out!

It is so nice having Das in the Club to be there for whatever occasion you might be celebrating. Be sure to call Das when your next floral need arises. Thanks Das for your knowledge and service to Prospectors.

WHO'S SPEAKING NEXT?

Nov. 28th – NO MEETING – THANKSGIVING

Dec. 5th – at Deer Creek CC - Alan Goodheart – Goodheart's Jewelry Co.

Dec. 12th – **EVENING MEETING AT Voltaire's** – Darryl Hawkins speaking

THIS WEEK'S PROSPECTORS SPOTLIGHT MEMBER

This week may be your most challenging adventure so far. With the beginning of the Holidays, we all need a bit of restraint. But who do you turn to for that help? Well..... see below for the answer.



This week's Prospector

Spotlight Member is Jennifer Shelton of

Jennifer Shelton Balance. Stop worrying about Thanksgiving and Christmas. Why not ask Jen what you can do fend off holiday's bad effects. Exercise? Yoga? Control? See what she can tell you and maybe she will learn more about you as you talk. Please... at least make the effort. Here's Jen's info: - phone is 913-927-1113, and email is – jen@jennifersheltonbalance.com.

TRIVIA QUESTION:-

**WHAT IS THE HIGHEST
MOUNTAIN IN AFRICA ?**

■

PROSPECTOR'S

BREAKFAST CLUB



Last Week's Trivia Answer:-

The answer to last week's trivia question – "I'VE NEVER HATED A MAN ENOUGH TO GIVE HIM HIS DIAMONDS BACK" WAS SPOKEN BY NONE OTHER THAN **ZSA ZSA GABOR**

CHRISTMAS PARTY GETTING CLOSER!

Hard to believe but our annual Christmas Party is on Saturday, Dec. 7th at the Hallbrook Country Club.

If you were not at last week's meeting, we passed out a sheet (**see next page**) that shows you drink tickets available to purchase at the event that evening. We will be taking CASH ONLY, so be sure to visit your banks or ATM's according to your individual needs.

More details will be following in the coming days.

Hope to see you there in December!

Prospectors Holiday Dinner

Cash Bar Pricing/Color

<u>Premium Wine</u>		\$11.00
<u>House Wine</u>		\$8.00
<u>Premium Liquor</u>		\$9.00
<u>House Liquor</u>		\$8.00
<u>Domestic Beer</u>		\$5.00
<u>Import Beer</u>		\$6.00
<u>Soda</u>		\$2.00

PROSPECTOR'S

Thank You's List

Adams, Linda

Airey, Doug

Ashurst, Amy & Chase

Beckner, Pat

Bell, Jim

Boehringer, Kevin

Dayal, Sirna

Bovard, Zach

Brosseit, Mike

Heriford

Cunningham, Rick

Oettmeier, Rapp, Shelton

Darby, Mike

Douglas, Felton, Foster, Hardin, Holk, Morgan, Shelton, Phar, Steiniger

Dayal, Vivek

Sirna, O'Bryan, Boehringer, Knapp, York

Douglas, Kyle

Hardin, Foster, Darby, York, Stone

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean

Foster, Rod

Douglas, Bell

Giordano, Phil

Darby, Mellott, Sirna, Steiniger, Wolverton, Hardin1

Goodheart, Alan

Hardin, Mellott

Goodheart, Bruce

Hardin, Das

Oettmeier, Foster, Douglas, Darby, Giordano

Hawkins, Darryl

Sirna Bros, York, Rapp, Wolverton, Wilkinson

Heriford, Alan

Knapp, Kessinger, Brosseit, Hutchison, Bell, Steiniger, Adams, Phar, Sirna, Wolverton

Holk, Dan

Darby, Shelton, Hawkins, Goodheart

Holland, Ed

Hutchison, Ed

Darby

Kessinger, Sandy

Knapp, Bruce

Steiniger, Kessinger, Dayal, Goodheart, Wilkinson, Goodheart

Mellott, Mike

Giordano, Goodheart, Ashurst

Morgan, Jeff

Mortko, Sheri

Steiniger

O'Bryan, Cliff	Adams, Williamson, Dayal
Oettmeier, Dr. Bert	Darby, Hardin, Rapp, Cunningham
Page, Brad	
Phar, Matt	Bovard, Steiniger, Wolverton, Bell, Darby, Heriford
Pickering, Chris	
Rapp, Bryan	Hawkins, Oettmeier, Mellott
Shelton, Jennifer	Ashurst, Cunningham, Darby, Sirna, Steiniger, Wilkinson, Williamson
Sirna, Richard Spencer, Hardin, Stone, Boehringer, Hawkins	Kessinger, Dayal, Boehringer, Goodheart, Wilkinson, Wolverton, Heriford, Steiniger, Mellott,
Spencer, Neil	Mellott, Sirna, Pickering, Stone, O'Bryan, Hawkins, Rapp, Ashurst
Steiniger, Keith	Wolverton, Darby, Pickering, Bell, Shelton, Hutchison, Heriford, Phar, Foster, Mortko, Knapp
Stone, Janet	Wilkinson, Sirna, Giordano, Mellott
Terstriep, Janine	
Trondson, Chad	
Turner, Kevin	
Webb, Tyler	
Wilkinson, Ann	Shelton, Stone, Sirna, Wolverton, Giordano
Williamson, Beverly	
Wolverton, Rick	Heriford, York, Mortko, Giordano, Morgan,
York, Kevin	Terstriep, Williamson, Dayal, Wolverton, Cunningham, Steiniger

GUESTS – None



WE NEED YOUR HELP – WITH BOXERS AND SOCKS !!!

(Try finding a publishable men's underwear picture on the internet...)

Alan Heriford of Johnson County Automotive has stepped up his game and has been collecting new men's underwear and socks to give to the homeless and less fortunate in the City Union Mission. For every pair of underwear or socks donated, he will give you \$10 off any repair, or a cash donation goes directly to those in need the most, good until Christmas. Thanks Alan for making a difference to those less fortunate than ourselves.



Plan ahead..... Here is more info about your meeting on December 12th at Voltaire. Darryl Hawkins is hosting. This is a regular meeting, but at night. It is NOT an After The Fact event. Here are some more details from Darryl himself to whet your appetite. A bit of a tease you might say.....

Have you ever wanted a Byrrh-Grand Quinquina (aperitif) with White Bean-Goat Cheese Hummus (appetizer) with a side of Giardiniera (side dishes), THEN THIS IS YOUR PLACE!!! ...join Darryl and his clients latest creation. From "Moxie Catering" (voted best caterer in KC) comes a new restaurant "VOLTAIRE" (voted best happy hour in KC). The newly wed'd Jill and Wes are the chefs. Come check it out, each Prospector will receive an appetizer (ticket) and a drink special (ticket), from fancy aperitifs to old school highballs. Darryl will be keeping the same format as the morning, only we're in a happy hour setting, so come hear all the goings on in the Urban Core. The fastest growing area in the Metropolitan. There is a reason 97% of Darryl's projects are north of the Plaza. ...as Shane Company says (135th & Metcalf) "well worth the drive", and as Darryl might say "paybacks are hell". ...anyway, it should be interesting. ...cheers ...fellow Prospectors.



The end.....