



THE BUSINESS BUILDING NETWORK



## Weekly Newsletter

[www.prospectorsclub.com](http://www.prospectorsclub.com)

February 13, 2014

### IN THIS ISSUE

## Making Your House a Home Takes a Vision and a Flair For Design

We all have one. We all love it. It protects us from the elements and gives us a sense of security. It's what we all call "home". Coming home from work, from shopping, or returning from vacation. It's good to get "home".

So why not make it the place you love to be at. Comfortable, appealing to the eye, functional. Now that's the place for me. But how do you get there? I don't have the vision or the eye to coordinate it all – to make it beautiful and functional at the same time. So who better to guide you there than **Janine Terstriep of The Decorative Touch Ltd.**

Janine certainly knows her stuff as we saw at her After Hours event last Thursday. There is a sense of style you see the minute you enter her showroom in Lenexa. From ceiling to

the floor, there is not much space that is not covered with art, mirrors, clocks, flowers, accent pieces, and the list goes on .

She has always had an eye for color and how things go together. Since a child, she would re-arrange the furniture because it made her home appear different and fresh. Hard to believe that it has been 28 years that Janine has been growing her business.

She wears many different hats – from kitchen or bath to full home remodels, window treatments, bedding, custom designs, and so much more. *Cont'd on Page 5....*



### Where We Are At This Week

The DEER CREEK COUNTRY CLUB. 7000 West 133<sup>rd</sup> St in OPKS. Meet at 7am; breakfast served at 7:25 am; program at 8am. Guests please contact Rod Foster, Membership, at 913-486-3714 before attending.



### This Week's Spotlight Member

Ken Eidson of Wells Fargo Advisors in OPKS



## UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### **ARE YOU INTERESTED IN JOINING PROSPECTORS?**

Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at [rfoster@banccard.com](mailto:rfoster@banccard.com) before you visit our group so we can make sure there are no category conflicts with our current members.

**Feb. 13<sup>th</sup> – Kyle Douglas of Beautiful Outdoors at Deer Creek CC**

Feb. 20<sup>th</sup> – Linda Adams of Cherry-Pickers Marketing at Deer Creek CC

Feb. 27<sup>th</sup> – Matt Phar of Paydayz Payroll and HR at Deer Creek CC

March 6<sup>th</sup> – Beverly Williamson of DocInk at Deer Creek CC

March 13<sup>th</sup> – Rich Sirna of Sirna Brothers hauling at Deer Creek CC

March 20<sup>th</sup> – Doug Airey of Doug Airey Home Care at Deer Creek CC.



## SPOTLIGHT MEMBER OF THE WEEK

This week's Prospector Spotlight Member is Ken Eidson of **Wells Fargo Advisors**. Each of us should be thinking about both our business future as well as our financial future. Are YOU? Do you have questions? Simple or complex, Ken would be glad to see if he has some answers. See what he can tell you and maybe he will learn more about you as you talk. Please... just give Ken a call. How about an early cup of coffee or tea, or an after-hours beverage? Here's Ken's' info: - phone is 913-402-5103 and email is – [ken.eidson@wellsfargoadvisors.com](mailto:ken.eidson@wellsfargoadvisors.com)

### THIS WEEK'S TRIVIA QUESTION -

What does the typical person do 295 times during the dinner hour?



### QUOTE OF THE WEEK

*Happy Valentine's Day !!*



### ANSWER TO LAST WEEK'S TRIVIA QUESTION:-

**THE FIRST MAN-MADE INSECTICIDE WAS A PRODUCT KNOWN AS DDT.**



## Salespeople needed.....

Rod Foster of BancCard is looking for both local and regional sales people here in KC as well as the SW Missouri area. If you know someone that may be interested in a great opportunity in the credit card processing field, give Rod a call at 913-486-3714.



*Remember your special someone this Friday February 14<sup>th</sup>....*

Cont'd from Page 1

What keeps people coming back to her and referring their friends and family is Janine's personality and her ability to spend the time she needs to in order to make sure she understands her client's wants, needs and desires, and brings those into the proper planning of a new home or a remodel.

One of the reasons Janine has sustained such longevity has been her simple down to earth demeanor and the way she relates to all her clients on many levels. So many different tastes. So many unique styles. Take a look at her finished results, and you can understand what success breeds.

Janine is always looking for referrals from satisfied clients. Or if you need to talk to those that have experienced it first hand, she can provide that too.

What a great addition to the Prospectors. Janine is anxious to hear your or your spouse's ideas. No idea is too crazy – no budget is too large or small. From a bath remodel or just a fresh ne color to a whole home construction. She has the experience and know-how to get it done. Good luck Janine – can't wait to see more of your little miracles.

# PROSPECTOR'S

## Thank You's List

Adams, Linda	Williamson, Coach Jen, Steiniger, Felton, Oettmeier
Airey, Doug	Hawkins
Ashurst, Amy & Chase	Felton, Foster, Steiniger, Pickering, Coach Jen, Rapp, Heriford
Beckner, Pat	Pickering, Bell
Bell, Jim	Heriford, Pickering, Shelton, Steiniger, Phar, Beckner, Foster
Boehringer, Kevin	Beckner, Sirna, Hardin, Goodheart, Shelton
Bovard, Zach	Hutchison, Phar, Knapp, Steiniger, Airey, Shelton, York
Brosseit, Mike	
Cunningham, Rick	Coach Jen, Giordano, Sirna
Darby, Mike	Hutchison, Steiniger, Spencer, Holk, Coach Jen, Hardin, Eidson, Morgan
Dayal, Vivek	O'Bryan, York, Bovard, Sirna, Terstriep, Knapp
Douglas, Kyle	Hutchison
Eckinger, Bill	
Eidson, Ken	
Emerson, Bill	
Felton, Dr. Sean	Steiniger, Cunningham, Wolverton, Giordano, Sirna, Heriford, Mortko, Adams
Foster, Rod	Pickering, Felton, Phar, Ashurst, Beckner, Bell, Trondson
Giordano, Phil	Mortko, Cunningham, Steiniger, Felton, Heriford
Goodheart, Alan	Airey, Bell, Boehringer, Felton, Knapp, Mortko, O'Bryan
Goodheart, Bruce	
Hardin, Das	Pickering, Boehringer, Phar, Hutchison, Darby, Sirna, Heriford, Adams
Hawkins, Darryl	Heriford, Pickering, Airey
Heriford, Alan	Phar, Sirna, Ashurst, Hawkins, Hardin, Steiniger, Wolverton, Mortko, Felton, Hutchison, Bell
Holk, Dan	Brosseit

Holland, Ed	
Hutchison, Ed	Heriford, Douglas, Williamson
Kessinger, Sandy	
Knapp, Bruce	Terstriep, Bovard, Dayal, Goodheart
Mellott, Mike	Wolverton, Giordano
Morgan, Jeff	
Mortko, Sheri	Giordano, Steiniger, Heriford, Wolverton, Felton, Sirna, Goodheart
O'Bryan, Cliff	Dayal, Goodheart
Oettmeier, Dr. Bert	Adams
Page, Brad	
Phar, Matt	Pickering, Bovard, Foster, Steiniger, York, Bell, Hardin, Rapp, Heriford
Pickering, Chris	Hardin, Beckner, Douglas, Shelton, Foster, Spencer, Emerson, Bell, Terstriep
Rapp, Bryan	Phar, Trondson, Steiniger, Williamson, Mellott
Shelton, Jennifer Wilkinson	Adams, Ashurst, Bell, Bovard, Cunningham, Darby, Felton, Pickering, Sirna, Steiniger,
Sirna, Richard	Heriford, Shelton, Boehringer, Kessinger, Bell, Cunningham, Wolverton, Felton, Hardin
Spencer, Neil	
Steiniger, Keith Oettmeier, Felton, Sirna	Wolverton, Darby, Coach Jen, Bell, Heriford, Phar, Mortko, York, Adams, Giordano, Williamson,
Stone, Janet	
Terstriep, Janine	Pickering, Knapp, Vivek, Oettmeier, Beckner, Brosseit
Trondson, Chad	Spencer
Turner, Kevin	
Webb, Tyler	
Wilkinson, Ann	
Williamson, Beverly	
Wolverton, Rick	Morgan, Giordano, Sirna, Mortko X 2, Mellott, Steiniger, York
York, Kevin Phar	Dayal, Bovard, Brosseit, Sirna, Douglas, Hawkins, Wolverton, Morgan, Williamson, Steiniger,

---

GUESTS – None

