



Weekly
Newsletter

www.prospectorsclub.com

March 6, 2014

THE BUSINESS BUILDING NETWORK

IN THIS ISSUE

Dream a little dream, and the world will become your oyster.

Why is it that we are all working so hard at what we do? Certainly not because we LOVE our jobs. We need to take home a paycheck in order to pay the bills and sock a little away.

Whether your company has just 2 employees or hundreds, you might need the help of a specialist in payroll and human resources.

When this need arises, you KNOW who to contact- Matt **Phar** of **Paydayz Payroll and Human Resource Solutions LLC**.

Matt's roots come from a hardy stock of family committed to the value of a hard work ethic. This was rooted in Matt working on his family's farm at a young age doing whatever was needed from early morning to late at night.

It was that commitment to working hard to accomplish what they

wanted that drives Matt's successes today. While working for other payroll and HR agencies, that light bulb went off. He realized that he probably could do this himself and he would reap the benefits of being his own boss. So in 2001, the journey began.

Through education and experience, he taught himself the ropes needed to negotiate the ins and outs of payrolls and staffing solutions. What he truly needed was to grow his network of contacts – his circle of influence if you will – that would enable his business to flourish. And becoming a member of Prospectors was just the factor that made a huge difference in his growth potential.

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Where We Are At This Week

The DEER CREEK COUNTRY CLUB. 7000 West 133rd St in OPKS. Meet at 7am; breakfast served at 7:25 am; program at 8am. Guests please contact Rod Foster, Membership, at 913-486-3714 before attending.

SPEAKERS SCHEDULE See Page 2

This Week's Spotlight Member



Phil Giordano of Grade A Tree Care

See Page 3

THANK YOU'S

See Page 7



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at rfoster@banccard.com before you visit our group so we can make sure there are no category conflicts with our current members.

March 6th – Beverly Williamson of Doclnk at Deer Creek CC

March 13th - SPECIAL GUEST SPEAKER – Jim McGraw of Marion Labs (retired) – at Deer Creek CC. Guests and Prospective Members Welcome; details to follow soon.

March 20th – Doug Airey of Doug Airey Home Care at Deer Creek CC.

March 27th – Cliff O'Bryan of Benefit Brokers LLC at Deer Creek CC.



SPOTLIGHT MEMBER OF THE WEEK

This week's Prospector Spotlight Member is Phil Giordano of **Grade A Tree Care**. Right now they're not too pretty, but give it a month or two, and the rebirth of your trees will happen like clockwork. That's when you'll need to be talking to Phil to begin a plan for their future beauty. See what Phil can tell you and maybe he will learn more about you as you talk. Please... just give Phil a call. How about an early cup of coffee or tea, or an after-hours beverage? Here's Phil's info: - phone is 816-509-2225 and email is – gradeatree@yahoo.com.

THIS WEEK'S TRIVIA QUESTION -

What U.S. state are you visiting if you drive the Natchez Trail from Tupelo?



QUOTE OF THE WEEK

Mardi Gras: For people who can't wait for Halloween to look ridiculous.....

ANSWER TO

LAST WEEK'S TRIVIA QUESTION:-



OPPOSSUMS COME FROM.

THE ONLY NATIVE NORTH AMERICAN
MARSUPIAL IS THE OPOSSUM.



Dream a little dream, and the world will become your oyster.

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Paydayz now serves over 100 clients and that number is growing each month. The size of companies range from 2 to 3 employees all the way up to 250. The largest includes lots of part-timers that are so hard to keep track of. So Matt teaches his clients to streamline their tasks, adding high tech electronic time clocks that reduce employee abuse and ends up saving them hundreds of dollars.

Matt says that a great referral for him is anyone that has a business with employees – DUH! If they are part of an office group, medium to large manufacturers, retirement villages, or factories (and that's the short

list), then they qualify to have Matt and his staff assist them.

He also does staffing, providing part-time and full time people to fit your needs and requirements. They currently have offices in KC, Topeka, and soon to be in Minnesota.

So it is no surprise that we are seeing the culmination of sweat and hard work coming to fruition. Thanks Matt for showing each of us what can happen when you dream the dream and the world of opportunities presents itself...

Prospectors Club Power Breakfast with Jim McGraw of Marion Laboratories

Remember Ewing Kauffman? He was the owner of the Kansas City Royals and also started a pharmaceuticals company called Marion Laboratories. We are honored to announce our **Power Breakfast with Mr. Jim McGraw**, who was one of the original people involved in the growth of Marion Labs from its infancy.

The author and presenter of this program is uniquely qualified.



Jim McGraw is the former chief operating officer, corporate officer and board member of pharmaceutical firm Marion Laboratories, and former Chairman of the Ewing Marion Kauffman Foundation Board of Directors, a leading voice for quality education, entrepreneurship and free enterprise. Jim was there with Mr. K as Marion Labs became the hottest stock on Wall Street and made millionaires out of assembly line workers and secretaries. Jim will share his insights and experience while showing us ways to succeed in our businesses.

This is a great chance to bring guests to share the expertise of an outstanding speaker and mentor. When thinking of inviting guests, we should target prospective new members, past members in good standing, and other professionals with whom we have both business and personal relationships.

See next page.....

For this special Power Breakfast, the cost for all guests attending will be \$15.00. You can purchase your tickets online at Event rite by going to this link:-

<http://www.eventbrite.com/e/prospectors-club-power-breakfast-with-jim-mcgraw-tickets-10646218125>

We only have 60 seats available for our guests, **so please forward this** to those on your contact lists that would benefit the most as soon as possible. This will be a great opportunity to meet such a dynamic speaker and business guru.

If you have any questions, feel free to contact Rick Wolverton at 913-393-1985 or rickwolverton@sbcglobal.net

COME JOIN US THURSDAY FOR ANOTHER EXCITING NETWORKING EXPERIENCE!!

Prospectors Networking Breakfast Club

Meeting Date:

FEB 27, 2014

Attendance and Thank You's

- Adams, Linda ~~PAT BECKNER, ALAN H, Beverly, Keith, Cliff, Doug, Amy, Sean Felton, Jen Stewart~~
- Airey, Douglas ~~Linda Adams, Don Hawkins, Jeff Morgan~~
- Ashurst, Amy & Chase ~~Chris P, Doug A, Kyle D, Rick W, Janet S, Jim B, Alan H, Matt P, Ed H.~~
- Beckner, Pat ~~Chris P, Jan Bell, Jan Stone, Kevin B, Linda Adams, Ann Williamson, Keith S~~
- Bell, Jim ~~Beverly W, Chris P, Keith S, Matt P, Jeff F~~
- Boehringer, Kevin ~~SIRNA, BECKNER~~
- Bovard, Zach
- Brosseit, Mike
- Cunningham, Rick ~~Sirna, Shelton~~
- Darby, Mike ~~Ed, Rich, Amy, Keith, Jeff, Alan, Ed, Matt, Jean, Kevin Y~~
- Dayal, Vivek
- Douglas, Kyle ~~Chad Trondson~~
- Eckinger, Bill
- Eidson, Ken
- Emerson, Bill
- Felton, Dr. Sean
- Foster, Rod ~~Linda Adams, Rick Wolverton, Kevin York, Chris Pickering, Jim Ball, Sandy Kessinger~~
- Giordano, Phil ~~Sandy K, Keith S, Mike M, Jeff M~~
- Goodheart, Alan
- Goodheart, Bruce ~~Z BOVARD~~
- Hardin, Das
- Hawkins, Darryl ~~DOUG A AND W, KEVIN Y~~
- Heriford, Alan ~~Sheri M, Bruce K, Dan H, Das H, Keith S, Kyle D, Linda A, Matt P, Mike D~~
- Holk, Dan ~~ALAN HERIFORD, MIKE DARBY, SANDY, RICK W, KEITH S, MIKE B, NEIL S, F. C. S.~~
- Holland, Ed
- Hutchison, Ed ~~Chad P, Mike D, Chad~~
- Kessinger, Sandy ~~Alan H, Chris P, Rican S, Mike B, Linda A, Phil G~~
- Knapp, Bruce ~~RICK W, BEV W, AND W, SANDY T.~~
- Lowe, Mark ~~PAT BECKNER~~
- Mellott, Mike ~~GIORDANO, WOLVERTON, O'BRYEN, WILLIAMSON, HERIFORD~~
- Morgan, Jeff ~~RICK W, KEITH S, RICH, PAT, MIKE D, DOUG A~~
- Morko, Sheri ~~ROD FOSTER, KEITH S, STEINIGER~~
- O'Bryan, Cliff ~~ANN W, KANSO, LINDA ADAMS, RICH SIRNA, ALAN GOODHART, MIKE MILLER, GREG CLINE~~
- Oettmeier, Bert
- Page, Brad
- Phar, Matt ~~ZACH, JIM B, MIKE D, CHAD, KEITH, DAS, MARK G.~~
- Pickering, Chris ~~FOSTER, ASHURST, HUTCHISON, SIRNICE, AIREY, WILLIAMSON, BECKNER, KESSINGER, DARYL, HERRON, SPENCER, STELTON!~~
- Rapp, Bryan
- Shelton, Jennifer
- Sirna, Richard ~~DARYL KESSINGER, MELLOTT, MORGAN, SHELTON, WOLVERTON, HERIFORD, BALL, STONE, BOJANSEN~~
- Spencer, Neil ~~ALAN HERIFORD, CHRIS PICKERING, RICH SIRNA~~
- Steiniger, Keith ~~WOLVERTON, DARBY, BELL, JEFF, ALAN H, MORTKO, YORK, ADAMS, BEVERLY, SIRNA, MORGAN, HOLK, KYLE BECKNER~~
- Stone, Janet ~~PAT B, ALAN, KEITH S~~
- Terstriep, Janine ~~JENNIFER S, MIKE D, BRUCE, MIKE B.~~
- Trondson, Chad ~~S. KESSINGER, R. SIRNA, B RAPP, K. DOUGLAS~~
- Turner, Kevin
- Webb, Tyler
- Wilkinson, Ann ~~KYRA RAPP, JIM STEIN, PAT BECKNER, CLIFF O'BRYEN, MIKE DARBY, ROD FOSTER~~
- Williamson, Beverly ~~CHRIS, BRUCE, JEN S, LINDA A, PICKER, ROD F, JIM B, KEVIN Y, RICH S~~
- Wolverton, Rick ~~ROD F, KEVIN Y, CHASIE A, CHRIS P, KEITH S, JEFF M, SHERI M~~
- York, Kevin

Williamson, Steiniger, Spencer, Hardin

Kevin Knapp

GUESTS SIGN IN PLEASE

NAME OF YOUR BUSINESS

