



Weekly Newsletter

www.prospectorsclub.com

March 13, 2014

THE BUSINESS BUILDING NETWORK

IN THIS ISSUE

What costs more per gallon than gas or milk? Think ink!

Yeh, we all started off learning how to type on a typewriter machine, and this lead to maybe the first Atari, or IBM, or Apple basic computer that we all used to do Who knows what.

Now we have desktop computers that have as much memory that used to take an entire room to store. And printers that cannot just print, but you can scan documents, fax a drawing, and print photograph quality images.

Now all of this new technology takes one thing to fuel it – **INK!** So it makes perfect sense that the one person who knows everything about this “dark” subject is **Beverly Williamson of DocInk.**

Ever think you lead a varied and hectic life? Well, better talk to Beverly. She grew up around farming, family, and giving of herself serving her community. What is a

true blessing is having her family participate in the growth of her business. Her son joined the firm during the recent employment downturn, and her daughter is why they opened DocInk to give her a place to spread her wings and serve a responsible role in its growth.

And as if Bev did not have enough on her plate, she conducts two different Hand Bell Choirs that take at least 12 hours a week, and they support Special Olympics with their time, heart, and money. She was a Master Gardener when she lived in Texas, and still loves to be outdoors with her hands in the dirt. And finally, she and her family are on a quest to visit all of the National Parks in the US.

Cont'd on Page 5....



Where We Are At This Week

The DEER CREEK COUNTRY CLUB. 7000 West 133rd St in OPKS. Meet at 7am; breakfast served at 7:25 am; program at 8am. Guests please contact Rod Foster, Membership, at 913-486-3714 before attending.

SPEAKERS SCHEDULE See Page 2

This Week's Spotlight Member



Kevin York of York Companies

See Page 3

THANK YOU'S

See Page 7



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at rfoster@banccard.com before you visit our group so we can make sure there are no category conflicts with our current members.

March 13th - (Jim McGraw WILL NOT be here due to death of a close friend) Come hear **Jeff Morgan of Morgan Miller Plumbing** – at Deer Creek CC. Jeff will be discussing his business and his recent visit to Facebook Headquarters. Don't miss this week's presentation.

March 20th – Doug Airey of Doug Airey Home Care at Deer Creek CC.

March 27th – Cliff O'Bryan of Benefit Brokers LLC at Deer Creek CC.

April 3rd – Special Guest Speaker Jim McGraw – Marion Laboratories at Deer Creek CC – Prospective members and Guests Welcome - \$15 other than reg. members.

April 10 – To Be Announced



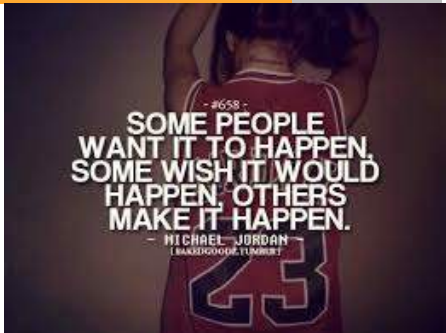
SPOTLIGHT MEMBER OF THE WEEK

This week's Prospector Spotlight Member is Kevin York of York Companies. Spring is just about a week away, and you know what that means. Time to begin thinking about your home renovation project you've been talking about all winter. Time to talk to Kevin for his insight into how to make it happen. See what Kevin can tell you and maybe he will learn more about you as you talk. Please... just give Kevin a call. How about an early cup of coffee or tea, or an after-hours beverage? Here's Kevin's info: - phone is 913-747-9015 and email is – kevin@yorkcompanies.net .

THIS WEEK'S TRIVIA QUESTION - Who was King Arthur's queen and Lancelot's lover?



QUOTE OF THE WEEK



LAST WEEK'S TRIVIA QUESTION:-

THE STATE THAT YOU ARE VISITING IF YOU DRIVE THE NACHEZ TRAIL FROM TUPELO IS MISSISSIPPI.

Glad to have Mike Kelly of Crestwood Painting as our Guest last week. Look forward to hearing more. Keep the Guest visits happening.



Walking with The Coach on a beautiful Tuesday morning !!!

What costs more per gallon than gas or milk? Think ink!

Cont'd from Page 1 –

So what did Beverly begin with to get where she is today? It all started with just ink and toner. It is amazing to think of how much of this all companies use each month, each year. The next logical addition was servicing the printers that used the ink. In a disposable world, it is good to know that at least one company is trying to save them from being dumped into the landfill.

And this has lead them to becoming an Authorized Dealer of most major brands of ink and toner. They since have had requests for them supplying the paper used in the printers, and now has extended into all kinds of other office supplies. What this has done is

lend DocInk credibility and has gotten them noticed. It's not what you know but who you know. A large Florida company with over 1500 printers in use was not happy with their current service provider, and did a search on the Web, found DocInk, and asked someone they knew in KC about them. One thing lead to another, and now DocInk is the exclusive service supplier to this FL company. Yeh! That's how it's done!

Thank you Beverly for all your hard work for Prospectors and for bringing a smile to us all each and every Thursday!

NEW DATE – APRIL 3, 2014 - Prospectors Club Power Breakfast with Jim McGraw of Marion Laboratories

Remember Ewing Kauffman? He was the owner of the Kansas City Royals and also started a pharmaceuticals company called Marion Laboratories. We are honored to announce our **Power Breakfast with Mr. Jim McGraw**, who was one of the original people involved in the growth of Marion Labs from its infancy.

The author and presenter of this program is uniquely qualified.



Jim McGraw is the former chief operating officer, corporate officer and board member of pharmaceutical firm Marion Laboratories, and former Chairman of the Ewing Marion Kauffman Foundation Board of Directors, a leading voice for quality education, entrepreneurship and free enterprise. Jim was there with Mr. K as Marion Labs became the hottest stock on Wall Street and made millionaires out of assembly line workers and secretaries. Jim will share his insights and experience while showing us ways to succeed in our businesses.

This is a great chance to bring guests to share the expertise of an outstanding speaker and mentor. When thinking of inviting guests, we should target prospective new members, past members in good standing, and other professionals with whom we have both business and personal relationships.

See next page.....

For this special Power Breakfast, the cost for all guests attending will be \$15.00. You can purchase your tickets online at Event rite by going to this link:-

<http://www.eventbrite.com/e/prospectors-club-power-breakfast-with-jim-mcgraw-tickets-10646218125>

We only have 60 seats available for our guests, **so please forward this** to those on your contact lists that would benefit the most as soon as possible. This will be a great opportunity to meet such a dynamic speaker and business guru.

If you have any questions, feel free to contact Rick Wolverton at 913-393-1985 or rickwolverton@sbcglobal.net

COME JOIN US THURSDAY FOR ANOTHER EXCITING NETWORKING EXPERIENCE!!

THANK YOU'S FOR RICH SIRNA (ALL DID NOT FIT ON PAGE) –

Coach Jen, Williamson, Cunningham, Boehringer, Hardin, Bell, Wolverton, Steiniger, Wilkinson, Darby, Pickering, Ashurst, Kessinger, Wilkinson, Spencer, York, Stone, Dayal, Felton, Mortko, Prospectors Board

5

Prospectors Networking Breakfast Club

Meeting Date: March 6, 2014

Attendance and Thank You's

- Adams, Linda Williamson Keith S, Coach Jen, Sam, Felton, Alan H, Beckner,
- Airey, Douglas Darryl Hardin, Ken Edson, Bert Ottmeier
- Ashurst, Amy & Chase Kevin Y, Rick W, Jen S, Sean F,
- Beckner, Pat Kevin B, Linda Adams, Mark Lowe, Jeff Meyer, Chris Pickering
- Bell, Jim Alan G, Alan H, Beverly W, Chris P, Rod F, Jen S,
- Boehringer, Kevin SIRNA, BECKNER, HARDIN
- Bovard, Zach _____
- Brosseit, Mike _____
- Cunningham, Rick _____
- Darby, Mike _____
- Dayal, Vivek Kevin B, Kevin York, Cliff OB, Rich S, Bev Williamson
- Douglas, Kyle _____
- Eckinger, Bill _____
- Eidson, Ken _____
- Emerson, Bill _____
- Felton, Dr. Sean Chase Ashurst, Mark Lowe, Rick W, Charles, Alan H, Jennifer, Linda Adams, Cliff, Brian, Rich Sierra
- Foster, Rod Das Hardin, Jim Bell, Chris Pickering, Rick Wolverton, Kevin York
- Giordano, Phil Sandra K, Mike M, Rick W, Alan H
- Goodheart, Alan Ed H, Cliff O'Byan
- Goodheart, Bruce _____
- Hardin, Das Rod Foster, Alan Goodheart, Chris Pickering, Mike Darby, Ed Holland, Matt P, M,
- Hawkins, Darryl DOUG A, KEVIN Y,
- Heriford, Alan Jim Bell, Kyle D, Rich S, Matt P, Linda A, Mike D, Mike B, Keith S, Phil G, Mike
- Holk, Dan _____ AVE B, Sean M
- Holland, Ed _____
- Hutchison, Ed Ken Edson, Alan Good
- Kessinger, Sandy Chase, Chris, Mike D, Rich S, Mike B, Phil G.
- Knapp, Bruce Alan H, Alan W, Viviek D, Rick W,
- Lowe, Mark Cliff O'Byan
- Mellott, Mike _____
- Morgan, Jeff _____
- Mortko, Sheri Alan H, Keith S, Rick W, Beverly W, Rod F
- O'Bryan, Cliff Vivek Dayal, Linda Adams, Ed Hutchison, Mark Lowe
- Oettmeier, Bert Janine Terstriep, Beverly Williamson, Ed Holland
- Page, Brad _____
- Phar, Matt _____
- Pickering, Chris WOLVERTON, HARDIN, STELTON, BELL, KESSINGER, DAYAL, SPENCER, DARRYL, STEINIGER
- Rapp, Bryan _____
- Shelton, Jennifer Morgan, Janine, Cunningham, Phil, Bell, Heriford, Steiniger, Wilkinson, Darryl
- Sirna, Richard Coach, Williamson, Cunningham, Boehringer, Hardin, Bell, Wolverton, Spencer, Mellott
- Spencer, Neil AIREY, HARDIN, PICKERING, SIRNA
- Steiniger, Keith Rick W, Mike D, Jim Bell, Coach Jen, Sheri M, Kevin Y, Linda A, Beverly W, Jeff M, Dan H, Kyle,
- Stone, Janet Ed, Rich S,
- Terstriep, Janine _____
- Trondson, Chad _____
- Turner, Kevin _____
- Webb, Tyler _____
- Wilkinson, Ann Alan Goodheart, Cliff O'Byan, Bruce Knapp, Sam Skelton, Pat Beckner
- Williamson, Beverly Shawn M, Kevin Y, Sandy C, Kevin Y, Jeff M, Chris P, Jen S, Rich S, Bert O
- Wolverton, Rick KEVIN Y, CHRIS P, MARK L, RICH S, JEFF M, CHASE A,
- York, Kevin Chase, Rod, Keith, Matt, Mike D, Mike B, Rick W, Bev, Vivek, Jeff M, ZACH

GUESTS SIGN IN PLEASE

NAME OF YOUR BUSINESS

MIKE KELLY

CRESTWOOD PAINTING

