



**Weekly
Newsletter**

www.prospectorsclub.com

July 3rd, 2014

Remember Who Always Won “Trivial Pursuit” When You Played With Them?

You know, there are some of us that are good at math, some who can paint, some who are athletic. Then there are those chosen few that know a lot about everything – all the above mentioned subjects plus geography, music – the list goes on.

But never has anyone displayed such a pronounced plethora of subjects than our speaker last week, **Dan Holk of Motivation Through Incentives.**

On this week of celebrating Independence Day, we salute Dan and **every veteran** in our Club and across the USA and the world that helped and continue to protect our freedoms !!

A Prospector since 1994, Dan experienced the world courtesy of his “Uncle Sam”. He did not know how this may have led to his career in the travel industry. He has traveled the world literally, visiting nearly 90 countries on six continents. He had one of the top revenue producing agencies in the country when the airlines changed the way they do business, going more to online reservations bypassing the agents.

So Dan eventually closed his business, had a re-inventing of a new career in the roofing business selling metal roofs, but knew where is true love was.

Motivation Through Incentives has been in business for 26 years, and created a business around offering incentive travel to companies and businesses that want a way to thank their employees for a job well done. Dan is their Group Travel Coordinator, making sure that they depart and arrive as scheduled, and if not, that any issues are handled making their trip the most enjoyable possible.

MTI does everything you want from booking airlines and hotels to scheduling dinners, events, and special side trips for travelers. They have recently begun running special events for companies from small to large, but very little biz comes from KC. Mostly in MN, MS, WA, and other states around the country.

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NO MEETING THIS WEEK DUE TO INDEPENDENCE DAY HOLIDAY !!

SPEAKERS SCHEDULE See Page 2

This Week's Spotlight Member



Neil Spencer of Lighthouse Auto Sales

See Page 3

THANK YOU'S

See Page 5



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at rfoster@banccard.com before you visit our group so we can make sure there are no category conflicts with our current members.

July 3rd – **NO MEETING THIS WEEK DUE TO THE INDEPENDENCE DAY HOLIDAY**

July 10th - Sheri Mortko of Live Like You Mean It Life Coaching will speak at the Deer Creek CC.

July 17th – Dan Belzer of Dan Belzer Carpet Cleaning will speak at the Deer Creek CC.

July 24th – To Be Announced

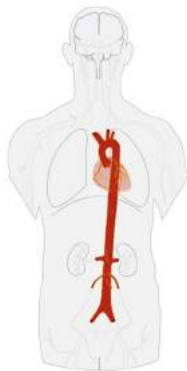


SPOTLIGHT MEMBER OF THE WEEK

This week's Prospector Spotlight Member is Neil Spencer of **Lighthouse Auto Sales**. In the need of a great new or used car? Tired of dealing with dealerships? Using Neil may be just the way you will buy cars in the future. Want to know more? Please... just give Neil a call or email. How about an early cup of coffee or tea, or an after-hours beverage? **Here's Neil's info:** - phone is 913-484-2960 and email is – lighthouzeneil@gmail.com .

This Week's Triva Question:-

(Kind of a World Cup trivia question) – What sea separates Naples and Algiers?



QUOTE OF THE WEEK



Let us celebrate our freedoms this Fourth of July.

LAST WEEK'S TRIVA QUESTION ?

The largest artery in the human body is the aorta.

Remember Who Always Won “Trivial Pursuit” When You Played With Them?

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They have the capability to do these events as well as their travel incentives because they do everything electronically.

So another alternative exists to make your employees feel special and reward them for creating business for you.

Now is as good a time as any to call Dan and let him explain their programs and show you the endless ideas

they have to send your company on an all-inclusive trip they will not soon forget.

Thanks Dan for your long-term commitment to Prospectors and for your service above and beyond the call of duty. You set the bar high for the rest of us.

WHY NOT BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY!

UPCOMING EVENTS:-

July ? – After Hours event at KC Bier

Sept. 18th – Golf Tournament

Dec. 6th – Christmas Party at Hallbrook Country Club.

Prospectors Networking Breakfast Club

Meeting Date: June 26, 2014

Attendance and Thank You's

- Adams, Linda
- Airey, Douglas Alan GARDNER, LINDA ADAMS
- Ashurst, Amy & Chase
- Beckner, Pat
- Bell, Jim Kenny, Besto Matt P, Chris P, Bryan P, Rick W, Best W
- Belzer, Dan Giordano, Darby, Terstriep, Phas, Brosseit
- Boehringer, Kevin BECKNER, KESSINGER, SIRNA, YORK, BEL, PICKERING, STEINIGER
- Bovard, Zach
- Brosseit, Mike
- Cunningham, Rick Jen S., Mike B, Jeff M., Beverly W.
- Darby, Mike
- Dayal, Vivek Alan G, Phil G, Cliff O B, Rick S, Keith S
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken Ed Hutchison
- Emerson, Bill
- Felton, Dr. Sean Chase Ashurst, Linda Adams, Janine Terstriep, Rich Sirna
- Foster, Rod Keith Steiniger, Chris Pickering, Chase Ashurst
- Giordano, Phil Vivek Dayal, Bruce W, Das H, Keith S, Mike M, Alan G, Chris P, Sandy K
- Goodheart, Alan
- Goodheart, Bruce
- Hardin, Das
- Hawkins, Darryl
- Heriford, Alan Das H, Keith S, Kyle D, Bruce K, Pat B, Rick S, Linda A, Matt P, Mike B,
- Holk, Dan Phil G, Rick W, Sheri M
- Holland, Ed
- Hutchison, Ed Mike D, Rick S, Keith S
- Kessinger, Sandy Darby, Morgan, Adams, Wolverton
- Knapp, Bruce Ann W, Alan G, Das H.
- Lowe, Mark
- Mellott, Mike Progressive Dinner hosts, W. Kinison, Giordano
- Morgan, Jeff Keith S, Phil G, Jeanne, Jennifer, Sheri, Cliff, Rick W, Mike D, B.
- Mortko, Sheri Sirna, Brosseit, Terstriep, York, Mellott, Pickering, Heriford x2, Steiniger, Wolverton
- O'Bryan, Cliff Vivek Dayal, Beverly W, Janine, Janine Terstriep
- Oettmeier, Bert
- Phar, Matt
- Pickering, Chris Hardin, Douglas, Bell, STEINER, RAPP, WOLVERTON, BOEHRINGER, BECKNER, ASHURST, GOODHEART
- Rapp, Bryan
- Shelton, Jennifer Ashurst, Bell, Cunningham, Darby, Goodheart, Morgan, Pickering, Sirna, Steiniger, Terstriep, Wolverton
- Sirna, Richard Brosseit, Goodheart, Darby, Terstriep, York, Morgan, Spencer, Hutchison, Kessinger, Stone
- Spencer, Neil RICHT SIRNA, KEITH STEINIGER
- Steiniger, Keith Wolverton, Darby, Morgan, Phas, Sirna, Hutchison, Giordano, Foster, Mortko, Boehringer
- Stone, Janet
- Terstriep, Janine Chris, Shawn, Jenn, Jeff, Kyle, Kevin, Mike, Rick S, Alan G, Darby, Cliff, Mike D
- Trondson, Chad
- Webb, Tyler
- Wilkinson, Ann Darby, Phil G, Bruce Goodheart, Mike Mellott, Bruce Knapp, Jan S, Ann
- Williamson, Beverly Chris P, Linda A, Jim B, Phil G, Rick C, Jon S, Matt A, Kevin, Das Hardin
- Wolverton, Rick
- York, Kevin Mike B, Jim B, Kevin B, MATHP, Beverly W, Darryl H,

GUESTS SIGN IN PLEASE

NAME OF YOUR BUSINESS

Mortko, Spencer, Hardin, Bell, Coach Jan, O'Bryan, Dayal, Felton

Doughy
Bell
Sund
Wolvert