



Honesty, Truthfulness, and a Strong Work Ethic Leads To Future Successes.

Each one of us has a vision, a path that we have in front of us. Some paths go downhill while others tend to follow and uphill, more difficult direction.

It is rare to hear any business person today speak the truth about where they are at on that "path", and what it might take to get to the end of it. This is what the future of **Belzer Carpet Cleaning is all about, and Dan Belzer** expounded on how he is on the right path to success.

You see, Dan comes from experience and a great education. His father was a predecessor to Dan getting into the business. He had a strong work ethic, and sent Dan to Rockhurst HS where he learned both scholastic learning as well as becoming a well-rounded person with manners and a sense of courtesy and kindness and giving. This has been his torch these many years.

What makes Dan so well-rounded are his varied interests that help him build his character. In his younger years, he was a mortgage banker, and learned to play the drums at an early age. This turned into an opportunity to play in a KISS tribute band, a dream as well.

And there was a short 2-3 year period that he ended up working on a pit crew for a competitive racing team when he was just visiting and a crew member took ill.

All along, Dan kept his nose in the business with his Dad, and today, each of them runs their own clients under separate umbrellas. But being a one-man operation, Dan discussed working the truck and being the one that is responsible for answering all the calls. Now Dan is ready to take it to the next level. He realizes he can't be on the truck and still out there networking, trying to find new business opportunities. Dan gladly says that he would rather be working "on my business" than "in my business". But like us all, you will end up being the person that gets it done when it needs to get done.

Cont'd on Page 4...



Weekly Newsletter

OFF-SITE THIS WEEK.

www.prospectorsclub.com

July 24th, 2014



THIS WEEK WE MEET AT THE MEADOWMERE PARK, 13610 Byars Road, Grandview, MO 64030 STARTS AT 7AM; BREAKFAST AT 7:25; SPEAKER AT 8AM.

SPEAKERS SCHEDULE See Page 2

This Week's Spotlight Member



Jim Bell of James D. Bell, CPA LLC

See Page 3

THANK YOU'S

See Page 5



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at rfoster@banccard.com before you visit our group so we can make sure there are no category conflicts with our current members.

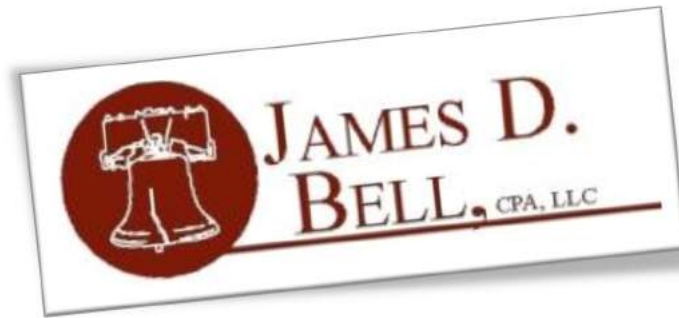
July 24th - Sandy Kessinger of Bank Midwest at Meadowmere Park, 13690 Byars Road, Grandview, MO 64030
SEE MAP PAGE 6

July 31st – Chase Ashurst of The Rye Studio will speak at Deer Creek CC.

August 7 – Keith Steiniger of Proforma Ideology will speak at the Deer Creek CC.

August 14th – Mike Mellott of MEM Accounting and Tax Service will speak at Deer Creek CC.

August 21st – Membership Discussion Groups at Deer Creek CC.

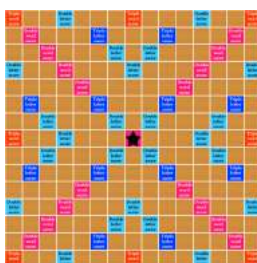


SPOTLIGHT MEMBER OF THE WEEK

This week's Prospector Spotlight Member is Jim Bell of James D. Bell CPA LLC. Used to be that being a CPA was a seasonal business like retail. No More! Now you need to stay on top of your business's finance structure to help make Jim's job easier at year's end. That's why Jim is happy to be your CPA, or to even offer his opinion if you need some guidance or advise. Please... just give Jim a call or email. How about an early cup of coffee or tea, or an after-hours beverage? **Here's Jim's info:** - phone is 913-815-3478 and email is – jim@jimbellcpa.com.

This Week's Triva Question:-

What New England state does not border the Atlantic Ocean ?



QUOTE OF THE WEEK

THE PEOPLE PROJECT .COM

IF YOU CAN'T EXPLAIN IT TO A SIX YEAR OLD, YOU DON'T UNDERSTAND IT YOURSELF."

- Albert Einstein

LAST WEEK'S TRIVA QUESTION ?

The board game that was originally called Criss Cross is now called « Scrabble ».

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Cont'd from Page 1 –

Dan talked about different methods to clean your carpets, and stated that to his knowledge, the hot water extraction method is by far the best in today's world. It is the one system with the right technique and the right chemicals, and with most carpet manufacturers, it is the only method used that is recognized to fulfill their warranties.

He uses a target pH level of 7 which is basically neutral, but ends up cleaning his caropets at a pH of 8, but he uses a detergentless cleaner as its principal agent. It may be

more expensive, but it surely does the got on those last hard to clean stoves or countertops.

When asked who would be a good customer for Dan, he said..... Any homeowner with carpet.

Dan – we Thank You for what you've done for Prospectors in a very short time. If Dan calls you for some product, service, or advise, please give him your undivided attention and support. We'll all benefit from it in the near future.

***WHY NOT BE A PART OF THE BEST NETWORKING GROUP
IN JOHNSON COUNTY – COME JOIN YOUR FELLOW
PROSPECTORS THIS THURSDAY!***

UPCOMING EVENTS:-

July ? – After Hours event at KC Bier

Sept. 18th – Golf Tournament

Dec. 6th – Christmas Party at Hallbrook Country Club.

Prospectors Networking Breakfast Club

Meeting Date: July 17, 2014

Attendance and Thank You's

- Adams, Linda Keith Steinger, Bev Williamson, Sean Felton, Alan Hutchison, Chase, Bert, Ottemari
- Airey, Douglas BERT OTMIER, KYLE DUBOIS, Alan Goodheart
- Ashurst, Amy & Chase
- Beckner, Pat Jeff McChain P, Linda A, Alan H, Bev W, Ann W, Rick S, Kevin B, Phil G.
- Bell, Jim BERT, Beverly W, Chris P, Matt P, Rick W, Vivek D
- Belzer, Dan Phil Giordano, Matt Phar, Jeff Morgan, Alan Herford
- Boehringer, Kevin SIRNA, PICKERING, BECKNER, KESSINGER, DAYAL
- Bovard, Zach
- Brosseit, Mike
- Cunningham, Rick Sean F, Beverly W.
- Darby, Mike Cluse, Jim Belzer, Ken Eids, Phil Giordano, Das, Holk, Ed, Sandy, Jeff Morgan, Bert, Matt P, Jean
- Dayal, Vivek ALAN G, Cliff O.B, Rich S, Kevin B, Keith
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken
- Emerson, Bill
- Felton, Dr. Sean Linda A, Rick C, Bryan R, Coach Jen, Ann W, Rick J
- Foster, Rod Beverly Williams, Keith Steinger, Jen Shelton, Chris Pickering, Chase Ashurst, Mike
- Giordano, Phil Keith S, Rick W, Chase P, Mike D, Mike M, Pat B, Alan G, Sandy K, Kyle G, Beverly
- Goodheart, Alan Giordano, Dayal, Mortko, El Hutchison
- Goodheart, Bruce
- Hardin, Das Ed H, Chris P, Alan H, Rick S, Mike D, Matt P
- Hawkins, Darryl SEAN F, KEVIN Y, ALAN H, KEVIN B, BRYAN RAPP
- Heriford, Alan Chadd T, Chris P, Darryl H, Das H, Keith S, Kyle D, Linda A, Matt P, Rich S, Rick W, Sherim
- Holk, Dan DABBY
- Holland, Ed
- Hutchison, Ed Chris P, Keith, M. KED, Alan G, Phil D
- Kessinger, Sandy Darby, Adams, Bell, Giordano, Boehringer, Herford
- Knapp, Bruce Alan H.
- Lowe, Mark Keith Steinger
- Mellott, Mike Mortko, Wolverton, Giordano
- Morgan, Jeff Phil G, Pat B, Keith S, Rick W, Mike Darby, Dan Belton, Rich C, Dan Holk
- Mortko, Sheri Brosseit, Mellott, Herford, Steinger, Wolverton, Adams
- O'Bryan, Cliff
- Ottemari, Bert Mike Darby, Linda Adams, Jim Bell, Doug Airey, Chris P
- Phar, Matt Mike Darby, Jim Bell, Beverly W, Alan H, Das H, Keith S, Ken Y, Beverly W
- Pickering, Chris HARON, DOUGLAS, BEL, SHELTON, WOLVERTON, BOEHRIEGER, HARKER, KEN, BECKNER, DABBY, ALAN OST
- Rapp, Bryan
- Shelton, Jennifer Darby, Felton, Foster, Pickering, Sirna, Terstriep, Wilkison, Williamson
- Sirna, Richard Hardin, Dayal, Felton, Coach Jen, Herford, Stenger, Bert, Grace
- Spencer, Neil KNAPP, SIRNA, PICKERING, ADAMS
- Steinger, Keith Herford, Wolverton, Darby, Phar, Sirna, Giordano, Foster, Mortko, Boehringer, Brosseit, Holk, Adams, Felton
- Stone, Janet
- Terstriep, Janine
- Trondson, Chad
- Webb, Tyler
- Wilkinson, Ann Pat Belton, Sean Felton, Janet Stone, Jennifer Shelton
- Williamson, Beverly Rod F, Linda A, Jim B, Jen S, Ed H, Cliff O, Chris P, Das H, Matt P
- Wolverton, Rick Rod F, KEITH S, SHERIM, PHIL G.
- York, Kevin

GUESTS SIGN IN PLEASE

NAME OF YOUR BUSINESS

B

This week's meeting is at Meadowmere Park, 13690 Byars Road in Grandview, MO. Take I-435 East to I-49 South to US-71 Frontage Road West (Exit 179). Go to Main St., and turn left and continue on Main St. which turns into High Grove Road. Stay on High Grove until you get to Byars Road. Turn right and go to 13690, and the park will be on your right. Enter and come to the big pavillion pictured in the newsletter. Sandy Kessinger's cell is 816-806-7366.

