



Knowing What REALLY Makes Today's World Happen is a Gift

We all think we are pretty smart people and that we know what's going on in this great big world of ours. We know about electricity, engines, and that trees take in carbon dioxide and give off oxygen. Yeh, we all know that.

But do you know what's going on when you sit down in front of your computer or laptop, or get on your cell phone? How does all that information that we see get there? How can we access thousands of websites and buy and sell stuff, do research, or communicate with others?

It all has to do with the world-wide web, the internet, and those in control of thousands of servers and network storage towers around the world, and the select few that understand how to navigate us through this maze of data. Who better to decipher all of it for us but **Zach Bovard of Tight Solutions.**

Zach calls himself an independent technical consultant, which he has been involved in for nearly two decades. He has numerous clients that he services, both locally and nationally. He gave us an inside look at what he does every day – basically

maintaining networks for small and medium sized businesses. He tries saving them money in the long run by purchasing the correct equipment that will serve their needs best.

One thing he did stress is if you have issues with your computers, fixing them is NOT on his list. He deals with the back-end hardware that allows your computers to work. He makes sure your system runs on its maximum up-time and tries to reduce lost productivity. He does this by selecting proper warranties and creating good vendor relationships.

His best referral is any company from 5 to 200 employees that does their IT either in-house or has no IT at all, and that the company needs to be and understand being technically minded.

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Weekly Newsletter

www.prospectorsclub.com

September 4th, 2014



THIS WEEK we meet at the Deer Creek CC, 7000 W. 133rd St, OPKS - 7 am; Breakfast at 7:25; Speaker at 8 am.

SPEAKERS SCHEDULE See Page 2

REFERRALS, IDEAS, SUGGESTIONS, AND "POSITIVE REINFORCEMENTS"

Linda Adams of Cherry Pick Marketing

See Page 3

**THANK YOU'S
See Page 6**



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at rfoster@banccard.com before you visit our group so we can make sure there are no category conflicts with our current members.

September 4th – Janet Stone of REMAX First – at Deer Creek CC.

September 11 – Chris Pickering of The Pickering Law Firm at Deer Creek CC.

September 18 – NO MEETING

September 19th – Golf Tournament at Hillcrest CC – Tee off at approx. 11:30 am; After Hours at Coach's 2.5 at 135th and Grandview.

September 25th – Bert Oettmeier DDS at Deer Creek CC.



REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

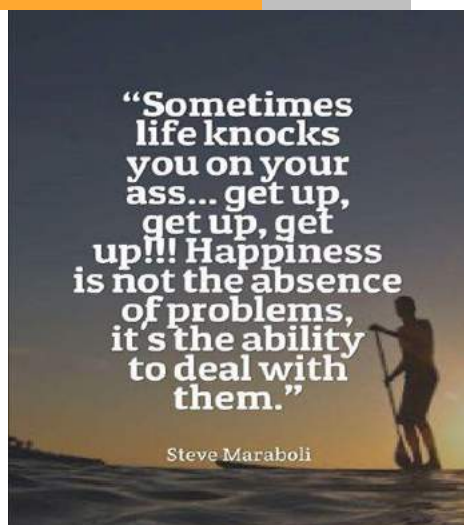
THIS SPOTLIGHT MEMBER OF THE WEEK is **LINDA ADAMS OF CHERRY-PICK MARKETING**. *Let’s change our focus a bit and give a member each week at least one referral, or a suggestion or idea to help them improve their business.* Really try and give Linda the best information you can. New ideas, thoughts, or referrals. And Linda - *you be OPEN to accepting all the benefits we are ready to give you.* Here’s Linda’s info: - phone is 913-238-4449 and email is - linda@cherry-pickers.com .

This Week’s Triva Question:-

What percentage of alcohol constitutes 100 proof whiskey?



QUOTE OF THE WEEK



LAST WEEK’S TRIVA QUESTION ?

The name of Kitty Russell’s saloon in the TV show *Gunsmoke* was the Longbranch Saloon .

(Cont'd from Page 1)

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Zach is really your CIO (Chief Information Officer). He helps you manage and strategize your internal and external

communications. He consults with your technical advisors and helps you establish and maintain a budget that is realistic and doable. He makes sure that your servers and systems are at their top levels of security and he is constantly monitoring them for any problem or issue that may arise. If there is an issue, he is contacted and the problem is pinpointed so he can address your concerns immediately. So you can rest assured that if Tight solutions is taking care of your network communications for your business, you can rest easy at night knowing that Zach is on the watch. Thanks Zach for making everything crystal clear and easy for each of us to know..... We're leaving it up to you to tell us what's going on, right? Thanks for all you do for Prospectors and your clients as a whole.

WHY NOT BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

Sept. 9th – Prospectors Board Meeting – 5:30 at Coach's Wornall location.

September 9th – (Tues.) Kick-Off Party for Give-A-Bear Foundation at Coach's 2.5 in OPKS – 5:30 – 7:30 pm – see Kevin York for details.

September 2014 – After Hours event at KC Bier- 83rd & Wornall.

September 13th – Johnson County Automotive Customer Appreciation Day – Custom and Vintage Auto Show, BBQ Demos, Family Fun! Join US!

Sept. 19th – **SAVE THE DATE** - Golf Tournament at Hillcrest CC and After Hours for all members at Coach's 2.5 in Overland Park, KS

October – KC Tour of someplace – details forthcoming...

Dec. 6th – Christmas Party at Hallbrook Country Club.

Give a Bear

10th SEASON 2014's schedule of events

Kick-Off Party

Tuesday September 9th
Time: 5:30 to 7:30
Place: Coach's South – 9089 West
135th St. OPKS

Pre-Register for the
Operation Give-A -Bear Auction
Food and Prizes=FUN!!!

6th Annual Auction & Benefit

Thursday October 16th
Time: 5:00 To: 9:30
Place: The Lodge at Ironwoods Park –
14701 Mission Rd. Leawood

Great Food, Drink, and Amazing
Auction Items and FUN!!!!

10th Annual Bear Assembly Day

Saturday November 29th
Time 10:00 to 12:00
Place: 16500 west 118th St. Olathe, KS

Have FUN while tying bows on bears
and get ready for Santa's Sleigh.
PIZZA lunch will be served when
finished

3rd Annual Santa's Bike Ride & Delivery

Saturday December 13th 11:00 - 2:00

Cyclists having fun while dressed as
Santa's, Reindeers and Elves
Delivering bears to good girls and
boys (young and old)



Prospectors Networking Breakfast Club

Meeting Date: August 28, 2014

Attendance and Thank You's

- Adams, Linda Beverly, Keith, Alan, Howfal, Mike Darby, Chris Pickering, Sean Felton, Neil Sporen
- Airey, Douglas
- Ashurst, Amy & Chase
- Beckner, Pat Alan, Jim B, Kevin B, Chris P, Das H, Beverly W, Anna W
- Bell, Jim Alan H, Beverly W, Chris P, Jerry L, S, Kevin D, Matt P, Pat B, Rick C, Chuck D.
- Belzer, Dan Carl Spencer, Jeff Morgan, Phil G, Keith S, Janet Stoe, Pat B, Alan H, Rick
- Boehringer, Kevin BECKNER, SIRNA, LOWE, DAYAL, STEINIGER, WOLVERTON, DABBY, GIORDANO
- Bovard, Zach
- Brosseit, Mike
- Brown, Erin Saavi Morko, Matt Phair, Keith Steiniger
- Cunningham, Rick
- Darby, Mike Linda Adams, Kevin Boehringer, Sandy Kessinger, Ken Eidson, Phil Goodhart, Das Hardin, Alan H., Kevin Clark
- Dayal, Vivek Cliff O B, Rick S, Zach B, Matt P, Jim B, Das H, Kevin B, Jeff
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken Bill Emerson
- Emerson, Bill
- Felton, Dr. Sean Linda Adams, Rick Sirna, Bryan Rapp
- Foster, Rod
- Giordano, Phil Mike D, Sherri M, Rick W, Rick S, Kevin B
- Goodheart, Alan HURTHISON, KNAPP, PICKERING, CUNNINGHAM
- Goodheart, Bruce
- Hardin, Das Saavi M, Rick S, Chris P, Alan H, Pat B, VICKI R, Bart D, Fern B, Mike D, Beverly W, Matt P,
- Hawkins, Darryl CHRIS P, KENNY, RICK C, JANINE T.
- Heriford, Alan Pat B, Neil S, Matt P, Rick S, Jim B, Das H, Alan H, Das H, Keith S, Linda A, Mike D,
- Holk, Dan DABBY Mike B, Phil G, Rick W
- Holland, Ed
- Hutchison, Ed
- Kessinger, Sandy
- Knapp, Bruce
- Lowe, Mark
- Mellott, Mike Airey
- Morgan, Jeff R. KW, Pat B, Mike D.
- Morko, Sheri Rick Sirna, Phil Giordano, Rick Wolverton, Keith Steiniger, Alan Heriford
- O'Bryan, Cliff V. TIC
- Oettmeier, Bert Beverly Williamson, Das Hardin
- Phar, Matt
- Pickering, Chris MORGAN, HURTHISON, DARRYL, BILL, BECKNER, PHAIR, RAPP, WOLVERTON, GOODHEART, KNAPP, STEINIGER, AIRCY
- Rapp, Bryan
- Shelton, Jennifer Ashurst, Bill, Foster, Sirna, Terstriep, Wilkinson, Williamson, Wolverton
- Sirna, Richard Hankin, Saavi, Stoe, Carol York, Darryl Heriford, Bryan, Tyler, Goodhart, Darryl
- Spencer, Neil Anderson, Heriford, PICKERING, MORGAN, BECKNER, WILLIAMSON
- Steiniger, Keith
- Stone, Janet Rick & Bill, Dan Belzer, Rick C, ANN W., JANINE T
- Terstriep, Janine Darby, Shelton, Goodheart, Sirna, Heriford, Sone, Williamson
- Trondson, Chad Sandy K, Bryan R, Allen H.
- Webb, Tyler
- Wilkinson, Ann Roger Rapp, Carol Stoe, Bill & Rick Sirna, Jean Shelton, Daryl Heriford
- Williamson, Beverly Sandy K, Ber V, Matt P, Jim S, Linda A, Jim B, Phil G, Neil S, Pat B, Chris P
- Wolverton, Rick M MURPHY, RICK S, KEVIN B, PHIL G, CAROL STOE
- York, Kevin Darryl H, Rod F, Jeff M, Mike D, Matt P, Keith S, Jim B, Rick S.

GUESTS SIGN IN PLEASE

NAME OF YOUR BUSINESS

SHERI M
MORKO
MORKO

HELEN
RAPP
BRYAN