Take A Deep Breathe – What Helps With All That Clean Air?

Take a look around. Unless you are living in a desert, there are trees most everywhere. And they take in carbon dioxide and give off oxygen that each of us breathe in daily. That’s how it works.

Besides that, they are beautiful pieces of nature to look at. But what happens when Mother Nature rears her ugly head, and causes damage and stress to those precious trees? You need an expert to help you keep them looking healthy and growing stronger each day. That guy would be Phil Giordano of Grade-A Tree Care.

Phil, along with his son, Nick have taken a small company and begun to expand their horizons. Phil began his career almost by accident working for a crew trimming trees, but when clients were asking him to come do extra work for them after hours, and he was pocketing that income, he said – why not do this myself? Hence, the beginnings of Grade-A.

Over the years, they have taken on more challenging jobs and added more employees to keep pace. All that hard work has paid off, as Phil announced at the meeting he and his company has taken over another tree trimming company whose owners were retiring, giving them an even broader presence in the current arborist arena.

Phil told us that we have not had many bad winters in the last few, and that we need to be aware of an impending ice storm that could happen this year. So take care, and have them take a look at your trees now before the really cold weather sets in. With his expanded company, he hopes to improve response times.

And if an ice storm does occur, do not succumb to fear if approached by out of town companies trying to make a fast buck when disaster hits.

A good referral for Phil is homeowners of course, property managers, and if there are clean-ups from construction or from a major storm, then give Phil a call.

Continued on Page 4.
Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

**ARE YOU INTERESTED IN JOINING PROSPECTORS?**
Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at r foster@bancard.com before you visit our group so we can make sure there are no category conflicts with our current members.

**UPCOMING SPEAKER SCHEDULE**

- **October 9** – Kevin York of The York Companies at Deer Creek CC.
- **October 16** – Rod Foster of BancCard CC Processing at Deer Creek CC.
- **October 23** – Darryl Hawkins of Innovative Design and Remodeling at Deer Creek CC.
- **October 30** – Jim Bell of James D. Bell CPA LLC at the Deer Creek CC.
- **November 6** – Erin Brown of Dolce Bakery AT DOLCE BAKERY LOCATION.
- **November 13** – Pat Beckner of Beckner & Associates at Deer Creek CC.
This Week’s Trivia Question:-
How many referees are there that work a soccer game?

Quote of the Week

“Do not take life too seriously. You will never get out of it alive.”

Elbert Hubbard

Last Week’s Trivia Question?
The occupation of Disney’s The Seven Dwarfs was they were miners.

Referrals, Ideas, Suggestions, and “Positive Reinforcements”

This Spotlight Member of the Week is Dan Belzer of Belzer Carpet Cleaning. Let’s change our focus a bit and give a member each week at least one referral, or a suggestion or idea to help them improve their business. Really try and give Dan the best information you can. New ideas, thoughts, or referrals. And Dan - you be OPEN to accepting all the benefits we are ready to give you. Here’s his info: - phone is 913-522-0086 and email is DBelzer1@gmail.com
Take A Deep Breathe – What Helps With All That Clean Air?

So do not worry – with the recent acquisition, there is now a better possibility he will be more hands-on working with his employees. Phil knows that most of his competition is in it for the short term, Grade-A is and will continue to be in it for the long haul.

Phil’s current philosophy is “Say what you do, and do what you say.” Nothing could be closer to the truth. Phil has and will continue to serve his clients with respect and provide the best service possible. Couldn’t ask more from a friend and fellow businessman. So be sure to give Phil a call, but don’t wait for that emergency call – shout out when he can spend time to talk to you about your tree issues. And Thanks Phil for all your service to the Prospectors.

WHY NOT BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

Saturday, October 18th – KC Tour of Kansas City History – Tour Bus - $25 per person. Noon. B.Y.O.B. Only a few spots remain – see Rich Sirna for reservations.


WELCOME TO OUR NEWEST PROSPECTORS

Stephanie Cocherl of First National Bank and John F. Kennedy of Economy Auto Parts

Glad to have you both as a part of a great networking group.

Final nominations for the 2015 Board of Directors will be this Thursday and we will vote on them NEXT THURSDAY !!!
October 18, 2014 – 6th Annual Auction and Benefit for the Give-A-Bear Foundation. If you have a donation or want to buy tickets to attend, see Kevin York.
## Prospector Breakfast Club

### Meeting Date: Oct 2, 2014

#### Attendance and Thank You's

- Adams, Linda
- Airey, Douglas
- Alvey, James
- Bevis, Rob
- Bevis, Sally
- Bell, Jim
- Bell, Dan
- Beizer, Dan
- Bonino, Tony
- Boehringer, Kevin
- Bower, Tim
- Bovard, Zach
- Brosset, Mike
- Brown, Erin
- Cunningham, Rick
- Darby, Mike
- Dayal, Vivek
- Douglas, Kyle
- Eckinger, Bill
- Eldison, Ken
- Emerson, Bill
- Felton, Dr. Sean
- Foster, Rod
- Giordano, Phil
- Goodheart, Alan
- Goodheart, Bruce
- Hardin, Das
- Hawkins, Darryl
- Herford, Alan
- Hulck, Dan
- Holland, Ed
- Hutchison, Ed
- Kessinger, Sandy
- Knapp, Bruce
- Lowe, Mark
- Mellott, Mike
- Morgan, Jeff
- Mortko, Sheri
- O'Brien, Carol
- Oettmeier, Bert
- Phar, Matt
- Pickering, Chris
- Rapp, Bryan
- Shelton, Jennifer
- Sima, Richard
- Spencer, Neil
- Steiniger, Keith
- Stone, Janet
- Terstiep, Janine
- Trondson, Chad
- Webb, Tyler
- Williamson, Ann
- Williamson, Beverly
- Wolverton, Rick
- York, Kevin

#### Guests Sign In Please

- Bev W., Darrin H., Jamie F., Kevin P., Jeff M., Janet T.