



Take A Deep Breathe – What Helps With All That Clean Air?

Take a look around. Unless you are living in a desert, there are trees most everywhere. And they take in carbon dioxide and give off oxygen that each of us breathe in daily. That's how it works.

Besides that, they are beautiful pieces of nature to look at. But what happens when Mother Nature rears her ugly head, and causes damage and stress to those precious trees? You need an expert to help you keep them looking healthy and growing stronger each day. That guy would be **Phil Giordano of Grade-A Tree Care**.

Phil, along with his son, Nick have taken a small company and begun to expand their horizons. Phil began his career almost by accident working for a crew trimming trees, but when clients were asking him to come do extra work for them after hours, and he was pocketing that income, he said – why not do this myself? Hence, the beginnings of Grade-A.

Over the years, they have taken on more challenging jobs and added more employees to keep pace. All that hard work has paid off, as Phil announced at the meeting he and his company has taken over another tree

trimming company whose owners were retiring, giving them an even broader presence in the current arborist arena.

Phil told us that we have not had many bad winters in the last few, and that we need to be aware of an impending ice storm that could happen this year. So take care, and have them take a look at your trees now before the really cold weather sets in. With his expanded company, he hopes to improve response times.

And if an ice storm does occur, do not succumb to fear if approached by out of town companies trying to make a fast buck when disaster hits.

A good referral for Phil is homeowners of course, property managers, and if there are clean-ups from construction or from a major storm, then give Phil a call.

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Weekly Newsletter

www.prospectorsclub.com

Oct. 9, 2014



THIS WEEK'S MEETING AT DEER CREEK CC., LOCATED AT 7300 WEST 133RD ST., OPKS. MEETING STARTS AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

IN THE BIG DINING ROOM

SPEAKERS SCHEDULE

See Page 2

REFERRALS, IDEAS, SUGGESTIONS, AND "POSITIVE REINFORCEMENTS"

Dan Belzer of Belzer Carpet Cleaning

See Page 3

THANK YOU'S
See Page 6



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at rfoster@banccard.com before you visit our group so we can make sure there are no category conflicts with our current members.

October 9 – Kevin York of The York Companies at Deer Creek CC.

October 16 – Rod Foster of BancCard CC Processing at Deer Creek CC.

October 23 – Darryl Hawkins of Innovative Design and Remodeling at Deer Creek CC.

October 30 – Jim Bell of James D. Bell CPA LLC at the Deer Creek CC.

November 6 – Erin Brown of Dolce Bakery AT DOLCE BAKERY LOCATION.

November 13 – Pat Beckner of Beckner & Associates at Deer Creek CC.



REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

THIS SPOTLIGHT MEMBER OF THE WEEK is Dan Belzer of Belzer Carpet Cleaning. *Let’s change our focus a bit* and give a member each week at least **one referral, or a suggestion or idea to help them improve their business.** Really try and give Dan the best information you can. New ideas, thoughts, or referrals. And Dan - **you be OPEN to accepting all the benefits we are ready to give you.** Here’s his info: - phone is 913-522-0086 and email is DBelzer1@gmail.com

This Week’s Triva Question:-

How many referees are there that work a soccer game?



QUOTE OF THE WEEK

“ Do not take life too seriously. You will never get out of it alive. ”

Elbert Hubbard

LAST WEEK’S TRIVA QUESTION ?

The occupation of Disney’s The Seven Dwarfs was they were miners.

(Cont'd from Page 1) *Take A Deep Breathe – What Helps With All That Clean Air?*

So do not worry – with the recent acquisition, there is now a better possibility he will be more hands-on working with his employees. Phil knows that most of his competition is in it for the short term, Grade-A is and will continue to be in it for the long haul.

Phil's current philosophy is "Say what you do, and do what you say." Nothing could be closer to the truth. Phil has and will continue to serve his clients with respect and provide the best service possible. Couldn't ask more from a friend and fellow businessman. So be sure to give Phil a call, but don't wait for that emergency call – shout out when he can spend time to talk to you about your tree issues. And Thanks Phil for all your service to the Prospectors.

WHY NOT BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

*Saturday, October 18th – KC Tour of Kansas City History – Tour Bus - \$25 per person. Noon. B.Y.O.B. **Only a few spots remain** – see Rich Sirna for reservations.*

Dec. 6th – Christmas Party at Hallbrook Country Club.

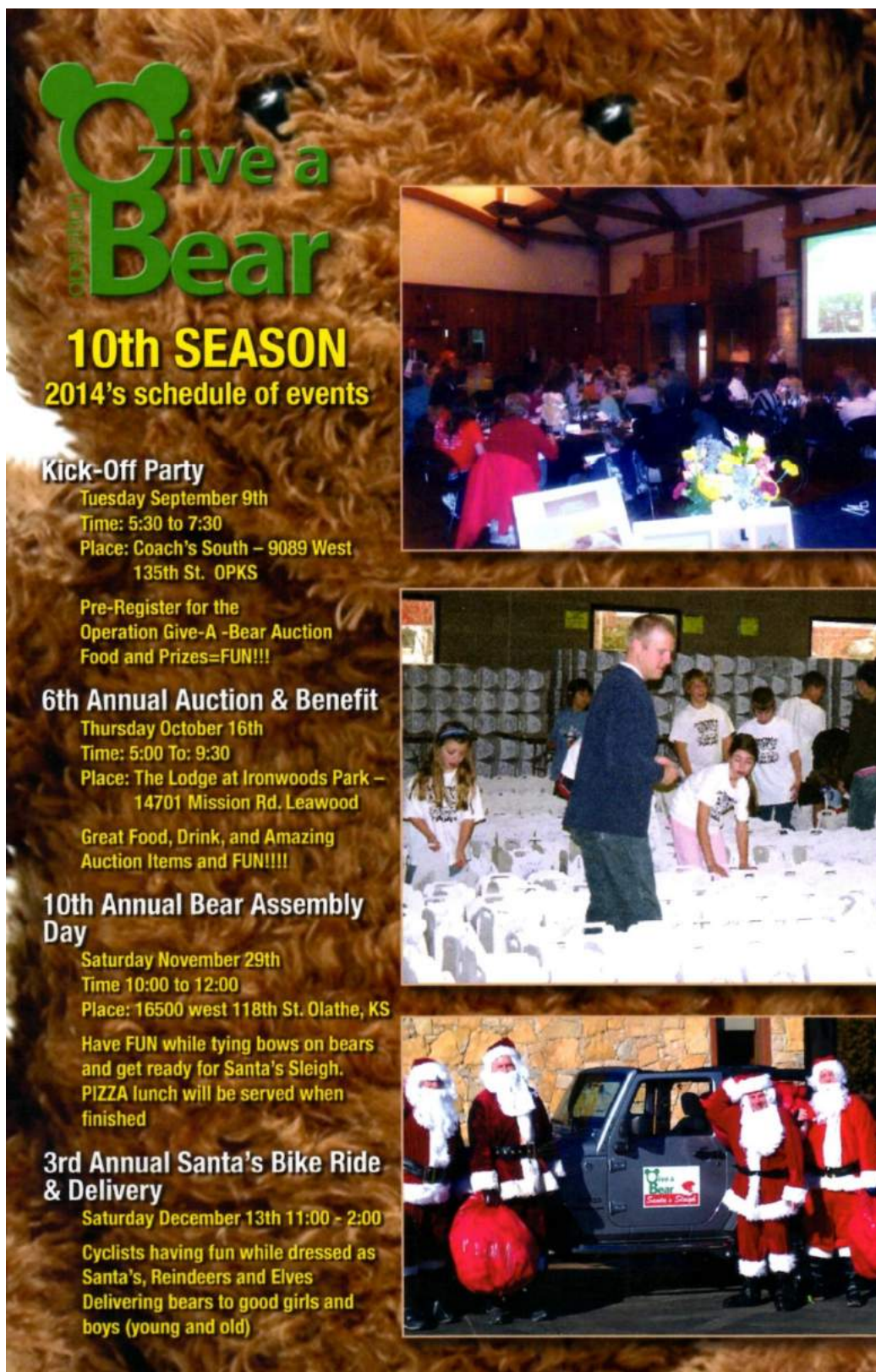
WELCOME TO OUR NEWEST PROSPECTORS

Stephanie Cocherl of First National Bank and

John F. Kennedy of Economy Auto Parts

Glad to have you both as a part of a great networking group.

Final nominations for the 2015 Board of Directors will be this Thursday and we will vote on them NEXT THURSDAY !!!



Give a Bear
10th SEASON
2014's schedule of events

Kick-Off Party
Tuesday September 9th
Time: 5:30 to 7:30
Place: Coach's South – 9089 West
135th St. OPKS

Pre-Register for the
Operation Give-A -Bear Auction
Food and Prizes=FUN!!!

6th Annual Auction & Benefit
Thursday October 16th
Time: 5:00 To: 9:30
Place: The Lodge at Ironwoods Park –
14701 Mission Rd. Leawood




Great Food, Drink, and Amazing
Auction Items and FUN!!!!

**10th Annual Bear Assembly
Day**
Saturday November 29th
Time 10:00 to 12:00
Place: 16500 west 118th St. Olathe, KS

Have FUN while tying bows on bears
and get ready for Santa's Sleigh.
PIZZA lunch will be served when
finished

**3rd Annual Santa's Bike Ride
& Delivery**
Saturday December 13th 11:00 - 2:00

Cyclists having fun while dressed as
Santa's, Reindeers and Elves
Delivering bears to good girls and
boys (young and old)

October 18, 2014 – 6th Annual Auction and Benefit for the Give-A-Bear Foundation. If you have a donation or want to buy tickets to attend, see Kevin York.

Prospectors Networking Breakfast Club

Meeting Date: Oct. 2, 2014

Attendance and Thank You's

- Adams, Linda
- Airey, Douglas MICHAEL, CHRIS PICKERING, NEIL SPENCER, JENNIFER SHELTON
- Ashurst, Amy & Chase
- Beckner, Pat
- Bell, Jim BEV W, CHAS A, KEITH S, MIKE A, MATT P, MIKE B, PAT B, JANE S
- Belzer, Dan DAN H, NEIL SPENCER, ERIN BROWN, MIKE DARBY, PHIL GIORDANO, KEITH STEINIGER, JEFF MORGAN
- Boehringer, Kevin BECKNER, SIRNA, STEINIGER, PICKERING, DAYAL
- Bovard, Zach
- Brosseit, Mike ROD FOSTER, WILKINSON, DARBY, & HERIFORD
- Brown, Erin SHERI MORTKO, MATT PHAR, KEITH STEINIGER, MIKE MELLOTT, BEVERLY WILLIAMSON, VIVEK, JEFF MORGAN, MIKE DARBY
- Cunningham, Rick
- Darby, Mike DOUG ASHURST, CHRIS KYLE, KEN, ROD, ALAN H, ED, JEFF M, MATT, CHRIS P, KEITH, KEVIN P
- Dayal, Vivek MATT P, ERIN B, PHIL G, RICH S, CLEFT O'BRYAN, KEVIN B, DASH, SEAN F
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken
- Emerson, Bill
- Felton, Dr. Sean
- Foster, Rod DAN H, ALAN H, ALAN G, MIKE A
- Giordano, Phil JANE S, KYLE D, RICK W, NEIL S, MIKE M, VIVEK, SANDY K
- Goodheart, Alan
- Goodheart, Bruce TERSTRIEP, HOLK, O'BRYAN, MORTKO, SIRNA, BROWN
- Hardin, Das
- Hawkins, Darryl KEVIN Y, CHRIS P, JEFF M, JANE T
- Heriford, Alan
- Holk, Dan ALAN GOODHEART
- Holland, Ed
- Hutchison, Ed BEV, KEITH, PHIL, MIKE, KEN
- Kessinger, Sandy
- Knapp, Bruce
- Lowe, Mark
- Mellott, Mike GIORDANO, BROWN
- Morgan, Jeff KEVIN K, MATT PHAR, ERIN BROWN, MIKE MELLOTT, MIKE DARBY
- Mortko, Sheri ERIN, CHRIS, ALAN G, ALAN H, KEITH, RICK
- O'Bryan, Cliff RICK, BEVERLY W. 11-12
- Oettmeier, Bert KEITH STEINIGER
- Phar, Matt JEFF M, ZACH, VIVEK, KEITH, KEVIN Y, PHIL, BEVERLY, JIM B, DARBY, ROD
- Pickering, Chris DARYL, PICKERING, AIREY, BECKNER, BELL, BOEHINGER, BROWN, DOUGLAS, HAWKINS, SHELTON, SPENCER
- Rapp, Bryan
- Shelton, Jennifer DARBY, FOSTER, SIRNA, STEINIGER, AIREY, WILKINSON, WILLIAMSON, WOLVERTON
- Sirna, Richard
- Spencer, Neil
- Steiniger, Keith LINDA, JIM, DAN, KEVIN B, KEVIN Y, ERIN, DARBY, ROD, PHIL, ED H, JEFF, SHERI
- Stone, Janet RICHARD, KEVIN E, BENIM X, GLEN J
- Terstriep, Janine YORK, DOUGLAS, BECKNER, SIRNA, SHELTON, GOODHEART, DARBY, PICKERING, BROWN
- Trondson, Chad
- Webb, Tyler
- Wilkinson, Ann ANN BELL, PAT BECKNER, JIM SHELTON, KEITH STEINIGER, NEIL SPENCER
- Williamson, Beverly ED H, LINDA A, KEVIN Y, MATT P, CHRIS P, ERIN B, PHIL G, JIM B, JANE S, NEIL S
- Wolverton, Rick SHERI M, ERIN B, JENN S, MATT P, KEITH S, ALAN H
- York, Kevin MIKE B, MIKE A, JANE S, KEITH S, KEVIN S, ALAN H, JEFF M

GUESTS SIGN IN PLEASE

NAME OF YOUR BUSINESS

BEV W, DARRYL H, JANE S

JENN, BERT, MATT, CHRIS P, RICK
BERT O, KEITH S, ALAN H