What Is The Destiny You Work Towards Every Day?

Interesting how each of us has a destiny in our work. It is fate that we end up in the industry we choose. Such is the case when it comes to last week’s speaker.

You see, Kevin York of York Companies began at a very early age for Kevin. He and his brother went into business together in 1980 doing just lawn care. Kevin also worked with his dad as a sales rep for lawn care products. Hence his background began to take shape. (But this was not a long term deal).

While doing their lawn care, they were approached by a client to install sprinkler systems in a subdivision called The Cloisters – 78700 sprinkler heads to be exact! So that’s what got them into the irrigation business. And around this same time, they began building homes for developers and builders – the beginning of the construction division of York Companies.

What brought the most improvement to their business plan was in 1995 being in a Marty Group, and meeting Randy Oestreicher, a former member of PBC, who suggested he come to see what Prospectors is all about.

Once Kevin joined PBC, he has really never looked back. This new networking opportunity allowed him to open a branch of York Companies in the Lake of the Ozarks, and still is there today.

Then, in 2006, Kevin decided he wanted a pool for his home. He started doing research, and ended up with a great company that did fiberglass pools and spas. He ended up liking them so much, he was asked if he wanted to become a sales rep for them, and he said YES!

In 2012, he sold off his irrigation and outside lighting businesses to Kyle Douglas, and has now renamed the business “York Companies” putting it all under one succinct domain.

Continued on Page 4
Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at rfoster@banccard.com before you visit our group so we can make sure there are no category conflicts with our current members.

UPCOMING SPEAKER SCHEDULE

October 16 – Rod Foster of BancCard CC Processing at Deer Creek CC.

October 23 – Darryl Hawkins of Innovative Design and Remodeling at Deer Creek CC.

October 30 – Jim Bell of James D. Bell CPA LLC at the Deer Creek CC.

November 6 – Erin Brown of Dolce Bakery AT DOLCE BAKERY LOCATION.

November 13 – Pat Beckner of Beckner & Associates at Deer Creek CC.
REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

THIS SPOTLIGHT MEMBER OF THE WEEK is Erin brown of Dolce Bakery. Let’s change our focus a bit and give a member each week at least one referral, or a suggestion or idea to help them improve their business. Really try and give Erin the best information you can. New ideas, thoughts, or referrals. And Erin - you be OPEN to accepting all the benefits we are ready to give you. Here’s his info: - phone is 913-236-4411 and email is erin@dolcebakes.com

This Week’s Triva Question:-
What Italian liqueur is made from bitter almonds? (Darby?)

QUOTE OF THE WEEK

"THE MAN ON TOP OF THE MOUNTAIN DIDN’T FALL THERE.”
~ VINCEN LOMBARDI

LAST WEEK’S TRIVA QUESTION?

There is ONLY ONE REFEREE in an amateur or professional soccer game.
What Is The Destiny You Work Towards Every Day?

So today his emphasis remains in his varied construction projects here in KC and also at the Lake, and his new love of designing and building outdoor living spaces and cooking center, and also redesigning people’s current kitchens into another livable space for the entire family. With those outdoor spaces come the fiberglass pools (fresh or salt water), and the decks and patios and water features that all come as part of that experience outdoors. And he has partnered with several other Prospectors all coming together to make his projects come to life.

Additions, pools, outdoor space – and more – “We Can Do It All!”

And Kevin has been an inspiration to those involved in his Operation Give-A-Bear project for many years. Thanks Kevin for all you strive to do to make life better for so many others.

WHY NOT BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

Thursday, October 16 – Operation Give-A-Bear Annual Auction – see next page for details.

Saturday, October 18th – KC Tour of Kansas City History – Tour Bus - $25 per person. Noon. B.Y.O.B. Only a few spots remain – see Rich Sirna for FINAL reservations.

Thursday, October 23rd – The Decorative Touch Ltd, hosted by Janine Terstriep is having an Open House, SALE, and Happy Hour event – 14111 West 95th St., Lenexa, KS – 4pm to 8pm

Thursday, October 23rd – Women to Women Chat with an attorney, an accountant, financial advisor, mortgage banker, and insurance agent in a casual setting – First National Bank Center, 6201 College Blvd., 1st Floor, 7pm – 9pm – Refreshments. See attached info card and please RSVP to Ann Wilkinson.

October 16, 2014 – 6th Annual Auction and Benefit for the Give-A-Bear Foundation. If you have a donation or want to buy tickets to attend, see Kevin York.
OFFICIAL ELECTION BALLOT

FOR

2015 Prospector’s Board of Directors

PLEASE PUT YOUR NAME HERE: _______________________________________________________

Instructions:

If you are attending this Thursday’s meeting, we will have ballots there for you to fill out, or you can print this one, and have it ready to turn in Thursday.

If you ARE NOT attending this Thursday’s meeting, YOUR VOTE DOES COUNT!

Please send your absentee vote for your choice of officers via fax to 913-451-8335 BY NO LATER THAN 5 PM WEDNESDAY, October 15, 2014.

You will get only one vote – either by absentee OR at the meeting.

Either way, please BE SURE TO VOTE FOR YOUR FUTURE BOARD MEMBERS!

YOUR VOTE COUNTS!

(in alphabetical order)

President: (Circle One) Rich Sirna
VP: (Circle One) Bert Oettmeier
Social: (Circle One) Janet Stone Ann Wilkinson
Membership: (Circle One) Vivek Dayal Chris Pickering
Programs: (Circle One) Linda Adams Phil Giordano Kevin York
Members at Large: (Circle Three)

Pat Beckner Erin Brown Rick Cunningham
Sean Felton Mike Mellott Sheri Mortko
Cliff O’Bryan Janine Terstiep Rick Wolverton

Thank You for participating in this year’s election process.

(SEE PDF FILE ATTACHED FOR PRINTING OUT)
Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date: October 9, 2014

PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

X Adams, Linda
X Beverly Bell, Sue Beatty, Alan Bennett
X Moore, Douglas
X Chris Parker, Mike Parker, Matt Parker, Kyle Powers
X Ashurst, Chase & Amy
X Beckner, Pat
X Ann Willmsen, Jim Bell, Chris Pickering
X Roll, Jim
X Beizer, Dan
X Ken, Phil G, Erin Brown, Neil Spencer, Chris Pickering
X Jeff Morgan, Jim Holz
X Boehringer, Kevin
X Bovard, Zach
X Pharr, Stringer, Rapp
X Brosset, Mike
X Brown, Erin
X Sheri, Das, Matt Pharr, Alan H, Alan G, Rich, Janet, Rick
X Keith, Mike Dorsey, Vivek, Jennifer Shelton, Dan Beizer, Sean, Phil, Linda
X Cocherl, Stephanie
X Chris Pickering, band + prospector members
X Cunningham, Rick
X Ed H.
X Darby, Mike
X Vivek, Keith, Bic Bird, Rich Simms, Sean Felter, James Teng, Rod, Ed, Doug, Jon, Ken Elisher, Dick Holz
X Dayal, Vivek, Ben W, Shayan F, Clifford, Ricco, Zach B, Das H, O’Kaverno
X Phil G, Rick P, Alan B, Bryan, Mike D
X Douglas, Kyle
X Eckinger, Bill
X Eidson, Ken
X Bill Emerson
X Emerson, Bill
X Felton, Dr. Sean
X Coach, Joe, Vivek, Keith, Rich, Sean, Greg, Phil, G.
X Foster, Rod
X Mike Darby, Das Hardin, Stephanie Cockrell, John Kennedy
X Giordano, Phil
X Sean & Keith S. Kyle, D. Rick W, Vivek D, Bud
X J. B. Dan B. Ann W, Mike M.
PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

Goodheart, Alan J. 

Morgan, J. Stone, J. Terstrier, D. Holland, R. Sirna

C. Pickering, E. Brown, S. Felton

Goodheart, Bruce

Hardin, D. Alan, Chris, P. Rich, S. Matt, P. Hixon, D. Earnest, M. Mcdermott

Hawkins, Daryl Chris P., Kevin J. Janney, J. Toshia


Holt, Dan Darryl Goodheart

Holland, Ed

Hutchison, Ed

Kennedy, John F. Alan Heriford, Rod Foster, Jeff Morgan, everyone for voting

Knapp, Bruce

Lowe, Mark

Mellott, Mike Brown, Edward, Mortko

Morgan, Jeff Larry One

Mortko, Sheri

O’Bryan, Cliff

Oettmeier, Dr. Bert

Phar, Matt Zach, Jim, D襄, Em, D. York, Alan H. Beverly, Keith Riet

D. A. Chris P. Rich Conig

Pickering, ChrisHarding, Dennis, Bell, Shertzer, Avery, Postma, Williams, Belcher, D. Rapp, Bryan Rich W. Bill Eason, Alan, Alan E. Sean, V. Joe, Ted, Sherry

Shelton, Jennifer Foster, Heriford, Pickering, Sirna, Terstrier, Wilkinson, Williamson

Sirna, Richard Brown, Hardin, Voix, Heriford, Goodheart, Coach, Joe, Sommers, Mtke

Mike Parad, Treasurer, Steve, Bell, Mclntosh, Pickering, Devine, Hospodar, Harmon

Spencer, Neil Doug Alvey, Linda Adame, Rod Foster, Matt Phan, Bev Williamson, Ann Willerson, Dan Belzer

Steiniger, Keith Derby, Phar, Pickering, Wolverton, Giordano, Brown

York, Morgan, Bell, Shelton, Belzer, Wilkinson, Couard, Sirna
PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Stone, Janet       Erin, Ken, Ed, Janine, Tinda, Pro.
X           Terstiep, Janine       York, Pickering, Goodhart, Corn, Jen, Coach
                Jim, Bruce
X           Trondson, Chad       R. Fester, B. Rapp
                Webb, Tyler
X           Wilkinson, Ann      Stephanie (valle, this Friday), Sue Baker, Erin, Brown
                Emily, Jen, Stewart, Kevin, Steiner
X          Williamson, Beverly       Jim, Bill, Linda, Holmes, Wade, Deputy, Erin, Brown, Matt
X          Wolverton, Rick         Keith S., Gary B., Jim B., Stremel, M., Brown
X           York, Kevin           Matt, Jeff, Mike, B., Mike (Little Bird), D., Keith S.

GUESTS

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