



## *Creativity Beats Style Hands Down When It Comes To Design Ideas*

Once in a blue moon there is an opportunity that presents itself to you in your day-to-day activities. You get that chance to meet someone that stands apart from others you have dealt with. Someone that has a uniqueness about them. One who walks against the grain some times. But one who exudes knowledge and expertise to the extreme.

We each in our dreams wish we could live life the way this person does. Lives it with a rush, while striving to do what's best for his clients, but in the end, making sure he is looking out for Number 1!

That person we've been striving to be most like is **Darryl Hawkins of Innovative Design and Renovation.**

What was most interesting was listening to Darryl last week and watching him explain in fast terms each year of his life using snippets of what he remembers as important, and then seeing his love of anything with wheels be used to tell us what part of his life he going through by denoting an automobile or other mode of transportation he had or owned at that time.

You see, his Dad was into auto racing, so that is what he remembered as a

young child. He liked anything with wheels – bikes, go-karts. But he also liked to draw – had a propensity to translate his ideas onto paper. When he was not busy, he would sit and be content drawing. That is where many of Darryl's ideas came from. He drew perspective when he was in 2<sup>nd</sup> grade.

A lot of his life's events centered around different cars he owned at the time. His first car was a Honda (was preceded by scooters and mini-bikes).

Suffice it to say that Darryl has had and will continue to have life events centered around his love of things with wheels.

Darryl has had over 20 years experience in corporate architectural creations, and has been in over 40 states doing his life's work.

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## Weekly Newsletter

[www.prospectorsclub.com](http://www.prospectorsclub.com)

**Oct. 30, 2014**



**THIS WEEK'S MEETING AT DEER CREEK CC., LOCATED AT 7300 WEST 133<sup>RD</sup> ST., OPKS. MEETING STARTS AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.**

### **SPEAKERS SCHEDULE**

See Page 2

**REFERRALS, IDEAS, SUGGESTIONS, AND "POSITIVE REINFORCEMENTS"**

**Mike Brosseit of Top Notch Heating and Cooling**

See Page 3

**THANK YOU'S**  
See Page 6



## UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### **ARE YOU INTERESTED IN JOINING PROSPECTORS?**

Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at [rfoster@banccard.com](mailto:rfoster@banccard.com) before you visit our group so we can make sure there are no category conflicts with our current members.

**October 30 – Jim Bell of James D. Bell CPA LLC at the Deer Creek CC.**

November 6 – Erin Brown of Dolce Bakery AT DOLCE BAKERY LOCATION.

November 13 – Pat Beckner of Beckner & Associates at Deer Creek CC.

November 20 – Das Hardin of Village Flower Co. AT VILLAGE FLOWER CO IN PRAIRIE VILLAGE SHOPS

November 27 – NO MEETING – THANKSGIVING DAY



## REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

**THIS SPOTLIGHT MEMBER OF THE WEEK** is Mike Brosseit of Top Notch heating and Cooling. *Let’s change our focus a bit* and give a member each week at least *one referral, or a suggestion or idea to help them improve their business*. Really try and give Mike the best information you can. New ideas, thoughts, or referrals. And Mike - *you be OPEN to accepting all the benefits we are ready to give you*. Here’s his info: - phone is 913-441-8900 and email is [mike@topnotchheatingandair.com](mailto:mike@topnotchheatingandair.com) .

### This Week’s Triva Question:-

*What was the first TV couple that shared a bed on prime time television?*



### QUOTE OF THE WEEK

YOU THINK BIG  
YOU GET BIG

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### LAST WEEK’S TRIVA QUESTION ?

The actor that starred in both The Dirty Dozen and the Magnificent Seven was Charles Bronson.

(Cont'd from Page 1) *Creativity Beats Style Hands Down When It Comes To Design Ideas*

He returned to KC doing what many others dare to do – creating ideas using hand-drawn blueprints which are virtually not done in today's world. But when you see and feel what he lays out on paper, you begin to understand where he gets his inspiration.

Darryl has been nominated for Small Business of the Year since 2010 (several years in a row). This alone is enough to prove his veracity, will to succeed, and his future success stories that await him. He is opening a new office in

Washington, D.C. where he has been finding opportunities and where his wife Traci is currently employed.

So if you are even thinking about any size renovation or remodel, or expanding a business facility, you need to take time and sit down and talk it through with Darryl and let his creative juices flow. What you might end up with may just surprise you. Thanks Darryl for all the excitement and creativity and fun you bring to Prospectors!

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***WHY NOT BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY***

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***UPCOMING EVENTS:-***

***TUESDAY, OCTOBER 28 – GAME SIX OF THE WORLD SERIES – SF GIANTS vs. KC ROYALS – 7:07 PM – ON FOX. LET'S TAKE THE CROWN !!***

***Dec. 6<sup>th</sup> – Christmas Party at Hallbrook Country Club.***

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## **Congratulations to the 2015 New Board of Directors For Prospector's Breakfast Club**

**President – Rich Sirna**

**Vice President – Bert Oettmeier**

**Social Chairperson – Janet Stone**

**New Membership – Chris Pickering**

**Programs – Linda Adams**

**Members at Large (3)- Erin Brown – Sheri Mortko – Janine Terstriep**

**Secretary and Treasurer to be appointed by the President**

### Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

Oct 23, 2014

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

- Adams, Linda \_\_\_\_\_
- Airey, Douglas JEFF SPENCER, KYLE DUNN, RICK SIRNA
- Ashurst, Chase & Amy \_\_\_\_\_
- Beckner, Pat \_\_\_\_\_
- Bell, Jim \_\_\_\_\_
- Belzer, Dan Janet Stone, John Kenney, Erin Brown, Chris Pickering, Dan Halk, Mike Darby, Jeff Morgan
- Boehringer, Kevin BECKNER, STEINIGER, PICKERING, SIRNA
- Bovard, Zach \_\_\_\_\_
- Brosseit, Mike \_\_\_\_\_
- Brown, Erin Sheri, Mike Mellott, Matt Phar, Jeff Morgan, Janine Terstree, Ann Wilkinson, Beverly Williamson, Alan Herford, Kevin York, Mike Darby
- Cocherl, Stephanie \_\_\_\_\_
- Cunningham, Rick Ed Ho, Rich Se, Phil G
- Darby, Mike Chase Ashurst, Dan Belzer, Erin Brown, Kyle Douglas, Ken Eidson, Scott S. DuHalk, Phil Halk, Chris Pickering, Rick Sirna
- Dayal, Vivek Rich S, Beverly W, Cliff O B, Matt P, Phil G.
- Douglas, Kyle Chris P, Pat B, Phil G, Janine T, Doug A, Alan G, Keith S, Alan H
- Eckinger, Bill \_\_\_\_\_
- Eidson, Ken \_\_\_\_\_
- Emerson, Bill \_\_\_\_\_
- Felton, Dr. Sean RICK SIRNA, BRYAN RAPP, RICK WOLVERMAN, LINDA ADAMS
- Foster, Rod \_\_\_\_\_
- Giordano, Phil Keith S, Kyle D, Rick C, Mike M, Vivek D, Red F, JFK, Dan S

Chris Pickering, Dan

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Goodheart, Alan O Bryan, Sirna, Stenger, Wolverton, Douglas

Goodheart, Bruce

X Hardin, Das S, Doug H, Jeff M, Alan H, Annis P, Erin B, Rick W,

X Hawkins, Darryl KEVIN J, JANINE T, CHRISTOPHER P.

X Heriford, Alan Linda A, Pat B, Mike B, Erin B, Kyle D, Bill E, PJ G, Das A, Steve M, Mark P, Rob S, Keith S, Rick Wolterton, Ken York

X Holk, Dan DARBY, SIRNA

Holland, Ed M. Ke D, Chris P, Ken E, Rick C, Janet S

Hutchison, Ed

X Kennedy, John F. Dan Belzer, Alan Heriford, Phil Giordano, Jeff Morgan, Red Foster, Neil Spencer

Knapp, Bruce

Lowe, Mark

Mellott, Mike

X Morgan, Jeff Rich C, Mike Darby, Erin Brown, Dan Belzer

X Mortko, Sheri Keith Steinger, Rick W, Alan H, Beverly Williamson, Erin Brown

O'Bryan, Cliff

X Oettmeier, Dr. Bert Zach Bovard, Chase Ashurst

X Phar, Matt Keith, Chris P, York, Ken E, Vitek, Alan H, Zach B, Das A, Mike D, Dan B, Brian

Pickering, Chris Warren, Becc, Douglas, Stenger, Harrison, Beckner, Dorey, Ashurst, Steve K, Hankins, Redburn R

Rapp, Bryan

X Shelton, Jennifer Phil G, Sirna, Steinger, Terstrip, Wilkinson, Williamson

X Sirna, Richard Cox, Steinger, Morgan, William, Darby, Day of York, Vitek, Wolterton, Hamilton, Spencer, Steve, Shelton, Boenigge, Heilke

X Spencer, Neil DOUG ALVEY, ALAN HERIFORD, JOHN KENNEDY, ANN WILKINSON, RICH SIRNA, BEV WILKINSON

X Steinger, Keith Darby, Phar, Wolverton, Giordano, York, Shelton, Bovard, Sirna, Adams, Williamson, Heriford, Ashurst.

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Stone, Janet Rich S, Kennad L., Ed H., Kevin York

Terstriep, Janine \_\_\_\_\_

Trondson, Chad \_\_\_\_\_

Webb, Tyler \_\_\_\_\_

Wilkinson, Ann Janice Sutton, Lisa Brown, Paula Serra

Williamson, Beverly Vivek D, Linda A, Erin B, Jon S, Neil S, Matt P, Keith S, Jim B, Sheri M

Wolverton, Rick RYAN N., KENNAL. JEFF M. KEITH S. RICH S. SEAN F. SCOTT W. JEFF M.  
DAWN JENN SCOTT WILLIAMSON Co

York, Kevin \_\_\_\_\_

**GUESTS**

Name	Name of Business	Your Position (owner, sales, etc.)