



What Kinds of Ideas and Spirit Can YOU Bring to the Table This Year?

Whew! Just when the memories of 2014 are leaving your head, BAM—we are nearly half way through January of 2015 !! Gosh, we have to slow it down. Time is moving too fast!

As has become a bit of our tradition, we want to know where this ship is headed and more about who is the captain. So we heard from the Captain and his crew last week. **Rich Sirna**, of Sirna Bros. Hauling was voted in as our next President (captain if you will). Rich is so excited to take the reins and lead us to new heights this coming year.

Because we have had great leaders before Rich, we go forward into 2015 with a strong mix of members and we are financially stable. But we still want to grow. Three things that he wanted the members to know was – 1)- their voice matters. We all need to begin thinking about “we” and not “I”. 2)- Each of you need to get involved in the Club. That includes coming to breakfasts, attending events like ATF’s and socials, or volunteering to help with a committee. And 3)- Rich wants us to grow – not only in adding new members, but in growing our attitudes, our skill sets, and businesses.

Then Rich began introducing us to his board. **Bert Oettmeier DDS**, Vice

President, brings years of corporate Board experience to the group, and wants to help us carry forth what our “forefathers” wanted. So he has committed to fine-tuning our guidelines so we can have a tighter guide for who carries out different responsibilities and duties year round.

Our Secretary, **Alan Goodheart** of Goodheart’s Jewelry, talked about being in charge of keeping everyone informed about what goes on – business or social – and doing it either via email or in the newsletter. And taking notes during the Board’s meetings. That is so vital in making sure the Club runs smoothly.

Treasurer **Jim Bell** of James Bell CPA LLC handles keeping the Club’s finances in order, and has a stellar job over this past year. He sends out bills for the members’ dues, handles the Deer Creek breakfasts, and he reports that we are solvent and that our cash flow is up for the start of the year.

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Weekly Newsletter

www.prospectorsclub.com

January 15, 2015



**WE ARE AT DEER CREEK CC,
7300 WEST 133RD ST., OPKS;
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 3

**REFERRALS, IDEAS,
SUGGESTIONS, AND
“POSITIVE
REINFORCEMENTS”**

**Ken Eidson of RBC Wealth
Management**

See Page 4

**THANK YOU’S
See Page 6**



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at rfoster@banccard.com before you visit our group so we can make sure there are no category conflicts with our current members.

January 15th –
Chris Pickering of
Pickering Law
Firm at Deer
Creek CC

January 22nd - Cliff O'Bryan of
Benefit Brokers LLC at Deer
Creek CC.

January 29th – Open

February 5th – Jeff Morgan of
Morgan Miller Plumbing at
Deer Creek CC.

SNOW POLICY
IF THE SHAWNEE MISSION
SCHOOL DISTRICT
CANCELS CLASSES DUE TO
INCLEMENT WEATHER, WE
WILL NOT HAVE
BREAKFAST THAT
MORNING – PLEASE CHECK
OUR LOCAL TV STATIONS
OR RADIO STATIONS THE
MORNING OF OUR
MEETINGS.



REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

THIS SPOTLIGHT MEMBER OF THE WEEK is Ken Eidson of RBC Wealth Management. Let’s *change our focus a bit* and give a member each week at least *one referral, or a suggestion or idea to help them improve their business.* Really try and give Ken the best information you can. New ideas, thoughts, or referrals. And Ken - *you be OPEN to accepting all the benefits we are ready to give you.* Here’s his info: - phone is 913-451-3500 and email is ken.eidson@rbc.com

Trivia Question:-

What does a phrenologist feel and interpret?



QUOTE OF THE WEEK



LAST WEEK’S TRIVA QUESTION ?

In the show *MASH*, Radar O’Reilly’s favorite drink was Grape Nehi soda.

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Next was **Janet Stone**, of REMAX State Line, who has taken over being our Social Committee Chairperson. And what a great choice for that job! Janet loves parties and loves planning them as well. That makes for a great combination. Janet stands ready to have some outstanding events planned for 2015. If there is something you liked in the past, or if there is something you've done or attended with another group that you think would be fun and entertaining for us to go see or do, then please, let Janet know. That's how we make our club stronger and better.

Chris Pickering of the Pickering Law Firm (who was not in attendance) is our Membership Chairman and will be talking to us this week about what we need to be thinking about to help us grow in 2015. But first, we need to get our own house in order. That includes making sure YOUR page on the website is optimized to its fullest. Making sure your links are good, phone numbers correct, and your biographies are up to date. All things we will be hearing about very soon. Not a bit deal, but something that needs attention for sure.

But who is the one person that deals with making sure there is something every week to look forward to? That would be your Speakers chairperson – no one better to handle this than **Linda Adams** of Cherry Pickers Marketing. With her background in organizing and getting businesses to promote themselves, who better to handle scheduling speakers both from the group as well as outside presentations. Again, if

someone you've heard would be a possible speaker for us, let Linda know.

One of our newest members has risen through the ranks quickly and joins the board having been in the Club less than a year. **Erin Brown** of Dolce Bakery, has joined us as one of our board members. Her role is to lend support where needed and be the eyes and ears of you- if you need to vent or ask the Board something, Erin is one of three members that you can talk to.

(**Janine Terstriep**, another Member at Large was ill and did not attend last week's meeting – get well soon Janine)

Lastly, there is our third Member at Large, the perfect end to the State of the Club. **Sheri Mortko**, of Live Like You Mean It Coaching, decided she too wants to make a small difference in how we all gain success and to help us share those ideas and skill sets. So moving forward, you will see Sheri gathering us after our meeting ends and creating an incubator of sorts enabling us to share all those things we know but take for granted, and helping each other learn and grow together. A sort of sharing what we know. Can't wait to see that in action! To end the meeting she lined us all up around the room, from the Club's first members all the way to those that have been a part of PBC for only a few months. What a nice way to see the lineage from older to younger, experienced to novice, and how we can all learn from each other's experiences.

WHY NOT BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

MANY EVENTS COMING UP IN 2015 TO BE ANNOUNCED SOON!!

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date: Jan 8, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Adams, Linda Alan H Gilman, Jim Bell, Sean, Keith, Beverly
- Chris, Mike Darby
- Airey, Douglas Ken Eidsen, Alan Emerson
- Ashurst, Chase & Amy
- Beckner, Pat
- Bell, Jim Alan H, Rod W, Chas, Das H, Jant S, Matt P, Ed B, Phil G, Rick W.
- Belzer, Dan Phil G, Rick W, Neil Spencer, Mike Brosseit, JFK Seant
- Boehringer, Kevin
- Bovard, Zach
- Brosseit, Mike
- Brown, Erin Shari Mierke, Sean Felton, Matt Phas, Dan Holke, Mike Darby,
- Janet Stone, Das
- Cocherl, Stephanie Rod Foster, Mike Darby, Rick Wolverson, Beverly Williamson
- Alan Goodheart
- Cunningham, Rick Kevin Y
- Darby, Mike Stephanna Cocherl, Ken Y, Anne W, Dan Hill, Jeff Morgan, Rick W,
- Rod Foster, Keith Steiniger, Ed Hutchinson, Ken Eidsen, Prospectors Breakfast
- Dayal, Vivek Cliff C B, Rich S, Kevin B, Matt P, Keith
- Douglas, Kyle Rich S, Ken E, Alan G, Alan H, Ken E, Mike D.
- Eckinger, Bill
- Eidsen, Ken Mike Darby, Doug Airey, Alan Goodheart, Ed Hutchinson, Rod Foster
- Bill Emerson, Das Harold
- Emerson, Bill
- Felton, Dr. Sean
- Foster, Rod Keith Steiniger, Sean Felton, Kevin York, Mike Darby
- Giordano, Phil Keith S, Jeff M, JFK, Erin B, Rick W, Rich S, Jim B.

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Goodheart, Alan KEN EIDSON, KYLE DOUGLAS, MIKE BROSSERT,
SHERI MORTKO

Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

X Heriford, Alan Jim Bell, Rich S, Char A, Neil S, Alan G, Das H, Eric B, Jens, Keith S, Kevin Y,
Kyle D, Linda A, Matt P, Mike D, Mike K, Neil S, Pat B, Rich S, Rick W, Sheri M

X Holk, Dan Edan Brown, Mike Darby

Holland, Ed

X Hutchison, Ed Alan G + H, Ken E, Char P, Mike D,
JANET S

X Kennedy, John F. DR SEAN, NEIL SPANCH, ED BUGMAN

Knapp, Bruce

Lowe, Mark

Mellott, Mike

X Morgan, Jeff TO ALL

X Mortko, Sheri Erin Brown, Keith Steiniger, Rick Wolverton,
Alan Heriford, Alan Goodheart

O'Bryan, Cliff Michelle Vogel, Beverly W. Wilson

X Oettmeier, Dr. Bert Dan Holk, Das Hardin, Eric Brown, Mike Darby, Tyler Webb

X Phar, Matt Jim, Zach, Keith, Kevin Y, Sirna, Heriford, Das, Eric, Darby,
Jeff Morgan, Randy W, Das A, Vivek

Pickering, Chris

Rapp, Bryan

Shelton, Jennifer

✓ Sirna, Richard Skylar Cohen, Jen Heriford, York, Shane Darby,
Betty, Paul, Paul, Mattie, Propetion Board

X Spencer, Neil MIKE DARBY, ALAN HERIFORD, JOHN KENNEDY,
CHRIS PICKERING, KEVIN YORK

X Steiniger, Keith Darby, Phar, Wolverton, Adams, Heriford, Giuidano, Mortko,
Pickering, Sirna, Bell, Wilkins

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Stone, Janet Rich S, Lisa, Janine, Kevin Z, Bev, Bl, Corey, Erin, Dorey

Terstiep, Janine _____

Trondson, Chad _____

X Webb, Tyler _____

X Wilkinson, Ann Chris Pickney, Gumpo Salter, Gilman Terstiep, Bob Williams, Keith Strickland

X Williamson, Beverly Linda H, Das H, Kevin, Jim B, Matt P, Keith S, Clifford Bryan, Jen S, Anne W, Janet S, Zach B, Chris P, Rod F

X Wolverton, Rick JEFF, JEFF M, KEITHS, MIKE D, ALAN T, ALAN H, ALAN G.

X York, Kevin JEFF M, MIKE D, MIKE B, KEITHS, ANN W, ROD F, ALAN H, ALAN G, RICH & BILL, JANET & RICH, MATT P, JANINE T, NEIL S, KYLE A.

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)



STATE OF THE CLUB



January 8, 2015