What Kinds of Ideas and Spirit Can YOU Bring to the Table This Year?

Whew! Just when the memories of 2014 are leaving your head, BAM—we are nearly half way through January of 2015!! Gosh, we have to slow it down. Time is moving too fast!

As has become a bit of our tradition, we want to know where this ship is headed and more about who is the captain. So we heard from the Captain and his crew last week. Rich Sirna, of Sirna Bros. Hauling was voted in as our next President (captain if you will). Rich is so excited to take the reins and lead us to new heights this coming year.

Because we have had great leaders before Rich, we go forward into 2015 with a strong mix of members and we are financially stable. But we still want to grow. Three things that he wanted the members to know was –

1)- their voice matters. We all need to begin thinking about “we” and not “I”.

2)- Each of you need to get involved in the Club. That includes coming to breakfasts, attending events like ATF’s and socials, or volunteering to help with a committee. And

3)- Rich wants us to grow – not only in adding new members, but in growing our attitudes, our skill sets, and businesses.

Then Rich began introducing us to his board. Bert Oettmeier DDS, Vice President, brings years of corporate Board experience to the group, and wants to help us carry forth what our “forefathers” wanted. So he has committed to fine-tuning our guidelines so we can have a tighter guide for who carries out different responsibilities and duties year round.

Our Secretary, Alan Goodheart of Goodheart’s Jewelry, talked about being in charge of keeping everyone informed about what goes on – business or social – and doing it either via email or in the newsletter. And taking notes during the Board’s meetings. That is so vital in making sure the Club runs smoothly.

Treasurer Jim Bell of James Bell CPA LLC handles keeping the Club’s finances in order, and has a stellar job over this past year. He sends out bills for the members’ dues, handles the Deer Creek breakfasts, and he reports that we are solvent and that our cash flow is up for the start of the year.

Continued on Page 4
UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Rod Foster, our Membership Chairman a call at 913-486-0778 or email at rfoster@bancard.com before you visit our group so we can make sure there are no category conflicts with our current members.

January 15th – Chris Pickering of Pickering Law Firm at Deer Creek CC

January 22nd - Cliff O’Bryan of Benefit Brokers LLC at Deer Creek CC.

January 29th – Open

February 5th – Jeff Morgan of Morgan Miller Plumbing at Deer Creek CC.

SNOW POLICY
IF THE SHAWNEE MISSION SCHOOL DISTRICT CANCELS CLASSES DUE TO INCLEMENT WEATHER, WE WILL NOT HAVE BREAKFAST THAT MORNING – PLEASE CHECK OUR LOCAL TV STATIONS OR RADIO STATIONS THE MORNING OF OUR MEETINGS.
REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

THIS SPOTLIGHT MEMBER OF THE WEEK is Ken Eidson of RBC Wealth Management. Let’s change our focus a bit and give a member each week at least one referral, or a suggestion or idea to help them improve their business. Really try and give Ken the best information you can. New ideas, thoughts, or referrals. And Ken - you be OPEN to accepting all the benefits we are ready to give you. Here’s his info: - phone is 913-451-3500 and email is ken.eidson@rbc.com

Trivia Question:- What does a phrenologist feel and interpret?

QUOTE OF THE WEEK

By working faithfully eight hours a day you may eventually get to be boss and work twelve hours a day.

LAST WEEK’S TRIVIA QUESTION?

In the show MASH, Radar O’Reilly’s favorite drink was Grape Nehi soda.
What Kinds of Ideas and Spirit Can YOU Bring to the Table This Year?

Con’d from Page 1

Next was Janet Stone, of REMAX State Line, who has taken over being our Social Committee Chairperson. And what a great choice for that job! Janet loves parties and loves planning them as well. That makes for a great combination. Janet stands ready to have some outstanding events planned for 2015. If there is something you liked in the past, or if there is something you’ve done or attended with another group that you think would be fun and entertaining for us to go see or do, then please, let Janet know. That’s how we make our club stronger and better.

Chris Pickering of the Pickering Law Firm (who was not in attendance) is our Membership Chairman and will be talking to us this week about what we need to be thinking about to help us grow in 2015. But first, we need to get our own house in order. That includes making sure YOUR page on the website is optimized to its fullest. Making sure your links are good, phone numbers correct, and your biographies are up to date. All things we will be hearing about very soon. Not a bit deal, but something that needs attention for sure.

But who is the one person that deals with making sure there is something every week to look forward to? That would be your Speakers chairperson – no one better to handle this than Linda Adams of Cherry Pickers Marketing. With her background in organizing and getting businesses to promote themselves, who better to handle scheduling speakers both from the group as well as outside presentations. Again, if someone you’ve heard would be a possible speaker for us, let Linda know.

One of our newest members has risen through the ranks quickly and joins the board having been in the Club less than a year. Erin Brown of Dolce Bakery, has joined us as one of our board members. Her role is to lend support where needed and be the eyes and ears of you- if you need to vent or ask the Board something, Erin is one of three members that you can talk to.

( Janine Terstriep, another Member at Large was ill and did not attend last week’s meeting – get well soon Janine)

Lastly, there is our third Member at Large, the perfect end to the State of the Club. Sheri Mortko, of Live Like You Mean It Coaching, decided she too wants to make a small difference in how we all gain success and to help us share those ideas and skill sets. So moving forward, you will see Sheri gathering us after our meeting ends and creating an incubator of sorts enabling us to share all those things we know but take for granted, and helping each other learn and grow together. A sort of sharing what we know. Can’t wait to see that in action! To end the meeting she lined us all up around the room, from the Club’s first members all the way to those that have been a part of PBC for only a few months. What a nice way to see the lineage from older to younger, experienced to novice, and how we can all learn from each other’s experiences.

WHY NOT BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

MANY EVENTS COMING UP IN 2015 TO BE ANNOUNCED SOON!!
Prospector's Breakfast Club

Attendance and Thank You’s  Meeting Date: Jan 8, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

 Adams, Linda
 Caison, Mike
 Airey, Douglas
 Ashurst, Chase & Amy
 Beckner, Pat
 Bell, Jim
 Belzer, Dan
 Boehringer, Kevin
 Bovard, Zach
 Brossett, Mike
 Brown, Erin
 Cochel, Stephanie
 Darby, Mike
 Cunningham, Rick
 Dayal, Vivek
 Douglas, Kyle
 Eckinger, Bill
 Eidson, Ken
 Emerson, Bill
 Felton, Dr. Sean
 Foster, Rod
 Giordano, Phil

Handwritten names:
- Alan
- Dan
- Phil
- Sean
- Mike
- Rick
- Ken
- Steve
- Zach
- Matt
- Dan
- Kevin
- Keith
- Kevin
- Kyle
- Rich
- Ken
- Ken
- Rich
- Mike
- Rich
- Rich
- Bill
- Ed
- Ken
- Richard
- Mark
- Rick
- Keith


PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

X Goodheart, Alan
X Goodheart, Bruce

Hawkings, Darryl

X Heriford, Alan
X Heriford, Alan G.

X Hoek, Dan
X Hoek, Dan

X Holland, Ed

X Hutchison, Ed

X Kennedy, John F.
X Kennedy, John F.

X Knapp, Bruce

X Lowe, Mark

X Mellott, Mike

X Morgan, Jeff

X Mortko, Sheri
X Mortko, Sheri

X Oettmeier, Dr. Bert

X Phar, Matt
X Phar, Matt

X Pickering, Chris

X Rapp, Bryan

X Shelton, Jennifer
PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

X Stone, Janet  Reif, Luan, Janine, Kevin, Jr., Rev. Bl. Tony

Terstriep, Janine

Trondson, Chad

X Webb, Tyler

X Wilkinson, Ann  Chris Bulkley, Steve, Jill, Terstriep

Williamson, Beverly  Lied, H, Van H, Kevin

Youn, Anne  Janets, POH, Chris, P, Rob B

X Wolverton, Rick  Jeff Joffe, Keith S, Mike, Jim T, Alan M, Alan G


GUESTS

<table>
<thead>
<tr>
<th>Name</th>
<th>Name of Business</th>
<th>Your Position (owner, sales, etc.)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
STATE OF THE CLUB

January 8, 2015