



It's Not the Same "Song and Dance" – Prospectors Club Means So Much to This Member and His Company

Very typical of our successful business owners is the roots they have growing up. Coming from small communities or farm living – the backbone of what our country represents – that is the heritage that breeds success. It is the grass roots education and family values that shine through.

This parallel could not be more apparent than when we listened to **Matt Phar of Paydayz Payroll and HR Solutions** talk about his business and how he got started more than 10 years ago.

Matt said that he could not have lived his life without the Prospectors family. Not just the great referrals, but they actually are there for you when needed. "We are such a fine close community." Matt said.

Matt gained much of his business acumen early in his career and that carried over to his current business model. It was just about 10 years ago that Matt started Paydayz and it has grown ever since.

His wife Cathy has taken on being a part of Matt's world, and continues her loving support of her husband to this day.

There is a lot more to payroll than meets the eye. Some businesses want hard copies and others file

electronically. They accommodate you to meet your needs best. They provide a full circle process. It starts with a complimentary consultation, they then get you set up and begin processing your payroll. There is a lot more to payroll than just writing checks. They keep track of all tax filings federal and state, year-end reports and forms. They provide you with full support and provide you full service so you can do your job and not have to worry about taking care of your payroll because Matt and his team are on top of it doing it for you.

Staffing is the flip side to their business structure. Because of their connections with many businesses already, they can provide you with great possible employee recommendations for your companies.

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WELCOME

Joe Runyan of Hangers Cleaners as our newest Associate Member



Weekly Newsletter

www.prospectorsclub.com

March 5, 2015



WE ARE AT DEER CREEK CC, 7300 WEST 133RD ST., OPKS; MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE

See Page 2

REFERRALS, IDEAS, SUGGESTIONS, AND "POSITIVE REINFORCEMENTS"

Dan Holk of Motivation Through Incentives

See Page 3

THANK YOU'S
See Page 6



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

**March 5 – Kyle
Douglas of
Beautiful Outdoors
at Deer Creek CC**

March 12 – Doug Airey of
Doug Airey Homecare at Deer
Creek CC.

March 19 – Rich Sirna of Sirna
Brothers Hauling at Deer
Creek CC.

**SNOW POLICY
IF THE SHAWNEE MISSION
SCHOOL DISTRICT
CANCELS CLASSES DUE TO
INCLEMENT WEATHER, WE
WILL NOT HAVE
BREAKFAST THAT
MORNING – PLEASE CHECK
OUR LOCAL TV STATIONS
OR RADIO STATIONS THE
MORNING OF OUR
MEETINGS.**

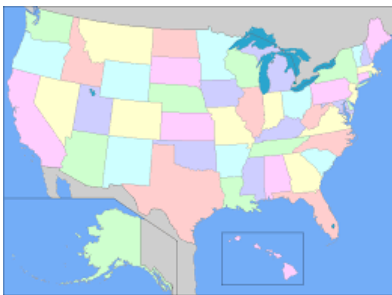


REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

THIS SPOTLIGHT MEMBER OF THE WEEK is Dan Holk of Motivation through Incentives. *Let’s change our focus a bit* and give a member each week at least *one referral, or a suggestion or idea to help them improve their business.* Really try and give Dan the best information you can. New ideas, thoughts, or referrals. And Dan - *you be OPEN to accepting all the benefits we are ready to give you.* Here’s his info: - phone is 913-438-2600 and email is dan@mtievents.com

Trivia Question:-

What’s the only US State that ends in a “K” ?



QUOTE OF THE WEEK

IF OPPORTUNITY
DOESN'T KNOCK,
BUILD A DOOR.

— MILTON BERLE

WWW.VERYBESTQUOTES.COM

LAST WEEK’S TRIVA QUESTION ?

In Europe, the street you would visit to stroll on the Via Veneto, you would be in Rome.

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Cont'd From Page 1...

They specialize in light industrial and call centers, but fulfill requests for administrative, sales, skilled positions in many sectors of the marketplace.

So who would be a great referral for Matt? Anyone that runs any kind of payroll – from just several employees to those companies with 50 or more employees. He can handle any situation given the chance. And he has built a reputation of taking care of details that most business

owners do not want to fool with. This enables them to do what THEY do best, and Matt leaves them secure knowing that their employees are being well taken care of.

Matt handles salaries from a \$9 per hour hire to salaries exceeding six figures. No person is left out of the loop – each and every person they deal with are so important to them. That is what makes the difference.

Matt has been a Prospector for as long as he has been in business, and plans to stay that way. Thank You Matt for your enlightenment and we hope your growth and success to continue for a long time to come.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY



***Please keep Nick Giordano and
his family in your thoughts and
prayers this week.***

UPCOMING EVENTS:-

Board Meeting TONIGHT – Tuesday, March 3rd – 5:30 pm at Coach's at 103rd and Wornall Rd. – Let Rich know if you cannot make it.

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- FEBRUARY 26, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda Alan Heufel, Beverly Williamson, Sean Felton, Kevin,
Janet S, Kyle, Keith, Anna,
 Airey, Douglas Phil Giordano, Neil Spenser

Ashurst, Chase & Amy

Beckner, Pat Janet S, Ann W, Alan Heufel, Jeff Morgan, Jim Bell
Chris, JP
 Bell, Jim Alan G, Beverly W, Chase P, Janet S, Keith S, Rick W

Belzer, Dan Alan Goodheart, Dr. Sean Felton

Boehringer, Kevin Wolverton, Sirna, Steiniger, Beckner, Dayal

Bovard, Zach Phu,

Brosseit, Mike

Brown, Erin JEFF MORGAN + TOSTA, Ann Williamson, Rich Sirna, Keith Steiniger,
Chris Pickering, Sheri Morley, Matt Phu, Das Hardin, Mike Darby, Alan G, Sean
 Cocherl, Stephanie Rod Foster, Mike, Dany Alan Heufel Felton

Cunningham, Rick Sean F.

Cussen, Kathleen Ken Eidson, Keith Steiniger, Phil Giordano
Rick Wolverton

Darby, Mike

Dayal, Vivek

Douglas, Kyle Yurk, Eidson, Firestrip, Adams, Alan H, Neil S

Eckinger, Bill

Eidson, Ken Ed Hutchison, Mike Darby

Emerson, Bill

Felton, Dr. Sean Rick Cunningham, Dan Belzer, JFK, Linda Adams, Chase
Ashurst, ERIN BROWN

Foster, Rod Chad Trondson, Stephanie Cocherl, Mike Darby, Rich Sirna
Chris Pickering, Keith Steiniger, Bryan Papp, Bev Williamson, Janet Stone

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Giordano, Phil _____
- Goodheart, Alan JANET STONE, DAN BELZER
- Goodheart, Bruce _____
- Hardin, Das _____
- Hawkins, Darryl NEILS, DOUG & KEVIN Y
- Heriford, Alan _____
- Holk, Dan MIKE DARRY
- Holland, Ed _____
- Hutchison, Ed JANET, KEN, M. SC D
- Kennedy, John F. NEAL SPENCER, ALAN HERIFORD, JEFF MORGAN, KEVIN YORK
DR. SEAN
- Kopplin, Mike _____
- Mellott, Mike O'Bryan, Morgan, Mortko, Spencer, Sirna, Giordano, Wolverton
- Morgan, Jeff MIKE DARRY, PHIL, RICK W PAT B, ERIN B, DAN HOLK
- Mortko, Sheri JANINE, ERIN, JEFF, MIKE M, ALAN H, KEITH, RICH, RICK
- O'Bryan, Cliff MATT MELLOTT, VERA DARR, KEITH STENGER
- Oettmeier, Dr. Bert ED HOLLAND, BEVERLY WILLIAMSON, JIM BELL
- Phar, Matt KEITH, KEVIN Y, ZACH, ERIN B, DAS, RICH S ALAN H
JIM B, RICK W
- Pickering, Chris HARDIN, BELL, SHELTON, KEVIN Y, ROBERT, WILLIAMSON, TIERSTRIE,
MORTKO, RAPP, BROWN, DARRY, STEINIGER, DOUGLAS
- Rapp, Bryan _____
- Shelton, Jennifer _____
- Sirna, Richard WOLVERTON, STENGER, YORK, GIORDANO, DARR, HERIFORD
COACH DAN GOODHEART, BELL, MELLOTT, MORGAN, DARRY, MORTKO
- Spencer, Neil AIRY, DOUGLAS, HAWKINS, HERIFORD, KENNEDY, MELLOTT,
PICKERING, STONE, TIERSTRIE, TRONBSON
- Steiniger, Keith DARRY, WOLVERTON, SHELTON, PICKERING, SIRNA, BOCHNIGER, HUTCHINSON,
MORTKO, WILLIAMSON, COCHERL, O'BRYAN, BELL, CUSSEN, DOUGLAS, ADAMS

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Stone, Janet Jaqueline, Bev, Ed, Jim B., Alan G.
Ed Holland - Phil

Terstriep, Janine Janet, Bev, Ed, Chris, Mike B, Linda, Sheri, Kyle,
Kevin G, Neal S.

Trondson, Chad _____

Webb, Tyler _____

Wilkinson, Ann Pat Beckman, Lynn Brown, Ken Edson, Jim Bell, Jennifer She (Aer)
Janet Stone, Janine Terstriep

Williamson, Beverly Jen S, Lunden A, Bert O, Jim B, Kaitlin S, Keenan Y,
Math P, Janette S, Chris P, Rod F.

Wolverton, Rick KEITH S. RICH S. JON H. ALAN W. KATHLEEN C SHERIM. (3)

York, Kevin Bev W, Matt P., JOHN K., Phil G., Jeff M.,
Darryl H, LINDA A.

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)