



It's Spring-Time and That Means One Thing – It's Also Hammer Time !!

In today's world, there are a lot of large companies that do work on your home. Nothing against those businesses. But there comes a time when you appreciate one-on-one service and communications. Someone that listens to your wants, needs, and concerns, and then has a plan of action to take care of them, one at a time.

That's the philosophy that **Doug Airey of Doug Airey Homecare** has used for years and he has been very successful at it!

Doug's life has been stuff movies are made of. He has always been entrepreneurial, and accepts challenges still to this day. Early on, he worked the Alaskan pipeline bring crude oil into the continental US. He inventoried pipeline supplies. (At the time, television was a week behind in Alaska – no satellite feeds then). After that, he owned a hair salon, a bowling alley, rental properties, and a day care center (not all at the same time).

Those businesses brought him back to KC. At that time Doug said that "Life was good!"

He did find that with his rentals, he was doing a lot of repairs on them, and for other people, and that he was making more dollars on those repairs than the bowling alley was bringing

in. That's when the epiphany happened. Doug realized he could make a living at doing what he enjoyed doing, and that he taught himself to do. That's when his homecare business was born.

He clearly states that with what he DOES DO, two things are NOT on his list – he does NOT do roofs or foundations! But Doug says he does everything from just a light switch to a full home remodel. His van is loaded with tools and parts so he has most everything for the most basic of repairs. But if he needs faucets, shower heads, sinks, or specialty woods, he may stop by his suppliers on his way to your location. He also does deck repairs and clean-up, and he also takes care of basic siding issues too. He has been hired to help get a home ready to be sold on the market by positioning it to sell fast. He will fix all the little things that needs fixing, and do whatever cosmetic repairs you desire to get it looking ready to show.

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Weekly Newsletter

www.prospectorsclub.com

March 19, 2015



**WE ARE AT DEER CREEK CC,
7300 WEST 133RD ST., OPKS;
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

**REFERRALS, IDEAS,
SUGGESTIONS, AND
"POSITIVE
REINFORCEMENTS"**

**Das Hardin of Village
Flower Company**

See Page 3

**THANK YOU'S
See Page 6**



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

March 19 – John Kennedy or a designated representative of Economy Auto Parts at Deer Creek CC.

March 26 – Ann Wilkinson of First National Bank Mortgage Division.

April 2 – Mike Darby of Coach's Bar & Grill at 103rd St. **(AWAY THIS WEEK)**

April 9 – Rich Sirna of Sirna Bros. Hauling and Junk removal at Deer Creek CC.

SNOW POLICY
IF THE SHAWNEE MISSION SCHOOL DISTRICT CANCELS CLASSES DUE TO INCLEMENT WEATHER, WE WILL NOT HAVE BREAKFAST THAT MORNING – PLEASE CHECK OUR LOCAL TV STATIONS OR RADIO STATIONS THE MORNING OF OUR



REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

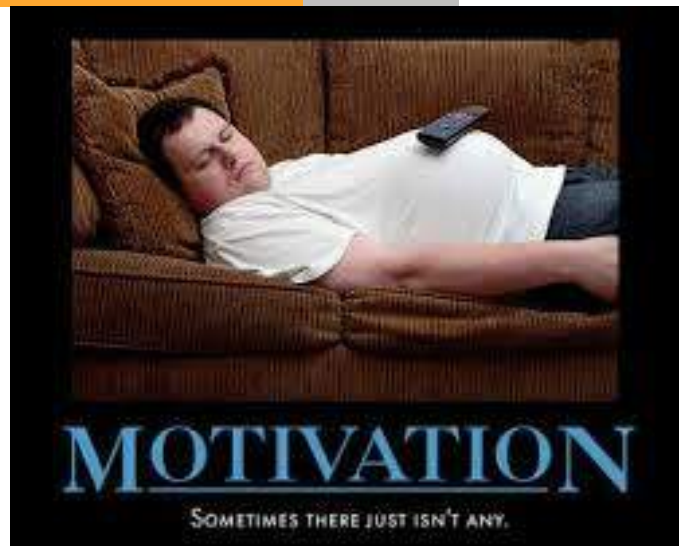
THIS SPOTLIGHT MEMBER OF THE WEEK is Das Hardin of Village flower Company. Let's change our focus a bit and give a member each week at least *one referral, or a suggestion or idea to help them improve their business.* Really try and give Das the best information you can. New ideas, thoughts, or referrals. And Das - *you be OPEN to accepting all the benefits we are ready to give you.* Here's his info: - phone is 913-722*1325 and email is villageflowercompany@hotmail.com

Trivia Question:-

What gooey substance that bounced and stretched was sold in a plastic egg ?



QUOTE OF THE WEEK



The French Revolution and the Rise of the Bourgeoisie



LAST WEEK'S TRIVA QUESTION ?

The class that is called the bourgeoisie is actually the middle class.

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You just need to put together a list of what you want taken care of and Doug will take care of the rest.

You might often ask him – Why are you messing with all these little repairs? Doug has one answer for you – “from the small stuff the big stuff comes!” In other words, he has gotten full basement remodels because he

took the time to fix a bathroom sink or deal with an electrical issue – something minor that got his foot in the door.

He is so strong in his relationships with his clients because there is no lost communication, and there is no waiting for sub-contractors to show up. He handles it all. This process makes for a flawless and fluid relationship with the homeowner.

So if you are needing something – anything done around YOUR home or business, there is but one man to call – Doug Airey. Keep his number handy – you'll be glad you did !!

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

After The Facts Event – Doug Airey of Doug Airey Home Care – Tuesday, March 24th – 5pm – 7pm at Doug and Annabeth's home – details to follow.

**June 20th – Our Annual Progressive Dinner – Save The Date !!
Bowling and Bocce at Pinstripes
T-Bones Family Night**

Christmas Party Saturday, December 5th, 2015 – SAVE THE DATE

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Office Space for Rent

Jim Bell of James Bell CPA LLC has a nice office space for rent (formally the offices of The Pickering Law Firm). Located at 601 N. Mur-Len, Olathe, KS Here is a link to Google Maps -

<https://www.google.com/maps/place/601+N+Mur-Len+Rd,+Olathe,+KS+66062/@38.891262,-94.78005,17z/data=!3m1!4b1!4m2!3m1!1s0x87c095880d0fb44b:0x31b391decde10ad8>

- Office Condo
- \$1000 / month rent
- Utilities Included
- 500 sq. feet
- Signage available
- Private entrance

Contact Jim Bell at 913-853-0359 for more info or to see or refer someone you may know.

You are cordially invited by Cliff O'Bryan of Benefit Brokers to a cause near and dear to his heart:-

MAY 31ST, 2015 - RECONCILIATION SERVICES' 2015 ANNUAL BANQUET

Event to be held at the following time, date, and location:



Sunday, May 31, 2015 from 5:00 PM to 8:00 PM (CDT)

28 Event Space
1300 W 28 St
Kansas City, MO 64108

The evening will feature cocktails, live and silent auction, live jazz by MMF musicians, and dinner catered by local soul food restaurants. It is going to be a blast! FAQs If you have any questions please simply email Events@RS3101.org. If you buy tickets and have to cancel, no problem. We are glad to refund the ticket portion of your purchase within a week of the event. There is no need to...

Tickets are \$75 per person. You will meet wonderful people and learn more about their missions. See Cliff if you have any questions.

Saturday, April 11th - Erin Brown of Dolce Bakery is having a POP-UP Shop

It is a POP-UP shop at **Anthropologie on the Plaza**. 531 Nichols Rd, Kansas City, MO 64112 (near Country Club Bank)- We will be there from 12-4 selling delicious spring treats! Come see us!! Here is a link :-

<https://www.google.com/maps/place/531+Nichols+Rd,+Country+Club+Plaza,+Kansas+City,+MO+64112/@39.0411742,-94.5945181,17z/data=!3m1!4b1!4m2!3m1!1s0x87c0efb79901771b:0x74ecc650290d2bc7>

Phoenix Family Foundation

As you have heard mentioned at breakfast, I am working with the Auction Committee for the Annual Celebration with dinner, and silent and live auctions. This year's theme is "Party like it's 1999". It should be a fabulous evening and I encourage you to consider attending.

Phoenix Family Housing is a great organization. They provide transitional housing for many low income families, and seniors. Please go to www.phoenixfamily.org to find out more about the event and the organization.

I hope each of you will join me in donating to the auction for the event. Any gift card, or creative sponsorship is appreciated. First National Bank is providing a KU jersey signed by Bill Self, Chris Pickering has donated a gourmet dinner, and I will be working with Buckley's Wine market to donate a private wine tasting.

If any of you have a second home that you would consider donating for a few days or a week, that is always greatly appreciated!!!!

At the moment, I just need the commitment, along with the value of the donation. In April, I will arrange to pick up the donation.

Thank you so much for your help and generosity!
Ann Wilkinson

Brew-To-Brew Run

WHEN: Sunday April 12th, 2015

WHAT: B2B is a Kansas City to Lawrence 10 leg relay event. This event benefits Cystic Fibrosis! The Prospector's Club has had a team the last few years. You can run/walk as little as 2.6 miles, or as much of the 43.4 miles you want. Visit website, <http://brewtobrew.com>, for more information.

TIME: We will be starting early. Exact time will be determined after we know our scheduled start time. We usually return mid-afternoon.

REGISTRATION: I will cover the registration cost. Your only cost is a donation to Cystic Fibrosis if you wish.

Jennifer Shelton
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Helping you find balance. . .
jennifersheltonbalance.com
913-927-1113



5th Annual Max Jewell Golf Tournament



When: Saturday, April 25th, 2015
Registration begins at 8:00 am
Tee Time: 9:00 am

Where: Minor Park Golf Course
\$90/Player (\$75 if you sign up by March 13th,
2015)

This is a Charity as well as a Memorial Golf
Tournament. All proceeds go to Leukemia and
Lymphoma Society.

Ways to be involved:
Playing in the tournament, helps the day of,
sponsorship, donating raffle or silent auction
items.

If you have any questions please call Niki Savage
at 816-941-2286!



Check our "Max
Jewell Memorial
Golf Tournament"
Page on

facebook

You can contact Mike Darby for more information, too.

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- March 12, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Adams, Linda Alan Herold, Ben Williamson, Sean Felton, Dr. Shelton, Das Herden, Denise Tedotape, Ken York, Keith Steinger, Mike Darby
- Airey, Douglas _____
- Ashurst, Chase & Amy _____
- Beckner, Pat _____
- Bell, Jim Ben W, Chris P, Dary A, Jan S, Matt P, Pat A, Rich S, Rod K
- Belzer, Dan _____
- Boehringer, Kevin Wolverton, Dayal, Sirna
- Bovard, Zach Keith, Matt, Kathleen
- Brosseit, Mike _____
- Brown, Erin _____
- Cocherl, Stephanie _____
- Cunningham, Rick Tamie T, Rick W
- Cussen, Kathleen Eria Brown, Mike Kopplin, Rich Sirna
- Darby, Mike Ken Eidson, Sean Felton, Rod Foster, Das Herden, Du Holky, Et H. Wilson, Jett Morgan, Rich Sirna, Keith Steinger, Chris Piccini
- Dayal, Vivek Dan B, Kevin B, Phil G, Ben W, Cliff OB, Rich S
- Douglas, Kyle _____
- Eckinger, Bill _____
- Eidson, Ken _____
- Emerson, Bill _____
- Felton, Dr. Sean Rich Sirna, Linda Adams, JFK, Jeanne Terstaefer, Jeff Morgan, Coach Sen, Mike Dacan, Chris Piccinini
- Foster, Rod _____

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Giordano, Phil Sheri M, Jeff M, Mike M, Sean F, Chris P

Jessie I - All The Prospector!!

X Goodheart, Alan LINDA ADAMS - DAS HARDIN - ALAN HERFORD
SHERI MORTKO - RICK WOLVERTON

Goodheart, Bruce

X Hardin, Das Chad P, Mike D, Alan H, Jeff S, Rich S, Erin B,

X Hawkins, Darryl NEIL S, CHRIS P, KEVIN Y, VIVIK D, RICH W,

X Heriford, Alan Das H, Jen S, Keith S, Kyle D, Linda A, Matt P, Mike D, Mike K,
Pat B, Pat R, Rich S, Rick W, Rod F, Sheri M

X Holk, Dan VAREBY

Holland, Ed

X Hutchison, Ed PATR, M.KE D, ALAN G

Kennedy, John F.

X Kopplin, Mike ALAN HERFORD, KATHLEEN CUSSEN

Mellott, Mike

X Morgan, Jeff MIKE DARBY, COW BROWN, JOHN F KENNEDY

X Mortko, Sheri ALAN H, ERIN, RICK, KEITH, JANNINE, CHRIS P

X O'Bryan, Cliff KEITH STONER, VICKI REYCH

Oettmeier, Dr. Bert

Phar, Matt

Pickering, Chris HARDIN, BELL, SKOTON, DARBY, ASHURST, SIRNA, DOUGLAS,
DARBY, WOLVERTON

Rapp, Bryan

Runyan, Joe

X Shelton, Jennifer TENSTROP, BELL, ADAMS, HERFORD, STENIGER, SIRNA,
WILKINSON, DARBY, WILLIAMSON, PICKERING,

X Sirna, Richard MELLOTT, PICKERING, COUCH, COUCH, HULL, HERFORD, HARKIN,
DARBY, VONK, BRUNGER, MORTKO, DARBY, BELZER, DREYER, WILK, CASIN, GELL, DEW

X Spencer, Neil PHIL GIORDANO, MIKE MELLON, RYLE DOUGLAS,
JK KENNEDY, ALAN HERFORD

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

___ Steiniger, Keith _____

X Stone, Janet Dan, Janine, Bev, Ann

X Terstriep, Janine Reck C, Sean, Linda, Sheri, Janet, Kathleen,
Jeff, Chris P, Coach Tenn, Rick W, Ann W.

___ Trondson, Chad _____

___ Webb, Tyler _____

X Wilkinson, Ann Sam Felton, Gaila Shelton, Chase Aschurst, Chris Peckley,
Lisa Brown, Gaila, Trastry, Bev Williams, Jane Stone, Alan Goodhand

X Williamson, Beverly Janet S, Anne W, Kevin Y, Jim Bell, Chris P, Keith S, Vinick D,
Linda A, Rod F, Matt P

X Wolverton, Rick Dan WSLK, RICK CUNNINGHAM, KATHLEEN CUSIN,
PHIL GIORDANO

___ York, Kevin _____

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)