



It All Depends How You Look At It- One Man's Salvage Is Truly Another Man's Treasure!!

Each of us have our own mountain to climb. We all have challenges we face each and every day. Remember when you were little – were you ever scared of the dark? Or lightning during a thunderstorm? How about around Halloween? Did you go to haunted houses? Some of us did, but many of us were fearful of all of them!

And you know what, maybe some of us have never outgrown that fear. But it has manifested itself into something quite different. Some of us fear the unknown. Some of us see a brick wall in front of them, like if they had to speak to a group, but truly can't come to terms with doing it. But that's OK, because when you have family that have your back, you don't have to worry any more.

Last week, one of our newest members, **John F. Kennedy of Economy Auto Salvage**, called an audible, and allowed his step-daughter, **Ashley Carter**, tell his story, and oh, what a story she told!

John has always been around and loved automobiles his entire life. He has worked for auto dealers in their parts divisions early in his career that paved the way for him later in life. We found out from Ashley how truly kind and caring John is to both his family and his business partners. She talked of him being an awesome, humble, and great person. He would do

anything for those he thought so much about each day, and you would always be surprised because you never would dream that he could care so much.

He landed into the auto salvage biz after hearing that a salvage yard was for sale. He and a partner (Zeke) bought this business, and not much later, bought another building and some land nearby.

His path to success was not without adversity. He got a call that none of us ever want to get – your business is on fire and the firemen were not even making an effort to extinguish it. And if that weren't enough, his insurance had been in transition to a new policy, and they denied him coverage – a total loss! Do we need to tell you John was in a bit of a funk !

But John always looked at the glass as half full, and like he always does told everyone that failure was not an option.

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Weekly Newsletter

www.prospectorsclub.com

March 26, 2015



**WE ARE AT DEER CREEK CC,
7300 WEST 133RD ST., OPKS;
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

**REFERRALS, IDEAS,
SUGGESTIONS, AND
"POSITIVE
REINFORCEMENTS"**

**Ed Hutchison of Frechin
Pest Control and Radon
Solutions**

See Page 3

THANK YOU'S
See Page 6



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

March 26 – Ann Wilkinson of First National Bank Mortgage Division at Deer Creek CC.

April 2 – Mike Darby of Coach's Bar & Grill at 103rd St. **(AWAY THIS WEEK)**

April 9 – Rich Sirna of Sirna Bros. Hauling and Junk removal at Deer Creek CC.

SNOW POLICY
IF THE SHAWNEE MISSION SCHOOL DISTRICT CANCELS CLASSES DUE TO INCLEMENT WEATHER, WE WILL NOT HAVE BREAKFAST THAT MORNING – PLEASE CHECK OUR LOCAL TV STATIONS OR RADIO STATIONS THE MORNING OF OUR MEETINGS.



REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

THIS SPOTLIGHT MEMBER OF THE WEEK is Ed Hutchison of Frechin Pest Control and Radon Solutions. Let's *change our focus a bit* and give a member each week at least *one referral, or a suggestion or idea to help them improve their business*. Really try and give Ed the best information you can. New ideas, thoughts, or referrals. And Ed - *you be OPEN to accepting all the benefits we are ready to give you*. Here's his info: - phone is 913-897-8200 and email is eddiebill@kc.rr.com

Trivia Question:-

What did the only repealed amendment to the US Constitution deal with?



QUOTE OF THE WEEK

IF YOU WANT
SOMETHING YOU'VE
NEVER HAD,
THEN YOU'VE
GOT TO DO
SOMETHING YOU'VE
NEVER DONE.

LAST WEEK'S TRIVA QUESTION ?

The gooey substance that bounced and stretched and was sold in a plastic egg was Silly Putty !!

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JFK said let's get this thing going again, and he tried to salvage as much from the fire as he could while vendors and creditors were breathing down his back. They were all asking for money!

In 2007, he felt things started turning around. That's when he had family come work for him. He finally had someone there that he could trust. All along there was one friend that had the confidence in John to trust him with a loan he financed. His name was Calvin. He always believed in John and what he stood for. In 2011, John made his last payment to Calvin. It was not long after that Calvin passed away. John still thinks of him every day he goes to work.

Economy Auto Salvage is your best source for Professional, value driven and cost-effective used auto and truck products and services. They have decades of collective and comprehensive knowledge and professional experience in understanding the automobile needs of their customers. With all the vast experience in the industry, they are able to provide you value for your money. They specialize in hard to find

transmissions. They also sell used auto parts ranging from alternators, starters, engines, fenders to hoods, car and truck doors, auto and truck windshields and windows, everything for your car, truck or SUV.

Your search for quality pre-owned engines and transmissions ends at Economy Auto Salvage. Auto parts for both foreign and domestic vehicles are available at their shop. They even provide a 30 day warranty on all the parts they sell.

And the best referrals for them are body shops, used car lots, anyone that wants to save dollars over buying brand new factory parts. And they can find most any part you are looking for with their nationwide network of resources.

So the only fear you should have is fear itself. Don't be scared about calling John or anyone of his employees / family. You will not be sorry you did !! Next year, John we'll see YOU speaking to us for sure – face your fear head on – brake the wall down!



BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

After The Facts Event – Doug Airey of Doug Airey Home Care – Tuesday, March 24th – 5pm – 7pm at Doug and Annabeth’s home – 19005 West 97th Terrace; Lenexa, KS 66220

Map to the ATF:-

<https://www.google.com/maps/search/19005+West+97th+Terrace,+Lenexa,+KS/@38.9506775,-94.8080929,16z>

June 20th – Our Annual Progressive Dinner – Save The Date !!

Bowling and Bocce at Pinstripes

T-Bones Family Night

Christmas Party Saturday, December 5th, 2015 – SAVE THE DATE

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Office Space for Rent

Jim Bell of James Bell CPA LLC has a nice office space for rent (formally the offices of The Pickering Law Firm). Located at 601 N. Mur-Len, Olathe, KS Here is a link to Google Maps -

<https://www.google.com/maps/place/601+N+Mur-Len+Rd,+Olathe,+KS+66062/@38.891262,-94.78005,17z/data=!3m1!4m2!3m1!1s0x87c095880d0fb44b:0x31b391decde10ad8>

- **Office Condo**
- **\$1000 / month rent**
- **Utilities Included**
- **500 sq. feet**
- **Signage available**
- **Private entrance**

Contact Jim Bell at 913-853-0359 for more info or to see or refer someone you may know.

You are cordially invited by Cliff O'Bryan of Benefit Brokers to a cause near and dear to his heart:-

MAY 31ST, 2015 - RECONCILIATION SERVICES' 2015 ANNUAL BANQUET

Event to be held at the following time, date, and location:



Sunday, May 31, 2015 from 5:00 PM to 8:00 PM (CDT)

28 Event Space
1300 W 28 St
Kansas City, MO 64108

The evening will feature cocktails, live and silent auction, live jazz by MMF musicians, and dinner catered by local soul food restaurants. It is going to be a blast! FAQs If you have any questions please simply email Events@RS3101.org. If you buy tickets and have to cancel, no problem. We are glad to refund the ticket portion of your purchase within a week of the event. There is no need to...

Tickets are \$75 per person. You will meet wonderful people and learn more about their missions. See Cliff if you have any questions.

Saturday, April 11th - Erin Brown of Dolce Bakery is having a POP-UP Shop

It is a POP-UP shop at **Anthropologie on the Plaza**. 531 Nichols Rd, Kansas City, MO 64112 (near Country Club Bank) - We will be there from 12-4 selling delicious spring treats! Come see us!! Here is a link:-

<https://www.google.com/maps/place/531+Nichols+Rd,+Country+Club+Plaza,+Kansas+City,+MO+64112/@39.0411742,-94.5945181,17z/data=!3m1!4m2!3m1!1s0x87c0efb79901771b:0x74ecc650290d2bc7>

Phoenix Family Foundation

As you have heard mentioned at breakfast, I am working with the Auction Committee for the Annual Celebration with dinner, and silent and live auctions. This year's theme is "Party like it's 1999". It should be a fabulous evening and I encourage you to consider attending.

Phoenix Family Housing is a great organization. They provide transitional housing for many low income families, and seniors. Please go to www.phoenixfamily.org to find out more about the event and the organization.

I hope each of you will join me in donating to the auction for the event. Any gift card, or creative sponsorship is appreciated. First National Bank is providing a KU jersey signed by Bill Self, Chris Pickering has donated a gourmet dinner, and I will be working with Buckley's Wine market to donate a private wine tasting.

If any of you have a second home that you would consider donating for a few days or a week, that is always greatly appreciated!!!!

At the moment, I just need the commitment, along with the value of the donation. In April, I will arrange to pick up the donation.

Thank you so much for your help and generosity!
Ann Wilkinson

Brew-To-Brew Run

WHEN: Sunday April 12th, 2015

WHAT: B2B is a Kansas City to Lawrence 10 leg relay event. This event benefits Cystic Fibrosis! The Prospector's Club has had a team the last few years. You can run/walk as little as 2.6 miles, or as much of the 43.4 miles you want. Visit website, <http://brewtobrew.com>, for more information.

TIME: We will be starting early. Exact time will be determined after we know our scheduled start time. We usually return mid-afternoon.

REGISTRATION: I will cover the registration cost. Your only cost is a donation to Cystic Fibrosis if you wish.

Jennifer Shelton
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jennifersheltonbalance.com
913-927-1113



5th Annual Max Jewell Golf Tournament



When: Saturday, April 25th, 2015
Registration begins at 8:00 am
Tee Time: 9:00 am

Where: Minor Park Golf Course
\$90/Player (\$75 if you sign up by March 13th,
2015)

This is a Charity as well as a Memorial Golf
Tournament. All proceeds go to Leukemia and
Lymphoma Society.

Ways to be involved:
Playing in the tournament, helps the day of,
sponsorship, donating raffle or silent auction
items.

If you have any questions please call Niki Savage
at 816-941-2286!



Check our "Max
Jewell Memorial
Golf Tournament"
Page on

facebook

You can contact Mike Darby for more information, too.

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- March 19, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda Boggs, Williams, Keith Steinger, John Kennedy, Kevin York, Jamie Thrope, Alan Boehmer, Cliff O'Brien, Gary Brown, DASHARDIN, MIKE DARBY, CHRIS PICKERING, BOB OTTOMAR, JEFF HAZEN, JEFF STETSON

Airey, Douglas Jim Bell

Ashurst, Chase & Amy

Beckner, Pat Jim Bell, Ann Wilburson, Alan Heckford

Bell, Jim Ann H, Chris P, Pat B, Rick W, Keith S, Amy A.

Belzer, Dan

Boehringer, Kevin

Bovard, Zach

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie Rod Foster, Alan Heckford, Erin Brown, Mike Darby, Janet Stone, Richard

Cunningham, Rick Rick W

Cussen, Kathleen

Darby, Mike Linda Adams, Stephanie Cocherl, Kyle Douglas, Ken Eidson, Ed H., JFK, Mike Mellot, Jeff Hazen, Chris Pickering, Mr Sensitive, Keith Kevin

Dayal, Vivek Kevin B, Phil G, Rick S, Cliff O'Brien, Bev W

Douglas, Kyle

Eckinger, Bill

Eidson, Ken Ed Hetchison, Mike Darby

Emerson, Bill

Felton, Dr. Sean

Foster, Rod

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Giordano, Phil Shen M, Das Harden, Rick W, Janet S, Dan B.

X Goodheart, Alan ERIN BROWN, ALAN HERIFORD, CLIFF O'BRYAN

Goodheart, Bruce _____

Hardin, Das _____

Hawkins, Darryl _____

Heriford, Alan _____

Holk, Dan _____

Holland, Ed _____

X Hutchison, Ed MIKE D, JANET, DAS

Kennedy, John F. _____

X Kopplin, Mike Kathleen Cussins, Kevin York

X Mellott, Mike Giordano, Danby, Sirna, O'Bryan

X Morgan, Jeff Janet Stone, Mike Dorby

X Mortko, Sheri Rick, Keith, Erin, Janine, Pat Ryan, Felicia,

Jeff Morgan

X O'Bryan, Cliff Yorck Doyd, Linda Adams, Keith Steiniger

X Oettmeier, Dr. Bert Keith Steiniger

Phar, Matt _____

X Pickering, Chris HARDIN, BELL, SHELTON, DARRY STENIGER, BROWN, TIERSTEID, WILKINSON, SPENSER, DOUGLAS, MORTKON;

Rapp, Bryan _____

Runyan, Joe _____

Shelton, Jennifer _____

X Sirna, Richard Stacy Cook, Mortko ED, Danby Morgan, Giordano, Pickering, Heriford, Brown, York, Mellott, Bell, Stone, Tierstein, Mortko, Cochell, O'Brien, Hardin

X Spencer, Neil Kennedy, Mellott, Giordano, Pickering, York, DOUGLAS

Ryan, Pat, Julie Davis

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Steiniger, Keith Wolverton, Pickering, Mortko, Bell, Adams, Phar, Brown, Terschny
Darby, Hutchinson, Eidson, York, Sima, Giordano, O'Grady, Oetmeier
X Stone, Janet Ed, Janine, Bev, Ann, Rich S

Terstriep, Janine Keith, Jennifer, Linda, Rick W, Rich S, Kevin J.
Shawn, Chris P, Janet Stone
Trondson, Chad _____

Webb, Tyler _____

Wilkinson, Ann _____

Williamson, Beverly _____

X Wolverton, Rick RICK C. JANINE T. KRITH. SHERI M. LINDA A. KAN E.
JIM B. JEFFM, PATR. RICH SERVA

X York, Kevin LINDA, JANINE T, BEV W, MATT P, JEFFM, DAS, MIKE B, MIKE D
ZACH, MATT P, RICH S, JFK, KEITH S, NEIL S, Mike Koppin

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)