Successful Entrepreneur Wants It All!! Opening New Business Called Burnt Cookie Bakery

Fresh off the heels of just winning the KC Battle of the Brands, Erin Brown, owner of Dolce Bakery doesn’t rest one minute as she is ready to announce the opening of her newest concept – called Burnt Cookie Bakery.

“I wanted to strike up a new trend that is HOT – Really HOT!” Plenty of customers ask her all the time what happens to all those well done morsels. Remember, YOUR Mother had half of her cookies that came out extra crispy. Darker the better!!

And she’s already got her new logo ready to go :-)

Johnson County Health Department Finds Case of Exceedingly High Levels of Estrogen in Overland Park Neighborhood

HazMat crews arrived at an Overland Park home on Sunday after neighbors noticed reported loud female sounds emanating from a home on West 72nd Terrace.

It seems there are a total of four women ranging in age from 8 to their mid 30’s and only one male living there.

Overland Park Police said Zack Bovard of Tight Solutions, the lone male subject, already has a place in heaven, and still chooses to continue living in those extreme conditions.

According to Police Chief, he says they’re getting more and more calls just like this. A disturbing trend could be developing.

Interior Designer Takes Extreme Measures in Changing Focus of Her Business

One often says change is good. It gets the creative juices flowing..

Just when you think life is throwing lemons your way, you decide to make sweet lemonade.

That’s what happened to Janine Terstriep of the Decorative Touch interior design. She knew she wanted to make a change, but couldn’t figure out the right path.

She said “Why not make a COMPLETE 180 degree change!” So, she just completed a course in the Jackson Pollock School of Interior Design.

Janine says “No more of that personal touching. From now on, it’s all about tossing!” Paint that is, and lots of it. Now she can truly express her true feelings to each and every one of her clients, and give them the custom look they want.
Prospectors Executive Board Considers Revoking Membership Due To Vulgar Language Outbursts

A bit too much of a potty mouth, and you can run the risk of having your peers get a bit irritated. And so it goes.

If you stub your toe, maybe a “damn”. Or watch a Chiefs receiver drop his third pass in the game, an “Oh, shit” is in order.

It is ironic that all this “cussing” comes from one who’s name is just that – Kathleen Cussen, of Hangers Cleaners. It all started when she got married – she never had that problem until then. And if you think she talks like a sailor, you should meet her husband!

Maybe our only solution is the old fashioned way of dealing with it:-

Longtime City Dweller and Urban Core Supporter Goes Rogue – Accepts Position of Suburban Planning and Development for City of Lenexa

You can never tell a book by its cover. Hard to believe that someone that has had such a love for the heart of Kansas City is ready to break into new ground.

It took Darryl Hawkins of Innovative Designs and Renovations less than a month to decide to accept Lenexa’s offer to become their planning and development guru.

“It’s like a flash of light that went off in my head. This is a new path I thought I would NEVER be walking into. The suburbs is a scary place! Like a psychedelic yellow brick road.”

He is glad making the jump to the ‘burbs. He always said – “I can’t drive 55”, so now he doesn’t have to. So what’s a few more taxes, small trees and everything JoCo beige?

The Aristocratic Kennedy Family – Who Knew There Was ANOTHER John F.

New Book Hits NY Times Best Seller List

For years we have remembered “Camelot” – as if it were yesterday. That was yesterday…. Today is today.

Meet the person who talks of his “Profiles in Auto Salvage” Ironic that he bears the same name – John F. Kennedy - from a young man, destined to find himself, in a world of oil pans, leaky radiators, and rear view mirrors. John F. Kennedy rose to the “top of the heap” and is still standing strong.

This book recounts his trials and tribulations he has overcome, his many romances, and what the future holds in store for him.

He will best be remembered for his basic philosophy – “It’s not what you can do for your car, it’s what your car can do for you!”
No Fools HERE ! – Dolce Bakery and Erin Brown Kicks Butt and Takes Names on Their Way to Being the Champions of the KC Battle of the Brands Sponsored by KC Sourcelink

What can we say but “CONGRATS” to Erin Brown and her Dolce babes as she calls them. What an exciting exercise in the power of positive thinking, social media, and networking. A truly awesome job.

Over the course of six weeks, 64 local companies rallied their fans and wrangled votes, all to claim sole bragging rights (and a social media exposure) as our region’s Aristo of Entrepreneurship.

The goal of the campaign: shine the spotlight on local companies and build awareness and visibility for entrepreneurship and its impact on local economies.

At last Thursday’s meeting, Erin was overcome with emotion not knowing what to expect to happen, but, in OUR minds, there was NO DOUBT! We were going to win this for Erin – and for Prospector Pride!

Special recognition goes out to Felici and Nick Giordano of Grade A Tree Care and past Prospector Kevin Turner of Kevin Turner Painting for their gallant efforts. Oh yea, did we fail to mention Jeff Morgan and Morgan Miller Plumbing won it two years ago!!

Come to the meeting this Thursday and congratulate Erin in person. She can’t wait to see you all !!
UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

April 2 – Mike Darby of Coach’s Bar & Grill at the 103rd St. location (AWAY THIS WEEK)

April 9 – Rich Sirna of Sirna Bros. Hauling and Junk removal at Deer Creek CC.

April 16th – Zach Bovard of Tight Solutions at Deer Creek CC.

April 23 – Kathleen Cussen of Hangers Cleaners at Deer Creek CC.
REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

THIS SPOTLIGHT MEMBER OF THE WEEK is Ed Holland of Treat America. Let’s change our focus a bit and give a member each week at least one referral, or a suggestion or idea to help them improve their business. Really try and give Ed the best information you can. New ideas, thoughts, or referrals. And Ed - you be OPEN to accepting all the benefits we are ready to give you. Here’s his info: - phone is 913-268-7227 and email is edh@treatamerica.com

Trivia Question:-

What actor said in “A Day at the Races”: “Either he’s dead or my watch has stopped”? ?

QUOTE OF THE WEEK

IN MY LIFE, I’ve lived, I’ve loved, I’ve lost, I’ve missed, I’ve hurt, I’ve trusted, I’ve made mistakes, but most of all, I’VE LEARNED.

LAST WEEK’S TRIVA QUESTION?

The only repealed amendment to the US Constitution dealt with prohibition.
Real Estate Sales are on the Rebound, and That is Good News For Mortgage Lenders

When you think of what industries have beat the odds over the past ten years, none others stand out more than the mortgage lending industry. Anyone involved in the real estate and banking industry that survived and come out the other side are heading in the right direction.

You truly have to love helping those looking for a new home to find their way through all the red tape, forms, laws, and details involved with purchasing a new home. Ann Wilkinson of First National Bank Mortgage has taken that challenge and ran with it.

Ann learned about how to treat people from her small town values, her education, and the experiences she has taken on along the way.

Her people skills came early schooled in restaurant management, but she found herself learning the real estate sales side doing mortgage loans and dealing in real estate tax bills. But she did not feel this was a good fit. But she learned more about the escrow and finance side of the home sale transaction. She then began her stint working the mortgage finance end of the housing market.

Today's RE world is quite different. As is the financing options available to those purchasing a new home. Today you have to get an approval for the loan at least 3 days before closing.

Today's mortgage lending companies are getting more positive lower rates on their short and long term portfolios. Rates should remain stable in the near term not varying up or down much. The FHA is still a great program and is a little more lenient when it comes to those loans.

Ann talked about how smaller banks sell off their loans after gaining their customer's trust and the same goes for bigger banks – that has led to the same problems for them. (that's what’s going on at Wells Fargo).

Ann tells us how First National Bank is part of FNB Omaha – a great commercial and business lender. Their strength is in loans up to $100K.

Right now the rate for a 30 year fixed RE loan is at 3.65%, a great rate for these times.

You can tell how truly happy she is to be where she is at today, and where she plans to be in five years.

Thank You Ann for all you do to make this Club a success, and for keeping us all abreast of what is down the pike for us all.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY
UPCOMING EVENTS:-

April 7th – Board Meeting at Coach’s on 103rd and Wornall – 5:30 pm

June 20th – Our Annual Progressive Dinner – Save The Date !!
Bowling and Bocce at Pinstripes
T-Bones Family Night
Christmas Party Saturday, December 5th, 2015 – SAVE THE DATE

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Office Space for Rent

Jim Bell of James Bell CPA LLC has a nice office space for rent (formally the offices of The Pickering Law Firm). Located at 601 N. Mur-Len, Olathe, KS Here is a link to Google Maps - https://www.google.com/maps/place/601+N+Mur-Len+Rd,+Olathe,+KS+66062/@38.891262,-94.78005,17z/data=!3m1!4b1!4m2!3m1!1s0x87c095880d0fb44b:0x31b391decde10ad8

- Office Condo
- $1000 / month rent
- Utilities Included
- 500 sq. feet
- Signage available
- Private entrance

Contact Jim Bell at 913-853-0359 for more info or to see or refer someone you may know.

You are cordially invited by Cliff O’Bryan of Benefit Brokers to a cause near and dear to his heart:-

MAY 31ST, 2015 - RECONCILIATION SERVICES’ 2015 ANNUAL BANQUET

Event to be held at the following time, date, and location:

(Cont’d Next Page)
Sunday, May 31, 2015 from 5:00 PM to 8:00 PM (CDT)

28 Event Space
1300 W 28 St
Kansas City, MO 64108

The evening will feature cocktails, live and silent auction, live jazz by MMF musicians, and dinner catered by local soul food restaurants. It is going to be a blast! FAQs If you have any questions please simply email Events@RS3101.org. If you buy tickets and have to cancel, no problem. We are glad to refund the ticket portion of your purchase within a week of the event. There is no need to...

Tickets are $75 per person. You will meet wonderful people and learn more about their missions. See Cliff if you have any questions.

Saturday, April 11th - Erin Brown of Dolce Bakery is having a POP-UP Shop

It is a POP-UP shop at Anthropologie on the Plaza. 531 Nichols Rd, Kansas City, MO 64112 (near Country Club Bank) - We will be there from 12-4 selling delicious spring treats! Come see us!! Here is a link:

https://www.google.com/maps/place/531+Nichols+Rd,+Country+Club+Plaza,+Kansas+City,+MO+64112/@39.0411742,-94.5945181,17z/data=!3m1!4b1!4m2!3m1!1s0x87c0efb79901771b:0x74ecc650290d2bc7

Phoenix Family Foundation

As you have heard mentioned at breakfast, I am working with the Auction Committee for the Annual Celebration with dinner, and silent and live auctions. This year’s theme is “Party like it’s 1999”. It should be a fabulous evening and I encourage you to consider attending.

Phoenix Family Housing is a great organization. They provide transitional housing for many low income families, and seniors. Please go to www.phoenixfamily.org to find out more about the event and the organization.

I hope each of you will join me in donating to the auction for the event. Any gift card, or creative sponsorship is appreciated. First National Bank is providing a KU jersey signed by Bill Self, Chris Pickering has donated a gourmet dinner, and I will be working with Buckley’s Wine market to donate a private wine tasting.

If any of you have a second home that you would consider donating for a few days or a week, that is always greatly appreciated!!!!!

At the moment, I just need the commitment, along with the value of the donation. In April, I will arrange to pick up the donation.

Thank you so much for your help and generosity!

Ann Wilkinson
**Brew-To-Brew Run**

**IMPORTANT INFORMATION HERE:-**

Members have been asking how to donate to Cystic Fibrosis for our Brew to Brew team. Please send out the following information. Thanks!

Anyone can visit the below link and type in "Prospectors Club" under team name. They can donate under any of us, it doesn’t matter who. There is an "In Honor of" field to input Nick Giordano if they choose to do so.

https://enter2run.com/Fundraising/?event=30375

*Cystic Fibrosis is an inherited chronic disease that affects the lungs and digestive system of about 30,000 children and adults in the United States (70,000 worldwide). A defective gene and its protein product cause the body to produce unusually thick, sticky mucus that clogs the lungs and leads to life-threatening lung infections; and obstructs the pancreas and stops natural enzymes from helping the body break down and absorb food. In the 1950s, few children with cystic fibrosis lived to attend elementary school. Today, advances in research and medical treatments have further enhanced and extended life for children and adults with CF. Many people with the disease can now expect to live into their 30s, 40s and beyond.***

**WHEN:** Sunday April 12th, 2015

**WHAT:** B2B is a Kansas City to Lawrence 10 leg relay event. This event benefits Cystic Fibrosis! The Prospector's Club has had a team the last few years. You can run/walk as little as 2.6 miles, or as much of the 43.4 miles you want. Visit website, [http://brewtobrew.com](http://brewtobrew.com), for more information.

**TIME:** We will be starting early. Exact time will be determined after we know our scheduled start time. We usually return mid-afternoon.

**REGISTRATION:** I will cover the registration cost. Your only cost is a donation to Cystic Fibrosis if you wish.

Jennifer Shelton  
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[www.jennifersheltonbalance.com](http://www.jennifersheltonbalance.com)  
913-927-1113
5th Annual Max Jewell Golf Tournament

When: Saturday, April 25th, 2015
Registration begins at 8:00 am
Tee Time: 9:00 am

Where: Minor Park Golf Course
$90/Player ($75 if you sign up by March 13th, 2015)

This is a Charity as well as a Memorial Golf Tournament. All proceeds go to Leukemia and Lymphoma Society.

Ways to be involved:
Playing in the tournament, helpers the day of, sponsorship, donating raffle or silent auction items.

If you have any questions please call Niki Savage at 816-941-2286!

You can contact Mike Darby for more information, too.
Prospector’s Breakfast Club

Attendance and Thank You’s  Meeting Date: March 26, 2015

PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

X Adams, Linda
X Jena H., Sean, Jena, Kevin, John, Mike, Copeland, Alex, Goodwin
X Airey, Douglas
X Jeff, Mary, Dave, Bill, Ann, William
X Ashurst, Chase & Amy
X
X Beckner, Pat
X John, Jay, Bill, Allen H., Kevin, B.
X Bell, Jim
X Allen H., Brian, Chris, Doug, Jena, Kevin, Al, Rod
X Belzer, Dan
X Phil G., Janet, Steve, Rick, Dave, Mike, Darby
X Boehringer, Kevin
X Siena, Beckner, Mowrey, Steinke, Viver
X Bovard, Zach
X
X Brossieu, Mike
X Hank, Siena, Michelle, Hik, Belzer, Avery, York, Pickens
X Brown, Erin
X ALL OF YOU! And, specifically: Sherry, Jeff, Horgan, Kathleen
X Mike, K., Mike, Das, Chris, Pickering, Chase, Ashurst, Rick, Winthrop, Alan H.
X Cocheri, Stephanie
X Chuck, Thompson, Mike, Darby, Rod, Foster, Matt, Pharr
X Cunningham, Rick
X Mike, Brossieu
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X Cusson, Kathleen
X Phil G.
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X Darby, Mike
X Ed, Helen, Rod, Peter, Stephanie, Jeff M., Sean, Dave, Danny, B.
X Dayal, Vivek
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X Douglas, Kyle
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X Eckinger, Bill
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X Eidson, Ken
X Keith, Steinke, Mike, Darby
X Emerson, Bill
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X Felton, Dr. Sean
X Lewis, Amy, Sarah, Dave, Rick, Cunningham, JF, Ann, Wilson
X Foster, Rod
X Stephanie, Cocheri, Jim, Bell, Matt, Darby, Mike, Darby
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X Ryan, Pat
PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Giordano, Phil

Griego, Rick

Goodheart, Alan

Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

Heriford, Alan

Holk, Dan

Holland, Ed

Hutchison, Ed

Kennedy, John F.

Kopplin, Mike

Mellott, Mike

Morgan, Jeff

Mortko, Sheryl

O'Bryan, Cliff

Oettmeier, Dr. Bert

Phifer, Matt

Pickering, Chris

Rapp, Bryan

Runyan, Joe

Shelton, Jennifer

Sirna, Richard

Spencer, Neil
PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

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GUESTS

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