



***Our Digital World Is Growing Bigger Every Day.
How Do YOU Know If You Can Access All Your Data
When You Need To Be Making Critical Decisions?***

OK, the minute you wake up, you start to look around. Used to be we grabbed a newspaper and read all the news while eating breakfast. But in the last ten years, all that has changed. Now, no one wakes up without grabbing their cell phone or hopping on their computer to check who has PM'ed them, what's happening on Pinterest or who's talking about them on Facebook – Instant Gratification.

And once at work, it doesn't change. First thing we do is set down and turn on our computers. Do you take all your devices for granted? It's magic - you turn them on, and you are connected TO THE WORLD !!

But what happens if Gremlins settle in? You are waiting for an email or need to print out a budget report for your 10 AM meeting, and BLAMMO - nothing is working!! Now what do you do?



What if someone already knew there was a problem and was fixing it BEFORE you even were aware of it? Wouldn't that be amazing! Well it CAN and DOES happen. How you ask? If you knew **Zach Bovard of Tight Solutions**, you would already know the answer.

You see, Zach is an IT Wizard! Has been for nearly 13 years. He has always had an interest in computers like so many, but he truly came to understand what drives networks; what makes the information that you need come to life on the screen no matter what device it is.

It may be hard to explain what Zach does, but he seemed to give us a good idea what he tries to accomplish each day. First and most importantly he can recommend and purchase the best equipment to meet your needs. And he can do that saving you hundreds, maybe thousands. He charges you for his time but rarely takes a strong markup at this level for equipment.

Second, he has control when it comes to supporting your system and hardware. He is constantly monitoring your traffic in and out. Eyeballs on top of what's happening are so crucial.

Third, he gets and creates the perfect IT documentation to make you legal in the IT world.

Continued on Page 4

**Weekly
Newsletter**

www.prospectorsclub.com

April 23, 2015



**WE ARE AT DEER CREEK CC,
7300 WEST 133RD ST., OPKS;
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

**REFERRALS, IDEAS,
SUGGESTIONS, AND
"POSITIVE
REINFORCEMENTS"**

**Cliff O'Bryan of Benefit
Brokers**

See Page 3

**THANK YOU'S
See Page 8**



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

April 23 – Kathleen Cussen of Hangers Cleaners at Deer Creek CC.

April 30 – Mike Kopplin of Kopplin's Wardrobe Management and Design at Deer Creek CC.

May 7 – Alan Heriford of Johnson County Automotive AT HIS LOCATION.



REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

THIS SPOTLIGHT MEMBER OF THE WEEK is Cliff O’Bryan of Benefit Brokers. Let’s *change our focus a bit* and give a member each week at least *one referral, or a suggestion or idea to help them improve their business*. Really try and give Cliff the best information you can. New ideas, thoughts, or referrals. And Cliff - *you be OPEN to accepting all the benefits we are ready to give you*. Here’s his info: - phone is 913-649-0073 and email is clifford@benefitbrokersllc.com

Trivia Question:-

What were the names of the three tunnels dug by the prisoners of war in the movie "The Great Escape"?



QUOTE OF THE WEEK



"Entrepreneurs are willing to work 80 hours a week to avoid working 40 hours a week."

Lori Greiner

get more quotes at THEAILYQUOTES.COM

The very first Lifesaver flavor was Peppermint.

Our Digital World Is Growing Bigger Every Day. How Do YOU Know If You Can Access All Your Data When You Need To Be Making Critical Decisions?

Cont'd From Page 1...

And he makes sure that when you do buy or lease equipment, that it all has the best warranties and best coverage to save you dollars in case problems do arise. (He says he does this because he DOES NOT open up any computer to diagnose issues. Leave that to those that know hardware best.)

Lastly, and most importantly he tries to maintain maximum up times for your system. This is the only way that you will keep your workflow moving and keep your company's productivity at their peak levels.

His target market for referrals are companies with between 5 and 200 employees. You could have someone in-house that takes charge of the IT or have no one at all. He has several clients he services in the Club, and many others outside the group.

Zach says he could actually be your personal CIO (Chief Information Officer). This involves totally managing your systems, consulting, doing budgets, vendor selection, and

making sure security was at its optimal level. It is so critical to maintain critical systems monitoring keeping an eye out for anything out of the ordinary.

He currently monitors many servers and data groups, over 139 websites, and maintains a watch on uptime levels for all these. He said, as an example, if a something as minor as a server fan goes kaput, he knows it!

So why does he do it? The power of information. No matter what format your clients use your data for their business or personal use, it is a good feeling knowing that the high level of reliability and control Tight Solutions brings to the table lets you rest easier at night.

So Thanks Zach for those who use your service already and for many of us that will grow to value what you bring to the table..

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

**April 25th – Bowling and Bocce at Pinstripes at Prairie Fire - On Saturday 4/25 from 2pm to 4pm – Unlimited bowling and bocce ball paid for Prospectors members and their significant others for 2 hours (not an event for children). Hors D'oeuvres provided by the Club; CASH BAR.
Sign Up NOW !!**

June 20th – Our Annual Progressive Dinner – Save The Date !!

T-Bones Family Night – To Be Announced

**Christmas Party Saturday, December 5th, 2015 – SAVE THE DATE
At 1520 Grand on Downtown KCMO !!**

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

You are cordially invited by Cliff O'Bryan of Benefit Brokers to a cause near and dear to his heart:-

MAY 31ST, 2015 - RECONCILIATION SERVICES' 2015 ANNUAL BANQUET

Event to be held at the following time, date, and location:



Sunday, May 31, 2015 from 5:00 PM
to 8:00 PM (CDT)

28 Event Space
1300 W 28 St
Kansas City, MO 64108

The evening will feature cocktails, live and silent auction, live jazz by MMF musicians, and dinner catered by local soul food restaurants. It is going to be a blast! FAQs If you have any questions please simply email Events@RS3101.org. If you buy tickets and have to cancel, no problem. We are glad to refund the ticket portion of your purchase within a week of the event. There is no need to...

Tickets are \$75 per person. You will meet wonderful people and learn more about their missions. See Cliff if you have any questions.

Phoenix Family Foundation

So happy to be part of such a generous organization. Thank you so much for your donations. Phoenix Family Housing is an important part of our community that offers transitional housing, senior housing, and important services to those in need.

The following are donors who have so graciously donated to our cause:-

The Rye Studio

Belzer Carpet Cleaning

Top Notch Heating and Cooling

Dolce Bakery

The Pickering Law Firm

Helping You Find Balance

The Decorative Touch

Hammond Chiropractic

First National Bank

Coach's Bar and Grill

Hangers Cleaners

Janet Stone / REMAX

Thank you so much for your help and generosity!
Ann Wilkinson



5th Annual Max Jewell Golf Tournament



When: Saturday, April 25th, 2015
Registration begins at 8:00 am
Tee Time: 9:00 am

Where: Minor Park Golf Course
\$90/Player (\$75 if you sign up by March 13th,
2015)

This is a Charity as well as a Memorial Golf
Tournament. All proceeds go to Leukemia and
Lymphoma Society.

Ways to be involved:
Playing in the tournament, helps the day of,
sponsorship, donating raffle or silent auction
items.

If you have any questions please call Niki Savage
at 816-941-2286!



Check our "Max
Jewell Memorial
Golf Tournament"
Page on

facebook

LAST CHANCE TO SIGN UP !!!!!!!!!!!!!!!!!!!!!!!

You can contact Mike Darby for more information, too.



**LEUKEMIA &
LYMPHOMA
SOCIETY®**
fighting blood cancers

Dear Friend,

This year I have made the commitment to join the Team in Training in their efforts to support the Leukemia and Lymphoma Society by joining the century ride around Lake Tahoe on June 7th.

Team In Training's cycling program offers the opportunity to take on the challenge of 100 miles and make a difference in the lives of an estimated 1,012,533 people in the United States living with, or in remission from, leukemia, Hodgkin lymphoma, non-Hodgkin lymphoma or myeloma.

In my fundraising efforts, I would like to invite you to join me at either (or both!) of the following:

“From Soup to Nuts” Wine Tasting and Appetizers

Co-hosted with Chris and Margot Pickering, Join us for a full complement of different wines to accompany your next dinner party. We will have appetizers, raffles, and door prizes and a few of your best friends.

Sunday April 26th, for 4-6 pm Buckley's Wine Market 8661 W 135th Street
suggested minimum donation \$20.00 per person

Kentucky Derby Celebration Saturday May 2nd 4 pm.

12711 Overbrook Rd Co-hosted with Susan Fehlig

*Don your finest Millinery Hats and Race Day finest for mint juleps,
Southern Cooking, and Southern Hospitality.*

The Derby will be followed by the fine Southern tradition of “Fish Racing”

*Wagering on the Derby and the Fish Races to support LLS highly
encouraged, suggested minimum donation \$20.00*

RSVPs appreciated: annu913@yahoo.com 913-219-0264

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date: April 16, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- X Adams, Linda ~~Jon Shelton, Ben Wellen, miki Ombry, Len Brown, Chase, Drs Harde~~
~~Sen Felton, Keith Stuyven, Sheri Mortko, Alan H. Brown, Mike Darby~~
- X Airey, Douglas ~~Phil Ryan, Ed Hutton, Doug Cunniff, Chris P, Cliff O'Brien, Alan Goodheart, Paul Lyndon~~
~~JEFF MOGAN, Phil Goodheart, Wanda Adams, DICK HAWKINS~~
- X Ashurst, Chase & Amy ~~Keith S., Rod F., Chris P., Sheri M., Dan Belzer,~~
~~Jon Shelton, Alan W.~~
- Beckner, Pat
- X Bell, Jim ~~Alan H., Ben W., Bryan K., Chris P., Jaw S., Kent S., Matt A., Pat B~~
- Belzer, Dan
- Boehringer, Kevin ~~SIRNA, HOLVERTON, VIVEK, DOUGLAS, MORGAN, TERSTRIEP~~
~~COACH JEN, CUSSEN, HERDFORD, PICKERING, DABBY~~
- X Bovard, Zach ~~Kathleen, Keith, Janine, Matt~~
- Brosseit, Mike
- Brown, Erin
- X Cocherl, Stephanie ~~Mike Darby, Rod Foster, Chad Trondson, Chris & Margaret Pickering~~
~~Eric Brown, Alan Herford, Matt Phan~~
- Cunningham, Rick
- Cussen, Kathleen
- X Darby, Mike ~~Linda A., Doug A., Kevin B., Mike Brosseit, Erin, Ricko, Kathleen, Sean Felton, Rod Foster~~
~~Phil Goodheart, Alan H., Ed Hutton, JFC, Mike Koppin, Jeff Mogan, Chris P., Jenn, Rick, Neil~~
~~Dayal, Vivek~~ Keith, Janet
Ann
Rick.
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken
- Emerson, Bill
- Felton, Dr. Sean
- X Foster, Rod ~~Mike Darby, Bryan Kopp, Dan Belzer, Stephanie Cocherl~~
~~Janine Terstriep~~

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Giordano, Phil _____

Goodheart, Alan Adams Bell Stone

Goodheart, Bruce _____

Hardin, Das _____

Hawkins, Darryl _____

Heriford, Alan _____

Holk, Dan _____

Holland, Ed _____

Hutchison, Ed _____

Kennedy, John F. _____

Kopplin, Mike _____

Mellott, Mike GIORDANO, DOUGLAS RAPP, STONE, SIRVA, YORK, MORTKO

Morgan, Jeff COACH, BEVA WILLIAMSON

Mortko, Sheri _____

O'Bryan, Cliff _____

Oettmeier, Dr. Bert _____

Phar, Matt Ed Holland, Jim B, Zach Keith, Ken V, Erin DAS
Phil, Beverly Alan H, Stephanie

Pickering, Chris MEDICAL REC, VESICER, STONAL, INTRAPIL, DRYAL, KILLICAMSAI
DOUGLAS, RAPP, DARRYL, STEVIE, COPPIN

Rapp, Bryan RODIE, DARRYL, DAN H, JEK, MIKE M, CLIF O, JANNE, CHAD T
JIM B, CHRIS P.

Runyan, Joe _____

Shelton, Jennifer DAS, WILKINSON, JANINE, KOPPLIN, WILLIAMSON, ASHWEST,
SHIRSW, SIRVA, FELTON, KEVIN B, DABBY, PICKERING, KATHLEEN, HERFORD, ADAMS

Sirna, Richard DOUGLAS, STONAL, YORK, WILKINSON, BROWN, PHAR, STONE, DARRYL, GORDON
DOUGLAS, COACH, TEN MONTHS ADAMS, GEORGE, SPENCER, TRENKLE, KENNEDY, MORGAN

Spencer, Neil KYLE DOUGLAS, DARRYL HAWKINS, ALAN HERIFORD,
JE KENNEDY, BRYAN RAPP, KEVIN YORK

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Steiniger, Keith Wolverton, Pickering, Mortko, Bell, Adams, Phax, Darby
Giordano, Signa, Pat Ryan, Heriford, Shelton, Bovard.

X Stone, Janet Ed, Jean, Rich, Mike M. ANN, JANINE Brew to Brew - Phil

Terstriep, Janine Coach Jean, Ann, Linda, Sheri, Vivie, Pickering, Kevin B

Rick Wolverton, Keith, Zack, Rod F. SinaBio, Bryan, Janet

Trondson, Chad _____

Webb, Tyler _____

X Wilkinson, Ann Chase, Adu, Mike B, Eric B, Chris P, Jim Sh, Jamin T,
Sam, Kaleb, Janet, Keith, Lincoln, Jim Knoddy, Ken E

Williamson, Beverly _____

X Wolverton, Rick RICH S. MIKE M. RICKO. JEFF M JENNS. BREW TO BREW
BOYS - ALAN JENN, DARY LINDA A.

York, Kevin _____

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)