



Have You Ever Walked A Creek, Taken A Stick, and Turned Over A Stone? You NEVER Know What You Might Find Under There.....

We certainly think that is just what everyone was thinking last week when our weekly presentation began. OK, let's hear about a new member and her business. Yeh, go ahead, tell me about your jobs and your life.

THEN THE STONE GOT TURNED OVER!

If you have ever had a chance to talk to **Kathleen Cussen of Hangers Cleaners**, you knew something special was going on inside her head, but one could never figure it all out – until last week. Missed last week's meeting? You missed A LOT! Her story is nothing short of inspiring. Captivating. Remarkable.



Words truly can't express who she is and what she has accomplished. Kathleen has faced her fair share of adversity, growing up in a broken home, and sometimes not finishing what she has started. But she pursued life and her job with a positive attitude and her special attributes shined through. People found her to be responsible, and motivated. And they trusted her judgement to manage stores for Limited II, becoming their Regional Manager.

She was even so lucky to find her companion who was a friend who she ended up falling in love with. Besides experiencing a few other bumps in the road, she found her biggest joy – and her hardest task. Raising her children, of which her third child is challenged with a rare chromosomal disorder called Trisomy #9 - that brings both physical and developmental issues to the forefront.

So Kathleen says enough is enough. I want to take time off, be a stay at home Mom, and take care of her family. And why not! But even after deciding to do that, God throws another curve ball her way. She always wanted a bigger, better home for her family, but she did not need it to be burned to the ground in order for that to happen. All were safe, and the wheels kept on turning – proud Kathleen kept on burning (not literally).

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**Weekly
Newsletter**

www.prospectorsclub.com

April 30, 2015



**WE ARE AT DEER CREEK CC,
7300 WEST 133RD ST., OPKS;
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

**REFERRALS, IDEAS,
SUGGESTIONS, AND
"POSITIVE
REINFORCEMENTS"**

Dr. Bert Oettmeier, DDS

See Page 3

THANK YOU'S
See Page 8



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

April 30 – Mike Kopplin of Kopplin’s Wardrobe Management and Design at Deer Creek CC.

May 7 – Alan Heriford of Johnson County Automotive AT HIS LOCATION.

May 14 – KC SourceLink at Deer Creek CC

May 21 - Amy and Chase Ashurst of The Rye Studio at Deer Creek CC.

May 28 – Special Presentation with War Veterans, Wounded Warriors Project, and Club Member Veterans



REFERRALS, IDEAS, SUGGESTIONS, AND "POSITIVE REINFORCEMENTS"

THIS SPOTLIGHT MEMBER OF THE WEEK is Bert Oettmeier of Dr. Bert Oettmeier DDS. Let's change our focus a bit and give a member each week at least *one referral, or a suggestion or idea to help them improve their business.* Really try and give Bert the best information you can. New ideas, thoughts, or referrals. And Bert - *you be OPEN to accepting all the benefits we are ready to give you.* Here's his info: - phone is 913-491-6553 and email is ddks@aol.com

Trivia Question:-

What actor sang the song "As Time Goes By" in the movie "Casablanca"?



QUOTE OF THE WEEK

**The positive thinker
sees the invisible,
feels the intangible and
achieves the impossible.**

coolsmart.com



The names of the three escape tunnels dug by prisoners of war in the movie The Great Escape were Tom, Dick, and Harry.

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Cont'd From Page 1...

So a few years go by, and she says, "I'm ready to get back into the work force again." She applied at several places, and was willing to do ANYTHING to get back at it.

An email came telling her of a delivery drivers job for a business called **Hangers Cleaners**. So she went on the interview and told the owners she was ready to do anything to get herself back in the business world again.

But **Jack Runyard** and his partner were smart cookies – they realized what they had here – they had been looking to expand their business services to corporate, and Kathleen was their gal. That meant selling their service – getting into the neighborhoods, and talking to businesses.

And it started to take off. They landed big clients like Burns & McDonnell, and had salespeople within each company that helped them manage pick-up and deliveries there two times a week. And they were gaining 10 – 12 new customers in neighborhoods too. They have expanded into schools as partners. Kathleen is now in charge of Sales and is their Route Manager. Today they manage their route better as it continues to grow.

Who is Hangers "perfect client"? Someone like **Mike Kopplin or Chris Pickering** – men or women who work in today's competitive corporate world and that dress up every day. Do you or someone you know live that hectic life and need another portion of it taken care of for you? How about giving them your regular laundry? YES they do laundry by the pound too!!

Shirts, suits, pants, slacks, blouses and tops, coats, but don't stop there. Rugs, drapes, pillows, and even lawn furniture. Anything that needs dry cleaning or laundering is a candidate. They even have a full time seamstress on duty for alterations.

So let's go back to our stone that we turned over. We all should be looking for that "stone" – who knows where it may lead, or what you might find underneath.

How fortunate are we to have learned so much about Kathleen and what makes her who she is. Better to know what a great addition to Prospectors Networking group she will grow to become. Welcome Kathleen, with open arms.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

June 20th – Our Annual Progressive Dinner – Save The Date !!

T-Bones Family Night – To Be Announced

**Christmas Party Saturday, December 5th, 2015 – SAVE THE DATE
At 1520 Grand on Downtown KCMO !!**

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

You are cordially invited by Cliff O’Bryan of Benefit Brokers to a cause near and dear to his heart:-

MAY 31ST, 2015 - RECONCILIATION SERVICES’ 2015 ANNUAL BANQUET

Event to be held at the following time, date, and location:

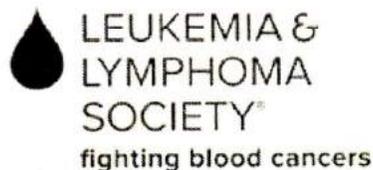


Sunday, May 31, 2015 from 5:00 PM
to 8:00 PM (CDT)

28 Event Space
1300 W 28 St
Kansas City, MO 64108

The evening will feature cocktails, live and silent auction, live jazz by MMF musicians, and dinner catered by local soul food restaurants. It is going to be a blast! FAQs If you have any questions please simply email Events@RS3101.org. If you buy tickets and have to cancel, no problem. We are glad to refund the ticket portion of your purchase within a week of the event. There is no need to...

Tickets are \$75 per person. You will meet wonderful people and learn more about their missions. See Cliff if you have any questions.



Dear Friend,

This year I have made the commitment to join the Team in Training in their efforts to support the Leukemia and Lymphoma Society by joining the century ride around Lake Tahoe on June 7th.

Team In Training's cycling program offers the opportunity to take on the challenge of 100 miles and make a difference in the lives of an estimated 1,012,533 people in the United States living with, or in remission from, leukemia, Hodgkin lymphoma, non-Hodgkin lymphoma or myeloma.

In my fundraising efforts, I would like to invite you to join me at either (or both!) of the following:

"From Soup to Nuts" Wine Tasting and Appetizers

Co-hosted with Chris and Margot Pickering, Join us for a full complement of different wines to accompany your next dinner party. We will have appetizers, raffles, and door prizes and a few of your best friends.

Sunday April 26th, for 4-6 pm Buckley's Wine Market 8661 W 135th Street
suggested minimum donation \$20.00 per person

Kentucky Derby Celebration Saturday May 2nd 4 pm.

12711 Overbrook Rd Co-hosted with Susan Fehlig

*Don your finest Millinery Hats and Race Day finest for mint juleps,
Southern Cooking, and Southern Hospitality.*

The Derby will be followed by the fine Southern tradition of "Fish Racing"

*Wagering on the Derby and the Fish Races to support LLS highly
encouraged, suggested minimum donation \$20.00*

RSVPs appreciated: annu913@yahoo.com 913-219-0264

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:- April 23, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Adams, Linda Alan, Cheryl, Alan Goodhead, Keith Steinger, Chase Ashurst, Kathleen Cussen, Pat Ryan, Shari Mottles, Ann Wilkerson, Jeff Morgan, Jan Shelton, Sean Felton, JFK, Cliff O'Brien, Doug Amy, Eric Bow, Ben Williamson
- Airey, Douglas Linda Adams, Kevin York, Pat Ryan
- Ashurst, Chase & Amy
- Beckner, Pat Brian Rapp, Ann Wilkerson, Keith Steinger
- Bell, Jim Ben O, Ben W, Chris P, Mita B, Pat R, Rick W, Pat F
- Belzer, Dan Kevin York, Ed Hutchinsen, Vivek Dayal, Doug Airey, Chase Ashurst, Pat Ryan
- Boehringer, Kevin BECKNER, SIENA
- Bovard, Zach
- Brosseit, Mike
- Brown, Erin Stephanie, Linda, Mike Darby, Rick, Jeff Morgan, Ken, Shari, Chris Pickering, Janine, Chase Ashurst, Kathleen Cussen
- Cocherl, Stephanie
- Cunningham, Rick Rick W, Dan J II
- Cussen, Kathleen Zach Bovard, Rick W, Mike Darby
- Darby, Mike Jeff Morgan, Chris Pickering, Pat Ryan, Bill Gordon, Ann Wilkerson, Kathleen Cussen, Kevin York, Keith Steinger, Sean Felton, Mike Brosseit, Rick Woloshin, Rod Foster
- Dayal, Vivek Kevin Y, Rick S, Cliff O B, Phil G, Keith S
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken Janine, Keith, Mike D, Erin B.
- Emerson, Bill
- Felton, Dr. Sean JFK, Linda Adams, Shari Mottles, Pat Ryan
- Foster, Rod

RYAN, PAT PROSPECTORS CLUB ATTENDEES LUNCHEON,
MIKE DARBY, KEITH STEINIGER, KEVIN YORK-TWICE,
JENNIFER SHELTON, JEANINE TERSTRIEP

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Giordano, Phil Shari M. Beck Cunningham Rick W. V. Verk D
Kevin V. JFF Jeff M.

X Goodheart, Alan KEN EIDSON, ED HUTCHISON, CHRIS PICKERING,
KEITH STEINIGER, JANET STONE

Goodheart, Bruce _____

Hardin, Das _____

X Hawkins, Darryl NEILS, SEAN, PHIL G DOUGA, JEFFM, PATR, BRYAN.

X Heriford, Alan Pat R, Linda A, JEF, Keith S, Rich S, Ed F, Neil S, Jim B, Chase A
Matt B, Mike B, Chris P, Kevin Y

Holk, Dan _____

Holland, Ed _____

X Hutchison, Ed CLIFF, Alan G + H, Janet, JANINE
MIKE D, Rick

X Kennedy, John F. ALAN HERIFORD, Linda Adams, DR Sean, Phil G, Pat Ryan

X Kopplin, Mike DAN, Kathryn, Beverly, COACH SEAN,
Kevin York, BARK, Pat Ryan

X Mellott, Mike GIORDANO, STONE, DOUGLAS, SIRNA

X Morgan, Jeff Mike Durb, Kevin York, Rich Wolverson, Amy Goodwin

X Mortko, Sheri Keith, Rick, Rich, Chase, Chris, Erin, Janine, Felici, Ed Bug
Kathleen

O'Bryan, Cliff Vivick, Linda, Ed Hutchinson

Oettmeier, Dr. Bert _____

Phar, Matt _____

Pickering, Chris Harold, ASHLEY, Bree, Darry, STEINIGER, BRUNN, DOUGLAS, MORTKO
SIRNA, COPPOLA, STEVEN, WILKINSON

X Rapp, Bryan Chris + Zach, Rod, Pat, Keith

Runyan, Joe _____

X Shelton, Jennifer Wilkinson, Williamson, Ryan, Stinger, Sirna, Pickering, Adams

X Sirna, Richard YORK, Shelton, Stinger, Wolverson, mortko, Daryl, Harold, T. Curtis
Shell, Beehaver, Stone, Heriford, Wilkinson, Anthony, Morgan, Pickering

X Spencer, Neil ALAN HERIFORD, MIKE BRASSEIT

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Steiniger, Keith Wolverton, Pickering, Goodheart, Mottke, Bell, Adams, Darby, Sierra, Ryan
Herford, Shelton, Bevard, Ashurst, Cussen, Dyal, York, Beckner, Rapp, Eidson
 Stone, Janet ANN, Bev, Ed, Pat, Rick, Mike M, Janine

Terstriep, Janine Vivek, Rick S, Janet, Sheri, Ann, Linda
Chris Pickering, Rick Wolverton, Neil, Jeff M

Trondson, Chad _____

Webb, Tyler _____

 Wilkinson, Ann Chris Pickering, Justin Hissop, Juan Shelton, Rick Sierra,
Rick Beckner, Mike Palty, Janet Stone, Ken Eidson

Williamson, Beverly Linda A, Matt P, Jeff M, Jim B, Kevin Y, Jen S, Ann H.
Ed H, Mike P

Wolverton, Rick JEFF M, KEITH S. (2), RICH S, JIM B, RICK C, SHERRI M
PAT RYAN

York, Kevin _____

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)
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JOS H WENDEL		