



Gotta check out the video before reading this. (Our first attempt!)

***Clean shirt, new shoes....
And I don't know where I am goin' to....
Silk suit, black tie....
I don't need a reason why..... (from ZZ Top)***

*They come runnin' just as fast as they can
'Cause every girl crazy 'bout a sharp
dressed man.*

So, why do we start out hearing the video by ZZ Top about a **“Sharp Dressed Man”**? Because the best accessory that a great looking woman can have is just that – a sharp dressed guy on her arm. And it is not for trying that we took a look around the room last Thursday and found but just a handful of us that had a jacket or shirt and tie on. It is what **Mike Kopplin of Kopplin’s Wardrobe Management and Design** would love to see every man wear.

Mike established the start of his sales career, not knowing that, by learning how to present his wares (door-to-door book sales), and have lots of fun doing it, that in the end even though he leaned towards sports involvement, he ended up with a major in speech. And Mike was one that either made quick decisions or he really took the time to analyze his options.

The early part of Mike’s life was centered around his relationship with a lovely female friend. This love grew, moving him to Seattle to be closer to her, and later forming their bond in marriage. He mentions how much he loves and respects his

spouse, and how the true meaning of “Love” has shown him guidance, perseverance, and focus these past 6 months.

He has sold office equipment (remember IBM Selectric typewriters



and fax machines – a “gold mine” for him).

A friend guided him into men’s clothing and he thought that if he could sell office equipment so well, why not men’s clothing? This quick decision is what brought him to KC.

Continued on Page 4



Weekly Newsletter

www.prospectorsclub.com

May 7, 2015



**WE ARE AT JOCO AUTO, 5829
KESSLER LANE; MEET UP AT 7
AM; BREAKFAST AT 7:25;
SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

**REFERRALS, IDEAS,
SUGGESTIONS, AND
“POSITIVE
REINFORCEMENTS”**

**Chris Pickering of The
Pickering Law Firm**

See Page 3

**THANK YOU’S
See Page 8**



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

May 7 – Alan Heriford of Johnson County Automotive AT HIS LOCATION.

May 14 – **KC SourceLink** at Deer Creek CC

May 21 - Amy and Chase Ashurst of The Rye Studio at Deer Creek CC.

May 28 – **Special Presentation** with War Veterans, Wounded Warriors Project, and Club Member Veterans



REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

THIS SPOTLIGHT MEMBER OF THE WEEK is Chris Pickering of The Pickering Law Firm. Let’s *change our focus a bit* and give a member each week at least *one referral, or a suggestion or idea to help them improve their business.* Really try and give Chris the best information you can. New ideas, thoughts, or referrals. And Chris - *you be OPEN to accepting all the benefits we are ready to give you.* Here’s his info: - phone is 913-647-9019 and email is cfp@pickeringlawfirm.com

Trivia Question:-

How many U.S. states border the state of California?



QUOTE OF THE WEEK

THE ONLY WAY TO
DO GREAT WORK
IS TO LOVE
WHAT YOU DO
Steve Jobs



GeniusQuotes.net



The actor that sang As Time Goes By in Casablanca was named Dooley Wilson – play it again Sam.

Have You Ever Walked A Creek, Taken A Stick, and Turned Over A Stone? You NEVER Know What You Might Find Under There.....

Cont'd From Page 1...

Establishing Kopplin's Wardrobe among its growing list of clients was no easy task, but having begun in 2001, he has created a new and different way for men to dress and accessorize that they had never thought of. A sort of virtual showroom that can accommodate you at work, at home or wherever the need arises.

You see, Mike has no storefront. He offices out of the basement of his home keeping overhead to a minimum. He works with lots of manufacturers that do ANYTHING that one may ask of a men's clothing expert. Suits, sport coats, slacks, custom shirts, casual jeans – from tuxedo style to stone-washed luxury.

He does off-the-rack selection at basically similar pricing to those of your better named retailers, and he also does some of the finest custom designed clothes lines money can buy (these are more dollars of course, but what you are getting far exceeds one's expectations.)(

Where he really shines, as Mike explained, was if he could just take a look at what you have, and then develop a plan of action as to what you may need. He would start with a

great sport jacket. Then you would need three pairs of slacks – one each of light, medium, and dark colors. From there, add three custom shirts and a beautiful thick neck tie, and you have 12 marvelous outfits that are top quality materials and for less dollars than you would ever have anticipated.

Mike truly sells the convenience of selecting and measuring for your outfits, the ability to utilize what is in your closet, and the skill to coordinate it all together to give you a look that does just what the song says - *They come runnin' just as fast as they can, 'Cause every girl crazy 'bout a sharp dressed man.*

Mike – you epitomize what we would all strive to become – that sharp dressed man women are craving! Thanks for bringing back a little bit more class to an already classy group.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

June 20th – Our Annual Progressive Dinner – Save The Date !!

T-Bones Family Night – To Be Announced

**Christmas Party Saturday, December 5th, 2015 – SAVE THE DATE
At 1520 Grand on Downtown KCMO !!**

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

You are cordially invited by Cliff O’Bryan of Benefit Brokers to a cause near and dear to his heart:-

MAY 31ST, 2015 - RECONCILIATION SERVICES’ 2015 ANNUAL BANQUET

Event to be held at the following time, date, and location:



Sunday, May 31, 2015 from 5:00 PM
to 8:00 PM (CDT)

28 Event Space
1300 W 28 St
Kansas City, MO 64108

The evening will feature cocktails, live and silent auction, live jazz by MMF musicians, and dinner catered by local soul food restaurants. It is going to be a blast! FAQs If you have any questions please simply email Events@RS3101.org. If you buy tickets and have to cancel, no problem. We are glad to refund the ticket portion of your purchase within a week of the event. There is no need to...

Tickets are \$75 per person. You will meet wonderful people and learn more about their missions. See Cliff if you have any questions.

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- April 30, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda Alan Goodheart, Erin Brown, Wilson Hight, Janice Tierstep, Ben Williams, Deri Felton, Keith Sturgeon, Dan Felton, Douglas, John Kennedy, Kathleen Cussen, Mike Koppa

Airey, Douglas _____

 Ashurst, Chase & Amy _____

Beckner, Pat Ann Wilkison

Bell, Jim Beate, Chris P, Matt P, Mike B, Rick S, Zac G

Belzer, Dan _____

Boehringer, Kevin SIRNA, DOUGLAS, CUSSEN, PICKERING, GOODHEART, O'BRYEN, YORK

Bovard, Zach Jannine, Kevin, Matt, Kathleen, Beate, Keltz

Brosseit, Mike Mike Darby, Alan Herford

Brown, Erin Stephanie, Sheri, Rick, Das, Chris Pickering, Keith, Linda, Mike Darby, Matt Phair

Cocherl, Stephanie Mike Darby, Erin Brown, Matt Phair, Alan Herford, Pat Beckner, Zac Bedford, Janet Stone

Cunningham, Rick Ed H, Phil G

Cussen, Kathleen _____

Darby, Mike _____

Dayal, Vivek Chris Pic, Alan G, Day Belzer, Rick S, Janet S, Karen B, Das H,

Douglas, Kyle _____

Eckinger, Bill _____

Eidson, Ken Ed Hutchison, Das Hardin, Janice Tierstep

Emerson, Bill _____

Felton, Dr. Sean _____

Foster, Rod _____

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Giordano, Phil Sharon, M. Rick C. Rick W. Mike D. Mike D. Sean F. Kyle D. JFK. Jeff M.

X Goodheart, Alan Adams, Buchringer, Eidson's, MORGAN, Kyle D. Sirna, Stone, Wolverson

Goodheart, Bruce _____

X Hardin, Das Erin B, Bert O, Mike D, Chris P, Linda A, Matt P, Alan H, Steve S, Ann W, Rick S, Mike K, Ken E, Ed H,

X Hawkins, Darryl ED H, DOUG A.

X Heriford, Alan Phil G, Rick S, Chris P, Das H, Ed H, JFK, Rick W, Keith S, Linda A, Matt P, Mike B, Neil S, Shari M, Stephanie C.

X Holk, Dan Rick Wolverson, REINA STEINIGER, Kevin York, Darby, Brian Rapp

Holland, Ed _____

X Hutchison, Ed Das, Mike JFK, Alan H, Ken, Cliff

X Kennedy, John F. Mike Darby, Linda Adams, Alan Heriford, Jeff Morgan, Phil Giordano, MR ED.

X Kopplin, Mike Linda, Beverly, Cathleen,

X Mellott, Mike Sirna, Stone, Giordano

X Morgan, Jeff Mike Darby, Kevin York, ALAN GOODHEART

X Mortko, Sheri Ashursts, Keith, Rick, Erin, Janine, Felicia, Ed Bulg, Alan H, Kathleen

X O'Bryan, Cliff V. York, Ed Hutchinsons, Alan Hatel, Linda G. 2

X Oettmeier, Dr. Bert Zach Bouard, Jim Bell, Mike Darby, Das Hardin

X Phar, Matt DAS H, Erin B, Rick, Keith, Mike D, Zach, Jim B, Alan H, Chris P, Kevin Y, Alan H

Pickering, Chris Wanda Bell, SHELTON, DARRYL ASHURST STEINIGER, BROWN, TRESTER, SIRNA, DARRYL, ADAMS, MORTKO, EIDSON, + FERRARI, MORTKO

Rapp, Bryan _____

Runyan, Joe _____

Ryan, Pat JENNIFER SHELTON JANET STONE, KEVIN YORK, ALAN GOODHEART, ED HUTCHINSON

X Shelton, Jennifer Williamsons, Wilkinson, Ryan, Ashurst, Steiniger, Sirna, Darby, Pickering, Eidson

X Sirna, Richard Volke Pickering, Sharon Ed Hutchinson, Royal Wanda, Jennifer, Mattie, Buchanan, Bill, Moffat, Brian, Coran, Jim, Matthew, Spence, William, Das, Brian, Jane Stone, Chris, Anthony, Chris, Peter

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

____ Spencer, Neil _____

Steiniger, Keith *Wolverton, Pickering, Mostko, Bell, Darby, Sima, Bovard, Cussen
York, Koppin, Morgan, Holt, Phar, Hutchinson*

____ Stone, Janet _____

____ Terstriep, Janine _____

____ Trondson, Chad _____

____ Webb, Tyler _____

Wilkinson, Ann *Alvin P, Don J, Pat Solow, Jimmie Proff,
Doris Hardin, Ann Shelton, Rich Sims, Stephen Peltner*

____ Williamson, Beverly _____

Wolverton, Rick *KEITHS, SHERRIM ALAN H. KEN EIDSON MR INCREASE
HOUC*

York, Kevin *LINDA A, MIKE D, MATT P, KEITHS, JEFF M, PAT R,
MIKE B, VIVIAN D, ZACH B,*

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____