



You Can't Tell A Book By Its Cover Til You See Its Table of Contents...

Those of you familiar to Kansas City are familiar with the ad that runs this time of year – “It’s HOT OUT – time to get a pool!”

That is just one of many things that **Kevin York of York Companies** does. Kevin loves what he does because he has grown up around the housing business from a little guy.

It truly goes back to his earliest venture into the lawn and landscape business as a child. Did that as a young lad. Then other businesses he logically added to his list of companies were outdoor and dock lighting, and irrigation and sprinkler systems. This for a while became the biggest part of his business. Then in 1997 he added a construction business to his repertoire because he was building and acquiring duplexes and lake homes. He has been doing more business year round both here in KC and the Lake too. Kevin has built his own home and has built others down at the Ozarks.

York Companies does in addition to remodeling and construction –

adding on a covered patio, fire pits, elaborate bars in basements or great rooms, and even able to create a custom wine cellar that stores anywhere from a few dozen bottles of select wines to larger, walk-in temperature controlled rooms. What a neat addition to your home project.

So in 2006 , Kevin decides he wants / needs a pool in his backyard. As he is investigating it, he comes to the realization that he can become a distributor for a pool company that would fit into his home improvement group and reap the benefits two-fold. After doing his research, he found out that the fiberglass pool today is the only way to go. Having it made of fiberglass makes for a smooth shell, and a smoother surface on the pool bottom. It has a lifetime warranty.

Continued on Page 4



Weekly Newsletter

www.prospectorsclub.com

July 16, 2015



**WE ARE AT DEER CREEK CC -
7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

**REFERRALS, IDEAS,
SUGGESTIONS, AND
“POSITIVE
REINFORCEMENTS”**

**Ann Wilkinson of First
National Bank Mortgage.**

See Page 3

THANK YOU'S

See Page 8



UPCOMING SPEAKER SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

July 16 – Pat Beckner of Beckner & Associates at Deer Creek CC.

July 23 – NO MEETING – T-BONES BALLGAME AND TAILGATE. GAME AND TAILGATE SOLD OUT !!

July 30 – Ed Hutchison of Frechin Pest Control at Deer Creek

August 6 – Brad Twigg of Grandview Animal Hospital at Deer Creek CC.

August 13 – Kevin Boehringer of BSE Structural Engineers LLC at Deer Creek CC.



REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

THIS SPOTLIGHT MEMBER OF THE WEEK is Ann Wilkinson of First National Bank Mortgage. Let’s change our focus a bit and give a member each week at least *one referral, or a suggestion or idea to help them improve their business.* Really try and give Ann the best information you can. New ideas, thoughts, or referrals. And Ann- *you be OPEN to accepting all the benefits we are ready to give you.* Here’s her info: - phone is 913-266-7034 and email is awilkinson@fnbk.com

Trivia Question:-

Who created Yertle the Turtle ?



QUOTE OF THE WEEK

I'm not where I need to be, but thank God I'm not where I used to be.

The US state that Cape Hatteras is North Carolina.

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Cont'd From Page 1...

And is quicker to install. All you have to do is dig a hole, fill it with a gravel base, plumb it up, hook up the plumbing and water, and do the electrical and you're good to go.

Kevin says that if you bought a pool from him, that it would be the last pool you would ever buy (unless you moved to a new house of course!).

Today most are salt water pools. Salt water is easier and cheaper to maintain. It costs about \$300 to \$400 in chlorine in order to keep the water clear and fresh, where by using salt pellets, that cost goes down to just \$25 in salt. There are more costs up front for a salt water pool, but in the long run, it ends up costing you less.

Kevin attributes so much of his success to all those in Prospectors who have shared work with Kevin or have broken bread or poured a glass of wine with him.

Kevin was in another networking group and was introduced to Prospectors from a former member of Prospectors, Randy Oestreicher – over 20 years ago.

Since that time, he has used and referred lots of Prospectors Club members. (He actually tried to go through an entire list of whom he has done business or who have referred business his way).

Take a look at the pictures at the end of the newsletter to see what great ideas Kevin and his organization have to offer. And Thanks Kevin for all you do for Prospectors and the many charitable ways you give back to those in need.

HEY – DO YOUR PART –

MAKE SURE WE ALL SIGN THE THANK YOU SHEETS !!!

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

UPCOMING EVENTS:-

Several After The Facts are being organized for the near future – watch for details soon.

T-Bones Family Night –SOLD OUT !!** Thursday, July 23rd Game at approx. 7:05 pm with a Tailgate from Coach's before the game in parking lot (5:30 pm). – BE SURE TO GET YOUR TICKETS PAID FOR EARLY.**

PBC Annual Golf Tournament – Friday, October 2nd at Deer Creek CC. (There is no meeting on that Thursday, Oct. 1st). Tee times will be announced closer to date. Plan on joining us for a great After Hours at Coach's South after golf (around 5:30 pm).

Christmas Party Saturday, December 5th, 2015 – SAVE THE DATE

At 1520 Grand on Downtown KCMO !!

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

None currently





Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

July 9, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda ALAN HORTON, JANE, KEVIN YORK, ERIC BROWN, KATH STEINBERG, CP, Sheri, ALAN GOODRATER,

Airey, Douglas Phil Walker, Red Selt, Phil Gardner, Chase Ashurst

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim Alan H, Brad T, Chris P, Jack S, Keith S, Kevin Y, Matt P, Pat B, Rick W

Belzer, Dan Phil G, Alan Goodheart, Rick Walker, Richard Sierra, Erin Brown, Kevin York

Boehringer, Kevin BROSSEIT, SIENA, HEKIFORD

Bovard, Zach

Brosseit, Mike Alan Herford, Kevin Boehminger, Janice Tierckup, Beat Ottmeir

Brown, Erin

Cocherl, Stephanie Mike Darby, Erin Brown, Ann Wilkinson, Janice Tierckup, Janet Stone, Margaret Pickering, Sherry Morfko, Kevin York

Cunningham, Rick Mike B.

Cussen, Kathleen

Darby, Mike

Dayal, Vivek

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean

Foster, Rod Alan Herford, Mike Brosseit

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Giordano, Phil _____

Goodheart, Alan YORK - STONE - SIRNA - SHELTON - MORGAN - LEIDSON - DARBY - ADAMS - HAWKINS

Goodheart, Bruce _____

Hardin, Das _____

Hawkins, Darryl NEIL S. BRYAN R. SHERI M.

Heriford, Alan _____

Holk, Dan _____

Holland, Ed _____

Hutchison, Ed _____

Kennedy, John F. _____

Kopplin, Mike ALAN HURFORD, NEIL SWAN, KEITH COACH S-ND

Mellott, Mike WALVERTON, MORGAN, GIORDANO

Morgan, Jeff JANET STONE, MIKE MELLOTT, MIKE DARBY, CHRIS ASH, ERIN BROWN

Mortko, Sheri RIK, KEITH, ALAN H, JANINE, JEN, ERIN, JANET, LINDA, FELICI, RICH, CHRIS PICK

O'Bryan, Cliff _____

Oettmeier, Dr. Bert WILSON

Phar, Matt ALAN H, KEVIN Y, KEITH, TIM B, RICK W, DAS, ERIN WICK, ZACH, ~~PHAR~~ BRYAN R

Pickering, Chris CHRIS P, KARAN, MORTKO, BILL WOLVERIN, SHERI, ADAMS, ASH, ERIN BROWN, DARBY, DOUGLAS

Rapp, Bryan DARRYL, CHRIS P, MATT, RICK W

Runyan, Joe _____

Ryan, Pat _____

Shelton, Jennifer _____

Sirna, Richard FOSTER COACH JEN STAGA YORK HENRIETTA STONE MORTKO BELL DAVIS OTTOMAN BELZER ANNEY TRENKAMP WILSON - PROSPECTORS BOSS ERIN EDWARDS - BRYAN YORK FELLOW COORDINATOR

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Spencer, Neil MIKE BRUSSELT, MIKE KOPPLIN, ANN WICKINSON,
KEVIN YORK

Steiniger, Keith Wolverton, Darcy, Adams, Hutchinson, York, Montico, Bell, Picking, Henford
Ruppel, Wilkinson, Sims, Brown, Phoebe

Stone, Janet Jeff, Alan L., Ann, Sheri, Rick S., Kevin Jr.,
Board

Terstriep, Janine Janet, Sheri, Stephanie, Linda, Mike B, Mike D
Kevin York, Prospectors Board

Trondson, Chad _____

Twigg, Brad _____

Webb, Tyler _____

Wilkinson, Ann Janet Stone, Mike Brussett, George Skelton

Williamson, Beverly _____

Wolverton, Rick KEITH (S) Z, - ALAN H-Z, SHERI M. BRYAN R. DAN BELZER
PROSPECTORS BOARD

York, Kevin _____

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)
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