When you first get to hear stories from our members, each one is unique and varies like the stars in the sky. No two are alike.

Now try and pack over 60 years of experience and adventure into 30 minutes and you need a road map to follow along; a program to know all the players.

That’s what we got last week when Ed Hutchison of Frechin Pest Control laid his life out in front of us.

It is so easy to sit there, listening to story after story of his education, family, business savvy, and service to country. Stand up and salute!! That is what you feel like doing when he finished talking (or was that you stood up cause you are heading to the bathroom?).

Ed is the uncle or Dad you always imagined having at the Christmas dinner table.You never know what to expect or what may come out of his mouth next. But know that there will never be a dull moment.

It is just too difficult to even begin to recap what Ed presented, so he graciously encapsulated his life into a one page synopsis (impossible to do). So take your time and review what you heard last week, or if you missed it, then you’ll know the true story just by taking 10 minutes and learning who this guy really is.

Thanks Ed for being who you are, and for making us learn to respect you and all the others that served our country so proudly.

Continued on Page 2

WE ARE AT DEER CREEK CC - 7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE
See Page 2

REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”

Beverly Williamson - Retired
See Page 3

THANK YOU’S
See Page 8
**Background:** Born Mother’s Day, 1941. Graduated Rockhurst University in 1964 with a 2.0 GPA (anything over 2.0 meant you over-studied). Married sometime in 1961 ish (that’s 50+ ) which resulted in 2 girls and a boy (still waiting results back on the DNA on one of them). Finally off to the Air Force to become one of those glamorous Fly Boys.

Pilot training—Enid OK—’63-’64
Flew the T-37 & T-38
Graduated lucky 13th in my class
Sold coyote ears for bounty to pay for travel to/from Enid & KC during our stay.

Flew the C-124:
’65 San Antonio (copilot),
’70-’71 Boston (Reserve Advisor/Flight Examiner),
’72-’76 Anchorage (pilot)
Got in the real estate game.

’67-’68...Off to Nam & Thailand, to play hero as a Jolly Green Chopper pilot. I picked up pilots In North Vietnam and Laos, who made more takeoffs then landings

Flew the C-141 Starlifter:
’69-’70 San Bernardino, CA (Flight Examiner)
Part-time stock broker (only hustled blue chip penny stocks)

Brief transfer to Air America flying soft and hard rice. Lasted 4 weeks, until I didn’t bring back their H-34. Walked home for 5 days with a brief stay in Singapore to get patched up & a little rehab.

Out of the Air Force in ’76 with a relocation to Corpus Christi to earn a MBA from Texas A & M. During which time, while living on the GI Bill & unemployment, I tried a career in selling life insurance (playing on one’s grief rather the greed as a stock broker). Got hungry, moved back to KC to restart my uncle’s Bug Business and joined the Air Guard.

’78-’92 Flew the Huey & Cobra with the Missouri Air Guard. Great money, lots of fun and a step toward retirement for just flying with a weekend flying club. In ’92, tore off my buttons and broke my saber & semi-requested to retire.

While starting up the bug business, I was a switchman on the side for Kansas City Southern Railroad. Within 5 years, the business was as big as I wanted it, thus I quit advertising.
Picked up a little farm in Peculiar and a nice size one near Ethel, MO which was paid for by you’ll with CRP payments.

Built a home on the Ethel farm with my kid’s money (never did like ‘em anyway). It’s got a couple of big lakes on it with 7 miles of ATV trails through the woods. We spend most of our weekends (Thursday-Sunday) up there. Started up a unique restaurant in Ethel, lasted 7 years til I got bored again.

Two complete failures: Tried for the New Cambria school district Superintendent, of course, just wanted part-time. Didn’t want a full time gig. Last year I entered the race for Macon County Sheriff (it was close 2,756 to 12).

Newest venture: Haven’t shot myself in the foot lately so I’m starting up another business, radon testing & mitigation.

Died: November 23, 20--. Will be taking donations for flowers now.
UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

August 13 – Kevin Boehringer of BSE Structural Engineers LLC at Deer Creek CC.

August 20 – Bert Oettmeier, DDS, at Deer Creek CC.

Aug. 27 – Open at this time

Sept. 3 – Open at this time

Sept. 10 – Phil Giordano of Grade-A Tree Care at Deer Creek CC

Sept. 17 – Darryl Hawkins of Innovative Design and Renovation at Deer Creek CC.
**REFERRALS, IDEAS, SUGGESTIONS, AND “POSITIVE REINFORCEMENTS”**

*THIS SPOTLIGHT MEMBER OF THE WEEK is Beverly Williamson - Retired. Let’s change our focus a bit and give a member each week at least one referral, or a suggestion or idea to help them improve their business.* Really try and give Beverly the best information you can. New ideas, thoughts, or referrals. And Beverly - you be OPEN to accepting all the benefits we are ready to give you. Here’s her info: - none.

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**Trivia Question:**

*What food got its name from the way it hung in bunches like grapes?*

---

**QUOTE OF THE WEEK**

*SHIT !! Pete, is that you??*

---

The Roman ruin inhabited by hundreds of cats is the famed Colosseum.
Don’t We All Wish We Had A Life Story To Tell That Was Half As Interesting As This Guy ??

Cont’d From Page 1…

HEY Y’ALL – YOUR THIRD QUARTER DUES ARE LATE !!

DO YOUR PART –
MAKE SURE WE ALL SIGN THE THANK YOU SHEETS !!!

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY.
UPCOMING EVENTS:-

Several After The Facts are being organized for the near future – watch for details soon.

PBC Annual Golf Tournament – Friday, October 2\textsuperscript{nd} at Deer Creek CC. (There is no meeting on that Thursday, Oct. 1\textsuperscript{st}). Tee times will be announced closer to date. Plan on joining us for a great After Hours at Coach’s South after golf (around 5:30 pm).

Christmas Party Saturday, December 5\textsuperscript{th}, 2015 – SAVE THE DATE
At 1520 Grand on Downtown KCMO !!

What limits you? I know, not a fun question, yet we all have a better chance of conducting our life’s business in our Zone of Genius if we know what to do about our “upper limits”.

Come join the conversation: THE BIG LEAP: Conquer your hidden fear and take life to the next level.

Where: at Dolce’s farm table *** Tuesdays: Aug. 8, 18, 25 and Sept. 1 *** 9:00 – 10:00 am

Book is $10; the conversation is my gift to you. Joining me? Call 913-706-7053 or email sheri@livelikeyoumeanit.com
Another Great Cause – Don’t Get Mad – Get Even!
Train the Trainer Fundraiser
Payback Time!!

When: August 22\textsuperscript{nd}, 2015 1:00pm-3:00pm

Where: Porter Park (4601 Tomahawk Rd, Prairie Village KS 66208)

This is your chance to train/coach me!

**Donations go to The Leukemia and Lymphoma Society**

$50 per 30 seconds

Donate $50? Make me hold a headstand for 30 seconds?

Donate $100? Just yell at me for 1 minute?

Donate $200? Make me do burpees for 2 minutes?

You decide!

If you want a specific time slot, please contact me, 913-927-1113, tntcoachjen@gmail.com, or jennifersheltonbalance@gmail.com.

Just remember, I have the Nation’s Triathlon on September 13\textsuperscript{th}, so you can’t injury me! 😊

If you don’t wish to participate, please stop by to say “Hi”. Sara will be there and Carter will be grilling!

If you can’t make it and wish to donate, please visit:

http://pages.teamintraining.org/mid/nattri15/tntcoachjen@gmail.com
Prospector’s Breakfast Club
Attendance and Thank You’s

Meeting Date: August 6, 2015

PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda
Belzer, Dan
Boehringer, Kevin
Bovard, Zach
Brosselt, Mike
Brown, Erin
Cocherl, Stephanie
Cunningham, Rick
Cussen, Kathleen
Darby, Mike
Dayal, Vivek
Douglas, Kyle
Eckinger, Bill
Eidson, Ken
Emerson, Bill
Felton, Dr. Sean
Foster, Rod

X Beckner, Pat

X Ashurst, Chase & Amy

X Bell, Jim

X Belzer, Dan

X Goodhart, Richard

X Boehringer, Kevin

X Bovard, Zach

X Brossett, Mike

X Berube, Pat

X Wilkenson, JFK

X Darby

X Brosselt, Mike

X Brown, Erin

X Cocherl, Stephanie

X Cunningham, Rick

X Cussen, Kathleen

X Darby, Mike

X Belzer, Dan

X Goodhart, Richard

X Beckner, Pat

X Foster, Rod
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<td>Flessen, Dave</td>
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<td>Giordano, Phil</td>
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<td>Goodheart, Alan</td>
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<td>Goodheart, Bruce</td>
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<td>Hardin, Das</td>
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<td>Hutchison, Ed</td>
<td>Mike Alan, Jeff M.</td>
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<td>Kennedy, John F.</td>
<td>Rick Los, Ken, Mike H.</td>
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<td>Kopplin, Mike</td>
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<td>Morgan, Jeff</td>
<td>Alan Goodheart, Pat Ryan</td>
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<td>Mortko, Sheri</td>
<td>Rick, Alan H, Rich, Janine, Erin, Felici + Big Leap-ers!</td>
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<td>O'Bryan, Cliff</td>
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<td>Oettemeier, Dr. Bert</td>
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<td>Phar, Matt</td>
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<td>Pickering, Chris</td>
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<td>Rapp, Bryan</td>
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<td>Runyan, Joe</td>
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<td>Ryan, Pat</td>
<td>John Kennedy, Jeff Morgan, Mike Grosset, Alan Heriford, Kenn York</td>
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Shelton, Jennifer

Sirna, Richard

Spencer, Neil

Steiniger, Keith

Stone, Janet

Terstiep, Janine

Trondson, Chad

Twigg, Brad

Webb, Tyler

Wilkinson, Ann

Williamson, Beverly

Wolverton, Rick

York, Kevin

Please place "X" in front of name if attending meeting

GUESTS

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<tr>
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<th>Your Position (owner, sales, etc.)</th>
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