



Do You Have What It Takes To Visualize Something In Your Head and Put It To Paper or a Computer ??

Some people are born with skills deep in their brain that have to be cultivated by educators and mentors. Some of us are athletes, some laborers, some politicians. This week we heard from one whose path in life was “drafted” by happenstance.

When Kevin Boehringer of BSE Structural Engineers was in high school, an architectural drafting class is what rang his bell. It clicked. You remember when you have a hobby or craft that comes easy to you, and you love doing it – that’s what happened to Kevin.

He was headed to Tulsa when he changed his focus to Kansas State in Manhattan, one of the premier Architectural Design schools in the country. He also received an MBA from Kansas University in Business Administration.

His job thread started in Michigan designing auto parts. Several other positions brought him back to KC working for George Butler Assoc. as an architectural engineer there. Besides buildings, he fell in love working on both amusement park designs and the rides that make up the parks. And he also did designs for waste water treatment plants too.

One of his co-workers decided that maybe they could be doing this out on their own, so they talked and strategized how they could start their own design business. Just a

year later, with three people, they started BSE Structural Engineers.

So what do structural engineers do? They are the ones that look at all aspects of a building or structure that help this building have integrity and strength. The foundation, steel frame or wood, concrete, masonry, and the design that incorporates all these together.



They continued to grow their niche in amusement parks and entertainment (about 20% of today’s business), and they are modeling hotels around the country along with warehouse space – BIG warehouses!

And they started with just 3 people, and have grown to 23 – 13 of those engineers. .

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Weekly Newsletter

www.prospectorsclub.com

August 20, 2015



WE ARE AT DEER CREEK CC - 7300 W. 133RD ST., OPKS. MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE

See Page 2

NEW FEATURE:- ROCK STAR STATUS

See Page 3

THANK YOU’S
See Page 8



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

August 20 – Bert Oettmeier, DDS, at Deer Creek CC.

Aug. 27 – Dave Flessen of Mustard Seed at Deer Creek CC

Sept. 3 – Mike Spee, Special Agent, Cyber Crimes Taskforce, Kansas City FBI. At Deer Creek CC.

Sept. 10 – Phil Giordano of Grade-A Tree Care at Deer Creek CC

Sept. 17 – Darryl Hawkins of Innovative Design and Renovation at Deer Creek CC.



**SOMETHING NEW AND FRESH -
ROCK STAR STATUS !!**

This is ALL about YOU. We are all ROCK STAR's in this group. So now's YOUR chance to tell us why you shine. What projects you are working on, or what makes your business stand out from the rest. So get your ideas ready - you'll be called soon to hear YOUR STORY !!

Trivia Question:-

What dry wind blows down the eastern side of the Rockie Mountains ?



QUOTE OF THE WEEK

Live your life, and
risk it all
take some chances,
take the fall
Take your time, no
need to hurry
have some fun,
and never worry
live for the little things.

The food that got its name from the way it hung in bunches like grapes is called (DUH) grapefruit.

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Cont'd From Page 1...

Besides the hotels around the country and big warehouses here in KC, they concentrate on commercial buildings and office parks, schools and colleges dealing with the education sector, healthcare like hospitals, urgent care facilities, along with mixed use and retail centers that keep them very busy and productive.

They have based their clients on other referrals from architects, general contractors who need their services to complete a project, owners of land and developers of properties, water slide manufacturers, and water park owners themselves. (The water parks need their expertise in designing the filtration systems that these new gigantic water parks require today).

The newest phase of their business entails using 3-D technology – being able to make a model of what they want, and then produce and fabricate every piece from their design.

Suffice it to say they have done just here in KC all types of businesses – fitness centers, mixed use / retail, banks, restaurants, and warehouses as we've mentioned.

Their most recent notable project was the Schlitterbahn water park in KCK along with their other parks in TX and other locales.

All we can say is it was great to live vicariously through the eyes of the guy who has that special vision to imagine what a client wants to accomplish, and then to design it so it is safe, functional, and pleasing to the eye. What a great gift that has been honed and polished to perfection. Great work Kevin – can't wait to hear what else is in the works for the future of architectural design!

DO YOUR PART –

MAKE SURE WE ALL SIGN THE THANK YOU SHEETS !!!

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY.

UPCOMING EVENTS:-

Several After The Facts are being organized for the near future – watch for details soon.

PBC Annual Golf Tournament – Friday, October 2nd at Deer Creek CC. (There is no meeting on that Thursday, Oct. 1st). Tee times will be announced closer to date. Plan on joining us for a great After Hours at Coach's South after golf (around 5:30 pm).

**Christmas Party Saturday, December 5th, 2015 – SAVE THE DATE
At 1520 Grand on Downtown KCMO !!**



What limits you? I know, not a fun question, yet we all have a better chance of conducting our life's business in our Zone of Genius if we know what to do about our "upper limits".

Come join the conversation: THE BIG LEAP: Conquer your hidden fear and take life to the next level.

Where: at Dolce's farm table * Tuesdays: Aug. 18, 25 and Sept. 1 *** 9:00 – 10:00 am**

Book is \$10; the conversation is my gift to you.

Joining me? Call 913-706-7053 or email sheri@livelikeyoumeanit.com

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Another Great Cause – Don't Get Mad – Get Even !

Train the Trainer Fundraiser

Payback Time!!

When: **August 22nd, 2015 1:00pm-3:00pm**

Where: **Porter Park (4601 Tomahawk Rd, Prairie Village KS 66208)**

This is your chance to train/coach me!

Donations go to The Leukemia and Lymphoma Society

\$50 per 30 seconds

Donate \$50? Make me hold a headstand for 30 seconds?

Donate \$100? Just yell at me for 1 minute?

Donate \$200? Make me do burpees for 2 minutes?

You decide!

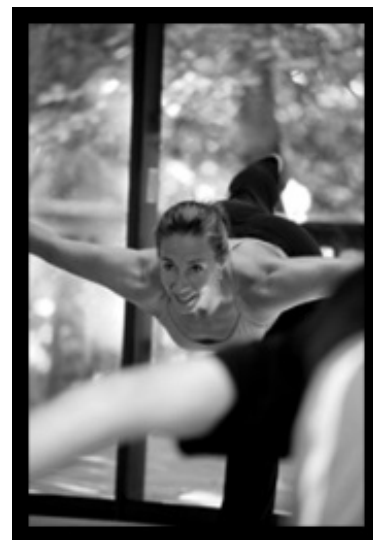
If you want a specific time slot, please contact me, 913-927-1113, tntcoachjen@gmail.com, or jennifersheltonbalance@gmail.com .

Just remember, I have the Nation's Triathlon on September 13th, so you can't injury me! ☺

If you don't wish to participate, please stop by to say "Hi". Sara will be there and Carter will be grilling!

If you can't make it and wish to donate, please visit:

<http://pages.teamintraining.org/mid/nattri15/tntcoachjen@gmail.com>



Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- AUG. 13, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda

Airey, Douglas LINDA PERKINS, JIM SPEAKER

Ashurst, Chase & Amy

Beckner, Pat Kyle Douglas, Alan Heufel, Jim Wilkerson, Chris Pickering

Bell, Jim Alex G, Alan H, Keith S, Matt P, Mike B, Rick C, Rod F

Belzer, Dan

Boehringer, Kevin SIRNA, HEIFORD, DOUGLAS, BROSEIT, DAYAL, HAWKINS, MORTKO

Bovard, Zach

Brosseit, Mike

Brown, Erin Juaine, Alan Heiford, Mike Brosseit, Sheri, Das, Linda Adams, Mike Darby, Matt Phas, Stephanie, Rich, Janet

Cocherl, Stephanie

Cunningham, Rick

Cussen, Kathleen Sheri M, Alan H, Rick S, Phil G, Jeff M, Chad T, Bill S

Darby, Mike Jim Bell, Erin Brown, Stephanie Cochert, Vivek, Rod, Das, Ed, Chris P, Jerry Rich, Keith, Janel, Ken York

Dayal, Vivek Janet S, Cliff OB, Kevin B, Rick S, Das H

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean

Foster, Rod Mike Darby, Bryan Rupp, John Kennedy

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Flessen, Dave Linda Adams, Pat Buckner, Keith Skiringer, Alan Goodheart - Jonof Colomad - Mike Darby, Kathleen Cussen
- Giordano, Phil Rob & Sheri M, Rick & Dill S Kathleen C. Rick W
JFK JHM in Dan B.
- Goodheart, Alan ADAMS - DARBY - FELTON - KENNEDY - MORGAN - O'BRYAN - SHELTON - STONE - TERSTRIEP
- Goodheart, Bruce _____
- Hardin, Das Chris P, Eym B, Mike D, Mike K, Alan H, Bert O, Ed H, Linda A
Jeff M, Mike D.
- Hawkins, Darryl NEIL S. SHERI M. ERIN B
- Heriford, Alan Das H, Eric B, Pat R, Rick S, Rob M, Amy A, Chris P, Dan B, Dagh
Jean S, Keith S, Linda A, Matt P, Mike M, Pat B, Rick C, Rick W, Jim B, Kevin B, Mark
- Holk, Dan Alan Heriford, Mike Darby
- Holland, Ed _____
- Hutchison, Ed _____
- Kennedy, John F. Red Foster, Alan Goodheart, Rick Wolventon, Linda Adams
Neil Spencer
- Kopplin, Mike Sheri, Neil Spencer, Das Hardin
Alan Heriford, Eric Brown, Linda
- Mellott, Mike _____
- Morgan, Jeff Alan Goodheart, Jim Jan, Rick W, Kathleen Cussen
- Mortko, Sheri Erin, Keith, Neil, Darryl, Rick W, Alan H, Alan G, Kathleen,
Stephanie, Janine, Mike K, Linda A, Ann W, Kenn B
- O'Bryan, Cliff Mike Dagh, Alan Goodheart, Chris Pickering
- Oettmeier, Dr. Bert DAS HARDIN, DAN HOLK, Tiler Webb
- Phar, Matt _____
- Pickering, Chris HARDIN, BELL, SHELTON, ASKURST, BROWN, DEKELAR, JERRY
RAPP, ADAMS, O'BRYAN, RAPP, BUCKNER, HERIFORD, MORTKO,
- Rapp, Bryan Red, Chad, Matt, Darryl
- Runyan, Joe _____
- Ryan, Pat LINDA ADAMS, JOHN KENNEDY, JIM BELL

Shelton, Jennifer Ashurst, Darby, Matko, Pickering, Sirna, Wilkinson
 Sirna, Richard Havel, Cockat, Vonn, Ozahy, Rosta, Baskin, Shterna
 Steve, Wilbur, Matko, Ginzburg, David, Berger, Taiting, Lisa, W. Brown

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Spencer, Neil Darryl Hawkins, JF Kennedy, Mike Kopplin, Phil Giordano, Bill Sirna, Shari Moroko, Erin Brown
 Steiniger, Keith Wolverton, Darby, Adams, Hutchinson, Heriford, Sirna, Phac, Moroko, Twigg, Giordano, Tierschop, Brassitt, Brang, Bell
 Stone, Janet Alana, Vener, Bear W, Richard, Ann

Terstriep, Janine Kevin York, Alan G, Erin B, Linda A, Shari M, Zack B, Keith S, Red F
 Trondson, Chad Rapp, Foster, Brassright

Twigg, Brad Keith S., Rick W.

Webb, Tyler Jeff Morgan, Erin Brown, Bert Oetmeier

Wilkinson, Ann Shari Moroko, Pat Beckner, Janet Stone, Chase Ashen C, Jenn Shelton, Erin Brown
 Williamson, Beverly

Wolverton, Rick

York, Kevin

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)