Lady Justice – the blindfold represents objectivity, in that justice is or should be meted out objectively, without fear or favour, regardless of money, wealth, power, or identity; blind justice and impartiality.

We all know that when you are dealing in today’s business world, there are two people you need not be without on your side – your accountant and your attorney. This week we learned a bit more about how it is not just what one learns in law school that makes the person – it’s their life, their character, their family, and their soul that molds who they are.

Each of us have a story – this week Chris Pickering of The Pickering Law Firm tried to help us understand What Makes Him The Lawyer That He Is.

Of course, Chris began by lending credit to Mom and Dad who nurtured him and taught him the beauty of life. He learned about art, music and dance at a young age while appreciating their beauty and values. His Dad was an Electrical Engineer (first to graduate college in his family). After being picked on (bullied in today’s terms), Chris’ Dad bought him boxing gloves, taught him how to hit and who to target, and that was all it took to garner confidence in taking care of the problem at hand.

His Mom taught him piano and he was always chosen to perform last at his recitals. But he learned you were never better than your last practice session.

His first job was cleaning pools. He lived in a community with great values, great friends — many worked in the emerging Space Program. (His Dad was responsible for the communications of the Apollo missions. That’s why they spent one Christmas in Houston, TX.)

Growing up in Iowa, Chris liked and wanted to attend Iowa State University. (There were drugs, protests and other assorted activities). Got his B.A. and his Masters in Poly Sci. and headed to Creighton Law School – graduated in the top 5% of his class.

Along the way, he remembered learning the game of chess from his father – he loved that game – it made him think ahead. He learned strategy. He also learned the consequences of not making the right move at the right time.

Continued on Page 4
UPCOMING
SPEAKERS
SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

Oct. 29 – Jim Bell of James D. Bell CPA at Deer Creek CC

Nov. 5 – Erin Brown of Dolce Bakery AT DOLCE BAKERY

Nov. 12 – Alan Goodheart of Goodheart’s Jewelry at Deer Creek CC.

Nov. 19 – Das Hardin of Village Flower Co. AT VILLAGE FLOWER CO.

Nov. 26 – NO MEETING – THANKSGIVING DAY!

Dec. 3 – Tyler Webb DDS at Deer Creek CC.

Dec. 10 – Janet Stone of REMAX State Line at Deer Creek CC
**SOMETHING NEW AND FRESH -**

**ROCK STAR STATUS !!**

This is ALL about YOU. We are all ROCK STAR’s in this group. So now’s YOUR chance to tell us why you shine. What projects you are working on, or what makes your business stand out from the rest. So get your ideas ready - you’ll be called soon to hear YOUR STORY !!

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**Trivia Question:-**

What film couple was portrayed by Marjorie Main and Percy Kilbride?

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**QUOTE OF THE WEEK**

By working faithfully eight hours a day you may eventually get to be boss and work twelve hours a day.

---

**THREE SIMPLE RULES IN LIFE**

1. If you do not GO after what you want, You will NEVER have it.
2. If you don't ASK, The answer will always be NO.
3. If you do not step forward, You’ll ALWAYS be in the same place.

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The first instruction given to the runners by the starter of a race is On Your Marks.
**Lady Justice** – the blindfold represents objectivity, in that justice is or should be meted out objectively, without fear or favour, regardless of money, wealth, power, or identity; blind justice and impartiality.

Cont’d From Page 1…

Today Chris continues to try and make sense out of the chaos in this wonderful world we all live in. When dealing with his clients, he wants to achieve the best results he can for them. Each case is totally different.

Most of the cases he administers are business related ones. Quite simply, it’s how do you get into business, how do you get out of a business, and how do you get paid for what you do. (He used to also participate in cases involving medical malpractice).

Like most of our businesses, it truly comes down to what kind of service you provide. But Chris says that you don’t get paid for your service – you get paid for your results (in his case). He continues to get those that seek his guidance and advice the best possible outcome. He does that by knowing what they want by asking them “What do YOU want to happen? It’s your money and time.” He tries to get there in the most efficient way.

Chris seems to be in a very good space in life right now, with his daughter as his law partner, working in his own firm with growth potential lurking in their future. And if your need for professional advice falls outside of their capacity to handle it, they have partners and resources they can call on to help with your particular situations.

To this end, Chris tries to find a balance between his work life and his family life. It is good to know someone so competent and yet so based in understanding the common needs of people. That is what comes from a great upbringing. The seed falls not far from the tree.

Thanks Chris for what you do for the Club and each of those that you have touched during your time being a Prospector.

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**BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY**
Let’s Go ROYALS !!!!!!!
PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Saturday, October 31st - KC FUN TROLLEY TOUR – departs from Union Station at noon promptly – lasts approx. 1 hr 45 min. – Cost $20 per person – several seats still available.

Tour of KC - we had one last year and for those of us that could go - it was a blast! That was when the picture was taken of the presidential candidate, Rich Sirna.

We will meet at the Union Station - most of us got there early and met inside and got on the Trolley at noon. The ride is about 1 hour and 45 minutes and takes us around the city at points of interest. You can bring your cooler with your beer or sodas & snacks. The cost is $20 per person. This will be billed on your next statement.

For those of you that would like to meet afterwards at the Italian restaurant Anthony’s downtown for a great Italian dinner, we can go afterwards and have dinner together there. This will be your own expense - always fun - great food - not pricey.

Call Janet on her cell or text her 913-481-4663 to put you on the list.

Monday, Nov. 2nd – Our next After The Facts is “BEFORE” the Facts – Come walk with Coach Jen and enjoy a cup of coffee (she will buy) for a lovely, leisurely walk to get your November and week started. 7:30 AM at the Starbucks located at 13480 Briar St, Leawood, KS 66209.

Nov. 28th – Give-A-Bear Assembly Day – Come help Kevin York and his crew stuff the boxes with bears ready for distributing to the families in need. A “Feel Good” Day!

Christmas Party Saturday, December 5th, 2015 – SAVE THE DATE - Details coming soon…………….
HOLIDAY GIVE-BACK TO GAP!

#CanIt & Donate!

For the months of November and December, MMP is collecting cans and/or non-perishable food items for Grandview Assistance Program (GAP). If a customer donates 5 or more items, they will receive $25 off of their service call! People may donate even if they do not have a plumbing issue, just call and we will come pick it up.
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<th>Attendance and Thank You's</th>
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X Goodheart, Alan
X Hardin, Das
X Hawkins, Darryl
X Heriford, Alan
X Holk, Dan
X Kennedy, John F.
X Kopplin, Mike
V Mellott, Mike
X Morgan, Jeff
X Mortko, Sheri
X O'Bryan, Cliff
X Oettmeier, Dr. Bert
X Phar, Matt
X Pickering, Chris
X Rapp, Bryan
X Runyan, Joe
X Ryan, Pat
PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Shelton, Jennifer  Nette, Pat, Wilkinson, Janine, Ashurst, Steiniger
Felton, Sirna, Darcy, Pickering, Herrford

Sirna, Richard

X Spencer, Neli  Janice, Terstiep, Kevin, YORK, rod foster

Steiniger, Keith  Wolverton, Darby, Herrford, Ray, Marta, Giordano, Brown
Kwiatzynski, Buscaglia, Eicker, Shelter, Adams, Sirna, Rotchings, Ashurst, Sussex, Webb, stall
Stone, Janet  Brand, Janene, Ed, DK Leary, Ketich, Kenan

Terstiep, Janine

Trudson, Chad

Twigg, Brad

X Webb, Tyler  Keith, Steiniger, Jennifer Shelton

X Wilkinson, Ann  Kevin, York

Williamson, Beverly

X Wolverton, Nick  Smith, (E) SMTH, M, Mike M, ANAN, Kevin, JACWET

X York, Kevin  du Bois, Ryan, S, D, Ruff, James, Foster, MACE, M, AM, viner, D, DS, H, PHI

GUESTS

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<tr>
<th>Name</th>
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