



Behind Every Good Business is a Great Accountant.

Last week we heard from **Chris Pickering of The Pickering Law Firm** – an Attorney at Law. As we all continue to grow our businesses, we realize the other key tool to our success – having an experienced accountant to track your profitability and help you project your future business plans.

We should be jumping for joy to have **Jim Bell of James D. Bell, CPA** as part of the Prospectors Club.

Jim talked of what he called “Random Thoughts of a CPA”, but he really had a plan, a direction he took us on to explain what he does.

Jim had several jobs, some involving computers, and lived in several locations around the country before landing in the Midwest. He has always had a proficiency for figures, and got his Masters in Accounting. He then began working with other firms, learning the ropes and what he really did not agree with. That’s what lead him to decide to go into practice for himself.

He calls himself the “Un-Accountant”. In the past he kept meticulous records of his billable hours and time spent on the phone. You would pass along your

work to a young college grad and then bill his hours with a profit attached.

Jim now chooses to bill by the job and is near completely paperless. He takes a look at all of your records before doing any back end reviews. And he does not charge for any initial consultations. It’s kind of like a physical exam in that he prescribes the work that needs to be accomplished and sets a fee up front or a range if there is other issues that may arise. And – phone calls are free (unless it takes a very complicated turn).

Jim does tax returns, keeps your books up to date, and takes care of having your taxes and critical deposits scheduled so you can take the time to run your business and not have to worry about them.

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Weekly Newsletter

www.prospectorsclub.com

November 5, 2015



**WE ARE AT DOLCE BAKERY,
3930 West 69th Terr.; Prairie
Village, KS MEET UP AT 7
AM; BREAKFAST AT 7:25;
SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

NEW FEATURE:- ROCK STAR STATUS

See Page 3

THANK YOU’S
See Page 8



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Chris Pickering, our Membership Chairman a call at 913-647-9019 or email at cfp@pickeringlawfirm.com before you visit our group so we can make sure there are no category conflicts with our current members.

Nov. 5 – Erin Brown of Dolce Bakery AT DOLCE BAKERY

Nov. 12 – Alan Goodheart of Goodheart's Jewelry at Deer Creek CC.

Nov. 19 – Das Hardin of Village Flower Co. AT VILLAGE FLOWER CO.

Nov. 26 – NO MEETING – THANKSGIVING DAY!

Dec. 3 – Tyler Webb DDS at Deer Creek CC.

Dec. 10 – Janet Stone of REMAX State Line at Deer Creek CC

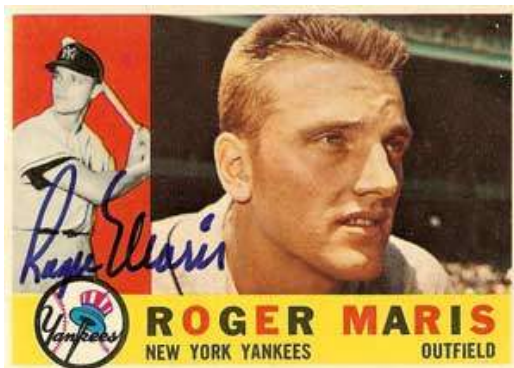


SOMETHING NEW AND FRESH - ROCK STAR STATUS !!

This is ALL about YOU. We are all ROCK STAR's in this group. So now's YOUR chance to tell us why you shine. What projects you are working on, or what makes your business stand out from the rest. So get your ideas ready - you'll be called soon to hear YOUR STORY !!

Trivia Question:-

What year did Roger Maris
hit 61 home runs?



QUOTE OF THE WEEK

People often say
that motivation
doesn't last.

Well, neither does
bathing. That's
why we
recommend it
daily. zig zlglar

The film couple that was portrayed by Marjorie Main and Percy Kilbride were Ma and Pa Kettle.

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Jim has a very open mind when it comes to what types of clients he will do work for. He seems to adapt his business model to his clients – some use Quick Books, some collect their paperwork and records and bring it all in to him in boxes, and there are even some that just keep notes and Jim works off those the best he can before having to go back to get answers to critical questions.

He also pointed out an example of a client that was complaining horribly about having to pay so much in taxes. Jim pointed out that he was reporting income of over \$750,000 – sometimes a nice problem to have.

And Jim told us that if you or someone you know are starting a new business, his best piece of advice is to take your profits and you keep half of it, but the other half you need to put it into a

savings account. This is used to take care of your self-employment taxes, Medicare, SSI, and other assorted payments that you may forget about if you had not set aside this cash.

And Jim also told us DO NOT use monies that are part of your 401K plan at the risk for penalties.

All great advice from the man who knows his numbers. If you need to learn more about how your business is doing or need some guidance, Jim Bell may be the phone call you need to make. And thanks goes out to Jim for all he does to keep our Club in financial stability.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

FUNDRAISER
AUCTION • RAFFLE • MIXER

to benefit: **NICK GIORDANO**
 and help offset costs of up-coming lung-transplant surgery



Friday, Nov. 6 • 6p.m.
The Social Event of the Season!
Bishop O'Hara Hall
 5111 E. 112th Street
 KCMO 64137

\$20 at the door

gofundme.com/822mwgq7  Share on Facebook


Auction Items Include:

Autographed Kenny Chesney Guitar <small>courtesy</small>	Weekend Stay at Residence Inn by Marriott Country Club Plaza <small>(Dinner Included)</small>
	Limo Service Joe B Limo

Proforma & Under Armor Swag & Much, Much More!

Catering by Coach's Bar & Grill
BYOB • Beer, Wine & Softdrinks Available

Music by Hanover Express - ALL MUSICIANS WELCOME!
Special Guest Bartenders: Amanda & Sammy



ED'S PRE-WAKE
 (May 11, 1941-Nov 16, 2036)

16 Nov @ 1830
Coach's Bar & Grill
 9089 W 135 Overland Park, KS

OPEN BAR **HEAVY HORS D'OEUVRE**

IN LIEU OF FLOWERS...
WOUNDED WARRIOR PROJECT
CHECK FOR THE WOUNDED WARRIORS

RSVP: ED 816.616.6138

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Nov. 28th – Give-A-Bear Assembly Day – Come help Kevin York and his crew stuff the boxes with bears ready for distributing to the families in need. A “Feel Good” Day!

Christmas Party Saturday, December 5th, 2015 – SAVE THE DATE - Details coming soon.....

HOLIDAY GIVE-BACK TO GAP!



#CanIt & Donate!

For the months of November and December, MMP is collecting cans and/or non-perishable food items for Grandview Assistance Program (GAP). If a customer donates 5 or more items, they will receive \$25 off of their service call! People may donate even if they do not have a plumbing issue, just call and we will come pick it up.



**MORGAN
MILLER
PLUMBING**

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- October 29, 2015

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda

Airey, Douglas DAVE FLETCHER, ERIN BROWN, DARBY HANKINS

Ashurst, Chase & Amy

Beckner, Pat Jim Bell, Ann Wellman, Rick Sarna, Dave Feldner
Alan Goodheart, Alan Herford

Bell, Jim

Belzer, Dan

Boehringer, Kevin STEINIGER, DARBY, SIRNA

Bovard, Zach

Brosseit, Mike

Brown, Erin Alan Herford, Dr. Sean Felton, Ken Eidson, Keith, Shari,
Das, Mike Darby, Matt Phav, Chris Pickering, Doug Airey

Cocherl, Stephanie

Cunningham, Rick Pat R. Rick W. Alan G. Sean F.

Cussen, Kathleen Keith S. Rick W. Dave F. Phil G.

Darby, Mike

Dayal, Vivek Rod F. Rick S, Cliff OB

Douglas, Kyle

Eckinger, Bill

Eidson, Ken Alan Herford, Mike Darby, Bryan Rapp, Keith Steiniger

Emerson, Bill

Felton, Dr. Sean

Foster, Rod Neil Spencer, Phil Giordano, Rick Wolterken
Vivek Dayal, Bryan Rapp

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave Linda Adams, Phil Giordano, Alan Goodheart
Rick Wolventon

Giordano, Phil _____

Goodheart, Alan COETTERL, DOUGLAS

Goodheart, Bruce _____

Hardin, Das MIKE A, Alan H, Jeff M, Chris P, Jen S, Rich S, Erin B, Phil G,
Chris P.

Hawkins, Darryl DICK W, KEVIN DUGAN

Heriford, Alan _____

Holk, Dan DARYL, EDSOP, YORK

Holland, Ed _____

Hutchison, Ed Ken, Keith, Mike, Janet, Pat, Ann

Kennedy, John F. _____

Kopplin, Mike _____

Mellott, Mike Giordano, Felton, JFK, York, Wolventon

Morgan, Jeff Linda Adams, Mike Darby, Alan Goodheart, Brad Trigg, Dan H.

Mortko, Sheri erin, Jen, Janine, Felici, Alan H, Keith, Rick

O'Bryan, Cliff VICK DALY

Oettmeier, Dr. Bert _____

Phar, Matt _____

Pickering, Chris _____

Rapp, Bryan _____

Runyan, Joe _____

Ryan, Pat _____

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Shelton, Jennifer Das, Wilkinson, Janine, Ashurst, Steiniger, Sirna,
Darby, Adams York
 Sirna, Richard Daryl Stone, Bethyn, Bethyn, Cussen, York, O'Brien,
Bell, George, Cochert, Hempel, Das, Cuddy, Adams, Das, Cuddy,
 Spencer, Neil _____

Steiniger, Keith Wolverton, Darby, Henford, Martke, Giordano, Brown, Sheldon, Sirna,
Edson, Cussen, Bell, York, Douglas, Morgan, Hawkins, Wilkinson,

Stone, Janet Alan, Jim, C, Ann, Janine, Kenneth & Talle

Terstriep, Janine Neil S, James S, Ken E, Kathleen C, Kevin Y,
Jennifer S, Rick W.

Trondson, Chad _____

Twigg, Brad Alan H.; Jeff Morgan; Chris Pickering

Webb, Tyler _____

Wilkinson, Ann _____

Williamson, Beverly _____

Wolverton, Rick KEITH S. JANINE T. DARYL H. ANNY W. STACIA M. Phil G.

York, Kevin DARBY, EDSON, TERSTRIEP, PHAR, STEINIGER, ASHURST, GOODHART, STONE,
WILKINSON, MELLOTT, SIRNA, SPENCER, SHELTON, BROWN, HOLK, COCHERT, HUTCHINSON,
FOSTER

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____