



***Take The Time to Make Sure You're Prepared When It Comes to Your Personal and Business Finances.***

We never fail to realize what a taxing time of year it is. OK. Pun intended. But you all know, this is when we all get stressed out, knowing we have to gather all of our bank statements, receipts, check registers and bills to get them ready to do what - figure how much money we owe Uncle Sam (and rarely how much Uncle Sam owes us). It's stressful, nerve-racking, makes your stomach turn upside down. But, it doesn't have to be.

You need someone that can help ease the burden cast upon us. Someone that is detail-oriented and is familiar with the rules and regulations. Thank goodness we have **Mike Mellott of MEM Accounting and Tax Service** to be ready at our beckon call.

Mike has worked with figures nearly all his life. The companies he served are major corporations that enlisted his skills to assist in budgeting, analyzing, and deciphering information that helped determine their successes and failures. He has since taken that skill set to another level, making it possible for individuals and small businesses be able to utilize his expertise and knowledge to help with their tax preparations. He's been doing this since 2009, the accounting and tax service. Mike deals mostly with

individual households, some single, others married with extended families. There are simple solutions and some much more complicated. That's what keeps Mike motivated daily. Never a dull moment.

He tends to end up visiting his clients in their home or business, and he says that he charges by the job (according to his mood that day). We learned from his speech that he enjoys math – and the task of analyzing results and gaining success at that. He is also a very organized person and enjoys “counting things”. Doesn't matter, he just likes numbers!! If you played “Office” as a kid, you know what your skill set entails.

Mike showed us several personality types and concluded that he felt he was more of an introvert. He says he has compassion for others while providing a logical plan to accomplish your goals.

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**Weekly  
Newsletter**

*"In all you say and do, always bring the best in you." by Dan Kahler*

[www.prospectorsclub.com](http://www.prospectorsclub.com)

**February 25, 2016**



**WE ARE AT DEER CREEK CC -  
7300 W. 133<sup>RD</sup> ST., OPKS.  
MEET UP AT 7 AM; BREAKFAST  
AT 7:25; SPEAKER AT 8 AM.**

**SPEAKERS SCHEDULE**

**See Page 2**

**NEW FEATURE:-**

**ROCK STAR STATUS**

**See Page 3**

**THANK YOU'S  
See Page 8**



## UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at [ksteiniger@idologymg.com](mailto:ksteiniger@idologymg.com) before you visit our group so we can make sure there are no category conflicts with our current members.

Feb. 25 – Derek Hobbs of GradSpecs at Deer Creek CC.

Mar. 3 – Ann Wilkinson – First National Bank Mortgage at Deer Creek Cc.

Mar. 10 – Bert Oettmeier DDS at Deer Creek CC.

Mar. 17 – To Be Announced

Mar. 24 – Cliff O'Bryan of Benefit Brokers at Deer Creek CC.

Mar. 31 – Doug Airey of Doug Airey Home Care at Deer Creek CC.



**SOMETHING NEW AND FRESH -**  
**ROCK STAR STATUS !!**

*This is ALL about YOU. We are all ROCK STAR's in this group. So now's YOUR chance to tell us why you shine. What projects you are working on, or what makes your business stand out from the rest. So get your ideas ready - you'll be called soon to hear YOUR STORY!!*

Trivia Question:-

What was the first Lifesaver flavor ?



**QUOTE OF THE WEEK**

**I CAN'T IMAGINE  
 A PERSON  
 BECOMING A  
 SUCCESS WHO  
 DOESN'T GIVE  
 THIS GAME OF  
 LIFE EVERYTHING  
 HE'S GOT.**

**WALTER CRONKITE**

QuotePixel.com

The names of the three tunnels dug by prisoners of war in the movie The Great Escape were Tom, Dick, and Harry.

## ***Take The Time to Make Sure You're Prepared When It Comes to Your Personal and Business Finances.***

Accounting is the language of business. It is the measure of how you do from day to day, month to month. There is Financial Accounting (more for businesses, utilizing reports and guides about how successful they are). Management Accounting helps managers make decisions using future reports and budgets. There is Auditing that helps verify assertions made by others. They are trying to confirm or disclaim opinions in a financial statement. And finally, there's Tax accounting that includes the actual making of tax payments or completing tax returns for business or personal use.

Mike tries to use business tax information systems that would help make his work so much better. It's best to just Make It Simple!! Here it is best to keep your business information and accounts separate from your personal taxes.

Mike says that an educated client is the best client. This holds so true for many in our fields.

Mike has shown strength and resilience in picking his fights and seeing best who to take on as a new client.

And when not playing with someone else's dollars, he is taking care of his lovely slice of heaven we all call and deck and backyard. It is wonderful to hear about his many accomplishments, and to see how proud he is of his family.

Mike serves the Club in many ways, most recently on its Board. We are always welcomed by a cheerful smile, and a thought for the day. What is so great – you never know what to expect and that's the way Mike likes it. Thanks for being a friend, and mentor, and a guardian of all things financial. We are all better because of your expertise and foresight. Keep counting!

## ***BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY***

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***Dates to Remember.....***

### ***BREAK OUT KC - GROUP ACTIVITY***

We got double-booked, so there will be a new date announced soon for the Breakout KC event upcoming.

### **Save the Date:**

**Sunday, April 3<sup>rd</sup> is the Annual Brew-to-Brew Run from Boulevard Brewing Co. to Lawrence, KS. Jennifer Shelton is organizing another group to participate. If you wish to run or even walk a segment or want to just come along for the ride, let her know as soon as possible. This is always a fun day and you will see lots of great sights along the way and meet some other crazy folks. Call Jennifer at 913-927-1113 or email at [jen@jennifersheltonbalance.com](mailto:jen@jennifersheltonbalance.com)**

## **PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES**

**Reconciliation Services Dinner / Fundraiser – Cliff O’Bryan - information to follow.**

### Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- FEBRUARY 18, 2016

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Adams, Linda

Airey, Douglas Phil Gardner, Dan Belzer, Rick Woodhead, Ann W. Kuson

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim Chris P, Keith S, Pat R.

Belzer, Dan Alan H. Alan G. Das Hardin, Neil Spencer

Boehringer, Kevin

Bovard, Zach Phar, Steiniger, York,

Brosseit, Mike

Brown, Erin Alan H., Janine Forstried, Cliff, Amy+Chase, Jeff Monaghan, Keith, Sheri, Das, Mike Darby, Matt Phar, Chris Pickering, Ann Wilkinson

Cocherl, Stephanie Mike Darby, Janine, Keith Plummer, Rod Foster, Kevin B. Alan Goodheart, Ann Wilkinson, Leigh Wagner, Kathleen Cussen

Cunningham, Rick

Cussen, Kathleen Dr. Sean, Keith, Phil, Rod, Das, Janet, Janice. All Prospected !!!

Darby, Mike

Dayal, Vivek

Douglas, Kyle

Eckinger, Bill

Eidson, Ken Alan Goodheart, Chris Pickering, Ed H. Johnson, Das Hardin, Sean Sheffer

Emerson, Bill

Felton, Dr. Sean Leigh Wagner, Linda Adams, Kathleen Cussen

Foster, Rod Mike Rosplin, Kathleen Cussen, Stephanie Cocherl

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Flessner, Dave Sean Felted, Linda Adams, Kevin Boerger, Alan Goodheart

Giordano, Phil Rick Wolverton  
Doug A, Jeff & Kathleen Sean F Sherr, M, Rick W  
Alan H Keith S, Mike M.

Goodheart, Alan \_\_\_\_\_

Goodheart, Bruce \_\_\_\_\_

Hardin, Das Kevin V, Jeff M, Alan H, Kathleen C, Jennifer S, Priscilla, Linda A, Ann W,  
Ken E, Erin B, Matt P, Chris P, Mike K, Mike D, Don Belzer, ~~Kevin~~

Hawkins, Darryl Phil G, KEVIN Y, NEIL S, RICK W, CHRIS A

Heriford, Alan Phil G, Don B, Rich S, JFK, Kevin V, Jim Bell, Das H, Rod F  
Keith S, Rick W, Sheri M, Janice T, Linda A, Mike B, Erin B, Pat Ryan

Hobbs, Derek Jennifer, Neil, Dave

Holk, Dan DARBY

Holland, Ed \_\_\_\_\_

Hutchison, Ed Ann, Mike D + M, Alan G

Kennedy, John F. ALAN HERIFORD, Linda Adams, Rick Wolverton

Kopplin, Mike \_\_\_\_\_

Mellott, Mike Gladys, Sylvia, Bill, Maryann

Morgan, Jeff EVERYONE CURRENTLY IN PROSPECTORS!

Mortko, Sheri Erin, Rick W, Alan H, Jen, Phil, Pat R

O'Bryan, Cliff VICK, Chae

Oettmeier, Dr. Bert \_\_\_\_\_

Phar, Matt \_\_\_\_\_

Pickering, Chris HARDIN, BELL, PHAR, BROWN, DARBY, STEITZ, DOUGLAS  
SIMPSON, BECKNER, ROSEIT, O'BRYAN, SPENSER

Rapp, Bryan Charles P, Rick W, Sean, Chad

Runyan, Joe \_\_\_\_\_

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

- Ryan, Pat
- Shelton, Jennifer *Darby, Eidson, Hobbs, Koppin, Markko, Pickering, Sirna, Steiniger, Terstriep, Wilkinson, Wolverton*
- Simpson, Brownie *Janet Stone, Alan Carlheart*
- Sirna, Richard *Hayford, Conch Joe, Trusty Simpson, O'Brien*
- Pickering, Stephen *Stone, Neelt, Royal, Ed, Len, Keith*
- Spencer, Neil *Kathleen Cussen, Mike Darby, Derral Hawkins, Derek Hobbs, Chris Pickering, Kevin York*
- Steiniger, Keith
- Stone, Janet *Ann, Janine, Brownie, Phil A.*
- Terstriep, Janine *Janet, Phil, Rich, Kathleen, Jeff, Kevin, Jenn, Zack, Linda, Sheri, Edin, Alan H, Stephanie*
- Trondson, Chad
- Twigg, Brad
- Wagner, Leigh *Kathleen Cussen, Janet Stone, Stephanie Cichon, Sean Felton, Keith Steiniger, Rick Wolverton, Sheri Markko*
- Webb, Tyler
- Wilkinson, Ann *Pat Beckner, Derral Hawkins, Doug Hines, Ed Hinkle, Erin Brown, Janet Stone, Jennifer Saulters, Mike Kelly, Rick Wolverton*
- Williamson, Beverly
- Wolverton, Rick *DOUG A. JENN DANIE F. BRYAN R ANN W.*
- York, Kevin

**GUESTS**

Name	Name of Business	Your Position (owner, sales, etc.)