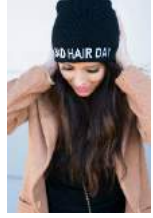


## Capping Off a Recurring Beauty Issue



7:00 am is early – more so for some than others. We all try to set our alarms with

plenty of time to do all our essential personal tidiness. A few sometimes have life get in the way – a later than normal Wednesday night, watching TV and can't fall asleep. And sure enough, the second alarm goes off, and you have 40 minutes to clean, dress, and drive to Deer Creek.



As you pull in to the parking lot, and



the sun is just rising – BAM – your mirror tells you the sad news – BAD HAIR DAY But Thank God for the faithful cap, **Kathleen Cussen?** (I'm sure there are others who have done the pony tail or bun too.) Thank Goodness for **short hair – or no hair**, right **Ed Hutchison, Mike Brosseit, and Ken Edison?** Continued on Page 2.

## Exciting News for Nick Giordano – Alternative Plan is In Place for Needed Lung Transplant

Just when things seem like they hit a brick wall, you never know what lies around the next corner. We all know **Nick Giordano** has been waiting for a match to get a new **set of lungs** for some time now, and opportunity has presented itself, but timing wasn't right.



So the doctors have started thinking creatively, and may have come up with the best plan yet. That's right – Nick's wish is to **breathe heavily** once again, so his doctors in St. Louis have devised a way for him to do just that. They have several choices for lung

donations available. Seems they have "more than they need" anyway. As soon as



they make a blood type match, Nickey..... I mean Nick – will be off his machines and ready to

take on the world again.

(And **Phil Giordano** was happy to hear the "Doctor's Prognosis" before this news was released for publication). See Page 2.

## Congratulations on Their New Baby Boy – John C. Brown III

We all have been waiting anxiously for week 40 – the end of the third trimester, and we found out the great news – **Erin and John Brown** are now the proud parents of **John C. "Jack" Brown III**.



We here at Prospectors have the **exclusive baby photos** of Jack taken just hours after his birth. He was in "the oven" for just 6,552 hours at 350 degrees.



His skin color is a beautiful nice dark roasted complexion. Not much hair yet, and may not have much for a while.

His grandparents are so proud too. They wanted to do nothing more than to nibble on his little toes. Continued on Page 2.

## The Rye Studio Has Become "King of the Sofa"

It has been a long time coming, we all have seen it. In their posts on



Facebook and Instagram, and when they shared their portraits of Prospector members and their families. You know what we speak of – those lovely sofas that serve as a backdrop for pictures of kids, teens, families, and pets. They are indeed the king when it comes to using a sofa as a backdrop for their portraits.



It began with just one, and now they have what seems like a dozen different ones. Amy

says these really pull the focus of her subjects into a tight area, and no matter where they are - in a field, the Bottoms, or a bridge in KCKS, it always looks right. And Chase is ecstatic – "This whole deal is JUST SOFA KING WONDERFUL !!!". See more on Page 2.

## Coach's Adding Full Blown Breakfast Menu Soon



**Mike Darby at Coach's Bar & Grill** has a brand new feature - he named it

**Ricky's breakfast** – When your belly says "I'm hungry" and your mind says "I can eat more than that." Forget your cholesterol, forget your triglycerides. Go for the gusto! Right **Rick Wolverton?**



You know it's good when your heart beats fast like a little bunny rabbit. Continued on Page 2.



## So How Much Do YOU Really Know About Your Health Insurance? Is It The Right Plan For YOU?

*(Continued from Page 1)*

### **APRIL FOOL'S TO YOU !!!!**

(OK..so we're *very close* to April Fool's Day)

Hope we once again caught you off guard as you opened your weekly newsletter. Each year we thank those courageous souls that allow themselves to have a bit of fun poked their way. In no particular order, we thank **Mike Brosseit, Erin, John, and Jack Brown, Kathleen Cussen, Ken Eidson, Ed Hutchison, Nick and Phil Giordano, Amy and Chase Ashurst, Mike Darby, & Rick Wolverton.**

***Get creative, and see who you can catch on April 1<sup>st</sup> !!***

Over the last 3 years there have been some major changes in the ways people are now insured. Thanks to President Obama, he passed the Affordable Care Act (ACA) also known as Obamacare. That has given millions of Americans the chance to have insurance when maybe they could not have afforded it, or they had pre-existing conditions that are now NOT excluded, meaning insurance companies no longer can charge them high rates or not insure them at all.

They have to insure them under the Act. How do we know all this? Thank goodness we have someone that has gathered over 20 years of experience at insuring small to medium companies with health insurance and company benefits that fit them best. That expert is none other than **Cliff O'Bryan of Benefit Brokers LLC.**

Cliff tries to find the right fit for you or your company. They are great at expediting the enrollment process, as well as unenrollment. But where they shine is helping you when you have insurance claims issues that seem to get out of control. Cliff can walk you through it or actually handle the minutia rather than you. One example he gave was there is so much miscoding of processes and

procedures lately, that you need a "program" just to keep up with the players.

He hails from humble beginnings, before heading off to Notre Dame. It was happenstance that he met his wife who attended nearby St. Mary's College, and the rest is history.

After spending several years working in a charcoal plant in Arkansas, and then in package manufacturing for nearly 10 years, a friend suggested that he might be better suited to become a part of the great insurance industry. Cliff took him up on his offer.

Cliff talked in length about Affordable Health Care. This has been the biggest change to the insurance industry in decades. A definitive drawback is in dealing with the government. There is not a lot of support, and the amount of time that Cliff and his associates commit to this (it takes 3-4 hours just to get someone signed up, as you are waiting on the phone for confirmations). And all this while working for reduced commissions, less than his regular agency accounts provide.

It does give those more affordable health care, and surprisingly, they rate males and females the same. It is rated by age ranges. They have what is called a three time rule. You cannot charge your oldest most at risk individual more than three times the youngest healthiest, low risk person. Ex – a 65 year old can only be three times a 21 year old in premiums. This puts the young in the program at a disadvantage.

Continued on Page 4.....



## Weekly Newsletter

*"In all you say and do, always bring the best in you." by Dan Kahler*

[www.prospectorsclub.com](http://www.prospectorsclub.com)

**March 31, 2016**



**WE ARE AT DEER CREEK CC -  
7300 W. 133<sup>RD</sup> ST., OPKS.  
MEET UP AT 7 AM; BREAKFAST  
AT 7:25; SPEAKER AT 8 AM.**

### SPEAKERS SCHEDULE

See Page 2

**NEW FEATURE:-  
ROCK STAR STATUS**

See Page 3

THANK YOU'S  
See Page 8



## UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at [ksteiniger@idologymg.com](mailto:ksteiniger@idologymg.com) before you visit our group so we can make sure there are no category conflicts with our current members.

Mar. 31 – Doug Airey of Doug Airey Home Care at Deer Creek CC.

Apr. 7 – Rich Sirna of Sirna Bros. Hauling at Deer Creek CC.

Apr. 14 – Brownie Simpson of Kansas City Catering AT Kansas City Catering

Apr. 21 – Zach Bovard of Tight Solutions at Deer Creek CC.



**SOMETHING NEW AND FRESH -**  
**ROCK STAR STATUS !!**

*This is ALL about YOU. We are all ROCK STAR's in this group. So now's YOUR chance to tell us why you shine. What projects you are working on, or what makes your business stand out from the rest. So get your ideas ready - you'll be called soon to hear YOUR STORY!!*

Trivia Question:-

What was the food of the Greek Gods called?



**QUOTE OF THE WEEK**

Change the changeable, accept the unchangeable, and remove yourself from the unacceptable.

The only member of the WJM-TV news crew not fired in the last episode of the Mary Tyler Moore Show was Ted Baxter.

## ***So How Much Do YOU Really Know About Your Health Insurance? Is It The Right Plan For YOU?***

Cliff says that since it was instituted 3 years ago, the rates continue to rise. There is no negotiating at all, and more rules continue to be added, making their job even more difficult. Health insurance companies are gobbling up each other, consolidating into fewer and fewer. In the not too distant future, there may only be three major companies – Aetna, Blue Cross – Blue Shield, and United Healthcare.

It depends where things head after our wonderful election process culminates in November, but chances are that no matter who is elected, we may be headed to Universal Healthcare. Everyone will have insurance, but some will have different levels of service than we have now.

There are pluses and minuses to it, but it is what is in Canada and Europe, and may transition here sooner than later. Cliff says that the landscape will continue to change; there will be losers and winners.

What you have noticed also in the past few years is the trend to having nurse practitioners who are serving the public in a capacity that helps relieve the burden on medical doctors. This is not a bad thing. Even larger companies are putting nurse practitioners on site to take care of minor issues and keep their work force healthy.

Too much to decipher in 30 minutes, but if you still have questions on how this all impacts you or your employees, take the time to call Cliff and see what advise he can send your way. You'll be so glad you have that peace of mind.

Thanks Cliff for what you bring to the table every time you speak to the group.

## ***BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY***

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### ***Dates to Remember.....***

### ***BREAK OUT KC - GROUP ACTIVITY***

**Same original group scheduled for Thurs. April 7<sup>th</sup> at 6:40 pm and 7:00 pm. See Kathleen for more details.....**

**Sunday, April 3<sup>rd</sup> is the Annual Brew-to-Brew Run from Boulevard Brewing Co. to Lawrence, KS. Jennifer Shelton is organizing another group to participate. If you wish to run or even walk a segment or want to just come along for the ride, let her know as soon as possible. This is always a fun day and you will see lots of great sights along the way and meet some other crazy folks. Call Jennifer at 913-927-1113 or email at [jen@jennifersheltonbalance.com](mailto:jen@jennifersheltonbalance.com)**

## Open Positions at Dolce Bakery



**Dolce Bakery is a locally owned, scratch bakery located in the Village Shops. We are currently filling PT and FT positions throughout the bakery. Our team consists of creative, committed, and uplifting people. We are seeking friendly individuals that are excited to be a part of this growing, busy bakery and connect with our customers with warmth and enthusiasm.**

**Applicants must bring a positive, professional attitude and a passion for creating products with detail and care and communicating this passion to our customers.**

**Retail or baking experience is preferred and applicants must be willing to work flexible hours including weekends.**

**To apply, please go to [dolcebakes.com/joinourteam/](http://dolcebakes.com/joinourteam/) and submit the application form.**

**PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES**

## Reconciliation Services Dinner / Fundraiser – see Cliff O’Bryan.....



### SAVE THE DATE!

for our 4th Annual Troost Jazz & Soul Experience, Friday May 6, 2016 at the historic Rumley Tractor in the West Bottoms, Kansas City.

Get dolled up and don your dapper duds for our extravagant jazz gala, enjoy a silent auction, cocktails, a three course dinner, and live entertainment!

Please join us for an exciting evening celebrating the strength and beauty of the people we serve.

Space is limited. For more information on sponsor packages and to pre-order your tickets visit:

[www.RS3101.org/TroostJazzandSoul](http://www.RS3101.org/TroostJazzandSoul)



This charity gala benefits Reconciliation Services at 31st and Troost. We build community by revealing the strength of those we serve, providing emergency services and promoting self-sufficiency.

## **Tour de Hope Benefit** – *Bringing Hope to Deserving Local Charities Through an Uncommonly Fun Cycling Event!!*



The TOUR de HOPE Charity raised funds in excess of \$12,000 for last year's charity, the Hope Center Technology and Leadership fund. This year's efforts were realized through a variety of events; our annual TOUR de HOPE bike ride, a Texas Hold 'Em Poker Tournament, car wash and more.

- Sunday, May 1, 2016
- Metric Century/KOM ~ 7:30am
- Maggi Hacker 50 Mile ~ 7:30am
- 34 Mile/KOM Season Starter ~ 8:30am
- 14 Mile Fun Ride ~ 9am

### LOCATION:

- Liberty Memorial,
- Kansas City, MO
- Front lawn, near circle drive @ Main entrance
- See Keith Steiniger or Mike Darby for more information



### **Heading to Royals Stadium for Opening Day April 3rd?**

If you are and want to enjoy a GREAT Tailgate, check with **Brownie Simpson of Kansas City Catering.** He plans on being there, and for just \$25 you can get quenched and fed before the first home win of the season. Just let him know asap!



### Prospector's Breakfast Club

Attendance and Thank You's Meeting Date: - MARCH 24, 2016

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Adams, Linda \_\_\_\_\_

Airey, Douglas \_\_\_\_\_

Ashurst, Chase & Amy Ann W., Keith S, Chris P, Jan S, Sean E, Alan H, Phil G, Don H.

Beckner, Pat \_\_\_\_\_

Bell, Jim Alan G, Chris P, Jennifer S, Keith S, Matt P, Pat B

Belzer, Dan \_\_\_\_\_

Boehringer, Kevin SIRNA, DOUGLAS

Bovard, Zach JFK, Phil B, Keith S, Matt P, Chris P

Brosseit, Mike \_\_\_\_\_

Brown, Erin \_\_\_\_\_

Cocherl, Stephanie \_\_\_\_\_

Cunningham, Rick Li Wagner

Cussen, Kathleen \_\_\_\_\_

Darby, Mike \_\_\_\_\_

Dayal, Vivek Keith S, Chris P, Cliff OB, David F, Rick S

Douglas, Kyle \_\_\_\_\_

Eckinger, Bill \_\_\_\_\_

Eidson, Ken \_\_\_\_\_

Emerson, Bill \_\_\_\_\_

Felton, Dr. Sean Chase Day, Stephanie Cochert, Alan Harford, Dano Flessner, Rick Wolerton, Bryan Rapp, Linda Adams

Foster, Rod Stephanie Cochert, Alan Harford, Jen Shelton

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

- Flessner, Dave Rich Sirna, Bruce Stinson, Linda Adams, Vicki Dayal  
Alan Goodheart, Sean Felton
- Giordano, Phil Rich S, Alan Hansen S, Keith S, Mike M. Chase, A Zark B
- Goodheart, Alan BELZER, BGVARD, EDISON, FLESSNER, SIRNA,  
STONE
- Goodheart, Bruce \_\_\_\_\_
- Hardin, Das \_\_\_\_\_
- Hawkins, Darryl RICK W. PATR. CHRISTOPHER P
- Heriford, Alan \_\_\_\_\_
- Hobbs, Derek \_\_\_\_\_
- Holk, Dan DARBY, WOLVERTON
- Holland, Ed \_\_\_\_\_
- Hutchison, Ed \_\_\_\_\_
- Kennedy, John F. \_\_\_\_\_
- Kopplin, Mike Debra Adams, Alan Heriford, Daisy
- Mellott, Mike Wagner, Sirna, Giordano
- Morgan, Jeff \_\_\_\_\_
- Mortko, Sheri \_\_\_\_\_
- O'Bryan, Cliff Vicki Dayal, Chris Pickering, Jim Bell, Alan Goodheart.
- Oettmeier, Dr. Bert Mike Darby
- Phar, Matt \_\_\_\_\_
- Pickering, Chris HARDIN, BELL, PHAR, DARBY, SIBELTON, DOUGLAS, BECKNER,  
D'BRYAN, SKRISER, BROWN, BIVARD, DAYAL
- Rapp, Bryan \_\_\_\_\_
- Runyan, Joe \_\_\_\_\_

