Once again the tradition continues. It seems to be a reoccurring theme these past few months. But a nice theme to be repeating. We speak of one’s roots – from where we all get our legs. Not literally, but figuratively.

So many of us have European, Mediterranean, or Russian influences that have made US who we are. And again this week it comes from an unexplained but wonderful confluence – the blending of Irish Catholic and Italian. A combination too wonderful to question. Who comes from such a mix of culture and religion, cooperation and conflict, love and despair? None other than Rich Sirna of Sirna Brothers Hauling and Debris Removal.

But Rich would swear to you that he would not have it any other way. You see, he says that he was raised in a tradition of old family values. Respect your elders, speak when spoken to, and do as you’re told. OK, so he listened to a bit of that!

He tells of remembering his grandfathers who owned service stations, and the incredible work ethic they possessed. They worked long hours and hard labor to provide for their families what they did not have. Rich watched this growing up and practices it to this day.

The one commonality that his parents found was in the love of good food. His mother and grandmother excellent cooks in their own right. Rich says each holiday is a gastronomic experience. He tends to call both Thanksgiving and Christmas an “An Olympic Event” !!!

So as it happens, they (Rich and his brother Bill) were asked to help haul some stuff away for a friend, and they ended up getting paid to do this. Bingo – you know what – the idea lay right in front of them. They could haul people’s stuff away and get paid for it! Brilliant. But they did not want to become just trash haulers, glorified garbage men. No way!

So they decided to help people get rid of their unwanted treasures, and before hitting the landfill, they would attempt to recycle or donate whatever they could first. And you name it, they’ve seen it. Collectibles, furniture, home decorations, paper, boxes of people’s lives that most just want out of their site. Mom or Dad passed away or moved into a retirement home and the kids just need it out NOW! Call Sirna Bros.!!

They’ve cleared out basements, attics, and every room in between. They help many when they are remodeling, and contractors call asking them to come to a jobsite quick. Most of the time you will find either Rich or Bill on a jobsite with some of their crew.

You can’t say Rich has not paid his dues getting where he is today. As a young lad, he flipped pancakes at IHOP, worked as a lot of...
UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at ksteiniger@idologymg.com before you visit our group so we can make sure there are no category conflicts with our current members.

Apr. 14 – Brownie Simpson of Kansas City Catering AT Kansas City Catering

Apr. 21 – Zach Bovard of Tight Solutions at Deer Creek CC.

Apr. 28 – Leigh Wagner of KU Integrative Medicine at Deer Creek CC.

May 5 – John Kennedy of Economy Auto Salvage AT HIS LOCATION.

May 12 – Ed the Bug Guy of Frechin Pest Control
Something new and fresh - Rock Star Status!!

This is ALL about YOU. We are all ROCK STAR’s in this group. So now’s YOUR chance to tell us why you shine. What projects you are working on, or what makes your business stand out from the rest. So get your ideas ready - you’ll be called soon to hear YOUR STORY!!

Trivia Question:-

What soda fountain do Archie and his friends hang out at?

Quote of the week

Everything I like is either illegal, immoral, fattening, expensive or impossible.

The two Caribbean countries that make up the island of Hispaniola are Haiti and the Dominican Republic.
“To Invent Something Great, You Need Imagination and a Pile of Junk”.
–Thomas A. Edison

They are looking for some more part time employs, but it is hard to find those without a criminal background or a good driving record.

So, if you or someone you know has a house, a garage, a basement – anybody who has junk and wants it removed, Rich is your guy. As long as it is not alive and moving, it is fair game to be hauled away.

Looking over the next 5 years or so, they have plans to get a larger warehouse and utilize a transfer station to expedite some of their materials. No job is too big or too small. You can get anything hauled away in the “red truck” for a hundred bucks! And if you’ve got a whole house to clean out, that could run approx. $500 or more (depending).

So check them out on Facebook and other social media sites, as this is currently bringing them tons of referrals as well as all the networking groups like Prospectors they are members of.

Thanks Rick for serving as our President last year, contributing to our success, and here’s hoping that you continue to find riches in other people’s junk for many years to come.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

Come Hear Dave Flessner Speak on “Getting in Front of Your Decision Maker”

When: Thursday, April 14, 2016, 9:00 to 10:00am
Topic: “Getting In Front of Your Decision Maker (and Keeping the Momentum Going)”

Dave Flessner invites you to The Sales Club of Overland Park to our monthly meeting. This month, we will tackle the topic of “Getting In Front of Your Decision Maker (and Keeping the Momentum Going).”

Voice Mail, Gate Keepers, Email- There are a multitude of obstacles keeping the modern sales person from getting to the key decision maker. Come join us for discussion, strategizing, and sharing of best practices from other sales professionals in the club.

Join us on Thursday, April 14th at 9 am when we will dive into the perils and paths to success for that first key step in the sales process. Guests and non-members are welcome.

The Sales Club meets on the second Thursday of each month at the ACA Overland Park location. Come and meet with other seasoned sales veterans and to hear first-hand from their experiences. The ACA Sales Club is an organization with one mission: to provide tools and practical insights for sales professionals. The Sales Club is for sales professionals 100% dedicated to success and to maximizing their potential.

The Sales Club hosts a monthly Sales Meeting featuring the VP’s of Sales, Sales Directors, and District Managers from the leading companies in the metro area. You will benefit from their experiences, hear their stories, and have an opportunity to learn from the best.
So................What are YOU doing Thursday night?

A TASTY WAY TO HELP.
BROWNIE NIGHT – THURSDAY APRIL 14TH 6-8PM

Join us for our first Brownie Night of the year. We will have our Bittersweet, Espresso and Dark Truth Stout brownies available topped with Clace Ice Cream, all to benefit Hands to Hearts who will be on-site with their traveling Bookmobile. If you have gently used children’s books or clothes you wish to donate feel free to bring them to Brownie Night.
PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Reconciliation Services Dinner / Fundraiser – see Cliff O’Bryan.....

SAVE THE DATE!

for our 4th Annual Troost Jazz & Soul Experience, Friday May 6, 2016 at the historic Rumley Tractor in the West Bottoms, Kansas City.

Get dolled up and don your dapper duds for our extravagant jazz gala, enjoy a silent auction, cocktails, a three course dinner, and live entertainment!

Please join us for an exciting evening celebrating the strength and beauty of the people we serve.

Space is limited. For more information on sponsor packages and to pre-order your tickets visit:

www.RS3101.org/TroostJazzandSoul

This charity gala benefits Reconciliation Services at 31st and Troost. We build community by revealing the strength of those we serve, providing emergency services and promoting self-sufficiency.
The TOUR de HOPE Charity raised funds in excess of $12,000 for last year’s charity, the Hope Center Technology and Leadership fund. This year’s efforts were realized through a variety of events; our annual TOUR de HOPE bike ride, a Texas Hold ‘Em Poker Tournament, car wash and more.

- Sunday, May 1, 2016
- Metric Century/KOM ~ 7:30am
- Maggi Hacker 50 Mile ~ 7:30am
- 34 Mile/KOM Season Starter ~ 8:30am
- 14 Mile Fun Ride ~ 9am

LOCATION:

- Liberty Memorial,
- Kansas City, MO
- Front lawn, near circle drive @ Main entrance
- See Keith Steiniger or Mike Darby for more information
WHO: YOU AND YOUR FRIENDS

WHAT: STRAWBERRY HILL MUSEUM 5K WALK/RUN

WHEN: SATURDAY APRIL 23, 2016 REGISTRATION 7 AM

WHERE: STRAWBERRY HILL MUSEUM COURTYARD

WHY: TO BENEFIT RENOVATIONS FOR THE MUSEUM

EACH ENTRY FEE IS $35.00 AND ALSO GETS YOU A FREE T-SHIRT
REGISTRATION CAN BE FOUND ON OUR WEBSITE AT
WWW.STRAWBERRYHILLMUSEUM.ORG
OR CALL THE MUSEUM AT 913.371.3264

The First Annual Strawberry Hill 5K Run/Walk promises to be a fun filled experience, April 23, 2016. Runners/Walkers come from all nationalities and from all different ages, shapes, sizes and speeds. Whether you are a weekend run warrior or a stroller around the park walker, this 5K will take you from Strawberry Hill Museum, through the historical neighborhood. Experience the past as you wind your way through this unique neighborhood and see the charm and quaintness that the ethnic immigrants created when they settled on the hill.
Prospector’s Breakfast Club

Attendance and Thank You’s

Meeting Date: April 7, 2016

PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

- Adams, Linda
- Airey, Douglas
- Ashurst, Chase & Amy
- Beckner, Pat
- Bell, Jim
- Belzer, Dan
- Bovard, Zach
- Brosseit, Mike
- Brown, Erin
- Cocherl, Stephanie
- Darby, Mike
- Dayal, Vivek
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken
- Emerson, Bill
- Felton, Dr. Sean

- Jim Bell
- Stephanie Cocherl, Jeff Stinson
- Rich Simon, Chris Pickering, Alan Herwood, Mike Darby
### Prospector Breakfast Club

**Date:** 4/7/2016

**Please place “X” in front of name if attending meeting**

<table>
<thead>
<tr>
<th>Name</th>
<th>Attendance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Giordano, Phil</td>
<td>X</td>
</tr>
<tr>
<td>Goodheart, Alan</td>
<td></td>
</tr>
<tr>
<td>Goodheart, Bruce</td>
<td></td>
</tr>
<tr>
<td>Hardin, Dan</td>
<td>X</td>
</tr>
<tr>
<td>Hawkins, Darryl</td>
<td></td>
</tr>
<tr>
<td>Heniford, Alan</td>
<td>X</td>
</tr>
<tr>
<td>Hobbs, Derek</td>
<td></td>
</tr>
<tr>
<td>Holk, Dan</td>
<td>X</td>
</tr>
<tr>
<td>Holland, Ed</td>
<td></td>
</tr>
<tr>
<td>Hutchison, Ed</td>
<td>X</td>
</tr>
<tr>
<td>Kennedy, John F.</td>
<td>X</td>
</tr>
<tr>
<td>Kopplin, Mike</td>
<td>X</td>
</tr>
<tr>
<td>Mellott, Mike</td>
<td></td>
</tr>
<tr>
<td>Mortko, Sheri</td>
<td></td>
</tr>
<tr>
<td>O'Bryan, Cliff</td>
<td>X</td>
</tr>
<tr>
<td>Oettmeier, Dr. Bert</td>
<td></td>
</tr>
<tr>
<td>Pharr, Matt</td>
<td>X</td>
</tr>
<tr>
<td>Pickering, Chris</td>
<td>X</td>
</tr>
<tr>
<td>Runyan, Joe</td>
<td></td>
</tr>
</tbody>
</table>
PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

✓ Ryan, Pat
✓ Alan Herbert
✓ Darrell Hawking
✓ Janet Stone
✓ Jim Bell
✓ Kevin York
✓ Rich Sirna
✓ Rick Wolverton
✓ Sheri Mote
✓ Shelton, Jennifer
✓ Simpson, Brownie
✓ How Flesner
✓ Mike Koplin
✓ Mike Dady
✓ Sirna, Richard
✓ Junior
✓ Tonnies
✓ How to Brew Beer from Yeast
✓ Prospects
✓ Wood
✓ William
✓ Kevin
✓ Sbarra
✓ Kaukauna
✓ York, Kevin
✓ Matty
✓ Mike
✓ Pitt
✓ Rich
✓ Gary
✓ Steve
✓ Mike
✓ Jdm
✓ Kevin York
✓ Wolf
✓ Tom

GUESTS

<table>
<thead>
<tr>
<th>Name</th>
<th>Name of Business</th>
<th>Your Position (owner, sales, etc.)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>