



Mirror Mirror on the Wall, Should I Invest My Money or Spend It All ??

Look in the mirror. None of us are getting any younger. Now we're not saying any of you are kicking the bucket soon. But we all need to be thinking about our future, not only our health and well-being, but financially as well. We need to be paying attention to how we are investing our hard-earned dollars to make sure we are maximizing our potential and that we are comfortable with the risk level we choose. So how the heck can you gain the benefits of making these important decisions on your own? It's impossible – there are literally not enough hours in a day!

That's why you need a guide, an advisor if you will, to take you by the hand and help you evaluate the larger picture, and see how you can best benefit from his or her expertise. There are many choices out there, but the person who comes to mind within our Club is the one with the most experience at doing his job – that's **Ken Eidson of RBC Wealth Management**.

Ken has literally dedicated his life to learning how to make sure YOU make the best choices when it comes to your money. Interesting that financial advising is all RBC does – others are owned by banks or insurance companies, and they have numerous other products they tell you about, but not Ken. He can refer your inquiry to people he knows that can assist, but that is not his strength. Ken has taken years to build his client list, many of them are watching their retirement accounts with eagle eyes.

So many of us were thinking "Exactly where should I be putting my money? What should I invest in?" Today there is tons of information out there for the taking, but

Ken's job is to help you invest wisely with the goal of supplementing your retirement dollars. Ken's first question is **what is the purpose of your money?** Do you need immediate income? Are you young enough that you can be a bit more aggressive with your investments? Or do you want to protect your principal and accept a lower but more secure rate of return? Having the answers to these and other questions comes from many years of experience, watching how the markets react to the world economy, politics, and events around the world. So much can create ups and downs in your investments.

Ken says that a great referral for him would be anyone that acknowledges they need help with their investments, or currently has money in motion and wants someone to help manage those moves to optimize the returns.

And he has a great team at RBC, many who have been with him since his early days. Cheri Beard has been his administrative liaison for many years, and he has others that handle marketing, social media, client services, and now has a young partner in place so that if Ken chooses to retire or at least cut back in 7 to 8 years, he has him in place for that eventuality.

Continued on Page 3.....



Weekly Newsletter

"In all you say and do, always bring the best in you." by Dan Kahler

www.prospectorsclub.com

July 7, 2016



**WE ARE AT DEER CREEK CC -
7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

**THANK YOU'S
See Pages 5-7**



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at ksteiniger@idologymg.com before you visit our group so we can make sure there are no category conflicts with our current members.

July 7 – Kevin Boehringer of BSE Structural Engineers at Deer Creek CC.

July 14 – Brad Twigg of Grandview Animal Hospital at Deer Creek CC.

July 21 – TBA

July 28 – TBA

Aug. 4 – Mike Darby of Coach's Bar & Grill AT HIS 103RD LOCATION.

Aug. 11 – Kevin York of York Contractors AT HIS LOCATION.

Aug. 18 – TBA

Aug. 25 – Rod Foster of BancCard at Deer Creek CC.

Trivia Question:-

What sea surrounds the Cayman Islands?



QUOTE OF THE WEEK



The clay targets used in trap or skeet shooting are called pigeons.

Con't. From Page 1.....

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We all know that Ken, like many of us, hails from strong family roots and an even mightier work ethic. His customer service experience came from selling bibles door-to-door at a young age, but it was a friend and co-worker that told him of an opportunity to become your own boss working in the investment industry. That is all it took to get him started.

He has worked for several regional and national firms. He has found it hard to settle with firms offering such varied products in so many financial categories. That is why the fit with RBC has worked so well for

him and his staff. Ironically, the people at RBC was at his very first firm he started with, so he has come full circle in his long and established career.

So, just like they say on TV, you should not make a decision on your investments based on advertising. But, if you need someone with years of experience in the market, who has managed portfolios of all sizes, and has the personality to listen to your questions and concerns, then you should find time to sit down with Ken and see what he and RBC can do for you or your family. It never hurts to get a second opinion.

Thanks Ken for being a long-time member of Prospectors and for your commitment to our success. Your service to the Club is greatly appreciated.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

None currently

Proforma IDology based in Lenexa is looking for a Customer Service Representative to handle general office duties and provide support to both customers and vendors.

Requirements:

- Experience in composing letters and business email
- Strong computer skills required with proficiency in Word, Excel and Outlook
- Great phone mannerisms with the ability to maintain a friendly demeanor on the phone when speaking to and assisting customers and vendors
- Experience in using research skills to troubleshoot customer/vendor issues and opportunities
- Must be able to multi-task in a fast paced, deadline driven environment

Responsibilities:

- Process, enter and follow through with all customer orders using various programs
- Product sourcing via researching through our vendor database and website
- Maintain positive customer and vendor relationships by handling their questions and concerns with speed and professionalism
- Office and administrative duties including but not limited to filing, checking mail and etc.

**Best Regards,
Keith Steiniger**

Proforma IDology Marketing Group

8218 Nieman Road, Lenexa, KS 66214
Direct: 913-735-2780 Office: 913-685-9098
ksteiniger@idologymg.com

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date: JUNE 30, 2016

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Adams, Linda Keith Stovin, Sen Felton, Alan Herford, JFR, Mike Darby, Dan Amy, Tylan Webb, Dave Flepner
- Airey, Douglas DAVE FLEPNER, KEITH STOVIN, SEN FELTON, ALAN HERFORD, JFR, MIKE DARBY, DAN AMY
- Ashurst, Chase & Amy CHRIS MANLY, JONAS RUS, RICK ERIN
- Beckner, Pat AMY, DANNY, JIM BELL, CHRIS PUKENY
- Bell, Jim BRYAN K, CHRIS P, DELORE H, MATT P, MIKE B, KEVIN G
- Belzer, Dan
- Boehringer, Kevin BROSSEIT, SIRNA, FELTON, HERFORD, COCHERL DOUGLAS
- Bovard, Zach
- Brosseit, Mike
- Brown, Erin
- Cocherl, Stephanie DANNY, JANNA, YORKS, MIKE DARBY, AMBER, KATHLEEN, ROD
- Cunningham, Rick
- Cussen, Kathleen ALAN G, ALAN H, SEAN F, LEGG W, STEPHANIE C.
- Darby, Mike
- Dayal, Vivek CLIFF O'B, RICKS, DAVE F
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken
- Emerson, Bill
- Felton, Dr. Sean COACH JEN, LUTHER WAGNER, ALAN HERFORD, LINDA ADAMS, MIKE DARBY, KATHLEEN CUSSEN, PAUL G, AMBER STWELL, JANNET, KEITH S, KEVIN B.
- Foster, Rod

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave Linda Adams, Darryl, Uwek, Keith, Alan G
Kathleen, Jeanine, Doug + Anna Beth, Kevin York

Giordano, Phil Amber S, Keith S, Pagan B, Alan H, Sherris M,
Rick W, Mike M, Derek H, Sean F.

Goodheart, Alan

Goodheart, Bruce

Hardin, Das

Hawkins, Darryl PAT R, CHRISTOPHER P, DOUG A, (ANNABETH/JANINE/PATTY)

Heriford, Alan

Hobbs, Derek Jennifer Shelton, Rich Wolberton, Ann Flessner, Phil Goodheart

Holk, Dan DARBY, PROSSEIT

Holland, Ed

Hutchison, Ed Ken, Mike, Janet

Kennedy, John F.

Kopplin, Mike

Mellott, Mike

Morko, Sheri Erin, Amber, Janine, Jen, Alan H, Alan G, Das, Kathleen
Mike B, Keith, Yorks, Arrey + Sunbaugh

O'Bryan, Cliff Uwek Dagal, Keith Steinger, Rich Sanna, Keith Stormer

Oettmeier, Dr. Bert Keith Steinger

Phar, Matt

Pickering, Chris HARDING; RELL; TWIGG; SIBELTON; DONLAT; BROWN;
DAYAL; FISCHTRIP; ASHROST; PHAR; DARBY; WOLBERTON; BUCKNER; WAGNER
Rapp, Bryan

Runyan, Joe

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

___ Ryan, Pat _____

X Sewell, Amber Mike Brossert, Ed, Alan Heriford, Phil G, Sean Felton,
Sharon Mortko, Bryan Rapp, Keith S.

X Shelton, Jennifer Ashurst, Darby, Felton, Hardin, Heriford,
Mortko, Sirna, Steiniger, Wilkinson

X Simpson, Brownie Mike Darby, Amber

X Sirna, Richard Heriford, O Bryan, Steyn, Coakley, Poyel, Cosen, Brough
COAKLEY, PATTY, JAMIE, DOUG, ANNETTE, MORTKO, STAN, KIMSON
Spencer, Neil

X Steiniger, Keith Felton, Adams, Oetmeier, O Bryan, Coach Ter, Flessner, Sewell, Gussen
Holt, Wolverton, Darby, Heriford, Mortko, Giordano, Sirna

X Stone, Janet Ann, Ed, Janine, Pat Ryan, Phil

Terstriep, Janine Sean, Sheri, Chris P, Alan G, Doug, Kathleen
Tim, Coaches, Erin, Tyler, Erin Webb

Trondson, Chad _____

___ Twigg, Brad _____

X Wagner, Leigh Kathleen, Chris P, Mike K, hosts of progressredinner

X Webb, Tyler Phil Giordano, Doug & Annetek, Janie, Kevin & Patti, Kathleen, Mike Darby,
Alan Goodheart

X Wilkinson, Ann Ann Shelton, Kevin & Wanda, Pat, Stephen, Chris, Patsy, Phil Giordano
Dale, Gary, Gavin, Doug, Kathleen, Stan & Pat, York

X Wolverton, Rick KATHLEEN, DOUG, JANINE, AMBER CO, STAN
KEITH, PHIL G, MIKE O, NEIL SPENCER

York, Kevin _____

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)