Over these many years, we have found that a few of us live to the beat of a different drum. Some of us actually beat the drums. It is what has been done for thousands of years. Primates use pounding on their chests to communicate, and our ancestors used drums to send messages from tribe to tribe. What does that have to do with our discussion last week? Well, if you were there, it makes total sense. There is one member that has truly lived a full life so far. He is probably the most laid back member in Prospectors. Easy going, artistic, well connected. We speak of no one else than Darryl Hawkins of Innovative Designs and Renovations.

Darryl has learned and worked with architectural design since a very young age. But you gained a better understanding of how he ticks because he does indeed beat to a different drum. No iPad Powerpoint presentations for him – let’s bring out the high tech slide projector from the 1970’s. No formatting, reliable, only one cord to plug in. Easy on and off.

Even though Darryl went through his formal training, we discovered his real influences were not from the classrooms. It was from life experiences. His interactions with people, and his travels that have taken him both around this country and around the world. He loved Europe, and has visited there extensively. That has been a huge part of how he has utilized his design skills to create some very dramatic designs. Thinking outside the box if you will.

As a youngster he was a voracious reader, and artist, and photographer. He has won numerous awards that he is too proud to share. But it attests to his skills in all.

Another facet of his love of curves and lines is how it is used in the design of automobiles. He has what one would call a passion for them. He has owned, and worked on many different models and makes, from classics to rare and the collectible.

His love of creating a living space for his clients comes from the gathered learning and experiences he has had over these many years, as he pulls from those seeds he’s planted.

He has worked for larger architectural firms, but has truly found his niche in creating unique spaces in older buildings and historic areas of the city, especially the Crossroads and downtown. Darryl is smitten with the Urban Core.

What we took away from his presentation is how sincere he is as an artist and architect. He takes your ideas and expounds on them, creating the best in indoor and outdoor creations. You really need to take time over a beer or glass of wine and learn more of this passionate artist and professional designer. Thanks Darryl for giving all of us a better vision of what is possible and how imagination really works in today’s world.
UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at ksteiniger@idologymg.com before you visit our group so we can make sure there are no category conflicts with our current members.

July 21 – Pat Beckner of Beckner & Associates at Deer Creek CC.

July 28 – Brad Twigg of Animal Rehabilitation Center / Grandview Animal Hospital at Deer Creek CC.

Aug. 4 – Mike Darby of Coach’s Bar & Grill AT HIS 103 RD LOCATION.

Aug. 11 – Kevin York of York Contractors AT HIS LOCATION.

Aug. 18 – Keith Steiniger of Proforma IDology at Deer Creek CC.

Aug. 25 – Rod Foster of BancCard at Deer Creek CC.
**Trivia Question:**

*What ship bears the identification number NCC 1701?*

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**Quote of the Week**

"I dream of a better world where a chicken can cross the road without having his motive questioned."

---

The Lewis Carroll book introducing Humpty Dumpty to the world is called *Through the Looking Glass.*

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*Con’t. From Page 1……

All on Page One.*
BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Tom’s Town Distillery Tour and Flight

Here is the list of those that have confirmed they are going on Thursday August, 11th downtown to Tom's Town Distillery Tour. Each tour holds 15, so I need to line things up with Steve in regards to how many tours we need.

A new bit of information is that the club is going to pay for this outing ($10 tour)

If you are not on the list below and NOW intend on going to please let Kathleen Cussen know. Her email is: kcussen@hangerskc.com

List of reserved spots so far:- AS OF MIDNIGHT JULY 17TH

1. Stephanie
2. Jenn
3. Keith
4. Sheri
5. Rob
6. Dave
7. Rick C.
8. Amber
9. Bryan
10. Derek
11. Sean
12. Kevin
13. Kathleen
14. Ann
15. Doug
16. Annabeth
17. Ed
Proforma IDology based in Lenexa is looking for a Customer Service Representative to handle general office duties and provide support to both customers and vendors.

**Requirements:**

- Experience in composing letters and business email
- Strong computer skills required with proficiency in Word, Excel and Outlook
- Great phone mannerisms with the ability to maintain a friendly demeanor on the phone when speaking to and assisting customers and vendors
- Experience in using research skills to troubleshoot customer/vendor issues and opportunities
- Must be able to multi-task in a fast paced, deadline driven environment

**Responsibilities:**

- Process, enter and follow through with all customer orders using various programs
- Product sourcing via researching through our vendor database and website
- Maintain positive customer and vendor relationships by handling their questions and concerns with speed and professionalism
- Office and administrative duties including but not limited to filing, checking mail and etc.

Best Regards,
Keith Steiniger
Proforma IDology Marketing Group
8218 Nieman Road, Lenexa, KS  66214
Direct: 913-735-2780  Office: 913-685-9098
ksteiniger@idologymg.com

Hangers Cleaners is looking to fill two positions – a seamstress at their Plaza location; am sure some experience is preferred. And also a Store Driver for pickup and delivery of clean and unclean clothes to return to the main facility. If you know of someone that is looking for employment, or you could send this out to your network, please do so and refer them to Kathleen Cussen.

Please pay attention to Facebook and emails for fantastic Thursday Night events at Dolce Bakery featuring some of their outstanding baked goods for summer family nights.
Prospector's Breakfast Club

Attendance and Thank You's  Meeting Date:____________________

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda

Airey, Douglas

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim

Belzer, Dan

Boehringer, Kevin

Bovard, Zach

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie

Cunningham, Rick

Cussen, Kathleen

Darby, Mike

Daval, Vivek

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean

Foster, Rod

Franco, Al

Garman, Mike

Glasper, Mark

Guthrie, Bob

Hale, Alan

Hartung, Ron

Henderson, Bill

Herr, David

Hollinger, John

Hull, Barbara

Karr, Ken

Keller, Rick

Knapp, Steve

Lehto, Steve

Longo, Paul

Lockett, Dennis

Lucas, John

Lust, Bo

Manning, Bob

Morgan, Urban

Murphy, Dan

Nelson, John

Orzech, Linda

Patterson, Jack

Phillips, Alan

Phillips, Don

Pike, Bob

Pond, Steve

Powers, Stephen

Prior, Tom

Reese, Rick

Reeves, Jon

Romay, Britta

Russell, Brian

Steele, Bob

Steele, Larry

Steele, Tim

Stevenson, Tony

Swan, Frank

Taylor, John

Thompson, Bob

Vogt, Bruce

Walden, Terry

Walsh, Mike

White, Bob

Williams, John

Wong, Linda

Xu, Mark

Yamamoto, Rob
PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

__ Flessner, Dave __________________________

__ Giordano, Phil __________________________

__ Goodheart, Alan __________ Denby, Mortko, Sirna

__ Goodheart, Bruce __________________________

__ Hardin, Das __________________________

__ Hawkins, Darryl __________ Keith, Pikes, Paul

__ Heriford, Alan __________________________

__ Hobbs, Derek __________________________

__ Holk, Dan __________________________

__ Holland, Ed __________________________

__ Hutchison, Ed ____________ Janet, Rich, Amber, Mike

__ Kennedy, John F. __________________________

__ Kopplin, Mike __________________________

__ Mellott, Mike __________ Giordano

__ Mortko, Sheri __________ Jeff, Phil, Amber, Janine, Rich, Erin, Alan G., Alan H.

__ O’Bryan, Cliff __________________________

__ Oettmeier, Dr. Bert __________________________

__ Phar, Matt __________________________

__ Pickering, Chris __________________________

__ Rapp, Bryan __________________________

__ Runyan, Joe __________________________
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**GUESTS**

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