

## PROSPECTORS BREAKFAST CLUB



## Do You Really Know What To Ask When You Are Looking to Design or Create a Fresh, New Space? How Would You Communicate with Your Designer or Architect?

Over these many years, we have found that a few of us live to the beat of a different drum. Some of us actually beat the drums. It is what has been done for thousands of years. Primates use pounding on their chests to communicate, and our ancestors used drums to send messages from tribe to tribe.

What does that have to do with our discussion last week? Well, if you were there, it makes total sense. There is one member that has truly lived a full life so far. He is



probably the most laid back member in Prospectors. Easy going, artistic, well connected. We speak of no one else than **Darryl Hawkins of Innovative Designs and Renovations.**

Darryl has learned and worked with architectural design since a very young age. But you gained a better understanding of how he ticks because he does indeed beat to a different drum. No iPad Powerpoint presentations for him – let's bring out the high tech slide projector from the 1970's. No formatting, reliable, only one cord to plug in. Easy on and off.



Even though Darryl went through his formal training, we discovered his real influences were not from the classrooms. It was from life experiences. His interactions with people, and his travels that have taken him both around this country and around the world. He loved Europe, and has visited there extensively. That has been a huge part of how he has utilized his design skills to create some very dramatic designs. Thinking outside the box if you will.

As a youngster he was a voracious reader, and artist, and photographer. He has won numerous awards that he is too proud to share. But it attests to his skills in all.

Another facet of his love of curves and lines is how it is used in the design of automobiles. He has what one would call a passion for them. He has owned, and worked on many different models and makes, from classics to rare and the collectible.

His love of creating a living space for his clients comes from the gathered learning and experiences he has had over these many years, as he pulls from those seeds he's planted.

He has worked for larger architectural firms, but has truly found his niche in creating unique spaces in older buildings and historic areas of the city, especially the Crossroads and downtown. Darryl is smitten with the Urban Core.

What we took away from his presentation is how sincere he is as an artist and architect. He takes your ideas and expounds on them, creating the best in indoor and outdoor creations. You really need to take time over a beer or glass of wine and learn more of this passionate artist and professional designer. Thanks Darryl for giving all of us a better vision of what is possible and how imagination really works in today's world.



## Weekly Newsletter

*"In all you say and do, always bring the best in you."* by Dan Kahler

[www.prospectorsclub.com](http://www.prospectorsclub.com)

July 21, 2016



**WE ARE AT DEER CREEK CC - 7300 W. 133<sup>RD</sup> ST., OPKS. MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.**

### SPEAKERS SCHEDULE

See Page 2

THANK YOU'S  
See Pages 5-7



## UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at [ksteiniger@idologymg.com](mailto:ksteiniger@idologymg.com) before you visit our group so we can make sure there are no category conflicts with our current members.

**July 21 – Pat Beckner of Beckner & Associates at Deer Creek CC.**

**July 28 – Brad Twigg of Animal Rehabilitation Center / Grandview Animal Hospital at Deer Creek CC.**

**Aug. 4 – Mike Darby of Coach's Bar & Grill AT HIS 103<sup>RD</sup> LOCATION.**

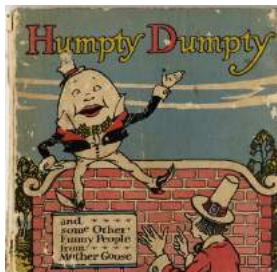
**Aug. 11 – Kevin York of York Contractors AT HIS LOCATION.**

**Aug. 18 – Keith Steiniger of Proforma IDology at Deer Creek CC.**

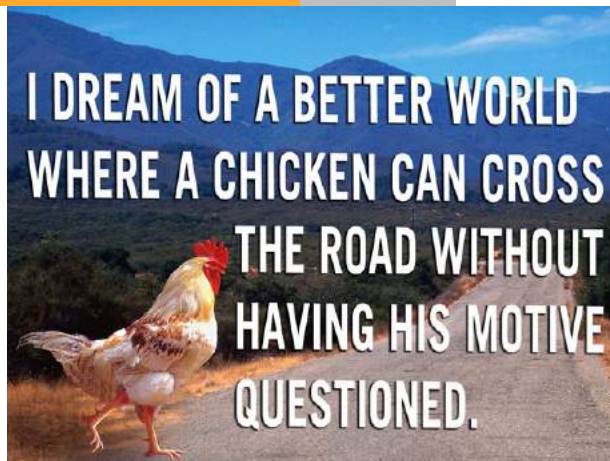
**Aug. 25 – Rod Foster of BancCard at Deer Creek CC.**

**Trivia Question:-**

**What ship bears the identification number NCC 1701?**



**QUOTE OF THE WEEK**



The Lewis Carroll book introducing Humpty Dumpty to the world is called - *Through the Looking Glass*.

*Con't. From Page 1.....*

***All on Page One.***

## BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

### PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Tom's Town Distillery Tour and Flight

Here is the list of those that have confirmed they are going on Thursday August, 11th downtown to Tom's Town Distillery Tour. Each tour holds 15, so I need to line things up with Steve in regards to how many tours we need.

A new bit of information is that *the club is going to pay for this outing (\$10 tour)*

If you are not on the list below and **NOW** intend on going to please let Kathleen Cussen know. Her email is: [kcussen@hangerskc.com](mailto:kcussen@hangerskc.com)

List of reserved spots so far:- **AS OF MIDNIGHT JULY 17<sup>TH</sup>**

1. Stephanie
  2. Jenn
  3. Keith
  4. Sheri
  5. Rob
  6. Dave
  7. Rick C.
  8. Amber
  9. Bryan
  10. Derek
  11. Sean
  12. Kevin
  13. Kathleen
  14. Ann
  15. Doug
  16. Annabeth
  17. Ed
-

**Proforma IDology based in Lenexa is looking for a Customer Service Representative to handle general office duties and provide support to both customers and vendors.**

**Requirements:**

- Experience in composing letters and business email
- Strong computer skills required with proficiency in Word, Excel and Outlook
- Great phone mannerisms with the ability to maintain a friendly demeanor on the phone when speaking to and assisting customers and vendors
- Experience in using research skills to troubleshoot customer/vendor issues and opportunities
- Must be able to multi-task in a fast paced, deadline driven environment

**Responsibilities:**

- Process, enter and follow through with all customer orders using various programs
- Product sourcing via researching through our vendor database and website
- Maintain positive customer and vendor relationships by handling their questions and concerns with speed and professionalism
- Office and administrative duties including but not limited to filing, checking mail and etc.

**Best Regards,  
Keith Steiniger**

**Proforma IDology Marketing Group**

8218 Nieman Road, Lenexa, KS 66214  
Direct: 913-735-2780 Office: 913-685-9098  
[ksteiniger@idologymg.com](mailto:ksteiniger@idologymg.com)



**Hangers Cleaners** is looking to fill two positions – a seamstress at their Plaza location; am sure some experience is preferred. And also a Store Driver for pickup and delivery of clean and unclean clothes to return to the main facility. If you know of someone that is looking for employment, or you could send this out to your network, please do so and refer them to **Kathleen Cussen**.



Please pay attention to Facebook and emails for fantastic Thursday Night events at **Dolce Bakery** featuring some of their outstanding baked goods for summer family nights.

### Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

July 14, 2016

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

- Adams, Linda
- Airey, Douglas
- Ashurst, Chase & Amy *Ann W., Chris P., Jen S., Alan H., Mike D., Rod F*
- Beckner, Pat *Jim Bell, Ann Wilkerson, Chris Peterson*
- Bell, Jim *Alan H., Kevin G., Pat B., Matt P*
- Belzer, Dan
- Boehringer, Kevin
- Bovard, Zach *Keith, Matt, Amber, Tyler, Kevin*
- Brosseit, Mike
- Brown, Erin
- Cocherl, Stephanie *Rod Foster, Kathleen, Mike Dawson, Janice Torskeip, Janet Stone, Amber Sewell, Matt Phis, Ann Wilkerson*
- Cunningham, Rick
- Cussen, Kathleen *Keith S, Rick W., Phil S, Stephanie C, Sheri M, Phil G, Danny B, Alan H, Eric B*
- Darby, Mike *Eric Brown, Stephanie Cocherl, Ken Eidson, Sean Felton, Alan Gooden, Mike Koppa, Jen Shelly, Rich, Kathy, Chase Ashurst, Ken Stark*
- Dayal, Vivek
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken
- Emerson, Bill
- Felton, Dr. Sean
- Foster, Rod

*W  
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**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

- Flessner, Dave \_\_\_\_\_
- Giordano, Phil \_\_\_\_\_
- Goodheart, Alan Danby, Mortko, Sima
- Goodheart, Bruce \_\_\_\_\_
- Hardin, Das \_\_\_\_\_
- Hawkins, Darryl KEVIN Y DOOKA PATR
- Heriford, Alan \_\_\_\_\_
- Hobbs, Derek \_\_\_\_\_
- Holk, Dan \_\_\_\_\_
- Holland, Ed \_\_\_\_\_
- Hutchison, Ed JANET, RICK, AMBER, MIKE
- Kennedy, John F. \_\_\_\_\_
- Kopplin, Mike \_\_\_\_\_
- Mellott, Mike GIORDANO
- Mortko, Sheri JEN, PHIL, AMBER, JANINE, RICH, ERIN, ALAN G, ALAN H, KATHLEEN, KEITH, RICK
- O'Bryan, Cliff \_\_\_\_\_
- Oettmeier, Dr. Bert \_\_\_\_\_
- Phar, Matt \_\_\_\_\_
- Pickering, Chris \_\_\_\_\_
- Rapp, Bryan \_\_\_\_\_
- Runyan, Joe \_\_\_\_\_

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

\_\_\_ Ryan, Pat \_\_\_\_\_

\_\_\_ Sewell, Amber \_\_\_\_\_

X Shelton, Jennifer Montko, Darby, Sirna, Wilkinson, Steiniger,  
Pickering, Ashurst  
\_\_\_ Simpson, Brownie \_\_\_\_\_

X Sirna, Richard Doug Stenger, Conner, Hutchison, Wagner, Phil G  
Gibson, Conant, Angel, Vank, Rusty, Dahn, Montko

X Spencer, Neil DOUG ALLEN, DAN BELZER, RICH SIRNA, RICK WOLVERTON  
CHRIS PICKERING

X Steiniger, Keith Giuliano, Martko, Herford, Darby, Foster, Bovard, Wolverton, Sewell  
Wagner, Kapp, Belzer, Bovard, Cussen, Shelton, Keppin

X Stone, Janet Amber, Ed, John, Donald, Janine

\_\_\_ Terstriep, Janine \_\_\_\_\_

\_\_\_ Trondson, Chad \_\_\_\_\_

\_\_\_ Twigg, Brad \_\_\_\_\_

X Wagner, Leigh Pat B, Ann W, Keith S, Chris P, Amber S, Mike K, Rich Sirna

\_\_\_ Webb, Tyler \_\_\_\_\_

X Wilkinson, Ann John Shelton, Doug Amy, Leigh Wagner, Stan Foster  
Pat Beckley, Rich Sirna, Alan Ashcraft, Alan Foster, Rod Foster

X Wolverton, Rick NEIL DOUG KEITH KATHLEEN

\_\_\_ York, Kevin \_\_\_\_\_

**GUESTS**

Name	Name of Business	Your Position (owner, sales, etc.)