

PROSPECTORS BREAKFAST CLUB



When Is The Best Time To Be Thinking About Investing In Real Estate? And Who Do You Talk To First?

Now may be one of the best times to own a building that would house your business. As a business owner, it is the sweetest thing you could do – building an asset that will grow and appreciate in value.

Who would YOU ask to find the right opportunity? **Pat Beckner of Beckner & Associates can help.**

Pat has been doing commercial real estate since 1989. He got into RE at the time when there were huge changes to the tax laws regarding properties. This, believe it or not, was the time when College and Metcalf was just taking hold and that was “the place” to be. Boy has that changed!

Pat actually leases more than he sells. Our current market has set funding for new projects at a set interest rate over the long term. This would be a great time to get into owning real estate with a reasonable down payment. Rather than leasing and having your rent go up each year, if you own your building, the payments are set over the term of the loan repayment period. And, if you finance your building, you have the opportunity to take out cash as equity if you need some extra cash. Also, be sure to include your attorney and accountant as part of your decision team.

Pat’s early career centered around his love of educating students. At 21 he got a job tutoring Algebra students, and he returned to school to end up getting his Master of Arts in Teaching. After doing this for several years, he entered being a part of the Administration of his college, and eventually was principal of a KC High School.

Pat conducts all kinds of real estate transactions that involve the leasing or sale of offices, retail properties, land, and investment properties. Today Pat does more office spaces than any other category, and still does some land ventures.

What Pat truly wants to do with our newer members is spend a few minutes to a half hour or so talking over coffee or lunch to hear YOUR story – what you did to get where you are today.

There are many examples of what Pat has done here in KC alone. But there are more buildings popping up every day. Let Pat make that confusing haze become clearer and help find you that special deal that fits your needs.



Weekly Newsletter

“In all you say and do, always bring the best in you.” by Dan Kahler

www.prospectorsclub.com

July 28, 2016



**WE ARE AT DEER CREEK CC -
7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

THANK YOU’S

See Pages 5-7



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at ksteiniger@idologymg.com before you visit our group so we can make sure there are no category conflicts with our current members.

July 28 – Brad Twigg of Animal Rehabilitation Center / Grandview Animal Hospital at Deer Creek CC.

Aug. 4 – Mike Darby of Coach's Bar & Grill AT HIS 103RD LOCATION.

Aug. 11 – Kevin York of York Contractors AT HIS LOCATION.

Aug. 18 – Keith Steiniger of Proforma IDology at Deer Creek CC.

Aug. 25 – Rod Foster of BancCard at Deer Creek CC.

Sept. 1 – Sean Felton of Felton Mobile Chiropractic at Deer Creek CC.

Trivia Question:-

Who was the first U.S. President to appear on TV's "Meet the Press"?



QUOTE OF THE WEEK

**All my life I thought
air was free...
until I bought a
bag of chips.**

The ship bearing the identification number NCC 1701 was the U.S.S. Enterprise of StarTrek fame.

Con't. From Page 1.....

All on Page One.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Tom's Town Distillery Tour and Flight

Here is the latest on the Tom's Town Distillery tour – have enough for two tours; Club will pay for the tour, including a sample flight of beverages, and transportation to and from the event so you don't have to drink and drive. More details will be talked about at this Thursday's breakfast.

Probably not a current list, but these had signed up originally -

1. Stephanie
2. Jenn
3. Keith
4. Sheri
5. Rob
6. Dave
7. Rick C.
8. Amber
9. Bryan
10. Derek
11. Sean
12. Kevin
13. Kathleen
14. Ann
15. Doug
16. Annabeth
17. Ed



Grade A Tree Service (Phil Giordano) is looking for tree trimmers or groundsman (they will train). If you know of someone that fits this post, Get in touch with Phil at 816-509-2225.



Summer means cobbler. Join us Thursday July 28th from 6-8pm for our fresh fruit cobblers topped with local ice cream from [Glacé Artisan Ice Cream](#)! Our flavors will be Blackberry, Tart Cherry and Peach-Raspberry. We will also be serving Gluten Free cobbler from [Emily Kate's Bakery](#). Come to [Dolce Bakery Thursday!](#)

Proforma IDology based in Lenexa is looking for a Customer Service Representative to handle general office duties and provide support to both customers and vendors.

Requirements:

- Experience in composing letters and business email
- Strong computer skills required with proficiency in Word, Excel and Outlook
- Great phone mannerisms with the ability to maintain a friendly demeanor on the phone when speaking to and assisting customers and vendors
- Experience in using research skills to troubleshoot customer/vendor issues and opportunities
- Must be able to multi-task in a fast paced, deadline driven environment

Responsibilities:

- Process, enter and follow through with all customer orders using various programs
- Product sourcing via researching through our vendor database and website
- Maintain positive customer and vendor relationships by handling their questions and concerns with speed and professionalism
- Office and administrative duties including but not limited to filing, checking mail and etc.

**Best Regards,
Keith Steiniger**

Proforma IDology Marketing Group

8218 Nieman Road, Lenexa, KS 66214
Direct: 913-735-2780 Office: 913-685-9098

ksteiniger@idologymg.com



Hangers Cleaners is looking to fill two positions – a seamstress at their Plaza location; am sure some experience is preferred.

And also a Store Driver for pickup and delivery of clean and unclean clothes to return to the main facility. If you know of someone that is looking for employment, or you could send this out to your network, please do so and refer them to **Kathleen Cussen**.

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date: July 21, 2016

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Adams, Linda
- Airey, Douglas Amber Sewell, Ann W. Kinsey, Cliff O'Brien, Mike Whelan
- Ashurst, Chase & Amy Chris P., Jerry, Alan H., Rod E., Keith S., Ann W.
- Beckner, Pat Leigh, Ann, Jim B., Doug A.
- Bell, Jim Alan H., Kenny, Matt A., Kathleen C.
- Belzer, Dan
- Boehringer, Kevin
- Bovard, Zach
- Brosseit, Mike
- Brown, Erin Chris P., Alan H., Cliff, Jarino, Sheri, Das, Mike Darby, Matt Phar, Amber, Keith
- Cocherl, Stephanie Rod Foster, Kathleen Cussen, Mike Darby, Tamara Testrup, Amber Sewell, Matt Phar, Ann Wilkinson
- Cunningham, Rick Doug Airey
- Cussen, Kathleen Keith S., Rick W. Danay, B. Ken E. Eric
- Darby, Mike B. Mike B.
- Dayal, Vivek Chris Pic, Rick S., Cliff O.B., Dave F.
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken
- Emerson, Bill
- Felton, Dr. Sean Jeanine, Rick Cunningham, Rick Simca, Ann W. Kinsey, Rod Foster, Amber, Felici, Kathleen, Mike Darby, Linda Adams, Alan H., Leigh W., Jenni S.
- Foster, Rod Stephanie Cocherl, Alan Harwood, Chase & Amy Ashurst, Amber Sewell, Sean Felton

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Flessner, Dave Amber Lutz, Kevin B., Vivek
- Giordano, Phil Rich S, Keith S, Kevin Y, Sherri M, Rick W, Mike M, Kathleen C, Sean F, DAN H,
- Goodheart, Alan _____
- _____
Goodheart, Bruce _____
- Hardin, Das Tom Eickson, Tom S, Alan H, Chris P, Tyler W, Sheri M, Mike D, Matt P
- Hawkins, Darryl Alan G, Alan H, CHRISTOPHER P
- _____
Heriford, Alan _____
- Hobbs, Derek Jennifer, Neil, Leigh, Sheri, Dave
- Holk, Dan Phil Giordano, Rick Lawerson, Mike Darby, Rick Cunningham
- _____
Holland, Ed _____
- Hutchison, Ed Jane & Janine Mike Rick
- _____
Kennedy, John F. _____
- Kopplin, Mike Leigh, Jayne, Kelly, and Spencer, Brian, Paul, Dan, Bob, Rick
- Mellott, Mike GIORDANO, WAGNER, WOLVERTON, AIREY
- Mortko, Sheri Erin, Amber, Ted, Janine, Alan H., Keith, Das, Phil
- _____
O'Bryan, Cliff _____
- _____
Oettmeier, Dr. Bert _____
- Phar, Matt Keith, Rick, Neil, Erin, Das, Jim, Zach, Darby, Kevin, Alan H, Phil
- Pickering, Chris HARDIN, BILL, JIMCO, SHELTON, DOUGLAS, O'BRYAN, BROWN, JAYAL, TIERSTEIP, AUGUST, DIAR, DARRY, HOLVICKEN, BECKNER, WAGNER, SIKKA, YORK
- _____
Rapp, Bryan _____
- _____
Runyan, Joe _____

