



***No Matter How Dark the Previous Day May Have Been,
the Next Day Will Be A Brighter One For All of Us***

Nothing could be closer to the truth as we gathered to hear our featured speaker this month. Even though a relatively new member of the Prospector family, he hailed from lots of experience and skill sets that he has learned over these many years.

At a rather young age, he has honed his skills for love of all animals to craft a business that takes care of them like they were his own. This special person that cares so deeply for our beloved pets is none other than **Dr. Brad Twigg, DVM, now of the new Plaza Animal Clinic** just south of the Country Club Plaza in KCMO.

The song "*The Sun Will Come Out Tomorrow*" is so appropriate for Brad and his veterinary business. Over the past few years, he has taken on choices in his business acumen that may have turned out not the way he truly wished for. Too many times when you accept partnerships in business, the situation has to be nearly perfect in order for all to be happy and satisfied with the way the business is run. That may not have been the case for Brad.

Once he decided that things had to change, opportunities started opening up. He utilized a network of veterinary offices that share information, and he had been looking at this Plaza location for a while. He decided to take the leap of faith, and now it is all his. It is scary adopting people you don't know at all, but it has proven so much better for those involved. Better location, better staff, and being in an area heavily concentrated with apartments and homes where so many people have pets

they love and are so close to his business. Last year was so difficult, but next year looks like a bright future for all. He has started seeing lots of new patients as he ramps up his social media campaign, new website, and has taken on some high end clients, sports figures, and some not so famous ones. He has noticed that he sees much more feline friends than he has in the past, but that is a nice change. Smaller is sometimes better.

The one thing that stood out as Brad spoke to the group was how appreciative he was for all the support that he has been shown, and for those that have helped him through this transition. And he says there will be more to be utilized in future months to come.

Once he gets settled in his new environment, he says he can't wait to show everyone his new digs and let us see some of his "clients" up close and personal. Good Luck Brad in your new and exciting venture. And "keep talking to the animals!"



Weekly Newsletter

"In all you say and do, always bring the best in you." by Dan Kahler

www.prospectorsclub.com

August 4, 2016



WE ARE AT COACH'S BAR & GRILL, 103RD AND WORNALL, KCMO - MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE

See Page 2

THANK YOU'S
See Pages 6-8



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at ksteiniger@idologymg.com before you visit our group so we can make sure there are no category conflicts with our current members.

Aug. 4 – Mike Darby of Coach's Bar & Grill AT HIS 103RD LOCATION.

Aug. 11 – Kevin York of York Contractors AT HIS LOCATION.

Aug. 18 – Keith Steiniger of Proforma IDology at Deer Creek CC.

Aug. 25 – Rod Foster of BancCard at Deer Creek CC.

Sept. 1 – Sean Felton of Felton Mobile Chiropractic at Deer Creek CC.

Trivia Question:-

What are South American cowboys called?



QUOTE OF THE WEEK

Laughter is the best medicine. But, if you're laughing without any reason, you need medicine.

The first US president to appear on TV's Meet The Press was Gerald Ford.

Con't. From Page 1.....

All on Page One.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Tom's Town Distillery Tour and Flight - Thursday – August 11th, 2016

Here is the latest on the Tom's Town Distillery tour – have enough for two tours; Club will pay for the tour, including a sample flight of beverages, and transportation to and from the event so you don't have to drink and drive. More details will be talked about at this Thursday's breakfast.

Probably not a current list, but these had signed up originally -

1. Stephanie
2. Jenn
3. Keith
4. Sheri
5. Rob
6. Dave
7. Rick C.
8. Amber
9. Bryan
10. Derek
11. Sean
12. Kevin
13. Kathleen
14. Ann
15. Doug
16. Annabeth
17. Ed



Grade A Tree Service (Phil Giordano) is looking for tree trimmers or groundsmen (they will train). If you know of someone that fits this post, Get in touch with Phil at 816-509-2225.

Congratulations to Dr. Sean Felton, now of **Felton Chiropractic**. Sean has gone out on his own, literally, by having what he calls **mobile office hours**. He can come to your home or place of business and provide personal therapy to meet YOUR schedule and needs. Give Sean a shout and see what he can do for you.

Proforma IDology based in Lenexa is looking for a Customer Service Representative to handle general office duties and provide support to both customers and vendors.

Requirements:

- Experience in composing letters and business email
- Strong computer skills required with proficiency in Word, Excel and Outlook
- Great phone mannerisms with the ability to maintain a friendly demeanor on the phone when speaking to and assisting customers and vendors
- Experience in using research skills to troubleshoot customer/vendor issues and opportunities
- Must be able to multi-task in a fast paced, deadline driven environment

Responsibilities:

- Process, enter and follow through with all customer orders using various programs
- Product sourcing via researching through our vendor database and website
- Maintain positive customer and vendor relationships by handling their questions and concerns with speed and professionalism
- Office and administrative duties including but not limited to filing, checking mail and etc.

**Best Regards,
Keith Steiniger**

Proforma IDology Marketing Group

8218 Nieman Road, Lenexa, KS 66214
Direct: 913-735-2780 Office: 913-685-9098

ksteiniger@idologymg.com



Hangers Cleaners is looking to fill two positions – a seamstress at their Plaza location; am sure some experience is preferred.

And also a Store Driver for pickup and delivery of clean and unclean clothes to return to the main facility. If you know of someone that is looking for employment, or you could send this out to your network, please do so and refer them to **Kathleen Cussen**.

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:-

July 28, 2016

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda ~~Doc Airy, Keith Stinger, Tyler Webb, Alan Herford, Mike Darby, JFK, Dave Flesher, Sami Hain, Janine Teustreup, Brad Twiss~~

Airey, Douglas ~~Neil Spencer, Alan Herford, Det. Harkin, Ken Waderton~~

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim ~~Alan H, Chas P, Das A, Kathleen C, Keith S, Matt~~

Belzer, Dan ~~Mike Kopplin, Kevin York, Mike Brosseit, Rich Sirna, Bryan Kapp, Neil Spencer, Van Holt, Mike Darby, Doug Airey, Kathleen Cussen~~ *Brad Twiss, Dave Flesher*

Boehringer, Kevin

Bovard, Zach

Brosseit, Mike ~~Pickering, Herford, Kapp, Mortko, Brownie~~

Brown, Erin

Cocherl, Stephanie ~~Rod Foster, Kathleen Cussen, Mike Darby, Brian Darby, Alan H, Janine Teustreup, Mike Brosseit, Matt Kapp, Vivek Dayal, Dr. Sean, Brad Twiss, Rick Sirna~~

Cunningham, Rick

Cussen, Kathleen ~~Keith S, Rick W. Phil, Rich Brownie, Linda A, Sheri M, Jim B, Danny B, Sean F, Alan G~~

Darby, Mike ~~Ed, Derek, Neal, Erin, Ken Sean, Holly, Neil, Jan, Gail, Ken~~

Dayal, Vivek ~~Cliff O.B., Stephanie, Rich S, Dave F, Chris P, Jane Stone, Alan G, Mike Melot~~

Douglas, Kyle

Eckinger, Bill

Eidson, Ken ~~Ed H. Fehsion, Doug Airey, Mike Darby, Alan Herford, Drs Herd?~~

Emerson, Bill

Felton, Dr. Sean ~~Mike Darby, Alan Herford, Kathleen Cussen, Leah Wagner, Felici G, Rich Sirna, Stephanie Cocherl, Linnox, Alan G. O'Donnell~~

Foster, Rod

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PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave _____

Giordano, Phil _____

Goodheart, Alan EIDSON, CUSSEN, SIRNA, BROSEIT,
GIORDANO

Goodheart, Bruce _____

Hardin, Das Rich S, Jim B, Mike M, Rick W, Mike D, Alan H, Chris P,
Tyler W, Matt P, Kent D, Ken F

Hawkins, Darryl CHRISTOPHER P. POOLAN (REIK & PHIL)

Heriford, Alan _____

Hobbs, Derek _____

Holk, Dan Wolverton, Darryl

Holland, Ed _____

Hutchison, Ed JANINE JAYET KEN MIKE

Kennedy, John F. _____

Kopplin, Mike _____

Mellott, Mike Giordano, Wolverton, Hardin

Mortko, Sheri _____

O'Bryan, Cliff Vince, Chris

Oettmeier, Dr. Bert DAS HARDIN

Phar, Matt _____

Pickering, Chris HANSEN, BELI, SILSTEIN, BROWN, TIERSTADT, ASHURST, DABBY,
WAGNER, SIRNA, YORV, BRYAN

Rapp, Bryan _____

Runyan, Joe _____

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Ryan, Pat _____

Sewell, Amber _____

Shelton, Jennifer _____

Simpson, Brownie *Mike Darby, Amber*

Sirna, Richard *Bryan, Jennifer, Hankley, Daniel, Belza, Wilka, Peter*

Spencer, Neil *DOUG ALREY, Dan Belzer, Mike Brossetti, Mike Darby, Matt Phan, Chris Pickering, Mike Kaplan, Chad Trondson, Rick Wolverton*

Steiniger, Keith _____

Stone, Janet *Jessica, Ed, Pat Ryan, Andrew, Penny, Ann, Mike, Brian, J.*

Terstriep, Janine *Sean, Erin, Chris, Ed, Kevin, Lindsay, Sheri, James, Kevin, Ann, Rick's*

Trondson, Chad *Rapp, Rick, Neil, Pat, Duick*

Twigg, Brad _____

Wagner, Leigh *Rick Wolverton, Rick Sierra, Jen Stralton, Kathleen Cusson, Sean Felton, Keith Stralton*

Webb, Tyler *Das Hardin, Jim Bell*

Wilkinson, Ann *Sean Felton, Kathleen Cusson, Rick Wolverton, Pat Trondson, Samuel Hawkins*

Wolverton, Rick *KATHLEEN, RICHARD, NEIL, DAE, WILKE M., CHAD, CHRIS P.*

York, Kevin *MATT, MIKE, KEITH, PHIL, CHRIS, JANINE, JANET, JIMB, ZACH*

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)