What was the last Prospectors even you attended? Was it the Christmas party? Progressive dinner? A T-Bones ballgame? I Fly? The Gangster or Tom’s Town Tour? No matter which event it was, you always had a great time. Know why? Because there was contagious laughter that couldn’t help but make you smile. One person brings that fun energy wherever he goes.

Yes, it is definitely contagious – when you hear that distinctive chuckle of Rod Foster of BancCard – he has one like no other.

Rod has a great time no matter where he is. Always has been that way. We’ve never (I think) seen him mad or upset. Always bringing a smile to YOUR face. That’s just the way his attitude about life rocks.

And his 3 kids and wife feel so fortunate to have a husband and father that keeps them in a positive frame of mind. He has taught and mentored his kids, even coached sports for their teams over the years. And loved every bit of it. Having the chance to mold them into young, understanding adults has been a goal for him.

Rod has worked hard all his life. Never had a silver spoon handed to him; he’s worked for everything he’s got. He started working with problem kids and the issues you have to deal with. After several years there, he switched and went into the printing of personal and business checks at a company named McBee. He stayed there for several years, paying his dues, growing his region and the company, and learning more about the sales and production side.

But a close personal friend contacted Rod about coming to work for this company called BancCard. They are a regional company specializing in merchant credit card processing. That was 11 years ago, the same time he joined Prospectors Club.

BancCard is one of the country’s premier credit card processors. Rod started the Kansas City division from ground zero, and built it to what it is today all on his own. He has grown every year and still is one of the company’s Top Producers!!

And besides just processing your credit cards, Rod can also work with companies using virtual terminals and setting up gateways along with having the capability of working with those that need to integrate QuickBooks into their accounting systems. And he has access to all of the latest technologies available to process – using the latest Chip Card readers, both EMV and NFC (Near Field Communications like Apple Pay). And he works with a lot of service providers that need access to now be able to take credit card payments in the field. Yes he can do that too.

Rod says that about 1/3 of his business is with retail establishments, but his preferred referrals are medical doctors, dentists, veterinarians, auto repair shops, landscape businesses and churches.

And the one resounding fact that makes Rod so successful is his personal service – if you have any question or problem, he is there to assist. He is indeed a premier personal service provider.

Thank you Rod for bringing us up to date with CC processing and for making the Club a better and stronger place, and making each of us SMILE from ear to ear when you’re around. You are what Prospectors is all about.
UPCOMING
SPEAKERS
SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at ksteiniger@idologymg.com before you visit our group so we can make sure there are no category conflicts with our current members.

Sept. 1 – Sean Felton of Felton Mobile Chiropractic at Deer Creek CC.

Sept. 8 – Chris Pickering of the Pickering Law Firm at Deer Creek CC.

Sept. 15 – Rick Wolverton of Advanced Interiors at Deer Creek CC.

Sept. 22 – Mike Kopplin of Kopplin’s Wardrobe Management and Design at Deer Creek CC.

Sept. 29 – Alan Heriford of Johnson County Automotive AT HIS LOCATION.
Trivia Question:

Where was Simple Simon going when he met a pieman (Mother Goose rhymes)?

Quote of the Week

i wonder how many miles i’ve scrolled with my thumb

The Olympian who received seven perfect scores in gymnastics at the 1976 Montreal Olympics was Nadia Comaneci.

Con’t. From Page 1.......
BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

GRADE-A Tree Service (Phil Giordano) is looking for tree trimmers or groundsmen (they will train). If you know of someone that fits this post, Get in touch with Phil at 816-509-2225.

Hangers Cleaners is looking to fill two positions – a seamstress at their Plaza location; am sure some experience is preferred. And also a Store Driver for pickup and delivery of clean and unclean clothes to return to the main facility. If you know of someone that is looking for employment, or you could send this out to your network, please do so and refer them to Kathleen Cussen.

From Dolce Bakery - We are still looking to fill a couple of positions here at the bakery and would love to be listed in your Prospector's newsletter. We are looking for Pastry Counter Sales Position (front counter) and Dishwashers. Contact them at 913-236-4411.
Prospectors Annual Golf Tournament at Deer Creek CC – Friday, October 7\textsuperscript{th} with tee times beginning around 11:30 am. \textbf{After Hours at Coach’s South} – 135\textsuperscript{th} and Grandview starting at 5 pm.

Be thinking about our next big outing when we head to \textbf{Top Golf in Overland Park} on \textbf{Wednesday, September 21\textsuperscript{st}}, right before the club’s golf tournament. A nice way to limber up and share fun times with friends. Be sure to sign up NOW.
# Prospector's Breakfast Club

**Attendance and Thank You’s**

**Meeting Date:** Aug. 25, 2016

**PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING**

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<tr>
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<td>Foster, Rod</td>
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Flessner, Dave

Giordano, Phil

Goodheart, Alan

Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

Heriford, Alan

Hobbs, Derek

Holk, Dan

Holland, Ed

Hutchison, Ed

Kennedy, John F.

Kopplin, Mike

Mellott, Mike

Mortko, Sheri

O'Driscoll, Cliff

Oettmeier, Dr. Bert

Phar, Matt

Pickering, Chris

Rapp, Bryan

Runyan, Joe
PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

Ryan, Pat
X Sewell, Amber Keith, Vivek, Sean, Mike B., Mike D., Erin, Sheri, Zach
X Shelton, Jennifer Darby, Felton, Hobbs, Mottke, Pickering, Sirna
X Simpson, Brownie Mike Ottery
P Sirna, Richard Heed, Angel, Brown, Cree, Gaskett, G tunnels
X Spencer, Neil Gigha, Price, Chad, Treadaway, Keith, Steiniger, Kevin York
X Steiniger, Keith Mike Koppe, Mike Brousset, Rich String, Matt Pobet
X Steiniger, Keith Phil, Shen, M. Alan, H., Sim B., Mike Q, Ricks, Ambers
X Stone, Kevin V., Piers, Rick S., Q, Q, Kaelin, Bryan 2, Neil S., Sean F.
X Stone, Janet
X Steerstip, Janine Kevin York, Rick S., Ann W., Chris, James, S.
X Trondson, Chad Erin B., Shuri W., Steve G., Leigh W
X Wigg, Brad Stephanie, Chris, John, Vivek, Neil, Pat, Rick, Daryl, Erin
X Wagner, Leigh
X Webb, Tyler Janet Stone, Lina Adams, Dave Flesner
X Wilkinson, Ann Mike K., Shuri, Jennifer, Sean, Ann Bryan, Pappy
X Wolverton, Rick Gillin, Kaitlin, Pam, Ambros, Rick, Katzel
X York, Kevin Sean, F., Keith S., Matt, Zach, Pat B., Stephanie, X.
X York, Kevin B., Jamie, Mike, P., Lucas, JF, Vivek

GUESTS
Name Name of Business Your Position (owner, sales, etc.)


