



***When You Suddenly Require Expert Legal Advice, You Need Experience and a Passion for Positive Outcomes from Your Attorney***

As current business owners or decision makers within your organization, we all know the critical importance of having the knowledge and expertise when it comes to many levels of business choices and transactions we make. Having someone who has the experience and ability to guide us is paramount. We all can sleep easier at night knowing someone has your back.

Who do you think would have the skill set to assist in so many situations? Two of your best friends you must have if you are an entrepreneur are your accountant and your attorney. And from a legal standpoint, last week we heard from one of our most highly regarded members – **Chris Pickering of The Pickering Law Firm.**

For over 30 years, Chris has gained experience in his practice, and has grown to excel in the strength of helping businesses and corporations resolve disputes of their legal issues. When there is a parting of owners there is no easy way to help rectify the scenario, so his firm does the work necessary to tailor a solution that best suits that particular conflict. It is this strategy that has worked over time that allows arriving at the best final outcome for his clients. This is the core strength of what Chris excels.

And he has the legal acumen available to assist small to medium sized business owners who are either just entering the arena, or that have been at it for years and have a need for legal representation and advice. This is where he fits best as part of Prospectors Club. Besides what Chris does, he named off numerous members that all have a mission, whether it be **Rick Wolverton, Jim Bell, or Mike Mellott.** Each of us tend to lead the other members to “focus on our tasks at hand”. It is that cohesive blend of different business types that drive future successes for so many of us. We can all help each other to focus our efforts.

When one talks about their roots, there is nothing more grounded than those of us that

were raised in the Midwest. There is so many core values that are instilled, albeit in different ways, but we can all relate to. There is importance placed on family, and Chris is no exception. Raised in Cedar Rapids, Iowa, Chris told how great a place it was to grow up. There were amazing engineers that did such great space planning, creating 4 or 5 amazing parks that dotted the city, much like Swope Park is in KC. He loved exploring these in his early days.

His parents were a very influential presence in his life. When Chris was younger he truly loved sports, both playing and watching. But he really enjoyed swimming and he was good at it too. One thing that stands out even today is how Chris, by having a love of swimming, this encouraged him to get his Water Safety Instructor certification, this allowed him become a Lifeguard. Sun Gods Here we come!!

He told of the story when he was a lifeguard, you watched training films of someone in the pool that was waving his arms and yelling and screaming for help. Nothing could have been further from the truth when reality struck.

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## Weekly Newsletter

*"In all you say and do, always bring the best in you." by Dan Kahler*

[www.prospectorsclub.com](http://www.prospectorsclub.com)

**September 15, 2016**



**WE ARE AT DEER CREEK CC -  
7300 W. 133<sup>RD</sup> ST., OPKS.  
MEET UP AT 7 AM; BREAKFAST  
AT 7:25; SPEAKER AT 8 AM.**

### SPEAKERS SCHEDULE

See Page 2

### THANK YOU'S

See Pages 6-8



## UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at [ksteiniger@idologymg.com](mailto:ksteiniger@idologymg.com) before you visit our group so we can make sure there are no category conflicts with our current members.

**Sept. 15 – Rick Wolverton of Advanced Interiors at Deer Creek CC.**

**Sept. 22 – Mike Kopplin of Kopplin's Wardrobe Management and Design at Deer Creek CC.**

**Sept. 29 – Alan Heriford of Johnson County Automotive AT HIS LOCATION.**

**October 6 – Chad Trondson of ComforCare Senior Services at Deer Creek CC.**

**October 7 – Annual PBC Golf Tourney – After Hours at Coach's South**

**October 13 – Phil Giordano of Grade A Tree Care at Deer Creek CC.**

## Trivia Question:-

What is the most sacred river  
located in India ?



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### ***When You Suddenly Require Expert Legal Advice, You Need Experience and a Passion for Positive Outcomes From Your Attorney***

If someone is drowning, they are certainly not bobbing up and down, screaming or splashing; they very possibly may be the one on the bottom of the pool. On more than one occasion did Chris have to deal with this that he believed in the "power of observation". You had to look past the dreamers and with your eyes, see who was acting normal, and only then know who was drowning.

## QUOTE OF THE WEEK

**LIFE** is  
very complicated.  
Don't try to  
find **ANSWERS**  
Because when  
you find answers  
**LIFE** changes  
the **QUESTIONS.**

**The defense attorney for the Boston  
Strangler Albert DeSalvo was F. Lee Bailey.**

This gave Chris the foresight to be able to observe his clients, the Prosecuting Attorney, the jury, and others, see that his point of observation is focused and is ready to be shared by others.

And Chris has the unparalleled experience to be able to work with his daughter **Margot Pickering**, who graduated from the University of Kansas School of Law at the top of her class. Their combined efforts of knowledge, energy, youthfulness, and experience is what drives them each and every day. It is what makes their vision whole.

So we give Thanks for Chris and Margot for being there when needed, but also for their raising the bar for each of us to meet. For it is their drive and vision that makes each of us better at what we do. Thanks for being there when needed. We're glad you both are who you are.

**BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY**

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## **PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES**

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**Grade A Tree Service** (Phil Giordano) is looking for tree trimmers or groundsmen (they will train). If you know of someone that fits this post, Get in touch with Phil at 816-509-2225.



**Hangers Cleaners** is looking to fill two positions – a **seamstress** at their Plaza location; am sure some experience is preferred. And also a **Store**

**Driver** for pickup and delivery of clean and unclean clothes to return to the main facility. If you know of someone that is looking for employment, or you could send this out to your network, please do so and refer them to **Kathleen Cussen**.



**From Dolce Bakery** - We are still looking to fill a couple of positions here at the bakery and would love to be listed in your Prospector's newsletter. We are looking for Pastry Counter Sales Position (front counter) and Dishwashers. **Contact them at 913-236-4411.**



**Prospectors Annual Golf Tournament at Deer Creek CC – Friday, October 7<sup>th</sup>** with tee times beginning around 11:30 am. **After Hours at Coach's South – 135<sup>th</sup>** and Grandview starting at 5 pm.



Be thinking about our next big outing when we head to **Top Golf in Overland Park** on **Wednesday, September 21<sup>st</sup>**, right before the club's golf tournament. A nice way to limber up and share fun times with friends. Be sure to sign up NOW. Our times are between 6pm and 8pm. Details will be announced soon.



### Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- Sept. 8, 2016

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Adams, Linda

Airey, Douglas Pat Beckner, Mike (D.B.), Ann (Wilkens), Amber Haskell, Alan Goodheart, LIZEL HARRIS

Ashurst, Chase & Amy

Beckner, Pat Anker, Leigh, Ann, Doug, Brosseit, Chad

Bell, Jim Alan G, Alan H, Derek H, Keith S, Matt P

Belzer, Dan

Boehringer, Kevin

Bovard, Zach

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie Rod Foster, Dr. Sean Felton, Mike Darby, Matt Phar, Janine Tenstaep, Amber Sewell, Vivek Dayal, Prospectors Board

Cunningham, Rick

Cussen, Kathleen Keith, Mike, Chris P, Dr Sean, Matt Phar, Kevin

Darby, Mike Sheri, Phil, Keith, Prospectors Board, Kevin York, Dan Holt, Rick Stone, Stephanie, Rod Foster, Sean Felton, Erin Bran, Ed, Jenny, Amber, Pat, Amy, Keat

Dayal, Vivek Kevin, Rich S, Chris P, Cliff OB, Dave F, chert, Amber S, B

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean Rick Stone, Jan Shelton, Amanda Sewell, Stephanie Cocherl, Mike Darby, Bryan Repp, Alan H, Sheri Mostko, Kathleen Cussen, Rick W, Keith S, Rod F, Dr Twigg, Felici, Mike K, Leigh W, Erin B, Dave F.

Foster, Rod Sean Felton, Stephanie Cocherl, Mike Darby, Keith Steniger

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Flessner, Dave Chad T, Sean Folbo, UWEK, Phil, Leigh Wagoner  
Brad TW.99

Giordano, Phil Rich S, Keith S, Sherrill M, Rick W Kathleen C  
Sean F, Janet S, Kevin Y, Mike D, Mike M, Alan H

Goodheart, Alan Stone, AILEY, THOMPSON, DARBY, SCOTT  
SIENA HUTCHISON TESTALEX

Goodheart, Bruce \_\_\_\_\_

Hardin, Das \_\_\_\_\_

Hawkins, Darryl ALAN H. DOUGA CHRISTOPHER P. NEELS

Heriford, Alan \_\_\_\_\_

Hobbs, Derek \_\_\_\_\_

Holk, Dan DARBY

Holland, Ed \_\_\_\_\_

Hutchison, Ed MIKE D, JANET, ALAN K

Kennedy, John F. \_\_\_\_\_

Kopplin, Mike COACH JEN, ALAN HENNING, MIKE DUBBY

Mellott, Mike GIORDANO, WOLVENTON

Mortko, Sheri Phil, Darby, Erin, Jen, Amber, Alan G, Alan H  
RICH, RICK, KEITH, JANINE, LEIGH, KATHLEEN

O'Bryan, Cliff YUCK PARD, CHRIS PICKERING

Oettmeier, Dr. Bert \_\_\_\_\_

Phar, Matt ALAN H, DAS, ERIN, KEITH, KEVIN Y, JIM, KATHLEEN  
ZACH

Pickering, Chris VIVK, DARBY, ICK, SPANSE, SIENA, BRILLSON, ROSSETT, RAB  
BREYAN, BECL, REKAKY, TIBSTREIP, HAEDIN, WIG

Rapp, Bryan \_\_\_\_\_

Runyan, Joe \_\_\_\_\_

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

- \_\_\_\_ Ryan, Pat \_\_\_\_\_
- X Sewell, Amber Zach, Sheri, Keith, Sean, Pat, Mike B, Mike D, Erin, Vivek, Stephanie
- X Shelton, Jennifer Felton, Darby, Sirna, Wilkinson, Hardin, Kopplin, Heriford, O Ed
- \_\_\_\_ Simpson, Brwnie \_\_\_\_\_
- X Sirna, Richard ~~Heubal, Stynes, Doris, Wilbur, Cassel, Trampier, Proctor, Basso, Doby, Wilkin~~ ~~Smith, Doyle, Galant, Pat, Geller~~
- X Spencer, Neil WOLVERTON, HAWKINS, TWIGG, YORK, DARTY, all birthday wishers.
- X Steiniger, Keith Phil G., Sheri M., Alan H., Jim B., Mike D., Rick W., Anders, Coach Jon, Kevin Y., Rich S., Kathleen C., Mark P., Bryan R., Sean F., Eric B.
- X Stone, Janet Ed, Alan G., Pat Ryan, Danniye
- \_\_\_\_ Terstriep, Janine Sheri, Erin, Kathleen, Stephanie, Amber, Ann, Kevin Alan G., Chris P., Zack, Bryan Rapp
- X Trondson, Chad Bryan, Dave, Rod, Rick, Pat, Vivek
- X Twigg, Brad Dave, Chris, Stephanie, Sean, Vivek, Jim, Neal, Darryl, Rick
- \_\_\_\_ Wagner, Leigh \_\_\_\_\_
- \_\_\_\_ Webb, Tyler \_\_\_\_\_
- X Wilkinson, Ann ~~Jeanie Shroyer, Sarah Walverda, Doug Aron~~
- X Wolverton, Rick ~~Pat Rickard, Jan Bill, Chris Pildrey~~ Boban,
- X York, Kevin MATTP, KETHS, JANINE, VIVEX, DARTS, Kathleen, MIKE D, PHIL G, JFK, JIM B, SEAN F,

**GUESTS**

Name	Name of Business	Your Position (owner, sales, etc.)