

PROSPECTORS BREAKFAST CLUB



The World of Taking Care of Our Elders is Changing Before Our Eyes, and We Want to Stand Ready If and When We Ourselves Need the Services of a Professional Home Care Provider.

Many of us are still enjoying our parents as part of our lives. Many are living well into their 80's and 90's. They all try and maintain a healthy life style, but some have health issues they struggle with. It would be nice to provide a service to your parents that enable them to continue living independently. Have someone look in on them from time to time, making sure they are not going hungry by making meals, make sure they are clean by bathing, and taking their meds correctly.

It would be nice if there was a service that does these things for your loved family members. Well, your worries are over; there is one! It's called [ComForCare Home Care](#), and [Todd Trondson is at the helm](#).

Todd's unlikely beginnings were in the food industry – an area you would not associate with home health care. But the expertise in dealing with regular people trained him for what lied ahead.

Nothing like getting management training from the biggest and best fast food company in the world – McDonald's!! Chad put in over 12 years with them, and learned a tremendous amount of skills on how to deal with customers and management. He wanted to become a restaurant owner, but it just was not in the stars.

At age 25, he left McD's and sold chemicals that were used for boilers and cooling towers. Then one day, his father-in-law, who had a nurse outsourcing business, caught wind that a home care business named ComForCare was for sale, all but a year after it had started. The CEO interviewed Chad and told him he'd train him fully if he decided to buy them out. It didn't take long for Chad to become the new owner of ComForCare, and he has not looked back once.

ComForCare is a home health provider that assists with in-home non-medical home care. They do anything to keep a person or family living in their home environment. They are no medical providers at all. They do not

prescribe or distribute drugs, nor do they do injections.

In KC, there are over 150 home care companies. What distinguishes Chad and ComForCare is that they are a licensed agency. They mainly take care of older adults, single or married. No kids, no infants – and they must be 18 years or older.

Chad explained that Medicare DOES NOT cover his services, but Medicaid DOES. (the service reimbursement is very low). They usually bill out their services as either a private pay client or through billing it with their long-term health insurance.

Chad's billing Challenge he faces every day is finding good reliable staff workers. He currently has approx. 150 caregivers on staff with over 250 clients on file. Chad says it is always says it is a great day because he got to help somebody – and that includes family, and patients alike.

With all activities his 3 kids participate in, he barely has time to devote to them, but has coached, and watched hundreds of games – baseball, basketball to name a few.

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Weekly Newsletter

"In all you say and do, always bring the best in you." by Dan Kahler

www.prospectorsclub.com

October 13, 2016



**WE ARE AT DEER CREEK CC -
7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

THANK YOU'S
See Pages 8-10



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at ksteiniger@idologymg.com before you visit our group so we can make sure there are no category conflicts with our current members.

October 13 – Phil Giordano of Grade A Tree Care at Deer Creek CC.

October 20 – Janet Stone of REMAX State Line at Deer Creek CC.

October 27 – Jim Bell of James D. Bell CPA LLC at Deer Creek CC.

Nov. 3 – Erin Brown of Dolce Bakery **AT DOLCE BAKERY.**

Nov. 10 – Alan Goodheart of Goodheart's Jewelry at Deer Creek CC.

Nov. 17 – Das Hardin of Village Flower Co. **AT VILLAGE FLOWER CO.**

Trivia Question:-

What actor did Mae West ask to "come up and see her sometime" ?



QUOTE OF THE WEEK

**NEVER LET success
GET TO YOUR head
and never LET failure
GET TO YOUR heart.**

www.dailyinspirationalquotes.in

North America's most popular snack food is potato chips .

Con't. From Page 1.....

With all activities his 3 kids participate in, he barely has time to devote to them, but has coached, and watched hundreds of games – baseball, basketball to name a few.

Seeing the huge burden that taking care of his grandfather or an aunt and uncle had on his family – it was a huge burden – and it was much easier to say YES so quickly just a few years ago. So if you ever need to

take care of a loved one and keep them in their own home as long as you can handle it, then be sure to give Chad a call and let him help take the burden of some of the hardship off your shoulders.

Thanks Chad for making us more aware of what's happening with home health and home, and hopefully give us the insight to help us make an educated decision if and when the time comes.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES



Hangers Cleaners is looking to fill two positions – a seamstress at their Plaza location; am sure some experience is preferred. And also a Store Driver for pickup and delivery of clean and unclean clothes to return to the main facility. If you know of someone that is looking for employment, or you could send this out to your network, please do so and refer them to *Kathleen Cussen*.



Grade A Tree Service (Phil Giordano) is looking for tree trimmers or groundsman (they will train). If you know of someone that fits this post, Get in touch with Phil at 816-509-2225.



Dolce Bakery is looking to fill multiple positions throughout the bakery, including PT cake and sugar cookie decorator, PT/FT pastry counter sales, and PT dishwasher. If you know someone who would be a good fit and shares our passion for cinnamon rolls send them to dolcebakes.com/joinourteam to fill out an

application! **Contact them at 913-236-4411.**



Save the Date – Sat. December 3rd at Deer Creek CC – Annual Christmas Party



PLAZA ANIMAL CLINIC – Open House and Pet Costume Contest – Saturday, October 22nd – 1-4pm At 5002 Main St., KCMO 64112

Meet Dr. Brad Twigg and get your pet's photo taken in their costume. Prizes will be awarded in various costume categories. Food and beverages will be provided.

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- Oct. 6, 2016

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Adams, Linda
- Airey, Douglas Linda Adams, Mike Dard, Pat Beckner, Janet Stone, Ann Williams
- Ashurst, Chase & Amy
- Beckner, Pat Brad Tunney, Chad, Mike Brosset, Anna, Doug Airey, Jim Bell
- Bell, Jim Rick W, Keith S, Matt A, Kevin Y
- Belzer, Dan
- Boehringer, Kevin SIRNA, PICKERING, DOUGLAS
- Bovard, Zach Phar, Sewell, Hobbs, Heriford
- Brosseit, Mike
- Brown, Erin
- Cocherl, Stephanie
- Cunningham, Rick Phil G., Rod F.
- Cussen, Kathleen Sean S, Phil, Rick S, Rick W, Keith, Rod
Mike D. Board
- Darby, Mike Rich Sirna, Keith S, Rod, Terry Ken, Chris, Prospector's Board, Brooke, Dasigle
Erin, Kevin York, Ed Hukins, Stephanie
- Dayal, Vivek Stephanie, Richs, Amber, Kevin Y, Chris P, Cliff OB, Dave F, Alan
Chad T.
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken Ed Hutchinson, Mike Darby
- Emerson, Bill
- Felton, Dr. Sean Amber Sewell, MIKE DARBY COMPTON, RICH SIRNA, ALAN HUTCHINSON, NEIL SPENCER,
BRAD DWIGG, SHORI YANTON, FELICI GUARANTO
- Foster, Rod Alan Heriford, Stephanie Cocherl, Dan Belzer, Mike Darby
Mike Kopplin, Keith Steinger, Alan Goodheart, Kathleen Cussen

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PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave _____

Giordano, Phil Rich S, Keith S, Sherrill M, Rick W, Rick C
Sean, Daz & Cindy, Mike M.

Goodheart, Alan _____
DARBY, DAYAL, EDSON, FOSTER, SIRNA, TERSTREIP

Goodheart, Bruce _____

Hardin, Das _____

Hawkins, Darryl MIKE DARBY, NEIL S. SEANE, + BRADTWIGG

Heriford, Alan _____

Hipple, Vanessa All Members

Hobbs, Derek Dave Flessner, Jennifer Skatrom, Rich Sirna

Holk, Dan DARBY

Holland, Ed _____

Hutchison, Ed RICK J + Mike K

Kennedy, John F. _____

Kopplin, Mike Ed M, RICK, BOB, Casey S. S.W.

Mellott, Mike _____

Mortko, Sheri Keith, Rick, Erin, Phil, Sean, Janine, Amber,
Jen, Alan H

O'Bryan, Cliff CHRIS P, V. WALK DAYAL, LINDA ADAMS, ANBOZ SEWELL

Oettmeier, Dr. Bert _____

Phar, Matt Jim B, Zach, Keith, Curt, Erin, Das
Alan H

Pickering, Chris HARDIN, HOLK, DARBY, SPENCER, SIRNA, HUTCHISON,
ROSSFIT, CAPP, CIBRYANI, BILL, RICZANKO, DAYAL, TERSTREIP, SAETEL, FETCKY, (KOPPLIN)

Rapp, Bryan _____

Runyan, Joe _____

WAGNER
PROWN

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Ryan, Pat _____

Sewell, Amber Sean Felton, Neil Spencer, Stephanie Cochert, Shari Morke, Rick W., Rich Sirna, Janine, Janet, Keith, Vivex, Cam Boward, Mike B. Gin, Vanessa

Shelton, Jennifer Kathleen C. Felton, Darby, Sirna, Wilkinson, Dary, Koppeln, Chase

Simpson, Brownie Mark Spencer, Ann Wilkinson, Mike Darby, Rod Foster, Keith Steiniger

Sirna, Richard Foster, Ryan Henford, Paul Stanga, Samuel Montko Hopple, York, Doug, Robert, Angel, Conny, Brenda, Cassa, Roll, Prosser, Ben, Thurston

Spencer, Neil Keith S, Sean F, Chris P, Janet S, Parryl H, Rick W, Ed H, Amber S

Stein, Jeremy _____

Steiniger, Keith Wolverton, Darby, Montko Henford, Sirna, Cassa, Sewell, Phar, Bell, Spencer, Foster, Goodheart, Koppeln, Giordano

Stone, Janet Doug A., Ed - Radar & Termite, Mike Top Notch

Terstriep, Janine _____

Trondson, Chad Alan G, Vivex, Bryan, Rick, Rod, Pat

Twigg, Brad Chris, Sean, Dan, Rick, Alan H, Mike Darby, Erin Brown, Kathleen, Pat

Wagner, Leigh _____

Webb, Tyler _____

Wilkinson, Ann Jimmie Shelton, Sarah Pollock, Doug King, Rod Sirna, Bill Douglas, Brownie Simpson, Kalam, John, Jim Bell, Pat Keckin

Wolverton, Rick KEITH S, STEVE, ALAN H, RICH MUELLER, PAT B, DAN H, ROD, CHRIS P, JIM B, BOB

York, Kevin LIMB, MIKE D, VIVEX, MATT P, ANN W, ROD F, RICH S.

GUESTS

Name _____ Name of Business _____ Your Position (owner, sales, etc.) _____

