For years, most all of us in business have always heard besides having a good attorney on hand, the other most important professional you need to run your business is a good accountant. We must all take it upon ourselves to know how the figures - how our businesses are doing, daily, and over time.

We all have many professionals to choose from when it comes to our finances, but you have a great one right in our own presence, with that being Jim Bell of James D. Bell CPA LLC.

Jim’s unique background is such an advantage because of his experience in real life jobs that allows him to understand his clients’ problems and issues because he’s been there. He has worked in insurance sales, worked for R. L. Polk in marketing and insurance research, and in the retail computer arena when many of us went to specialty stores to buy our computers.

Along the way, he decided to return to school to receive his degree in accounting. He says it was one of the best decisions he’s ever made. Before taking the leap of faith and heading out on his own, Jim worked for KPMG personal finance group, and with several other firms, one as a CPA, and one where he became a partner in the business. This is where he joined Prospectors and gained knowledge from Chris Pickering about protecting himself in case things went away and boy, was he glad he did.

All this came to a head and Jim headed into the best choice he has made except marrying his wife and raising his great family. He started his own CPA office and in 2012 even bought his own building which kind of sealed the deal on his commitment to his profession.

Quite simply Jim calls himself the “Unaccountant”. He basically does accounting, taxes, and consulting to businesses, individuals, and fiduciaries. This includes both S and C corporations. So being the Unaccountant is his branding stating he has no staff, and no hourly billing. And he provides you a free initial meeting and diagnosis. He does not do any advertising. Jim says there is no box - there’s no standard formula. He tailors his solutions to each entity he analyzes. And he has gone paperless and is virtual so he can deal with clients not only in KC but on the east and west coasts too (does it with Fedex and sending PDFs).

Jim tells us that paying taxes is a good problem to have. But most people don’t pay attention, because they should pay themselves 50% and put the other 50% into savings for the end of the year.

Continued on Page 3 & 4 . . .
UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS? Give Keith Steiniger, our Membership Chairman a call at 913-735-2780 or email at ksteiniger@idologymg.com before you visit our group so we can make sure there are no category conflicts with our current members.

Nov. 3 – Erin Brown of Dolce Bakery AT DOLCE BAKERY.

Nov. 10 – Alan Goodheart of Goodheart’s Jewelry at Deer Creek CC.

Nov. 17 – Das Hardin of Village Flower Co. AT VILLAGE FLOWER CO.

Nov. 24 – THANKSGIVING DAY – NO MEETING

Dec. 1 – Janine Terstriep of the Decorative Touch AT HER LOCATION.

Dec. 8 – Mike Brosseit of Top Notch Heating & Cooling at Deer Creek CC.

Dec. 15 – Annual White Elephant Gift Exchange
**Trivia Question:-**

Who played Humpty Dumpty in the 1933 film *Alice in Wonderland*?

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**QUOTE OF THE WEEK**

Great minds discuss ideas; average minds discuss events; small minds discuss people.

*Eleanor Roosevelt*

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The gangster whose business card read «second hand furniture dealer» was Al Capone.

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**Con’t. From Page 1.......**

**Did You Ever Notice When You Put THE and IRS Together, It Spells THEIRS!!**

And lastly, he showed us the most important financial statements we need to pay attention to and must understand - your balance sheet (a snapshot of your assets and liabilities at the time), and your profit and loss statement (your profits and expenses). He encouraged us and showed us how to read these statements. Whew! So much to take in.

And lastly, he showed us the most important financial statements we need to pay attention to and must understand - your balance sheet (a snapshot of your assets and liabilities at the time), and your profit and loss statement (your profits and expenses). He encouraged us and showed us how to read these statements.

Whew! So much to take in. Suffice it to say it would be better to have a trusted partner in your business you can depend on to help guide you in the direction your business is trending and will be there to make sure the reporting of income and expenses is accurate and turned in to the IRS and states on a timely manner.

Give Jim a call and take the time to have him listen to your situation and recommend how he can assist your needs. Thanks Jim for being there and all you do for this great Club you call family.
BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

CONGRATULATIONS To Your 2017 Prospectors Board of Directors

President – Chris Pickering
Vice President – Rod Foster
Social Chairperson – Kathleen Cussen
Membership Chairperson – Stephanie Cocherl
Programs Chairperson – Ann Wilkinson
Members at Large – Sean Felton, Jen Shelton, and Leigh Wagner

We look forward to a smooth transition and a great year in 2017!

Hangers Cleaners is looking to fill two positions – a seamstress at their Plaza location; am sure some experience is preferred. And also a Store Driver for pickup and delivery of clean and unclean clothes to return to the main facility. If you know of someone that is looking for employment, or you could send this out to your network, please do so and refer them to Kathleen Cussen.
Grade A Tree Service (Phil Giordano) is looking for tree trimmers or groundsmen (they will train). If you know of someone that fits this post, Get in touch with Phil at 816-509-2225.

Dolce Bakery is looking to fill multiple positions throughout the bakery, including PT cake and sugar cookie decorator, PT/FT pastry counter sales, and PT dishwasher. If you know someone who would be a good fit and shares our passion for cinnamon rolls send them to dolcebakes.com/joinourteam to fill out an application! Contact them at 913-236-4411.

Save the Date – Sat. December 3rd at Deer Creek CC – Annual Christmas Party
We THANK YOU for your support over the years.

At Operation Give-A-Bear, our goal is to put smiles on the faces of at risk and underprivileged children and the homeless.

We deliver Teddy Bears at Christmas time to those who would normally not receive any gifts...Smiles and hugs abound when Santa and the bears arrive!!

Although we will not be having a fundraising auction this year....we still need your support.

Please consider sponsoring us with a tax deductible donation for 2016.

Your dollars are spent purchasing teddy bears, so that our team of volunteers can dress like Santa and deliver bears to those in need.

HELP us give a child a smile during the holidays.

Your donation can be made on our website: www.operationgiveabear.net or by check to:

21025 West 105th Street
Olathe KS 66061

Thanks again for your support!

Best regards,

Operation Give-A-Bear Board
Dear Friend of Special Olympics,

We need your support for our 26th Annual John L Cassidy Heartland Winter Games. The enclosed brochure discusses monetary donations, but we also need items donated for our annual Dinner and Auction, “Join us at the SOKS Hop.” The auction will be held on November 19, 2016, at the DoubleTree Hotel in Overland Park, Kansas. The evening’s activities will include silent and live auctions. More than 200 people attended last year’s event which raised over $28,000 for the Winter Games.

Any item, gift certificate, or basket your business could donate would be an excellent addition to our auction, in addition to promoting your business. In appreciation, your company’s name (or your name if an individual) will be listed both in the auction program as well as in the John L Cassidy Heartland Winter Games program.

The Winter Games will be held in the Kansas City metro area in January 2017 with over 300 athletes from Kansas, Missouri, Nebraska, Oklahoma and Arkansas competing in winter sports such as skiing, snowshoeing, ice-skating and floor hockey. The Heartland Winter Games provide a wonderful opportunity for our athletes to compete in these sports. Without the help of our sponsors and donors, this would not be possible.

Donations are tax deductible to the extent allowed by law. Please contact Ann Wilkinson at 913-219-0264 or larimored@kssone.org or Ruthann Bean at 913-484-1735 with any questions, or send your donations to Kansas Special Olympics, 5280 Foxridge Drive, Mission, KS 66202. You may also visit our website www.kssone.org/winter.html for details on how to reserve your place at our event!

Thank you for your consideration.

Ann Wilkinson

Heartland Winter Games Auction Committee
# Prospector's Breakfast Club

**Attendance and Thank You's**

**Meeting Date:** October 27, 2016

**PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING**

- Adams, Linda
- Airey, Douglas
- Ashurst, Chase & Amy
- Beckner, Pat
- Bell, Jim
- Bell, Chris
- Bell, Keith
- Bell, Kevin
- Bell, Matt
- Belzer, Dan
- Bohringer, Kevin
- Bovard, Zach
- Brosset, Mike
- Brown, Erin
- Cocherel, Stephanie
- Cunningham, Rick
- Cussen, Kathleen
- Darby, Mike
- Darby, Steve
- Dasing, Erin
- Dayal, Vivek
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken
- Emerson, Bill
- Felton, Dr. Sean
- Foster, Rod
- Fulghum, Chris
- Garrett, Beth
- Garvey, Mike
- Garrett, Matt
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<td>Runyan, Joe</td>
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PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Ryan, Pat

X. Sewell, Amber

X. Shelton, Jennifer

X. Simpson, Brownie

Sirna, Richard

Stein, Jeremy

Steiniger, Keith

Terstriep, Janine

Trondson, Chad

Twigg, Brad

Wagner, Leigh

Webb, Tyler

[Names and positions listed]

GUESTS
Name | Name of Business | Your Position (owner, sales, etc.)

[Blank lines]