



Life Throws You a Curve Ball – Are You Ready to Step Up to the Plate and Swing Away?

In today's crazy world, with everything going on, it is hard to believe that there are still people who are living without having proper health insurance in place. Even with the implementation of Obamacare several years ago, the uninsured still exists.

So what do those people do in order to get insured? They find someone like **Jeremy Stein of Stein Financial Services** to assist them in getting the right coverages for their needs.

Jeremy's struggle with those not having insurance is quite personal. It seems his grandparents were one of those people at the wrong place at the wrong time when the Hyatt Hotel Skywalk collapse occurred. He did not expound too much, but suffice it to say it changes the way you think about everything, especially about life in general.

You see, Jeremy's dad was in the insurance business. Jeremy returned to KC after his father became ill over 5 years ago. It did not take long for him to realize that this would soon become his calling. He approached it like he has in every other event in his life – with gusto and a positive attitude.

So he received his training just as Obamacare was implemented. Like so many, he became an expert almost instantaneously. You have to know the ins and outs of the system, and how to take advantage of the plan to benefit your clients the most. And according to Jeremy, there are lots of areas to gain the best coverages at the best price for his clients.

Health insurance in today's world has become muddled and confusing. And it seems to be changing faster than Jeremy can keep up with it. Many people that try to navigate this abyss find it very difficult to get the answers they need right away. Very tedious process for the unexperienced explorer.

A lot of people leave money on the table because they do not know what to choose.

We then changed gears and headed into a worst case scenario. What do you do when something heads south? How do you handle it?

Jeremy has since mastered the system better, and now has most all answers his clients are asking. He said he is always happy to help in any way to get YOU the proper coverages you need, whether it was with him or someone else.

He quickly mentioned deductibles, and said that most people do not know what their deductibles are. Something of importance when you start planning your insurance strategies. And don't forget, especially if you are below the age of 50, Long Term Health Insurance is a fabulous choice for coverage as you age. Remember though – the older you are, the more expensive it becomes.

So take the time to review whatever coverages you have set up, and maybe give Jeremy a call to become a client or just to get advice on what to do in a particular situation. It is great to have Jeremy as a reference partner in Prospectors and please use him as a sounding board for your personal health needs. Welcome Jeremy to Prospectors!!!

Weekly Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

February 2, 2017



**WE ARE AT DEER CREEK CC -
7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

THANK YOU'S
See Pages 7-9



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Stephanie Cocherl, our Membership Chairman a call at 913-266-9314 or email at scocherl@fnbk.com before you visit our group so we can make sure there are no category conflicts with our current members.

Feb. 2 – Cliff O'Bryan of Reconciliation Services at Deer Creek CC

Feb. 9 – Tyler Webb DDS at Deer Creek CC.

Feb. 16 – Kyle Douglas of Beautiful Outdoors at Deer Creek CC.

Feb. 23rd – Bryan Rapp of Bryan Rapp Agency AT HIS LOCATION.

Feb. 30th - TBA

SNOW POLICY REMINDER

As we are now in winter, reminding you that if they call school off for the Shawnee Mission School District #512 on a scheduled Thursday meeting, then we WILL NOT have a breakfast meeting that day. (Stay tuned this Thursday folks.)

Be sure to check with your local TV stations or listen to radio, or go to <http://www.smsd.org/> for the latest news.

Trivia Question:-

What President's ghost is said to haunt the White House?



QUOTE OF THE WEEK



Happy Groundhog Day !!

The only bird that gives us leather is from the ostrich.

Con't. From Page 1.....

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

Rye Studio Dog Days



In February – The Rye Studio is having their highly successful - **Dog Days at RYE Studio!**

The whole month of February.
Free session, Free 5x7 with your donation of a bag of dog food that we will give to

the Humane Society of Greater Kansas City.

ALL Fridays and weekends are booked right now, but Monday thru Thursdays are still open.... Contact Chase or Amy to reserve your spot !!!

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES



Martin City Annual St. Patrick's Day Parade and Whiskey Run 5K Race on Sunday, March 12th. Come and reserve your space at Grade A Tree Care to see all the parade action. Mark your calendars now.

Our Speakers program schedule has open spaces starting February 30th. If you have not had a chance to speak to the club since Spring 2016, or if you are new and have not presented yet, please contact Ann at awilkinson@fnkb.com. Remember to think of this as a chance to get your business showcased to 50 top business owners in the Kansas City area. What a great opportunity!

This year we will also have a very few special presenters to the club. If you have a special interest, community leaders you would like to hear, or other interests that you think would appeal to the club, please email Ann at awilkinson@fnkb.com with your idea. Thank You.

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- July 26, 2017

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda Sean Felton, Chris Pickering, Ann Welton

Airey, Douglas Kevin York, Mike Koffman

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim Alan H, Chris P, CHRO, Danek H, Jen S, Mike
Rick W, Zach B

Belzer, Dan Neil Spencer

Boehringer, Kevin SIENA, BROSEIT, YORK, COCHERL

Bovard, Zach

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie Rod Foster, Chris P, Janine, Amber, Vivek, Keith, Rich Sierra,
Kevin B, Dan & Cindy

Cussen, Kathleen Phil, Rick, Bonnie, Alan B, Rick, Keith, Chris P,
Dr. Sean

Darby, Mike Conrad, Jean, Chris, Keith, Amber, Ed, Neil, Amy, Sean, Stephanie, Rick
Mike Brosseit, Janet Skene

Dayal, Vivek Cliff OB, Stephanie C, Pat B, Dave F, Rich S

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean Sue, Jen, Rich S, Neil S, Rick W, Linda A, Mike D, Phil G, Amber,
Kathleen, Alan H, Janine, Dave F

Foster, Rod Stephanie C, Alan H, Mike S, Kathleen C
Chris P, Janet S

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Flessner, Dave Chris Pickering, Dr Sean, Derek Hobbs, Uwele Phil G, Kath Lee, Browne Bryan Rapp, Rick
- Giordano, Phil Pat R, Rich S, Alan H, Dana F, Ann W, Sheri M, Rick W, Sean F, Kathleen C, Amber S, Chad T
- Goodheart, Alan BROWN, MORTKO, STEINIGER, COCHILL, CUSSEN, SIRNA
- Goodheart, Bruce _____
- Hardin, Das _____
- Hawkins, Darryl _____
- Heriford, Alan Amber S, Brad T, Chris P, Des H, Erin B, Jen S, Jim B, Kathleen C, Sheri M, Keith S, Kevin J, Kyle D, Matt P, Mike B, Pat B, Pat R, Phil G, Rich S, Rick C, Rick W, Rod F, Sean F
- Hipple, Vanesa _____
- Hobbs, Derek _____
- Holk, Dan DARBY, STEINIGER
- Holland, Ed _____
- Hutchison, Ed Mike, Alan G, Janet, Sean + Cath
- Kopplin, Mike _____
- Mortko, Sheri Rick, Keith, Alan G, Alan H, Erin, Amber, Janine, Jen, Sean, Rich, Felicia + Cynthia Kyriakos
- O'Bryan, Cliff Uwele, Dana W, Ikensoy, Amber Swell, Jim Bell
- Oettmeier, Dr. Bert _____
- Phar, Matt _____
- Pickering, Chris LARDIN, DARBY, SPENSER, SIRNA, BROWN, TUIBU, SHELTON, BELL, TRESTERIN, BOSELI
- Rapp, Bryan _____
- Runyan, Joe _____
- Ryan, Pat _____
- Sewell, Amber Browne, Rich S, Cliff, Alan H, Keith, Stephanie, Janine, Dr. Sean, Matt Phar, Mike B, Mike D, Sheri, Linda Adams, Zach Barad

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Shelton, Jennifer Felton, Marko, Beel Hobbs, Sirna, Wolverton,
Hardin, Koppin, Ahurst, Heriford

Simpson, Brownie Amber, Janine, Brim, Mike

Sirna, Richard Steven, Marko, Felton, Oliver, Gaudin, Cussen, Sewell, Pickering, Cusson
Wolverton, Gosh, Cochell, Bell, Boulton, Gault, (Hutch), Trusty, Poyel, Stead, Craig, Amy

Spencer, Neil Belzer - Bell - Darby - Kelton - Pickering - Steln

Stein, Jeremy Everyone

Steiniger, Keith Wolverton, Darby, Marko, Brown, Sirna, Cussen, Brasslett,
Giordano, Wagner, Bell, York, Sewell, Shelton, Holt, & Heriford

Stone, Janet Michael X Jr, Ken New York, Ted

Terstriep, Janine Stephanie, Sean, Erin, Sheri, Rich, Kevin, Rick
Alan, Fern, Chris, Amber, Keith, Bryan, Jeremy, Kevin B, Brian

Trondson, Chad Kyle, Phil, Braaie, Bryan, Rick, Pat, Alan G.

Twigg, Brad

Wagner, Leigh

Webb, Tyler

Wilkinson, Ann Quay, Brian, Clift, Brian, Tyler, Nicky, Bryan, Dora
Linda, Allison, Kish, Douglas, Brian, Paul, Bill, Steve, Jane, J, David

Wolverton, Rick ALAN N, KEITH, SEAN, STEVE, CHRIS, KATHLEEN
Bryan R, Jim B, Mike D.

York, Kevin

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)
Cynthia Kyriazis	Productivity Partners	owner