

PROSPECTORS BREAKFAST CLUB



"It's sooooo hot..." "How hot is it?" "It's so hot (even though it's just February) that I'm ready to start thinking about making my yard landscape worthy NOW."



So what can YOU imagine? Truly nothing is impossible if you have a vision and someone willing to attempt the

difficult or unusual task. OK, this may be a bit out of the box, but don't let them fool you.

When working with Mother Nature is the only thing you've done to make a buck, you know her pretty well. All the way from mowing lawns as an early adolescent to running a major landscaping business in metro KC, just ask **Kyle Douglas of Beautiful Outdoors** a question. His experience and zest for knowing the hottest trends in landscape construction has put him at the forefront of the local marketplace.

Kyle indeed started near 16 years old after school and on weekends. He had just two trucks, 3 mowers, and a skeleton staff of friends. He grew fast enough to be able to finance his education, and continued to grow the biz. They are now located in the West Bottoms in KCK.

His main focus is of course in lawn and landscape maintenance. This includes most basic services of cutting grass, trimming and edging, leaf and small limb removal. But all of us are always wanting to keep up with the Jones's. So creating a magnificent landscape design is their specialty – they LUV getting creative to make your outdoor space unique and livable.

This goes from a standard brick patio or walkway to placing pavers over concrete. They have also added a space with pavers off an existing deck that creates a whole separate area to entertain and relax.

Kyle has even added natural retaining walls to a yard landscape in order to give variation in height and feel to a lawn that is not just flat.

What has gained more popularity than most is building an entire outdoor living space away from the home itself. This includes an area for dining, sitting around a fire feature, or some having a huge fireplace as its central icon. They have even installed grills and running water to make this a truly functional cooking environment.

And even after installing and doing the work on your space, they are able and do maintenance of the pavers and patio surfaces so they'll last for years to come.

His company does do snow removal, mainly in the DT KC area. Here he also maintains a lot of the flower planters that you see along streets like Grand Blvd, Main St. and throughout downtown. In Westport, they recently received a contract to remove and replace hundreds of trees in that area too.

Other services include irrigation (lawn sprinklers for residential and commercial), and outdoor specialty lighting. The newest thing here is the use of LED lights to highlight a sidewalk or living space.

Continued on Page 3...



Weekly Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

February 23, 2017



WE ARE AT BRYAN RAPP AGENCY, 22107 W. 83RD ST., SHAWNEE, KS - MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE

See Page 2

THANK YOU'S

See Pages 6-8



**UPCOMING
SPEAKERS
SCHEDULE**

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Stephanie Cocherl, our Membership Chairman a call at 913-266-9314 or email at scocherl@fnbk.com before you visit our group so we can make sure there are no category conflicts with our current members.

Feb. 23rd – Bryan Rapp of Bryan Rapp Agency AT HIS LOCATION.

Mar. 2nd – Derek Hobbs of GradSpecs at Deer Creek CC.

Mar. 9 – Stephanie Cocherl of 1st National Bank at Deer Creek CC.



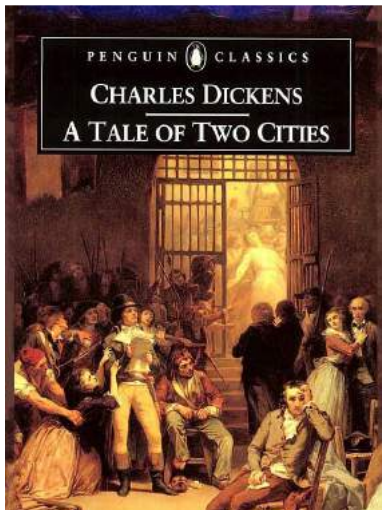
SNOW POLICY REMINDER

As we are now in winter, reminding you that if they call school off for the Shawnee Mission School District #512 on a scheduled Thursday meeting, then we WILL NOT have a breakfast meeting that day. (Stay tuned this Thursday folks.)

Be sure to check with your local TV stations or listen to radio, or go to <http://www.smsd.org/> for the latest news.

Trivia Question:-

What are the first six words of Charles Dickens's "A Tale of Two Cities"?



Con't. From Page 1.....

Because of his ties to the Lake of the Ozarks since childhood, he does some business there with building sea walls, and dock lighting, and also snow removal in winter.

Kyle mentioned what would be good leads for his company. If you have used Kyle for any type of service and someone comments about it, this is a great referral that you could make. Anyone that owns a home or rental property, or even builders that need to stage the outside of their finished builds. Homes associations are always a great opportunity for Kyle as he can take care of the perimeter of the properties and any

QUOTE OF THE WEEK



Anne Bancroft (wife of Mel Brooks) played Mrs. Robinson in the movie The Graduate.

common areas. And general contractors that have contact with remodels or specialty projects are another good source of business. Lastly, if you know of any property management groups that need maintenance for their properties, another excellent referral.

So as our temperatures start to warm, and we begin spending more time outdoors, take notice of what you could do to make your life more enjoyable by creating spaces to live and entertain your family and friends. And don't forget to ask Kyle how he can help facilitate your dreams so they'll come true! Thanks Kyle for all the referrals you make to other Prospectors and we hope you get in return.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Rye Studio Dog Days



In February – The Rye Studio is having their highly successful - **Dog Days at RYE Studio!** The whole month of February.

Free session, Free 5x7 with your donation of a bag of dog food that we will give to the Humane Society of Greater Kansas

City. ALL Fridays and weekends are booked right now, but Monday thru Thursdays are still open.... Contact Chase or Amy to reserve your spot !!!



SAVE THE DATE! – May 21, 2017 – Run for Little Hearts – Here is a request from **Kyle and Lexie Douglas of Beautiful Outdoors**. Please consider

joining their team, Karson's Crusaders, to support their Super Hero and the local congenital heart defect awareness group. For event details and to register go to: www.runforlittlehearts.com



Prospectors Outing – Great Music Venue !!

Saturday, March 11th - Ernie Biggs Dueling Piano Bar in Westport. 4115 Mill Street. Doors open at 7pm; Show starts at 8:30pm

\$10 cover (if this changes with our number, I'll let you know).

Saturday specials: \$17 Buckets - \$14 Fishbowls - \$3 House Shots

Please RSVP to kcussen@hangerskc.com so she can give them our final numbers.



Martin City Annual St. Patrick's Day Parade and Whiskey Run 5K Race on Sunday, March 12th. Come and reserve your space at Grade A Tree Care to see all the parade action. Mark your calendars now.

Our Speakers program schedule has open spaces starting March 16th. If you have not had a chance to speak to the club since Spring 2016, or if you are new and have not presented yet, please contact Ann at awilkinson@fnkb.com. Remember to think of this as a chance to get your business showcased to 50 top business owners in the Kansas City area. What a great opportunity!

This year we will also have a very few special presenters to the club. If you have a special interest, community leaders you would like to hear, or other interests that you think would appeal to the club, please email Ann at awilkinson@fnkb.com with your idea. Thank You.

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

FEB. 16, 2017

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda

Airey, Douglas Kevin J, Daniel Anabrus

Ashurst, Chase & Amy Rich S., Cathleen C., Janet S., Amber S.,

Beckner, Pat Matt Pham, Jon Bell

Bell, Jim Ann W, Dan-y H, Derek H, Kelle S, Matt J
Acl S, Rick W, Rod F

Belzer, Dan Neil Spencer, Rick Wolvert, Chris Pickering

Boehringer, Kevin

Bovard, Zach

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie Rod F, Mike D, Janine T, Vivek, North S, Chris Pickering, Jim Bell, Kathleen, Tyler, Alayk
Chase, Rich S, Amber, Sewell, Pat Beckner, Doug, Amy, Rick Wolvert, Mike K, Ken Eidson, Mike B., Dave

Cunningham, Rick

Cussen, Kathleen Jan. Sean, Rich, Rick, Kelle, Neil, Chris, Phil,
Sarah W, Ann Brownie,

Darby, Mike

Dayal, Vivek Rich S, Cliff OB, Dave F, Chris P

Douglas, Kyle

Eckinger, Bill


Eidson, Ken

Emerson, Bill

Felton, Dr. Sean

Foster, Rod

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING



Flessner, Dave _____

X Giordano, Phil Ann W, Rick W Keith S. Rick S, Kathleen C
Kevin Y
X Goodheart, Alan ADAMS HATLEY BROWN OSSEN EIDSON
HAWKINS MORTKO PHAR SIRNA STEINIGER

Goodheart, Bruce _____

Hardin, Das _____

Hawkins, Darryl _____

Heriford, Alan _____

Hobbs, Derek _____

Holk, Dan _____

Holland, Ed _____

X Hutchison, Ed Janet, Mike, Zach, Keith, Ken

X Kopplin, Mike Ken Eiden, Cole W SW, Ann W. HICMAN, Rod Eiden
Stephanie, Dig and Rapp, Tyler W. S, Dale Flessner, Kathleen

Mortko, Sheri _____

X O'Bryan, Cliff Rick, Amber, Rich, Rick W, Brownie, Linda C.,
Doreen H.,

Oettmeier, Dr. Bert _____

Phar, Matt _____

X Pickering, Chris IARDINI, RELL, STEINIGER, DAYAL, SPENSER, BROWN, BROSSIN
CUSSION STANTON FOSTER

X Rapp, Bryan Brownie, Chris, Matt, Janice/Andie, Sean, Alan G,
Erin, Chad, Jeremy

Runyan, Joe _____

X Sewell, Amber Mike B, Sean, Rich Sirna Keith, Matt Phar, Jim Bell, Kam B,
Chase + Amy, Shari, Stephanie, Jen Shelton, Alan Goodheart, Brownie,
Erin Brown

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Shelton, Jennifer Cussen, Felton, Marko, Darby, Sirna,
Hardin, Koppin, Ashurst, Foster

Simpson, Brownie Jansie T, Kathleen C, Mike D, Allen C

Bonnie Bell

Sirna, Richard Heyl, Coated Cores, Stager, O'Brien, Giordano, Felton, Sewell
Chase, Amy, Daryl, York, Tump, Daryl, Mattie, Kelly, Wagner, Rudy, Rudy, Gabe

Spencer, Neil Ashurst, Belzer, Darby, Felton, Koppin
Pickering - all Volleyball players/watchers,

Stein, Jeremy

Steiniger, Keith Wolverton, Darby, Paperi, Marko, Brown, Sirna, Cussen,
Brossitt, Giordano, Bell, York, Sewell, Rapp, Boching, Pickering, Stein

Stone, Janet

Terstriep, Janine

Trondson, Chad Bryan, Phil, Brananie, Rod, Rick, Alan Goodheart

Twigg, Brad

Wagner, Leigh

Webb, Tyler

Wilkinson, Ann Phil Giordano, Doug King, Stephanie Corbett, Kathleen Cussen, Chris Pickering
Kyle Pfeiffer, Alan Goodheart, David Plesner

Wolverton, Rick CHAD KATHLEEN JANINE STEPHANIE RICK
CLIFF JIM B. DARYL H.

York, Kevin

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)
MATT PAPERI	DEVICE PITSTOP	OWNER