

PROSPECTORS BREAKFAST CLUB



Pen and Teller All Part of A Grand Illusion – Work Until Your Bank Account Looks Like Your Phone Number.

Each of us has a story. The more we listen, the more we learn how humbling life can be. For each of us are molded from where we came. Our influencers are not our co-workers and friends. They are our parents and grandparents. But we never approach that realization until the day comes when we can no longer share a laugh, call and say hello, or get a caring hug or a kiss on the cheek.

That which seems to hurt the most actually makes us stronger every day. For it is the new memories of their guidance and advice which makes us all better people. This is what you felt and heard listening to **Stephanie Cocherl** take a moment to reflect on losing her mother and how much she has realized the life lessons she'll carry on to her daughter and what a difference it will make in her upbringing.

And this is what Stephanie brings to her career at **First National Bank**. A very close personal touch with every client. She helps solve their issues and problems to better their personal and business acumen.

Stephanie shared the epitomy of a dream job, starting work within the banking industry as a bank teller while still pursuing her education. She reached her education goals, and this introduced her to the ability to further her goal of assisting many more clients with the vast resources that First National Bank provides her.

Drive down any major thoroughfare in Kansas City, and you can't go a mile without seeing a bank, savings and loan, or credit union. But Stephanie is part of one of the largest privately held banks in the US, it tells you the credibility she brings to the table.

Her responsibilities bring expertise to a client's day to day banking needs. She basically said that "whatever your needs are" she is available. Her talents lend themselves to knowing a lot about most areas of the banking process. She takes her years of experience and learning to create solutions that will benefit her clients.

The one topic that is so much in the public eye is being aware of electronic fraud and how it is effecting the banking industry. Stephanie boldly told us it is not a matter of if, but WHEN you will be effected. Hopefully it will not be a critical breach, but one never knows. This is why it is so important to maintain watching your accounts on a daily basis. You MUST check to see if anything looks strange or out of place. And you know without a doubt to have fraud protection – it is a must.

And lots of places are going paperless. You could now have a business credit card that is used to pay bills, or purchase supplies or equipment, thus allowing you to make one payment rather than 20 or 30 checks.

So no matter how simple or complex your banking needs are, what a relief it is to have Stephanie there to answer your questions. Even if you don't currently bank at First National, do not feel scared to pick the phone up. It would be a crime not to have access to good information, and you never know, she may be able to actually make the problem better. Thanks Stephanie for your strong conviction to your work, your family, and to Prospectors.



**Weekly
Newsletter**

"There is Strength in Our Numbers."

www.prospectorsclub.com

March 16, 2017



**WE ARE AT DEER CREEK CC -
7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

THANK YOU'S

See Pages 6-8



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Stephanie Cocherl, our Membership Chairman a call at 913-266-9314 or email at scocherl@fnbk.com before you visit our group so we can make sure there are no category conflicts with our current members.

Mar. 16 – Doug Airey of Doug Airey Home Care at Deer Creek CC.

Mar. 23 – Dave Flessner of Mustard Seed at Deer Creek CC.

Mar. 30 – Guest Speaker TBA at Deer Creek CC.

Apr. 6 – Ann Wilkinson of First National Bank at Deer Creek CC.

Apr. 13 – Rich Sirna of Sirna Bros. Hauling at Deer Creek CC.

SNOW POLICY REMINDER

As we are now in winter, reminding you that if they call school off for the Shawnee Mission School District #512 on a scheduled Thursday meeting, then we WILL NOT have a breakfast meeting that day. (Stay tuned this Thursday folks.)

Be sure to check with your local TV stations or listen to radio, or go to <http://www.smsd.org/> for the latest news.

Trivia Question:-

What do gasoline and napthenic and palmatic acids combine to form?



QUOTE OF THE WEEK

You look
really
funny
doing
that with
your
head...

www.iLikeitFunny.com



Archie and Edyth Bunker lived at 704 Hauser St, Queens, NY.

Con't. From Page 1.....

Nothing that long today....

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY



Welcome to our newest members !!!

Kevin Full of AdvantaClean and Jay Alexander of Dark Horse Applicants LLC.

Please make sure you go up and introduce yourselves again and welcome them into the Prospector family.

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES



Mustard Seed (Dave Flessner) has been nominated for Small Business of the Year. This is the "Mr. K Award" presented by the Kansas City Chamber of

Commerce. This award goes to a company that has shown growth or sustainability of their business with strong employee relations and a record of giving back to the community. In conjunction with this award they're exhibiting at the Candidate's Showcase at Union Station on **Wednesday March 29th from 5:00 to 7:00pm.** Congratulations Dave for your nomination.



SAVE THE DATE! – May 21, 2017 – Run for Little Hearts – Here is a request from

Kyle and Lexie Douglas of Beautiful

Outdoors. Please consider joining their team, Karson's Crusaders, to support their Super Hero and the local congenital heart defect awareness group. For event details and to register go to: www.runforlittlehearts.com

Our Speakers program schedule has open spaces starting March 16th. If you have not had a chance to speak to the club since Spring 2016, or if you are new and have not presented yet, please contact Ann at awilkinson@fnkb.com. Remember to think of this as a chance to get your business showcased to 50 top business owners in the Kansas City area. What a great opportunity!

This year we will also have a very few special presenters to the club. If you have a special interest, community leaders you would like to hear, or other interests that you think would appeal to the club, please email Ann at awilkinson@fnkb.com with your idea. Thank You.

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

MARCH 9, 2017

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda *Chris, Sean, Tyler, Janet, Sheri, Alon Sadleir, The Board*

Airey, Douglas

Alexander, Jay

Ashurst, Chase & Amy

Beckner, Pat *Jim Bell, Chris Pickering, Kyle Douglas*

Bell, Jim *Alan G, Chris P, Claf O, Das H, Janice T, Pat B, Rich S, Rod F, Zach B*

Belzer, Dan

Boehring, Kevin

Bovard, Zach *Steiniger, Swell, Phoe, Pickering, Bell, Hutchison*

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie *All prospectors, prospectors board, Rod, Mike D, Janice, Vivek, Chris, Matt, Dr. Jean, Amber, Sheri, Ann, Rick and Verlan, Kathleen Cusson*

Cussen, Kathleen *Phil, Rick, Keith, Rick W, Jim, Bonnie, Stephanie, Sean, Linda, Chris & Brad, Vollenballers*

Darby, Mike *Prospectors Board, Sean Felton, Chris Pickering, Bonnie, et Hutchison, Alan Hutchison, and Wilkinson, Das Hutchison, Neil Spencer*

Dayal, Vivek *Cliff O.B., Rich S., Dave F., Dr. Twigg*

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean *Sheri, Wash Jan, Erin, Neil, Linda, Mike D, Phil, Amber, Kathleen, Alan, and Kathy, Stephanie, Brad, Rich S*

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave Derek Hobbs, Phil G, Kevin Beckweger, ~~Sean Shelton~~ ~~Amber~~

Foster, Rod Neal Spurgeon

Full, Kevin

Giordano, Phil Diana B, Rich S, Keith S, Alan H, Sherri M, Rick W, Kathleen C, Brian Rapp, Sean F, Cliff O,

Goodheart, Alan

Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

Heriford, Alan Amber S, Amy + Chase, Ann W, Brownie S, Dan B, Dan H, Mike B, Pat B, Das H, Ed H, Erin B, Janine T, Jen S, Jia B, Kyle D, Matt P, Sean F, Mike D, Phil G, Simon

Holk, Dan Darryl, Webb, Heriford, Steinicker
Foster
Sherri M
Rick W
Keith S

Holland, Ed

Hutchison, Ed Alan H, Alan G, Z, Cliff, Pat, Mike

Kopplin, Mike

Mortko, Sheri Rick, Keith, Alan, Rich, Erin, Janine, Jen, Felici, Linda

O'Bryan, Cliff Vick, Phil, Rick, Rich, Ed, Brad, Chris, Brownie

Oettmeier, Dr. Bert

Phar, Matt

Pickering, Chris Giordano, Darryl, David, Spenser, Siena, Rapp, Bell, Thurston, Shelton, Brenda, Coker, Brockert, Foster

Rapp, Bryan

Runyan, Joe

Sewell, Amber Mike B, Mike D, Sheri, Erin, Zach, Matt, Pharr, Mike, Kopplin, Rick W, Rich S, Keith S, Sean Shelton, Alan H, Zach B.

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Shelton, Jennifer _____

Simpson, Brownie Alan, Neil, Cliff, Chad, Janine, Kathleen

Sirna, Richard Stenger, Seale, Bell, Wolverson, Giordano, Brown, Pickering, Alan, Edson, Douglas, Sewell, Twigg, Holt, Herford
~~Coner, Jr, Obrien, Dwyer, Kline, Cussen, Mortko, Corbett, Corbett, Parise~~

Spencer, Neil _____

Stein, Jeremy _____

Steiniger, Keith Wolverson, Darby, Mortko, Sirna, Cussen, Giordano, Brown, Pickering, Alan, Edson, Douglas, Sewell, Twigg, Holt, Herford

Stone, Janet Paz, Ryan, Alan H., Ken York, Linda A, Erin B, Stephanie C, Diane M, Mike B.

Terstriep, Janihe _____

Trondson, Chad Alan Goodheart, Bryan, Bronson, Rick, Rod

Twigg, Brad Alan H., Erin, Sean, Rick, Cliff, Rich, Keith, Stephanie, Vink

Wagner, Leigh _____

Webb, Tyler Mike Bossert, Chris Pickering, Linda Adams, Doug Airey, Dan Helke

Wilkinson, Ann Linda Caus, Janice Sheth, Stephanie Corbett, Mike Dandy, Kathleen Cussen, CK Pichas, Darrick, Alan Harkey

Wolverson, Rick DAVE F. ALAN H. STEPHANIE CLIFF LINDA RICH CHRIS, KATHLEEN PHIL

York, Kevin _____

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)