



Weekly

Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

May 25th, 2017



**WE ARE AT DEER CREEK CC -
7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

**ALL THANK YOU'S
See Pages 7 - 9**

What Is Your Time Worth? Let Us Make Your Life Just A Little Easier....

It's hard to believe so many of our members come from families who were farmers, yet none of them have followed in their footsteps. This week's speaker tells a similar story. She tells of an exciting childhood filled with great memories. Even growing up in a separated family, there was a lot of love to go around. And a grounded religious foundation to live by. What resulted did not turn out too bad.



Kathleen Cussen of Hanger Cleaners, knew growing up that she was a bit different than others who came before her. She

had a strong work ethic. She proved exactly what she had to offer to start in the women's retail fashion arena. She quickly advanced from sales to management to helping train and open stores for a major retail chain. But she had met and married Sean, a friend from high school, and had two children while juggling her career. It took her to cold, grey Minnesota. After 6 months there, she missed her family, and decided to quick and come home to raise her kids.

It was nearly a decade later in 2009, her children were all in school, and she got the itch to get back in the game. Her sister was an investor in Hangers Cleaners and she mentioned to Kathleen a driver was needed. So Kathleen made an appointment to interview for the job. Her family who owned the business knew they had to find a way to utilize her more than just being a driver. When she went into the interview they told her about needing someone in outside sales, and the rest is history.

Kathleen quickly found the company was most successful when they follow a specific system. She started doing door hanger campaigns, had trucks with their distinctive blue and green colors out there getting eyeballs driving to make deliveries and pick-ups. But she found that the best clients she had were coming from word of mouth. She said WOM advertising was by far the most beneficial way to increase sales.

Hangers Cleaners is first and foremost your best dry cleaning alternative. But they don't stop there. They will do your regular laundry by the pound, clean wedding gowns, formal

dresses, tuxes. They do leathers and suedes, comforters, blankets and bedspreads. And they do table linens for bot residents as well as for catering companies and restaurants. And while cleaning, if something happens to a button, they fix it at no charge. They even do tailing and alterations.

The best service is having them come by your home or office twice a week with FREE delivery and pickup. And they do this for larger companies who's employees drop their items at a central location in the company and pick their clothes up at the same time. EASY!

They are strict on using only clean environmentally friendly solvents and chemicals to do the cleaning. And they even partner with charities so if you introduce them to your organization, and they start to do business with them, they will donate 10% back to the group.

You couldn't ask for a better company, a better guarantee to do the right thing, and a better person as the face of Hangers Cleaners working for YOU. A very special Thank You goes out to Kathleen for all she has done for this group – she is a most amazing person, and we are lucky to have her as a member of PBC!



UPCOMING

SPEAKERS

SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Stephanie Cocherl, our Membership Chairman a call at 913-266-9314 or email at scocherl@fnbk.com before you visit our group so we can make sure there are no category conflicts with our current members.

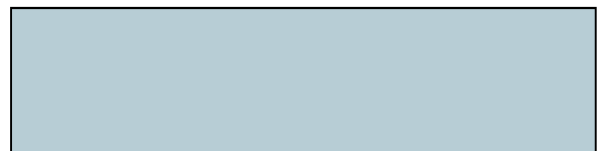
May 25 – Ed Hutchison of Frechin Pest Control and Radon Detection at Deer Creek CC.

June 1 – Matt Phar of Paydayz Payroll and Human Resources at Deer Creek CC.

June 8 – Special Speaker – Joe Reardon – KC Chamber of Commerce at Deer Creek CC.

June 15 – TBA

June 22 – TBA



Trivia Question:-

Where is the annual World Series of
Poker held ?



QUOTE OF THE WEEK

FORGET WHAT HURT
YOU, BUT NEVER
FORGET WHAT IT
TAUGHT YOU

In the TV series MASH, Margaret
Houlihan's nickname was "Hot Lips
Houlihan"..

Con't. From Page 1.....

Nothing this week.....

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Prospectors Volleyball Beach Club meets on Mondays – at 6:15 pm; players there 30 minutes before!!
At the Volley Ball Beach facility located at 13105 Holmes Rd, Kansas City, MO 64145. Volleyball players, we'll see you there, and any other PBC members can come to support the crew!

May ?? – (Foodies Club – all welcome) – at Chicken & Pickle – date to be announced.

PROGRESSIVE DINNER – NEW DATE TO BE ANNOUNCED SOON - If you wish to host appetizers and cocktails, the main course, or desserts, please contact Kathleen Cussen.



How about taking a Prospectors Club Cruisin' Vacation!!
Interested? Let Ann Wilkinson OR Dan Holk know you are and get on the list for a great package deal coming up later this year.

SEE NEXT PAGE.....

Summer – T-Bones Game – Family friendly event – date to follow.



Reserve the Date: October 6th – PBC Annual Golf Tournament at Deer Creek CC.

PROSPECTOR'S CLUB CARIBBEAN CRUISE TO CUBA SEPTEMBER 4-8, 2017



4-Day Cuba (Overnight) & Bahamas from Miami

Norwegian Sky is the largest U.S. cruise ship offering cruises to Cuba.

The only cruise line offering 4-day cruises that also overnight in Havana, with an All-Inclusive experience including unlimited drinks.

SHIP Norwegian Sky

Book
SHARE

The door to Cuba's soul, Havana captivates with its larger-than-life culture, sultry rhythms and weathered beauty. Take a relaxing stroll along the evocative Malecón, the quintessentially Cuban thoroughfare and get lost among the Baroque facades and colonial cobblestone streets of Old Havana. Enjoy traditional Cuban fare such as moros y cristianos (black beans and rice) and ropa vieja (shredded beef). Visit the grandiose Capitolio Nacional and explore the world-class art collection at Museo Nacional de Bellas Artes, which showcases everything from colonial-era paintings to countless masterpieces from Cuba's famed Vanguard period. Enjoy a friendly game of dominoes with the locals. Sip a daiquiri at Hemingway's favorite haunt, El Floridita, happen upon a live jazz group and simply savor the eclectic moment in this unique corner of the Americas.



FRIDAY DONATION CLASS!

ALL PROCEEDS GO TO THE LEUKEMIA AND LYMPHOMA SOCIETY!



Jennifer and Carter will be climbing Mt. Kilimanjaro this summer! In addition to training, they are raising funds for the Leukemia and Lymphoma Society to bring awareness, and one step closer to a cure.

Please join Jennifer for a couple Friday evening yoga classes and donate to a wonderful cause:

June 16th 5:30-7:00pm

Mark Blanchard Progressive Power Yoga Studio

3665 West 95th Street,
Overland Park, KS 66206
Ranch Mart South Shopping Center

If you can't make it to these classes, you can still donate by visiting the following site: <http://pages.teamintraining.org/vtnt/mtklmj17/JSheltonzyu>

Call Jennifer Shelton, 913-927-1113, if you have any questions.

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

MAY 18, 2017

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Adams, Linda Amber, Sean, Ohio, Rod, Mike, Brossett,
Alan, Good Heart, Matt, Pajeri

Airey, Douglas _____

Alexander, Jay _____

Ashurst, Chase & Amy _____

X Beckner, Pat Alan H, Jim B, Chris P, Matt Phas, Keith S, Mike D, Kevin J.

X Bell, Jim Amber S, Chris P, Das H, Kathleen C, Kyle D, B B, Rich S

X Belzer, Dan Amber, Rick Wolberton, Janet Stone, Chad Traxson

X Boehringer, Kevin BROSSETT, SIENA, DAVIN, COCHERL, WILKINSON, YORK,
HANKINS

Bovard, Zach _____

Brosseit, Mike _____

Brown, Erin _____

Cocherl, Stephanie _____

Cunningham, Rick _____

X Cussen, Kathleen Phil, Rick, Keith, Rick W, Dr Sean, Mike B,
Amber S, Mike Kappia, Alan B, Erin B, Sheri Volkey, baltos

Darby, Mike _____

X Dayal, Vivek Cliff OB, Rich S, Dave F, Derrick H, John S, Chris P,
Kevin B,

Douglas, Kyle _____

Eckinger, Bill _____

Eidson, Ken _____

Emerson, Bill _____

X Felton, Dr. Sean Edin, Phil, Brad, Margot, Ed, Rick, Sierra, Cliff, Rich, Jon, Linna, Anndy,
Alan, Ann, Neil, Kathleen, Leigh, Bryan

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Flessner, Dave Bryan Rapp, Chris Pickering, Marg D, Uckle, Kevin Foll. Paperi ^{Matt}
Derek

X Foster, Rod Ann W, Stephanie C, Matt Paperi

✓ Full, Kevin Amber Sewell, Mike Brassit, Neil Spenser, Mike Darby, Dave Flessner
Matt Paperi, Bryan Rapp

Giordano, Phil Rich S, Dan B, Kathleen C, Sheri M, Keith S, Rick W
Alan H, Matt P, Brad T

✓ Goodheart, Alan ADAMS COCHERL, CUSSEN HOLIC MORTKO
PHAR SHELTON, SIRNA TRONOSON, STONE (*) WILKINSON*
York

X Hardin, Das Chris P, Alan H, Jim B, Mike D, Matt P, Rick S, Brad T

Hawkins, Darryl

Heriford, Alan

Hobbs, Derek

Holk, Dan

Holland, Ed

✓ Hutchison, Ed Mike, Z, Alan, Ken

✓ Kopplin, Mike Kathleen Rich S, Anna, Chris Pickering
Cavan Sean, Dave Flessner, Kevin York

X Mortko, Sheri Rick, Keith, Rich, Erin, Janine, Jen, Felici, M. Darby,
Kathleen, Alan G, Bryan, Alan H, Amber, Ann, Dr. Sean

✓ O'Bryan, Cliff Mike, Amber Sewell, Sean Feltus

Oettmeier, Dr. Bert

Paperi, Matt KATH, KATHLEEN, LINDA, BRIAN, KEVIN, NIEL, JANINE
RICK, RICK, RICK, CHRIS

Phar, Matt Alan G, Alan H, Pat B, Bryan R, Phil G, Amber S, Das,
Erin, Jim B, Keith, Kevin Y, Rick, Zach

Pickering, Chris

✓ Pickering, Margot Sean Feltus, Kathleen Cussen, Jim Bell
volleyballers

X Rapp, Bryan Chris, Chad, Sean, Matt Phr, Matt Paperi, Erin
Rick, Dave, Amber, Kevin Foll.

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Runyan, Joe _____

Sewell, Amber *Keith Rich, Zach, Kathleen, the Yanks, Anne, Stephanie,
Cliff, Kevin Full, Brownie, Mike D+B, Rick, Sam Bell, Alan H., Sean,*
Shelton, Jennifer _____

Simpson, Brownie *Mike Darby, Janine Terstriep, Amber Sewell*

Sirna, Richard *Carol, Coachman, Steven, Sewell, Gordon, Rebecca
Bell, Martin, Steve, Koppia, Belzer, Amber, Darryl, Bruce, Rapp, Twigg*
Stone Cur
 Spencer, Neil *Chad Trindson, Bryan Rapp, Sean Falton, Rich Simo,
Kevin Full, Matt Paperi, Volky, Ballers, Kathleen Cussen*
Stein, Jeremy _____

Steiniger, Keith *Wolverton, Darby, Sirna, Russer, Giordano, Sewell, Paperi, Goodheart
Cocherl, Moritko, Horvath, Ashurst*

Stone, Janet *Linn, Kenney, Alan D., Cal-Bug*

Terstriep, Janine *Maia, Tyler, Sheri, Amber/Mike, Phil G,
Rick W, Brad, Gregg, Rene S, Zack B, Rod - Pickering*

Trondson, Chad *Rapp, Spencer, Goodheart, Belzer*

Twigg, Brad *Amber J, Sean Rick, Chris, Rich, Janine, Dar, Phil
Keith, Stephanie*

Wagner, Leigh _____

Webb, Tyler _____

Wilkinson, Ann *Yard, Jennifer, Dan H, Erin Brown, Karen Edson, Kathleen
High, Julie, Goodheart, Alan Sewell*

Wolverton, Rick *Phil, KATH, KATHLEEN, JANINE, JIM B, SHERI, AMBER
DAN B, SEAN, BRAD, RICH, CHRIS, LINDA, ALAN H.*
York, Kevin _____

*Matt
Pharr,
Linda,
Bryan
Rapp,
Sheri,
Dan
B.,
Ann
W.*

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)