



**Join the Air Force – See the World – “You Can’t Get Rich by Working for a Living”, So Have Fun While You’re Doing It.**

**Rough childhood days** since my mom died at child birth with my older brother...

Grew up in KC & graduated from Rockhurst University with a Math major & a minor in Economics...

**Fly Boys Days**

Had an understanding wife & the first of 3 kids when I entered flight training with the USAF in 1963...

Started flying the C-124 transport out of San Antonio before receiving orders to Nam to fly the HH-3 helicopter (Jolly Green)...

Flew the rescue chopper out of Thailand (shuttling down pilots out of Laos and North Vietnam)...

Took a leave of absence to fly for Air America in H-34 helicopters (air lifted both hard and soft rice)...

Flying career ended with the ‘company’ when it took me 7 days to walk home without my chopper...

Transferred back into the Air Force at DaNang, Vietnam flying the Jolly Green; over a hundred pickups of happy campers (14 of these were pilots who elected not to return home with the jets they left with).

After Nam I received orders to Utah to fly the C-124’s and became a part time stock broker for 16 months before transferring to San Bernardino, CA to fly the C-141 as an instructor & flight examiner...

Moved to Boston as a Reserve Air Force Advisor in C-124 before taking them to the Bone Yard...

Off to Anchorage to fly the C-124 in moving goodies to the remote radar sites...

Started dabbling in real estate...

Ended my Air Force career flying Lear jets in Alaska...

Moved the family to Corpus Christi, Texas...picked up an MBA @ Texas A &

M while hustling life insurance with New York Life...

Moved back to KC to start my uncle’s old bug business; that’s how I came up with the name of Frechin..

**Bug Business**

Formed my company utilizing my theory I wrote for my MBA thesis, i.e., *shell company* with no employees, only independent contractors or franchises, hence by-passing taxes, employee benefits, equipment/vehicles & a store front...

*Worked out great...*built up the business with ten techs within 7 years...

I take a percentage from the tech’s gross and they can write off all expenses/vehicle/home as an independent business owner...

The newest tech has been with me for 15 years whereas the others have 20-32 years experience...

Four years of ago, I turned over the business to my daughter to run...

**Reserves**

Joined the Army Reserves in ’80 as a *weekend warrior with a flying club* flying Hueys and Cobras...

Retired in 1996...

**Farm (150 miles from KC in North Central Missouri)**

Picked up 600 acres for \$145,000 in 1989 with \$17,000/yr of CRP payments (didn’t need a calculator to figure out that was a good buy)...

First 12 years were great...lived out of a trailer with no water and electricity. Hunted, fished and goofed off all the time while enjoying life...

Built a hunting lodge with the kids’ money (never did like ‘em anyway), then life as it was changed when the women showed up,



**Weekly Newsletter**

*"There is Strength in Our Numbers."*

[www.prospectorsclub.com](http://www.prospectorsclub.com)

**July 6, 2017**

that is, they wanted to landscape everywhere, no more fishing & hunting...

Constructed numerous lakes from 3 to 31 acres. Started raising paddle fish several years ago for harvesting caviar..

**Con't Page 3.....**



**WE ARE AT DEER CREEK CC - 7300 W. 133<sup>RD</sup> ST., OPKS. MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.**

**SPEAKERS SCHEDULE**

**See Page 3**

**ALL THANK YOU'S See Pages 8 - 10**

**Background:** Born Mother's Day, 1941. Graduated Rockhurst University in 1964 with a 2.0 GPA (anything over 2.0 meant you over-studied). Married sometime in 1961 ish (that's 50+ ) which resulted in 2 girls and a boy (still waiting results back on the DNA on one of them). Finally off to the Air Force to become one of those glamorous *Fly Boys*.



Pilot training—Enid OK---'63-'64  
 Flew the T-37 & T-38  
 Graduated lucky 13<sup>th</sup> in my class  
 Sold coyote ears for bounty to pay for travel to/from Enid & KC during our stay.



Flew the C-124:  
 '65 San Antonio (copilot),  
 '70-'71 Boston (Reserve  
 Advisor/Flight Examiner),  
 '72-'76 Anchorage (pilot)  
 Got in the real estate game.



Flew the C-141 Starlifter:  
 '69-'70 San Bernardino, CA  
 (Flight Examiner)  
 Part-time stock broker (only  
 hustled blue chip penny stocks)



'67-'68...Off to Nam  
 & Thailand, to play  
 here as a Jolly Green  
 Chopper pilot. I  
 picked up pilots in  
 North Vietnam and  
 Laos, who made more  
 takeoffs than landings

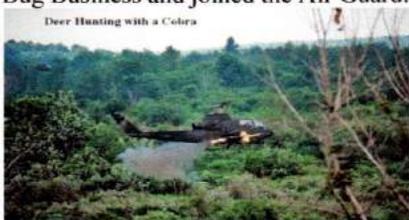


Brief transfer to Air America  
 flying soft and hard rice.  
 Lasted 4 weeks, until I didn't  
 bring back their H-34. Walked  
 home for 5 days with a brief  
 stay in Singapore to get  
 patched up & a little rehab.

**Out of the Air Force** in '76 with a relocation to Corpus Christi to earn a MBA from Texas A & M. During which time, while living on the GI Bill & unemployment, I tried a career in selling life insurance (playing on one's grief rather than the greed as a stock broker). Got hungry, moved back to KC to restart my uncle's Bug Business and joined the Air Guard.



'78-'92 Flew the Huey & Cobra with the  
 Missouri Air Guard. Great money, lots of fun  
 and a step toward retirement for just flying with a  
 weekend flying club. In '92, tore off my buttons  
 and broke my saber & semi-requested to retire.



**While starting up the bug business,** I was a switchman on the side for Kansas City Southern Railroad. Within 5 years, the business was as big as I wanted it, thus I quit advertising. Picked up a little farm in Peculiar and a nice size one near Ethel, MO which was paid for by y'll with CRP payments.



Built a home on the Ethel farm with my  
 kid's money (never did like 'em  
 anyway). It's got a couple of big lakes  
 on it with 7 miles of ATV trails through  
 the woods. We spend most of our  
 weekends (Thursday-Sunday) up there.  
 Started up a unique restaurant in Ethel,  
 lasted 7 years til I got bored again.



**Two complete failures:** Tried for the New Cambria school district Superintendent, of course, just wanted part-time. didn't want a full time jig. Entered the race for Macon County Sheriff (it was close 2,756 to 12).  
**Newest venture:** Haven't shot myself in the foot lately so I'm starting up another business, *radon testing & mitigation*.  
**Died:** November 23, 2036. Will be taking donations for flowers now.



## UPCOMING

## SPEAKERS

## SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Stephanie Cocherl, our Membership Chairman a call at 913-266-9314 or email at [scocherl@fnbk.com](mailto:scocherl@fnbk.com) before you visit our group so we can make sure there are no category conflicts with our current members.

**July 6 – Keith Steiniger of Proforma IDology at Deer Creek CC.**

**July 13 – Amber Sewell of Lutz Plumbing at Deer Creek CC.**

**July 20 – Jay Alexander of Dark Horse Applicants LLC at Deer Creek CC.**

**July 27 – Leigh Wagner of KU Integrative Medicine at Deer Creek CC.**

**Aug. 3 – TBA**

**Aug. 10 – TBA**

**Aug. 17 – Offsite Event at JoCo Arts and Heritage Museum, 8770 Metcalf Ave. (old King Louie alley)**



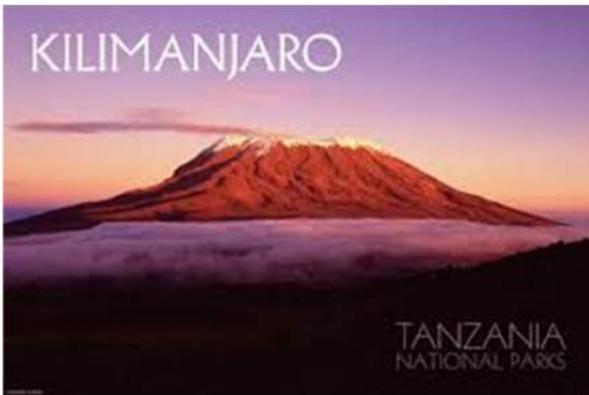
## Trivia Question:-

Who was Sitting Bull's right-hand man?



## QUOTE OF THE WEEK

**Winners  
are not people who  
never fail  
but people who  
never quit**



The highest mountain in Africa is, of course, Mt. Kilimanjaro.

**Con't. From Page 1.....**

### **Restaurant by Farm**

Took over a small restaurant 7 years ago. No menu just 3 specials every Friday and Saturday nites. We packed in around 60-100 each night. I cleared a cool 24 cent per hour but it was fun. Closed between Christmas to Valentine Day and the month of August...Taps were played in August of 2012.

### **Ed's Philosophies for Work and Life.....**

*'you can't get rich by working for a living'*

*'always had two jobs, one for fun and one for the bank'*

*'as my uncle instructed me about cash...throw it on the ceiling, if it sticks, declare it'*

*'ideas won't work unless YOU do'*

**BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY**

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## **PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES**



**Follow Coach Jen and husband Carter on their journey to climb Mount Kilimanjaro in Tanzania, Africa.** Watch **Inside PBC on Facebook**. If you are not a member of this closed group, let Sheri Mortko know you want to join, and she will get you included. We post lots of great information there that goes **only** to Prospectors members, no one else.

**Filming for the Prospectors 40<sup>th</sup> Anniversary event** continues each Thursday through July 13<sup>th</sup>. If you can stay this Thursday, we will try and get as many as possible thru the process. We appreciate taking your time to tell us **“What Does Prospectors Mean to Me?”**

**Prospectors Board Meeting has been moved to Tuesday July 11<sup>th</sup> at Coach’s Bar & Grill at 103<sup>rd</sup> and Wornall – 5:30 pm**

**Prospector Foodies Club – Check out Facebook** for the latest food adventure we are planning. If you are NOT a foodie yet, tell Kathleen Cussen and she will get you signed up.

**PROGRESSIVE DINNER – NEW DATE – SATURDAY, JULY 29TH** – We again have three wonderful hosts who are opening up their homes so we can share a great evening of food, fun, and frivolity starting with appetizers at the home of Mike and Amy Brosseit, followed by dinner with Janine Terstriep at her place, and ending the evening around the pool at the home of Kevin and Patti York. Be sure to sign up on the sheet being passed around, and **SAVE THE DATE !!!**

Summer – T-Bones Game – Family friendly event – date to follow.



**Reserve the Date:** October 6<sup>th</sup> – PBC Annual Golf Tournament at Deer Creek CC.

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### Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- June 29, 2017

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Adams, Linda

Airey, Douglas *Anna Williams, Rick Woodcock, Matt Cooper*

Alexander, Jay

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim *Bryan Chris P, Duoyl H, Pasit Tawant, Jenabe J, Kathleen C, Matt P, Phil G, Rich S*

Belzer, Dan

Boehring, Kevin *SIRNA, YORK, SEWELL, DOUGLAS*

Bovard, Zach

Brosseit, Mike

Brown, Erin *Dr. Twigg, Amber, Alan H, Keith, Matt Phizer, Mike Dulong, Slaw, Chris P, Bryan Raff, Chase, Amy, Rich Sirna, Valerie, Kathleen, Alan G, Matt Cooper, ~~Erin~~*

Cocherl, Stephanie

Cunningham, Rick

Cussen, Kathleen *Phil, Rich, Keala, Rick Dr. Sean, Erin, Sheri, Harb, Janice, Kevin, Mike, B Neil, Kellybellin, Chucka & Tucker*

Dayal, Vivek *Clare, B, Rich S, Derek H, Dave F, Chris P.*

Douglas, Kyle

Eckinger, Bill

Eidson, Ken *Das Hardin*

Emerson, Bill

Felton, Dr. Sean *Kevin B, Alan H, Amber, Linna, Jen S, Brad, Kathleen*

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Flessner, Dave Chris Pickering, Kevin Full, Neal, Matt, Tyler  
Darack, Vivaki

Foster, Rod

Full, Kevin Amber Sewell, Mike Brussati, Dave Flessner, Matt Paperi

Giordano, Phil Chris Pickering

Goodheart, Alan Rick, Kalitun G, Rob & Sherris Keiths, Rick W  
Rick, Alan H, Jim B, Linda A,

Goodheart, Bruce

Hardin, Das Chris P, Jim B, Ken E, Alan H, Ed H,

Hawkins, Darryl

Heriford, Alan

Hobbs, Derek

Holk, Dan Chris Pickering, Cicci's

Holland, Ed

Hutchison, Ed

Kopplin, Mike Keith Steiner, Alan Heriford,  
Chris Pickering, Rick W, Ken E, S. C. C.

Mortko, Sheri Rick, Rick, Keith, Emil, Alan H, Alan G, DUS,  
Felicia,

O'Bryan, Cliff Vivek Dejad, Amber Sewell, Rich Sewell

Oettmeier, Dr. Bert

Paperi, Matt

Phar, Matt

Pickering, Chris Full, Hardin, Brown, Trigg, Foster, Paperi,  
Bell, STELTON

Pickering, Margot

Rapp, Bryan Chris, Chad, Matt Perry, Eric, Matt Paperi, Dan,  
Rick, Neil, Jim

