Thank goodness none of us are looking for a new job. But I bet in your everyday dealings with clients or suppliers, you hear of many that may be wanting or needing to make changes in their careers and their lives. Sure, there are sites online that tout they’ll find you that perfect match of skills and a job. But is that the way to go?

A better bet is to have a personal contact with a company that gets you results and lends a personal touch along the way, along with the experience to support your diverse requests. Yes, there are many placement sources out there, but none as focused and connected as talking to Jay Alexander of Dark Horse Applicants LLC.

You see, Jay has been grooming himself for years, first administering a high end nursing facility, later coordinating staff for similar institutions and then at Sprint, and even as an executive search recruiter. Each of these steps have helped Jay grow his skill set, his contacts within his industry, and his network of resources once he landed here in Kansas City. He still serves the health care industry as it was here where he started, but his focus has shifted more to the IT arenas. Technology continues to drive the marketplace, and demand to fill those jobs grows by leaps and bounds each month. This has become his specialty.

His drive to quickly grow his client list has not come without some challenges, but for only being in business for a bit over a year on his own, he seems very content with the progress he has made. He is at least meeting his projections for year one and making bold plans for growth in coming years.

It seems the drive that motivates him daily comes from who he motivates as well, that being his children who have chosen to participate in several baseball leagues, some reaching championship levels.

He grew up in the heartland of the US – Indianapolis, IN. His grandparents were farmers, and his father a very motivated hardworking man as well. He has a strong family base that helped make him more grounded in his later career. This motivation that generates from his family is what he passes along to his kids, and to those that he continues to coach each baseball season. Passing the love of the sport and how to learn from mistakes and to play to win but accept defeat are all part of life’s lessons he wants them all to draw upon.

Jay told all of us he is really looking for anyone looking for work! We all should know one or two people we could suggest to him. Tell Jay your thoughts, what you’re looking for or needing, and the skills you need to have. We are sure there are solutions out there which will work for you.

Jay, we are so glad to have you aboard as one of our newest members. Keep us posted what you have to offer, and what you’re looking to fill. Our members are well connected and will pass along whatever leads they can. Good luck as you continue your growth into year two.

Don’t Wait in Line in Your Tuxedo – Talk to Someone Who Will Get You Out of the Ice Age and Into a Great Job.

Dark Horse

DST, Pfizer, and Mayer Hoffman McCann to name a few.

WE ARE AT DEER CREEK CC – 7300 W. 133RD ST., OPKS. MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE
See Page 2

Don’t Wait in Line in Your Tuxedo – Talk to Someone Who Will Get You Out of the Ice Age and Into a Great Job.
UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Stephanie Cocherl, our Membership Chairman a call at 913-266-9314 or email at scocherl@fnbk.com before you visit our group so we can make sure there are no category conflicts with our current members.

July 27 – Leigh Wagner of KU Integrative Medicine, and her associate, Randy Evans MS, RDN, LD Integrative Dietitian at Deer Creek CC.

Aug. 3 – Vivek Dayal of PhoneTech Communications at Deer Creek CC

Aug. 10 – Pat Beckner of Beckner & Associates at Deer Creek CC

Aug. 17 – NO MORNING MEETING
- After Hours Event – 5pm to 7pm
- Offsite Event at JoCo Arts and Heritage Museum, 8770 Metcalf Ave. (old King Louie alley)

Aug. 24 – Rod Foster of Banc Card Services at Deer Creek CC.
Trivia Question:-

What 1951 film had Ronald Reagan raising a chimp?

Quote of the Week

IF YOU CANNOT DO GREAT THINGS, DO SMALL THINGS IN A GREAT WAY.

The artist who painted this painting entitled “Soft Self Portrait with Grilled Bacon” was none other than Salvador Dali.

Con’t. From Page 1........

None here this week.....
BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Doug Airey of Doug Airey Home Care is looking for an additional helper / handyman / assistant to work alongside him with his home repair business. If you know of someone that has those skills, please pass along your information to them or give their name to Doug and he will follow up.

Nice promotional piece of Margot and Chris Pickering of The Pickering Law Firm showing their patriotic spirit and focus on growing their practice. Thanks for sharing.

Prospector Foodies Club – Check out Facebook for the latest food adventure we are planning. If you are NOT a foodie yet, tell Kathleen Cussen and she will get you signed up.

CANCELLED FOR NOW !!!
PROGRESSIVE DINNER – DATE WAS – SATURDAY, JULY 29TH

Summer – T-Bones Game – Family friendly event – date to follow.

Reserve the Date: October 6th – PBC Annual Golf Tournament at Deer Creek CC.
Prospector’s Breakfast Club
Attendance and Thank You’s
Meeting Date: July 20, 2017

PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda
Alvey, Douglass
Alexander, Jay
Ashurst, Chase & Amy
Backman, Dan
Bell, Jim
Bely, Matt & Kris
Betzler, Dan
Bohringer, Kevin
Bovard, Zach
Brosselt, Mike
Brown, Erin
Brown, Kevin
Cochran, Stephanie
Cochrane, Rick
Cunningham, Rick
Cusson, Kathleen
Dayal, Vivek
Douglas, Kyle
Eckinger, Bill
Edison, Ken
Emerson, Bill
Feltton, Dr. Sean
Flaherty, Nick
Fleischiger, Sean
Gray, Joe
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bob
Green, Bo
PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

✓ Flessner, Dave
✓ Matt P., Chris P., Morgan, Neil, Vuk, Avid

✗ Foster, Rod
✗ Stevanovic, Matt P., Mike K., Jan S., Rich W., Philip

✗ Chris P., Amber S., Keith S., Dan H., Ken F., Sheri M., Kyle D.

✗ Full, Kevin
✗ Amber S., Mike B., Matt P., Bryan R., Dave F.

✗ Giordano, Phil
✗ Janet S., Ed, Matt P., Linda A., Sean P., Rick W., Sherry S.

✗ Goodheart, Alan

✗ Hardin, Das
✗ Alon H., Matt P., Richards, Chris P., Matt H., Matt H., Soni T.

✓ Hawkins, Darryl
✓ Kyle D., Kenny, Jim B., Mike B., Linda A.

Heriford, Alan

Hobbs, Derek

✓ Holk, Dan

Holland, Ed

✓ Hutchison, Ed

✗ Kopplin, Mike

✗ King, Steve, and Heriford, Soni T.

✗ Foster, Rich S., and Dave F., Kyle D., Ken F., Jan S.

Mortko, Sheri B., Lynn, Rick, Keith, Rich, Eoin, Jane, Telicia

✗ O’Bryan, Cliff

✗ O’Toole, Ed, Hutchinson, Rick, Gerwitz, and Williams

✗ Oettmeier, Dr. Bert

♥ Paperi, Matt

✗ Phar, Matt

♥ Ed, Cap, Kath, Brian, Kyle, Neil, Derek, Chris, Rich, Sean

♥ Rick, Mim, Phil, Pat, Rob, Rich, Dave, Linda, Mike, Bill, Alan, Doug, Anson

♥ Pickering, Chris

♥ Pickering, Margaret

♥ Felton, Dave, Chace, Amy, Volleyball team

Rapp, Bryan
PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

_X_ Sewell, Amber  
_X_ Shelton, Jennifer  
_X_ Simpson, Brownie  
_X_ Sirma, Richard  
_X_ Spencer, Neil  
_X_ Stein, Jeremy  
_X_ Steiniger, Keith  
_X_ Stone, Janet  
_X_ Terstropp, Janine  
_X_ Trondson, Chad  
_X_ Twigg, Brad  
_X_ Wagner, Leigh  
_X_ Webb, Tyler  
_X_ Wilkinson, Ann  
_X_ Wolverton, Rich  
_X_ York, Kevin  

GUESTS

<table>
<thead>
<tr>
<th>Name</th>
<th>Name of Business</th>
<th>Your Position (owner, sales, etc.)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>