How many of you remember using this phone with a short cord that everyone else heard you talking into? No privacy. Speed dialing meant dialing the numbers fast! Easy to coordinate with your décor because it was one color – black.

Boy have things changed. Now we expect to call anyone anywhere in the world, and be connected almost instantaneously. Our phones now have more power in them than the entire Gemini space capsule had when it went into outer space. Life is currently different today.

And we are so grateful to have someone to guide us into the newest generation of phones and services. It takes a true genius to be able to keep current with the latest technologies and features. We are so fortunate to have Vivek Dayal of Phonetech Communications as part of our network.

Vivek came to the US in his younger years, and graduated college with an eventual MBA in Finance and Computer Science. He started his employment in the food industry, and learned to treat his employees with respect, like he would want to be treated.

His first real job that mirrored his education was helping develop a fax network. This was when fax machines were just being introduced. He eventually raised several million dollars and took the company public.

Once he accomplished this, he became a reseller of long distance services, partnering with all the major LD players. He eventually developed a flat-rate LD product. He was working for another company, and realized he could be getting the benefits by working for himself. That is when Phonetech Communications was born.

He did his due diligence, finding markets that were paying 80% more for long distance being maybe 10-15 miles away. He helped develop programs to facilitate businesses and farms to make this much more affordable. Soon neighbors heard of this, and others signed up for the service. To this day, he still sells broadband voice services.

Vivek helped us realize that the world is changing – a shift in ideas is happening. The largest taxi company doesn’t own a single taxi – Uber. The biggest phone company owns no fiber – Skype. The largest room accommodations provider does not own any property – Air BnB. The largest news provider is not a newspaper – it’s Google. And the world’s most valuable retailer owns no inventory – Ali Baba.

These changes will be mostly seen in the next 5-10 years. Business as we know it will have a totally different shape and form.

Continued on Page 3…….
UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Stephanie Cocherl, our Membership Chairman a call at 913-266-9314 or email at scocherl@fnbk.com before you visit our group so we can make sure there are no category conflicts with our current members.

Aug. 10 – Pat Beckner of Beckner & Associates at Deer Creek CC

Aug. 17 – NO MORNING MEETING
- After Hours Event – 5pm to 7pm
- Offsite Event at JoCo Arts and Heritage Museum, 8770 Metcalf Ave. (old King Louie alley)

Aug. 24 – Rod Foster of Banc Card Services at Deer Creek CC.

Aug. 31 – Jennifer Shelton of Jennifer Shelton Balance will speak about her recent Team in Training climb on Mt. Kilimanjaro.

Sept. 7 – Alan Heriford of JoCo Automotive AT HIS LOCATION.
Con’t. From Page 1.......

50-60% of our businesses will be working in the Cloud. VOIP (voice over internet protocol) is heading there too. We will be creating software as a service that will help us automate, simplify, and provide better quality services we use.

For Vivek, when he heard other companies telling their clients they had a 99.1% to 99.8% chance their phone services would be interrupted, could your company service be down for 1-3 days? Not in today’s world! For Vivek, failure is NOT an option.

For him, he wants to leave this world a better place with the companies he’s touched and the way that we do business. He said – “Technology is my passion...Technology is my hobby...Technology is what I do best!”

We are so fortunate to have someone like Vivek to be there to answer our questions, and give us the vision for what lies ahead as we all make future decisions in our lives. Thanks Vivek for such an enlightening and inspiring vision ahead for us all.

CONGRATULATIONS TO OUR NEWEST MEMBER ROBYN STEVENS, FENG SHUI CONSULTANT. YEA! EXCITED TO HAVE YOU ABOARD. BE SURE TO SAY HI TO ROBYN AND WELCOME HER AS A NEW MEMBER.
BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Prospector Foodies Club on Facebook (private group) – I have been given a hot tip on a newer place is SKC. Please check out their website and take Daniel Holk's review, which was glowing (even his chef son Spencer liked it 😊) and let me know if you're interested. Maybe we can do Friday August 25th? If you are NOT a foodie yet, tell Kathleen Cussen and she will get you signed up.

PROGRESSIVE DINNER – DATE TO BE ANNOUNCED.

Summer – T-Bones Game – Family friendly event – date to follow.

Reserve the Date: October 6th – PBC Annual Golf Tournament at Deer Creek CC.
Prospector’s Breakfast Club
Attendance and Thank You’s  Meeting Date: Aug 2, 2017

PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

X Adams, Linda

X Alvey, Douglas

X Alexander, Jay

X Ashurst, Chase & Amy

X Beckner, Pat

X Bell, Jim

X Beitzer, Dan

X Boehminger, Kevin

X Bovard, Zach

X Brosselt, Mike

X Brown, Erin

X Brown, Erin

X Coughlin, Math

X Coehlo, Stephanie

X Cussen, Kathleen

X Dayal, Vivek

X Douglas, Kyle

X Eckinger, Bill

X Eidson, Ken

X Emerson, Bill

X Felton, Dr. Sean

X Finley, Marla

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X Flessner, Dave
X Foster, Rod
X Freeman, Kerry

Full, Kevin

X Giordano, Phil
X Goodheart, Alan

Ed, Kathleen, Shere M, Keith S, Rich J, Rick W, Alan, Sean F, Matt F, Dan A, Janet S

B. Darby, A. Hickey, J. Purbaugh, A. Stone, S. Cusson

Indreenton, Coach Jen, Wilkinson, SRNA

Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

Heriford, Alan

Hobbs, Derek

Holk, Dan

Holland, Ed

Hutchison, Ed

Kopplin, Mike

Mortko, Sheri

O’Bryan, Cliff

Oettingmeier, Dr. Bert

Paperi, Matt

Pickering, Chris

Rapp, Bryan

Pickering, Margot

Pickering, J. Dapra; Kopplin, Foster, J. Wilson, K. Wilson

Richman, Doug, Arbee, Dar, Sam

Phar, Matt

Pickering, Chris, Darra, Kopplin, Foster, J. Wilson, K. Wilson

X Don’t have any yet. Happy to be here.
**PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING**

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**GUESTS**

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