




PROSPECTORS CLUB
The Business Building Network

Weekly

Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

November 9, 2017

Jewelry is like the "Perfect Spice" – It Complements What's Already There.

If there is one thing we must all agree on – it is that Mother Nature is a magnificent and beautiful thing. We can see it happening outside our windows right now. As the temperatures drop, she is revealing her colors of red, yellow, and orange as the leaves change to colors of fall.

But just like humans, there is so much more than what you see on the surface. Our home we call Earth has been churning out beauty for millions of years. From precious metals to stones that sparkle, they range from crystal clear to all colors of the rainbow.

As long as man has been on this planet, he has used Earth's resources to determine his wealth, as an exchange of money, and used her stones to celebrate life's most important moments.

It is so perfect to find someone that knows so much about these rare and precious gems and metals that can convey this information to the masses. I am so fortunate to have learned the lore and knowledge which fascinates all of us. I am **Alan Goodheart of Goodheart's Fine Jewelry Co.**

Along with my brother, Bruce, we have owned a jewelry store in Johnson County since 1986, and our parents had a store in Sedalia, MO (our birthplace). They opened it there in 1951.

Today my brother nears the end of several years of studying courses of the

Gemological Institute of America in order to obtain his Graduate Gemologist degree, an equivalent to an MD, JD, PhD, or CPA degree. An accomplishment that will be invaluable to his future. Congratulations are forthcoming.

I truly love what I do for a profession, and can't wait to get out of bed and see what new adventure awaits me each day. It is never the same and certainly never a dull moment when the doors open each day.

People assume they know what I do but there is more than meets the eye. Yes, I sell jewelry – for birthday and anniversary gifts, recognizing accomplishments in business and in life, for engagements and weddings. Then there are both women and men who are very successful and want to reward themselves for a job well done. What a great way to pat yourself on the back.

People also have mishaps that occur and need their jewelry fixed. I do that too. From repairing broken chains, bent prongs on rings, or other rings that "shrink" over the years that need to be made larger. Or maybe someone has a bead or pearl necklace that needs restringing – yes, I do that too!

Have you ever lost a diamond or colored stone? I have worked with every major insurance company to get your item fixed to new condition or get you a monetary settlement for the loss. I make the

unfortunate process into a manageable and pleasant one.

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WE ARE AT DOLCE BAKERY, PRAIRIE VILLAGE - MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE

See Page 2
ALL THANK YOU'S
See Pages 10-12

UPCOMING SPEAKERS SCHEDULE



Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Stephanie Cocherl, our Membership Chairman a call at 913-266-9314 or email at scocherl@fnbk.com before you visit our group so we can make sure there are no category conflicts with our current members.

Nov. 9 – Erin Brown of Dolce Bakery **AT HER LOCATION.**

Nov. 16 – Das Hardin of Village Flower Co. **AT HIS LOCATION.**

Nov. 23 – THANKSGIVING DAY – **NO MEETING!!**

Nov. 30 – Phil Giordano of Grade A Tree Care at Deer Creek CC.

Dec. 7 – Neil Spencer of Lighthouse Auto Sales at Deer Creek CC.



Trivia Question:-

What could Roman Catholics do in good conscience for the first time on Dec. 5, 1966 ?



Con't. From Page 1.....

What has become such a huge part of my second life outside work has been my passion of the mystery and lore of the world of magic. There is something so gratifying about bringing a smile to an audience's face, or baffling them to the point of frustration. I talked about what an illusion was – something that you see happening, but in your mind you know that it can't be real. Yet you continue to believe. And I demonstrated that by taking three lengths of rope – a short, medium, and long rope, and using my magical powers, made them all the same length – right in front of your eyes. Yes, it is indeed magical!

There are so many things I could continue to tell you about, but what I truly wish to leave you with is this. Our industry to this day struggles with the ability to have a client develop trust and a belief in what their jeweler tells them is the truth. And getting your

QUOTES OF THE WEEK



Remember Our Veterans on November 11th!!

The Broadway play / show most associated with the Kennedy family was called Camelot.

clients in any business to get to that point is tough. I have made it my passion to always be honest and forthright with any job we've done. People bring in jewelry that is on its second generation, and question why it cost \$350 to replace prongs and tighten stones. They don't understand that Grandpa wore his ring probably 24/7 working on a farm, building houses and furniture, and they think gold is indestructible. Well, it's not! But I can make it better. I can bring it back to life and make it wearable again. That is what I love!

So let me show you what we can do. Give me a chance and you won't be disappointed. Promise.

Thank you for the privilege of being a Prospector for over 32 years and here's to many more future years together.

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY



PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Mark your calendars for our Annual Prospectors Christmas Party, this year being held at the Brass on Baltimore, Saturday, December 2nd downtown KC. **SIGN UP NOW !!!**



Cocktails, dinner and dancing. Be ready to come celebrate the Holidays with your fellow Prospectors.



FRONT HOUSE CUSTOMER SERVICE POSITION

Dolce Bakery is looking to add enthusiastic people to our growing Front of House team! The Pastry Counter Position is a customer service position with full time or part time hours available.

Join our upbeat team of passionate people that strive to give our customers the best product and experience possible. Applicants should enjoy connecting with people as a member of a dynamic small business with loyal customers.

We are centrally located in the Village Shops!

Retail or Sales experience is preferred, but we will train the right applicant! You will need a

willingness to work weekends and holidays to meet business needs.

BAKER POSITION

Dolce Bakery is looking for part time bakers as part of our growing team! Our bakers create delicious products from scratch daily to fill our pastry case and special orders.

Join our committed team of passionate people that strive to give our customers the best product and experience possible. Applicants should be organized and excited to create delicious desserts with detail and care.

Baking experience is preferred, but we will train the right applicant! You will need a willingness to work weekends and holidays to meet business needs.

Doug Airey is still looking for someone to help with his Home Care business. If you know of anyone with experience in home repairs, give him a call.

BRYAN RAPP AGENCY LOOKING FOR OFFICE ASSISTANT



Insurance Agency seeks a highly motivated, people oriented and hard-working licensed office assistant. Excellent communication skills on the phone and in person are required. Good computer skills, ability to follow direction and be a self-starter are a must. You must project a professional, positive and pleasant attitude to each and every aspect of the job. This job has

room for growth with the Agency. Must obtain or have property and casualty license. Training will be provided if needed, but experience is preferred. Office hours are Monday – Thursday 9 – 5 and Friday 9 – 4, with flexibility. Please email your resume to brapp@amfam.com

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

Nov. 2, 2017

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Adams, Linda Robin Seer, Jon, Ann, Rick, Jennie, Matt Papari

Airey, Douglas

X Alexander, Jay Sheri, Doug, Kevin Y., Leigh, Rick W. Jenne

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim

X Belzer, Dan Keith Steiner, Dan Hek, Fred Twigg, Braune Simpson, Jim Bell, Keith Wagner, Neil Spruce, Chad Tomason, Richard Sitton, Ann Wilkinson, Jennifer Alon G.

X Boehringer, Kevin SIRHA, YORK, STEINWART, DOUGLAS, BROSEIT, PICKERING

Bovard, Zach

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie

Cunningham, Rick

Cussen, Kathleen

X Dayal, Vivek Cliff O.B., Derek H., Richs, Dave F. Chrys P., Dr. Weiss, Matt P.

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave _____

Foster, Rod Sean F, Matt P, Alan H, Stephanie C, Ann W

Full, Kevin _____

Giordano, Phil Rich S, Kevin Y, Kathleen P, Sherris M,

Goodheart, Alan Keith S, Rick W, Sean F, Chase A, Ed, Mike K, Mike Darby x3

Goodheart, Bruce _____

Hardin, Das Chris P, Alan H, Ken E, Kyle D, Jennifer S,

Hawkins, Darryl _____

Heriford, Alan Amber, Amy, Chase, Bryan B, Dan H, Das Ed H, Erin B, Jen S, Jim B, Rod F,

Hobbs, Derek Keith S, Kevin Y, Kyle D, Matt P, Mike B, Mike K, Pat B, Phil G, Rich S, Rick W, Sherris M,
Steph C

Holk, Dan _____

Holland, Ed _____

Hutchison, Ed _____

Kopplin, Mike _____

Mortko, Sheri Robyn, Rick, Keith, Alan G, Alan H, Rich, Erin, Janine,

O'Bryan, Cliff Lugh, Felici, Bryan, Mike Darby x3
Mike, Stephanie

Oettmeier, Dr. Bert _____

Paperi, Matt _____

Phar, Matt _____

Pickering, Chris HARDIN; SKEETON; BELL; BRIBINGER; TRASKIP; SIENK; DOUGHA
FOSRE; ADRI; DAYAC

Pickering, Margot _____

Rapp, Bryan Chris, Matt Phar, Erin, Matt Paperi, Rick W, Alan H,
Keith, Sean, Jeremy, Bronnie, Chad, Ken, Rod, Cliff

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Runyan, Joe _____

Sewell, Amber _____

Shelton, Jennifer Sirna, Steiniger, Terstriep, Webb, Wilkinson

Simpson, Brownie Janine Terstriep, Mike Darby, Kevin York

Sirna, Richard _____

Spencer, Neil _____

Stein, Jeremy _____

Steiniger, Keith Boehinger, York, Belzer, Tierstrip, Flessner, Bell, Goodheart, Koppick, Coach Jen, Foster, Rapp, Brown, Phar, Herisak, Mortko, Pappi, Giordano, Lussar, Sirna, Wolverton

Stevens, Robyn DAVE Flessner, Sheri Murtico, Matt Phar

Stone, Janet Ed, Ann, Alad G., Pat Ryan

Terstriep, Janine Linda, Matt, Seep, Rick, Sheri, Kris, Erin, Kevin, Jenn, Brown, Ann, Robyn, Chris, Jim, Alan, Tyler

Trondson, Chad _____

Twigg, Brad _____

Wagner, Leigh _____

Webb, Tyler Janine, Rod, Rich, Coach Sean

Wilkinson, Ann Amber, Jen, Ann, Sheri

Wolverton, Rick Ken, Albert, John, Rich, Dar, Rich, Keith, Erin

York, Kevin KEITH (2), RICH ALAN H. PHIL G. JANINE (2) ANN DORBY SHERI JIM B. DAVE

GUESTS

Name _____ Name of Business _____ Your Position (owner, sales, etc.) _____
